

# AIM: 4-Week BI & Data Engineering Readiness Assessment

## Search Results Summary (for Partner Center)

Comprehensive BI and data engineering assessment for organizations at any maturity level. Evaluates AI-ready data foundation, modern architecture, governance, and DataOps capabilities. Microsoft Solutions Partner with Advanced Specializations.

### **Listing Description**

Chief Data Officers say effective governance is essential for AI innovation, yet most organizations lack the data foundation to support AI at scale. Before investing in modern data platforms or AI initiatives, understand your current state and identify the path to AI-ready data infrastructure.

AIM's BI & Data Engineering Readiness Assessment is a structured 4-week engagement that evaluates your data and analytics maturity across six critical dimensions using Microsoft technology stack and Gartner-aligned methodology.

### **What We Assess**

1. **AI-Ready Data Foundation** - Data quality frameworks for AI/GenAI, real-time pipelines, MLOps integration with Azure ML
2. **Modern Data Architecture** - Azure Data Lake Gen2, Lakehouse with Delta Lake, medallion architecture, Microsoft Fabric readiness
3. **Data Governance & Metadata** - Microsoft Purview maturity, data catalog, lineage, master data management, compliance automation
4. **DataOps & Engineering Practices** - Azure Data Factory pipelines, orchestration, CI/CD, data quality monitoring, cost optimization
5. **Analytics & BI Capabilities** - Power BI deployment maturity, self-service analytics, governance framework, embedded solutions
6. **Data Products & Data Mesh Readiness** - Domain architecture, data contracts, workspace management, federation capabilities

### **Your Deliverables**

**Data & Analytics Readiness Report** containing:

- Current state analysis with maturity scorecards across all six dimensions
- Azure architecture blueprint with current and future state diagrams
- Prioritized phased roadmap aligned to business objectives
- Microsoft technology recommendations with migration readiness assessment
- Quick-win initiatives with 90-day implementation guides

### **Assessment Methodology**

Our proven 5-phase approach:

7. **Discover & Assess:** Current state analysis, data maturity assessment, stakeholder alignment
8. **Strategize & Design:** Future state vision, technical architecture, phased roadmap

9. **Build & Deploy:** Agile implementation, continuous testing, user acceptance
10. **Optimize & Scale:** Performance tuning, user adoption, continuous improvement
11. **Innovate & Evolve:** Emerging technology adoption, AI integration, advanced analytics

## Who This Is For

Organizations at any data maturity level:

- **Building AI foundation:** Evaluate data readiness for AI/GenAI initiatives and Microsoft Copilot
- **Modernizing infrastructure:** Assess migration path to Azure, Microsoft Fabric, or lakehouse architecture
- **Scaling analytics:** Optimize Power BI deployment and self-service capabilities
- **Improving governance:** Establish Microsoft Purview and DataOps practices

## Timeline

3-4 weeks for standard assessment. Enterprise assessments covering multiple business units may require 6-8 weeks.

## Why AIM

- **Microsoft Solutions Partner** with Advanced Specializations in Analytics on Microsoft Azure and Data Warehouse Migration
- **Certified Team:** Microsoft Data Analysts, Azure Solutions Architects, Azure Data Engineers
- **Microsoft Technology Stack:** Deep expertise in Azure, Power BI, Microsoft Fabric, and Purview
- **Industry Expertise:** Fleet Management, Healthcare, Manufacturing, Retail & Consumer Goods
- **Proven Methodology:** Accelerated time-to-value with quick-win approach and Gartner-aligned frameworks

## Competitor-Aligned Positioning Summary

Area	Typical Marketplace MSP	AIM Inc
Scope	Tool-focused	End-to-end lifecycle
Pricing	Vague or hourly	Clear managed service tiers
Governance	Optional	Built-in
AI Readiness	Limited	Fabric & Copilot ready
Support	Reactive	Proactive + SLA

## Investment

Standard Assessment (3-4 weeks): \$ 25,000

Focused Assessment (single domain, 2 weeks): \$15,000

Enterprise Assessment (multi-BU, 6-8 weeks): Custom pricing

## **Next Steps**

Schedule a complimentary 60-minute discovery call to discuss your data and analytics objectives.