Standard, Scalable Al Solutions for Enterprises



CATALOGUE

Our status

Azure Al
Solution

Customized Implementation Schedule





Our status

Shanghai Qincheng Information Co., Ltd.

- ✓ Focused on enterprise-grade AI platform implementation.
- ✓ Supports on-prem deployment, ensuring compliance for GPT models usage without requiring a VPN.
- ✓ Bridges the gap between large AI model providers and endusers, delivering the "last mile" of connectivity.
- ✓ Offers comprehensive services including model training, cocreation, and ongoing guidance for success.
- Eight years of accumulated expertise in enterprise technology.

Dedication

- Comprehensive, high-quality services encompassing pre-sales, sales, and aftersales support.
- Customized development of enterprisegrade AI knowledge platforms.

Transforming

- Transitioned from general software sales to cloud product sales.
- Evolved from a Microsoft Gold
 Partner to a solutions provider.
- Transforming into a research and
- avelopment-driven company.

All in Al

- Established NEXTAI LIMITED in Hong Kong.
- Developed and launched the NextAl
 Platform™, with successful user deployments.
- Successfully hosted the NextAl Platform™ launch event.



Business Scale

- A technology-driven enterprise committed to "All in AI," with experience in 11 AI projects.
- Headquartered in Shanghai, with a registered capital of RMB 5 million.
- [SHANGHAI BRANCH]

Equipped with a robust technical team, including: 2 Algorithm Engineers, 4 Backend Engineers, 2 Frontend Engineers, 1 UI/UX

Designer, 2 Test Engineers

Focused on the development and maintenance of products and services.

Project Management and Product Management Teams

Ensure projects are delivered on time, with quality and alignment to market needs (2 Project Managers, 1 Product Manager).

Operations and Maintenance Team

Ensures the stable operation of systems (3 Operations Specialists).

Business and Sales Teams

Expand market presence and maintain client relationships (7 Business Specialists, 10 Sales Representatives).

Finance and Marketing Teams

Manage financial operations and drive marketing efforts (2 Finance Specialists, 5 Marketing Specialists).



经营规模

• [HONG KONG BRANCH]

In Hong Kong, a dedicated technical team of 4 members focuses on product development and innovation.

The Operations and Maintenance Team (3 members) ensures system stability.

A Project Manager oversees and coordinates project timelines.

The Business and Marketing Teams (2 Business Specialists, 1 Marketing Specialist) are responsible for market expansion and client relationship management in the Hong Kong region.





Currently accredited as a certified partner for multiple Microsoft product lines

SP for Infrastructure

SP for Modern

SP for Data & Al

SP for Al & ML on Azure



Microsoft Partner

兹证明上海沁诚信息科技有限公司 现已获得*微软 Solution Partner for Infrastructure 合作伙伴称号*。

该公司合作伙伴成员编号为 4776388 该证明有效期限至 25 年 4 月 30 日止。

特此证明。



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Microsoft Partner

兹证明上海沁诚信息科技有限公司 现已获得*微软 Solution Partner for Modern Work 合作伙伴称号*。

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Microsoft Partner

兹证明上海沁诚信息科技有限公司 现已获得"微软 Solution Partner for Data & Al 合作伙伴称号"。

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Microsoft Partner

兹证明 上海沁诚信息科技有限公司 在以下领域为*微软专业化合作伙伴*。 Al and Machine Learning on Microsoft Azure 该公司合作伙伴成员编号为 4776388

该证明有效期限至 25 年 4 月 29 日止。

特此证明。



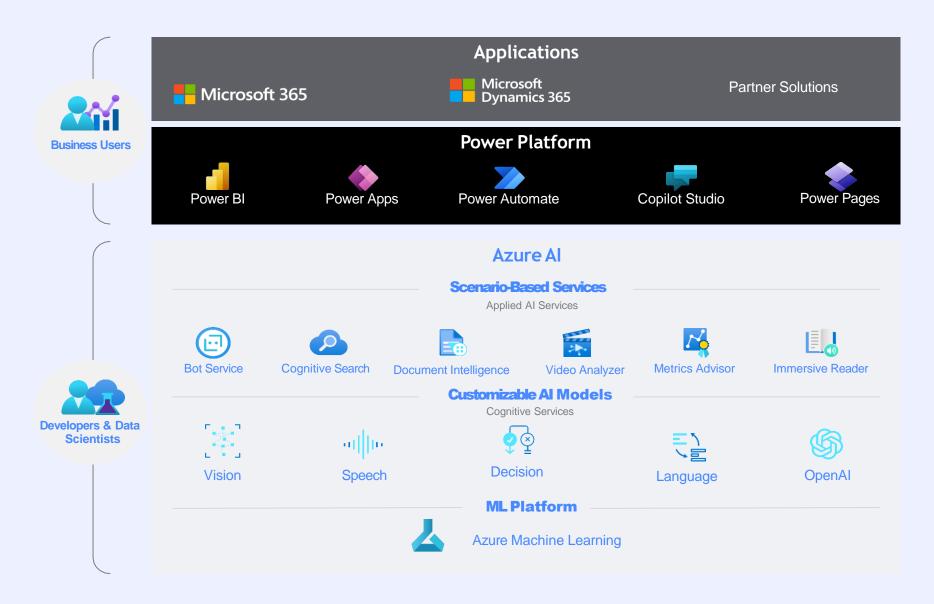
"请访问微软云合作伙伴计划 https://partner.microsoft.com/zh-cn 以了解微软合作伙伴获得相应级别的要求及权益的详细信息。



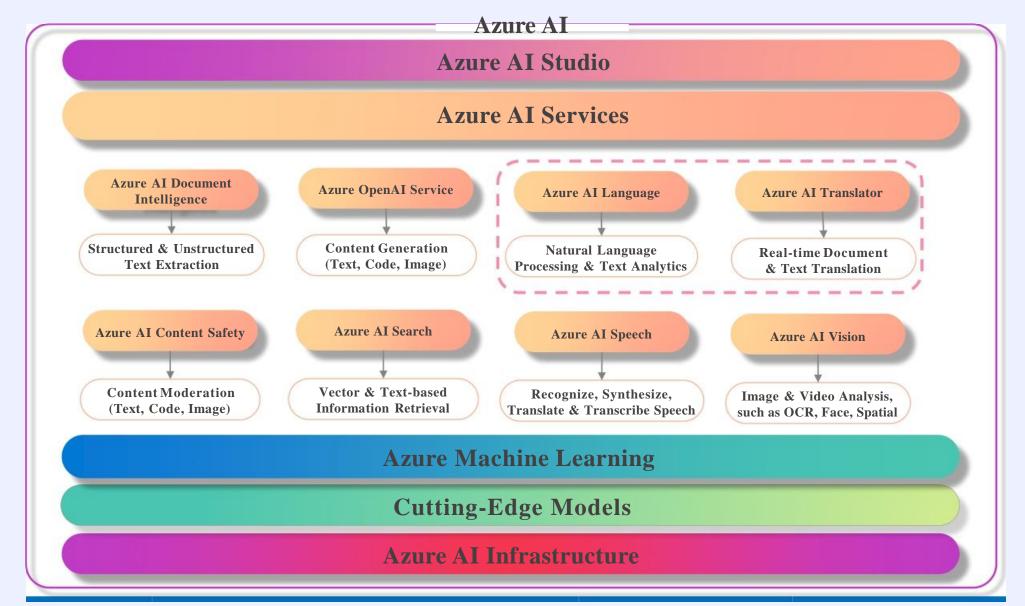




Microsoft Portfolio for Al





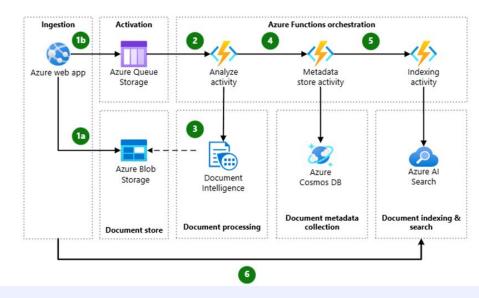






Intelligent Document Processing and Search System

The Intelligent Document Processing and Search System enables automated analysis, storage, indexing, and intelligent search of internal enterprise documents, significantly improving document management and retrieval efficiency.





Processes and retrieves large volumes of financial reports, client information. and compliance documents.



Healthcare

Supports the storage, analysis, and rapid access of extensive legal medical records. enhancing the efficiency of healthcare services. efficiency.



Assists law firms Facilitates the in managing documents. improving case preparation



management and retrieval of student records, academic papers, and other institutional documents.



Automated Processing

Leverages Azure Functions to automate document analysis, storage, and indexing, significantly reducing manual intervention.

Efficient Storage and Retrieval

Employs Azure Blob Storage and Azure Al Search for efficient document storage and rapid retrieval.

High Scalability

Built on Azure cloud services, offering excellent scalability and maintainability to adapt to changes in enterprise size and requirements.

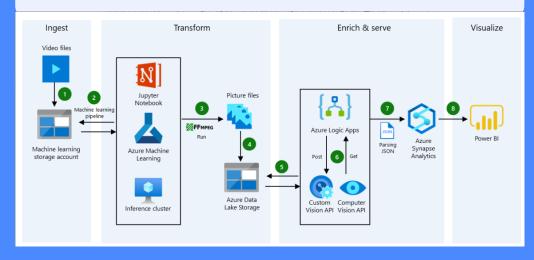
Intelligent Analysis

Utilizes Document Intelligence for in-depth document analysis, extracting valuable insights and information.

Intelligent Video Data Analysis Platform



Leverages automated video processing and machine learning technologies to enable intelligent analysis and visualization of video data, supporting enterprise decision-making and optimizing business processes.









Monitors production line videos to enhance efficiency and quality control.

Media & Entertainment

Analyzes video consumption data to improve content recommendatio ns.



Provides real-time surveillance video analysis to enhance public safety and event response capabilities.

Automation

Implements machine learning and video processing technologies to automate video data analysis and reduce manual intervention.

Integration

Combines Azure Logic Apps and APIs for seamless integration of various data sources and services, enhancing data processing efficiency.

Scalability

Built on Azure cloud services, offering robust computing and storage capabilities to support large-scale video data processing.

Visualization

Uses Power BI to present analysis results in an intuitive and visually engaging manner, helping businesses quickly uncover data-driven insights.







What is NextAl Platform™?

NextAl Platform™ is an enterprise-grade Al knowledge engine platform that supports on-premises deployment. With just a local or cloud-based server, enterprises can achieve agile deployment of large Al models and experience cutting-edge Al applications seamlessly.

How Do We Empower Enterprises?

NextAl Platform™ introduces a unique Al enterprise knowledge solution, featuring: Al Knowledge Base with Human-Verifiable Fine-Tuning, Intelligent Agents for Cross-Platform Workflow Deployment, and Agile Custom Development for Tailored Needs. By delivering secure, reliable, and targeted large model solutions, NextAl Platform™ helps enterprises successfully implement advanced Al technologies.



Collaborative Business Scenario (Web + API)

Industry

Pharmaceuticals

Retail

Industrial Manufacturing

Legal

Parts & Product Assistant

Al Agent

Smart Tools

Workflow Assistant

Dashboard

(Resource Billing APIs/User

Consumption Metrics)

Use Cases

Literature **Analysis**

Training Assistant Medical Rep. Profiling

Knowledge

Management (Topic/KG/Agent)

Text Embedding Models

0

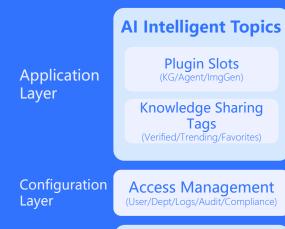
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Sales Script Generation

(Database Precise O&A)

Intelligent Legal **Assistant**

Core Knowledge Service Functions



LLM



Al Knowledge Base Verified Topics Trending Topics (Timeliness Validated) Scenario-Based **Verified Docs** Solution (Timeliness Validated) (KG Mode/Chunking)

Deployment Management (Authorization/Resource Group/OneAPI/SSO)

Knowledge Graph Architecture NER/RE

text2sql

Core Foundational Atomic Abilities

Atomic **Abilities** Resource Platform

Model Layer

> **Document** Intelligence

A Azure

Object Storage

\$

ASR

TTS

(一) 阿里云



● 更多资源平台...

Traditional Knowledge Bases Hard to Use? Al Knowledge Bases Empower LLMs for Comprehensive and Accurate Responses

In conversations with enterprise clients, we often hear complaints about the low usage rates and poor adaptability of their long-accumulated knowledge bases. Traditional knowledge bases often suffer from complex data types, high search costs, and a lack of visibility—employees may not know what knowledge exists, when it was last updated, or where it is stored. The NextAl Platform™ Al Knowledge Base addresses these challenges by **accurately processing various data types** and extracting relevant knowledge from the knowledge base in milliseconds as an external source for LLMs. Users can simply describe their queries in natural language to receive precise answers instantly.



w/o AI KB

X Unable to provide specific answers based on private domain knowledge.

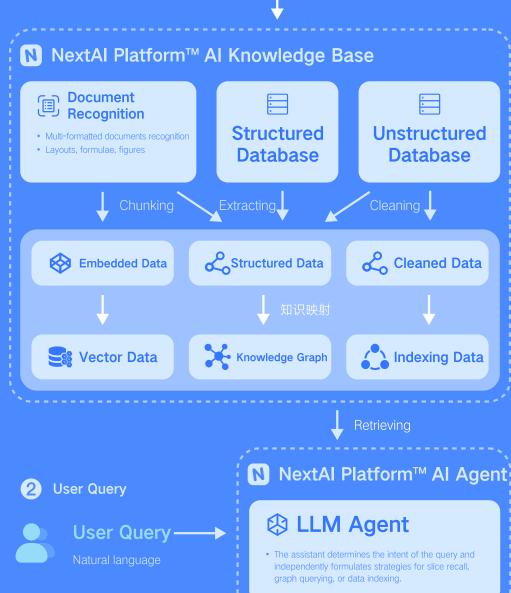


w/ AI KB

✓ Delivers precise responses based on context recalled from the Al Knowledge Base.









What Types of Data Can the AI KB Process?

The Al Knowledge Base can process:

Unstructured Data: Commonly used documents in enterprise knowledge bases, such as manuscripts, presentations, spreadsheets, PDFs, and similar file types. Semi-Structured and Structured Data: Various types of data stored in enterprise databases.

How Does the AI KB Handle These Data Types?

The Al KB employs a combination of strategies to maximize the utilization efficiency of knowledge base data:

- 1. Document Slicing and Vectorization
 - Documents are divided into smaller slices and transformed into vector data.
- During explanatory or clarification-based searches, the system retrieves semantically closest contextual fragments using RAG.
- 2. Ontology and Knowledge Graph Construction
 - For specific requirements, ontological libraries and knowledge graphs are constructed from targeted knowledge bases.
 - In precise or comprehensive search scenarios, the system leverages text-to-SQL models to retrieve the ontology tree and associated slices (Graph-Based Retrieval) for accurate responses to complex gueries.





User Query

Natural language



N NextAl Platform™ Al Agent

Intention Recognition

LLM stream response

Query Reinforcement

- Query Reinforcement
- Query Adaption

Context Retrieving

- RAG retrieving
- KG retrieving



The assistant determines the intent of the query and independently formulates strategies for slice recall, graph querying, or data indexing.



What Can You Do with the Al Knowledge Base?

- FAQ Responses: Provides intelligent explanations and clarifications for specific domain knowledge.
- Data Insights: Enables natural language queries to search and analyze specific documents, data, or records within CRM, ERP, or OA systems, uncovering insights and generating summaries.
- **Precision Forecasting**: Analyzes historical data to learn from specific parameters, enabling predictions of preferences, probabilities, and other patterns.



Timeliness Issues? Answers Often Outdated? One-Click Timeliness Tagging for Accurate Responses

Many documents in enterprise knowledge bases are time-sensitive, becoming outdated or unreliable after a specific period. Ensuring that AI selects valid documents for answers is critical.

NextAl Platform™ allows setting timeliness for authoritative documents and topics. Expired authoritative documents are deprioritized in retrieval, ensuring all answers are sourced from up-to-date and reliable information.



With the ever-changing nature of internet data, many industries require highly time-sensitive external data, which internal knowledge base updates alone cannot satisfy.

To address this, NextAl Platform™ includes an **Online Search Plugin** that intelligently retrieves and filters high-quality internet data as a source for Q&A. Optimized for efficiency, this feature ensures every step of your query and response process stays ahead of the curve.





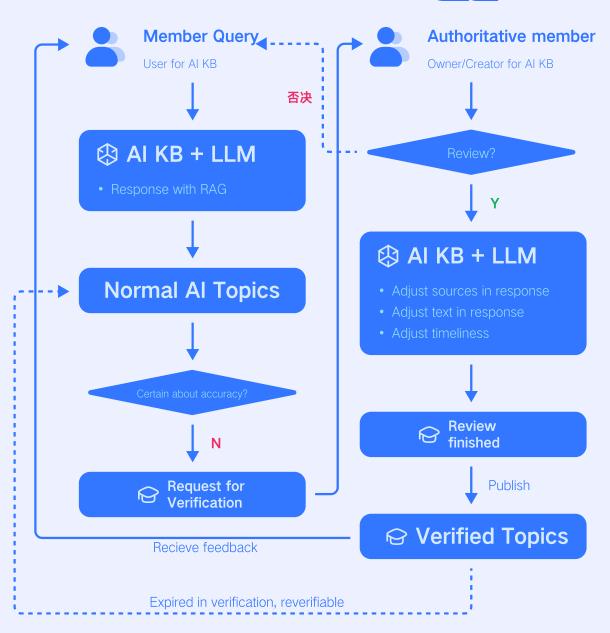


Concerns About Hallucinations or Inaccurate Retrieval? LLM Topics w/ Human Refinement, Simple and Trustworthy

The precision of retrieval responses remains a perpetual challenge in Al technology. Issues such as intent misjudgment, semantic deviation from the query, incomplete recall of content, or inaccuracies in generating retrieval statements can lead to unreliable answers.

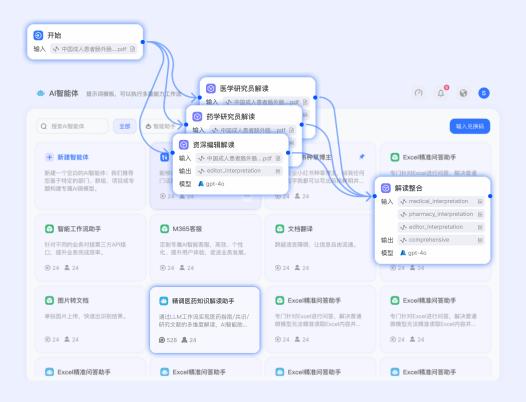
NextAl Platform™ Al KB addresses these challenges by supporting intelligent Q&A generation combined with human refinement and verification. With a single click, updates can be incorporated into the response source. We firmly believe that when it comes to private domain knowledge, humans remain the most reliable source of truth.





Tedious and Repetitive Tasks? Deploy AI Agents with One Click to Break Free from Monotony

For well-defined workflows within enterprise operations, NextAl Platform™ enables the deployment of Al agents to execute repetitive steps efficiently. This significantly boosts productivity and delivers reliable outputs. With the platform's open API for the knowledge base, Al agents can be seamlessly integrated into any workflow.



Resource Platform Optimization Tailored for Microsoft **Copilot Studio** Assistants

NextAl Platform™ prioritizes compatibility with Microsoft Copilot Studio, ensuring that its native Al agents are seamlessly integrated. Paid users can experience the latest native assistants and smart tools from NextAl Platform™ directly within Copilot Studio or opt for a standalone experience as needed.





Supported Integrations Azure OpenAl Model Resources

NextAl Platform™ supports seamless integration with mainstream Azure OpenAl model resources, enabling effortless switching across various application scenarios and decoupling workflows from model capabilities. The platform also supports on-premises deployment of large models, ensuring data remains within local networks for enhanced security.















Text-to-Image? Voice Chat? Integrating LLM Multimodal Capabilities to Go Beyond Text

Multimodal capabilities represent a transformative trend for large language models, driving new levels of enterprise efficiency. NextAl Platform™ keeps pace with LLM advancements, supporting a variety of input/output modalities. Currently, it offers: Text-to-Image Generation, Semi-Duplex Voice Conversations, Integration with tools like OCR, ASR, and TTS for expanded multimodal applications.

Looking ahead, NextAl Platform[™] will delve further into areas such as Image-to-Image Generation and Full-Duplex Voice Conversations, broadening its multimodal capabilities.



Flexible Permissions and Secure Data Storage Traceable Billing, Preventing Knowledge Asset Loss

NextAl Platform™ provides comprehensive, flexible permission managemen across the entire platform, including Al Q&A topics, Al knowledge bases, Al agents, organizational structures, and platform resources. Permissions can be dynamically configured by level and module. Data deletion and operational permissions are separated, with full-platform operation logs supporting traceable audits. Resource group usage and costs are visually represented, leaving no gaps for knowledge asset loss.







NextAl Platform™ Guarantees Fully Private Deployment During your subscription, we provide dedicated technical support to ensure a smooth implementation:

- ✓ Assistance with creating platform accounts and applying for resources.
- ✓ Support for testing and ensuring stable deployment
- ✓ On-site deployment completed in as little as one day
- Supports both on-premises servers and cloud server setups
- ✓ Full data privatization, ensuring complete security
- ✓ Training Services: Learn to use effectively, love it, and make it indispensable!

No Client Compute Power Required
Seamlessly Integrates with Leading LLMs and
Resource Platforms

- X No Need for On-Site Compute Power: Fully integrates with world-class LLMs.
- X No Technical Background Needed: Ready-to-use highquality conversational capabilities.
- X No Prior LLM Knowledge Required: Comprehensive support from onboarding to mastery.



据

安

全

Trusted Internal Environment for Data and Resource Use All resources and data processed by NextAl Platform™ are stored within secure, trusted environments, including:

- ✓ Al knowledge base file uploads
- ✓ Intelligent conversation image and file uploads
- √ Image generation tasks
- ✓ Log files
- ✓ Data backups

Data Privacy Commitment from Resource Platforms
All NextAl Platform™ partners commit to strict
confidentiality, ensuring that no processed data is
disclosed or accessed by unauthorized parties, including:

- X Client data
- X Professional service data
- X Personal data
- X Any other client confidential information related to products and services per client agreements.

Exceptions apply only when:

- 1. Explicitly instructed by the client.
- 2. Required under a data processing agreement.
- 3. Mandated by applicable laws.



Product value and advantages

Cross-platform and multi-source integration

Seamless access to SharePoint, file server, enterprise cloud disk and other data sources to achieve multi-source document aggregation management.

Support to publish knowledge base directly to enterprise wechat, Microsoft Teams and other internal platforms for easy collaboration and promotion.

Intelligent and efficient

Built-in three algorithms: can adjust the question and answer strategy according to the needs of the enterprise, so that the answer is more accurate and rich.

- 1. Precise algorithm: HyDE embedding algorithm is used to generate accurately fitted context, focusing on information closely related to the problem; It is suitable for factual Q&A and specific target guery scenarios.
- 2. Comprehensive algorithm: Expand the search scope through "hypothetical query embedding" and comprehensively recall the relevant context, which is suitable for exploratory questions or a wide range of information collection scenarios.
- 3. Deep algorithm: Dismantle complex problems into sub-problems, multi-round reasoning and summarize the answers, suitable for complex logical reasoning and multi-stage problems. Multi-model direct connection: You can directly connect to mainstream large models such as Azure OpenAI, and you can also access your own or third-party LLM to maximize flexibility.

Safety compliance

Big compliance model: Emphasis on privacy compliance and data security at the model level. Data encryption and log audit: Ensure the security of data transmission and storage, and trace key operations.

Flexible permission configuration: Fine-grained authorization based on roles or departments supports complete isolation of the knowledge base.

Authoritative certification

In order to reduce the risk of "illusion" or inaccurate answers in the large model, "authoritative users" are set up in the system to review and verify AI topics submitted by ordinary users:

Co-create Authoritative Content: Authoritative users collaborate with large models to generate authoritative answers to specific questions or topics.

Review and mark: After the review, the answer or topic will be marked as "authoritative certification" and will be cited first in subsequent questions and answers to ensure the credibility of the answer.





Customized AI Solutions Driving the Future of Intelligent Innovation



Requirement Communication and Confirmation

- Conduct in-depth discussions with clients to understand their business needs and plain points.
- Define project objectives, scope, and KPIs.
- Incorporate client feedback to ensure completeness and accuracy of requirements.

Project Initiation and Requirement Documentation

- Assemble the project team and allocate roles.
- Establish a project timeline and budget.
- Draft detailed requirement documentation, including functional and technical requirements.

Prototype Design and Confirmation

- Present initial UI/UX design prototypes.
- Gather client feedback and make necessary adjustments.
- Finalize the technical architecture and integration plans.

Testing Cases and Development Planning

- Develop detailed test cases based on the requirement documentation
- Create a project development plan with defined milestones for each phase.
- Allocate resources and perform risk assessments.

Project Delivery and Post- Support

- Deploy the system and transition to operational use.
- Provide ongoing maintenance and technical support services.
- Collect user feedback and implement iterative optimizations for future improvements.

Testing and Acceptance

- Conduct comprehensive unit testing, integration testing, and user acceptance testing.
- Facilitate client validation and optimize based on requirement adjustments.
- Deliver final acceptance reports and documentation.

Development Phase

- Execute custom development leveraging the NextAl Al Knowledge Engine and Azure Al Platform
- Maintain continuous communication and manage requirement changes.
- Provide regular progress reports and adapt the plan as needed.



Biopharmaceutical

Drug Dev

Outsource

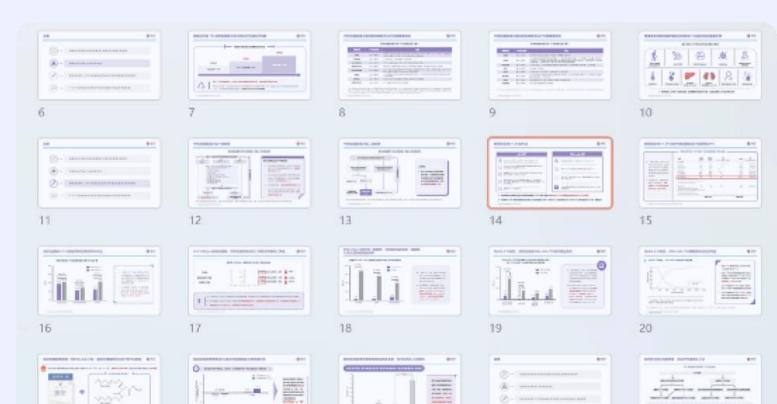
With a rich accumulation of pharmaceutical FAQ KB through R&D and CXO processes, and a high demand for ongoing updates to industry knowledge, NextAI Platform™ empowers clients by:

- Utilizing its AI KB to enable millisecond-level precise Q&A and training assessment outputs, effectively revitalizing existing data.
- Delivering a customized fine-tuned AI pharmaceutical knowledge interpretation assistant.

This assistant leverages LLM workflows to provide multi-dimensional interpretation of pharmaceutical guidelines, consensus documents, and research literature. Based on R&D or commercialization scenarios, the AI intelligent assistant intelligently consolidates interpretation results. It supports multiple output formats, including documents and presentations, enabling enterprises to operate with greater efficiency and precision.







Fashion Retail

CX Profiling

Sales Script

Creating training materials for Ops and guiding terminal sales to customize scripts for VIP customer profiles can be labor-intensive.

NextAl Platform™ provides a tailored Al intelligent assistant for script generation with the following features: Multilingual Translation, Specialized Terminology Embedding, Style Simulation, Profile-Based Refinement, Presentation Output This Al-powered tool reduces effort and enables personalized, professional sales scripts aligned with VIP customer profiles.









The client's product manual contains thousands of components, each managed by dedicated personnel, with frequent updates required.

NextAl Platform™ leverages its Al Knowledge Base in spreadsheet mode to:

- Parse product data dynamically.
- Implement real-time updates with authoritative validation.
- Facilitate intelligent extraction of product information.

This ensures up-to-date, accurate data management and enhances operational efficiency for complex product lines.

电磁流量计的参数如下:

泛的过程条件,易于安装和操作,尺寸符合 给我电磁流量计所有产品的参数,并且给我对接的人。

- ▼ 切底付出 剛飯喊,可使用200,000 T 率元,传导性低至1µS/cm,温度高达180°C (356° 择、安装和遗忘。可用尺寸: 0.1至80英寸 (DN 2.5 - 3000), 可使用各种电极材料, 标》 PFA、ETFE、硬橡胶和聚氨酯。
- 应用: 适合所有传导性应用,从清洁的液体到固体含量高的浆液和糊剂,耐磨损、化学品 高温输送受到监护的应用。

对于电磁流量计的相关问题,推荐对接联系人:高仁惠,电话号码:87123123。















More Derivative Use Cases

「General Scenario」







Operations From personalized opera



and preferences to provide personalized product recommendations and marketing campaigns, thereby enhancing

Integrate AI systems and enable data sharing across departments for faster, more accurate collaboration, improving operational efficiency and reducing communication costs.



Commercial

Analyze market big data, including user behavior, competitor activity, and market trends, using machine learning algorithms for data mining.

Support business teams in contract management by automatically understanding contract text, performing comparative analysis, compliance reviews, and risk assessments.



Deliver faster, more efficient, and ntelligent customer service to enhance customer experience, educe costs, and boost enterprise competitiveness.

Utilize natural language orocessing and machine learning rechnologies to automatically nandle and respond to common customer inquiries.

Enable customers to obtain necessary information and solutions through simple interactions, alleviating the burden on human customer service agents and significantly reducing preparational costs for enterprises.



Administrative

Automation and efficiency enhancement, data processing and analysis, employee services and experiences, and meeting and collaboration support:

Offer intelligent employee services such as smart assistants or virtua aides. Using machine learning, Al assistants can answer common questions and provide training guidance.

Automatically transcribe meeting content through ASR, analyze the text, and generate summaries and actionable items.



[10+ Industry Scenarios]







Diagnostic Assistance

Patients can utilize AI for online pre-consultations, uploading images and documents to assist doctors in diagnosing diseases. This improves doctor-patient communication and significantly enhances the efficiency of medical consultations.



Competitor Analysis

Monitor market changes and competitor actions through Aldriven analysis to provide actionable response strategies. Stay ahead of competitors, capture greater market share, enhance product competitiveness, attract customers, and create a lasting competitive advantage.



Patient Education

Al can efficiently and costeffectively generate medical science content for patients. It serves as a valuable tool for patient education, empowering them with knowledge about diseases and improving patient management precinces.







Predictive Equipment Maintenance

Predictive maintenance for production equipment minimizes downtime and emergency repair time. Al-driven predictions are more intuitive and proactive compared to traditional threshold-based alarms, which may not always indicate a



DIY Product Manuals

Traditional product manuals car be ovenwhelming and cumbersome. With an Al knowledge base, users can access product dimensions the want to explore, create customized manuals, distill key information, and design unique, engaging manuals that capture user attention.



Thanks!

