





MICROSOFT DYNAMICS CRM INTEGRATION

Reliable integrations connecting D365 to telephony, portals, IoT and analytics.

At Awara IT, we help customers get started with integrations and extend existing landscapes. We deliver secure, tested and monitored integration solutions using Dataverse APIs, Power Platform connectors, Azure middleware, and custom adapters where needed.

WE OFFER

-  **Integration Discovery & Design:** Workshops, data mappings and schema definition to set a reliable blueprint.
-  **Connector Implementation:** Real-time APIs, webhooks, Azure Service Bus / Logic Apps, or Power Automate flows depending on need.
-  **Data Migration & Reconciliation:** Clean, transform and reconcile legacy data with validation reports.
-  **Support & Handover:** Monitoring, runbooks, training and post-go-live hypercare.

BEST FOR

- Organizations needing CRM to be the central customer system and to eliminate manual reconciliations.
- IT teams implementing telephony/CTI, ERP handoffs, marketing automation or analytics integrations.
- CIOs, Integration Architects, CRM/ERP program owners.

70%

reduction in manual
data reconciliation

50%

fewer data entry
errors and
mismatches

80%

of standard processes
automated via
connectors

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KEY BUSINESS OUTCOMES & BENEFITS



Single source of truth in CRM with automated data flows.



Faster integrations with patterns and fewer custom fixes.



Production-grade reliability: monitoring and alerts.

ABOUT AWARA IT

We automate key business processes and implement the most innovative solutions, use world-class technologies, manage IT assets, help companies switch to cloud technologies and work in a secure information environment. We work with a wide range of software, from classic office products to large-scale international solutions. We have in-depth knowledge of local implementation specifics, helping clients to optimize their global business.

17+

years on the IT
consulting market

200+

certified experts on
our team

250+

support and
Implementation projects

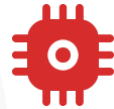
10+

industries
proficiency



Our Team

- Certified consultants, developers, architects, trainers and technical specialists
- Microsoft Most Valued Professionals (MVP)
- Microsoft Certified Trainers



Microsoft Awards

- Microsoft Solutions partner
- Member of Microsoft Inner Circle
- Microsoft Partner Awards Winner
- Microsoft Managed Partner
- Custom Solutions for Microsoft Teams



Geography

PROJECTS

- Europe
- North & South America
- CIS countries
- Australia
- Asia

OFFICES

- Spain
- USA
- Bulgaria
- Finland
- Italy
- Qazaqstan
- Cyprus