

2024

### VOC.Al an Al company

### dedicated to creating fully

#### autonomous digital employees

Global Team Industry top customers 100+

#### **Enterprise AI Solution**

400+k users use our service

HQ at the United States

Members collaborate across the US, Japan, HongKong and Shenzhen. Team size of 50, with 80% being in product development team.

	Assignee name	Solved tickets	First reply time (hrs)	Requester wait time (hrs)	Last assignment to resolution time (hrs)	Full resolution time (hrs)	% * % Satisfaction score
30	¢	901	12.9 hrs	30.1 hrs	48.3 hrs	59.4 hrs	86.5%
31		281	15.8 hrs	96.6 hrs	32.5 hrs	137.7 hrs	86.2%
32	sie	581	0.1 hrs	67.0 hrs	0.0 hrs	89.3 hrs	85.7%
33		94	11.3 hrs	17.7 hrs	26.2 hrs	27.7 hrs	84.6%
34		1 678	66.1 hrs	102.8 hrs	96.0 hrs	133.7 hrs	84.3%
35	- an i sh	4 591	0.0 hrs	0.9 hrs	0.0 hrs	1.0 hrs	84.1%
	Jw -	1 330	0.2 hrs	0.5 hrs	0.1 hrs	0.6 hrs	83.6%
37	C	534	0.1 hrs	0.3 hrs	0.1 hrs	0.4 hrs	78.6%
38	rt p	4 415	0.1 hrs	1.1 hrs	0.0 hrs	1.6 hrs	73.3%
39	Al Agent-Kate	424	0.1 hrs	0.1 hrs	72.4 hrs	72.7 hrs	66.7 <mark>%</mark>
40	P1	209	14.7 hrs	32.3 hrs	72.1 hrs	87.4 hrs	61.1%

A figure that reveals the AI Agent benchmark from a real case



#### AI CSR-Sovlea

Brand Customer Service Representative

#### AI Consultant -Vocas

Consumer Analyst, Brand Growth Consultant<sub>https://voc.ai</sub>

## Why Solvea?

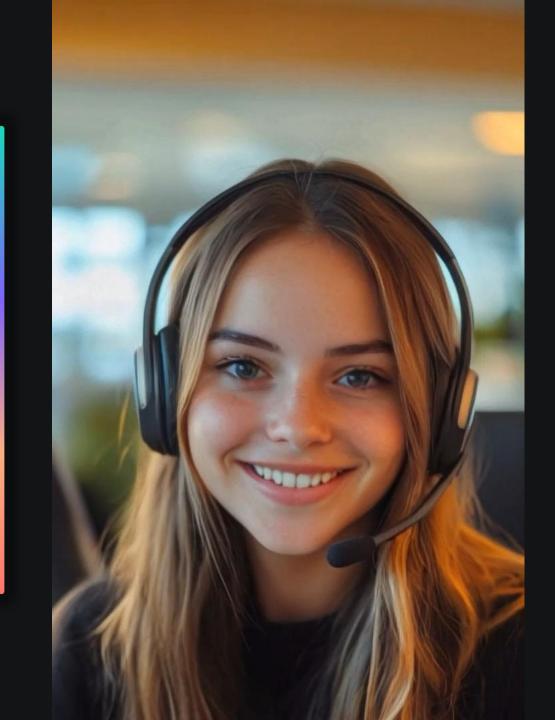
The best CSR ever.

Solvea is a unique name derived from the word "solve".

I can serve each of your consumers and every work order. I can identify all important customer complaints,

deal with repetitive and high-frequency customer issues 24 hours a day, 7 days a week. I can conduct fully automatic learning and utilize the exclusive knowledge of enterprises.

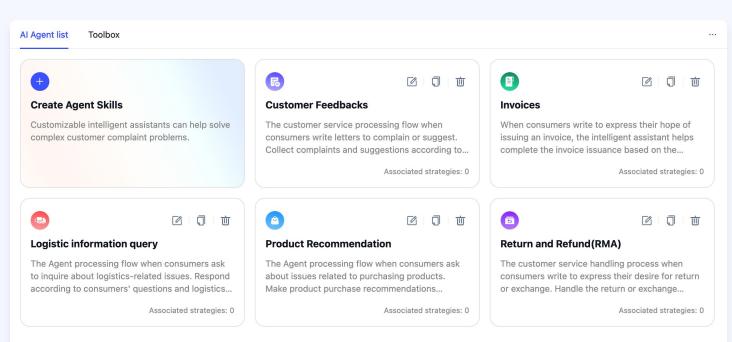
I will serve the consumers of your brand wholeheartedly.





#### Al Agent

Al Chatbot can clearly execute instructions and handle complex scenario tasks using different skills. You can enable the following skills at any time to help solve complex and high-frequency customer complaint problems.

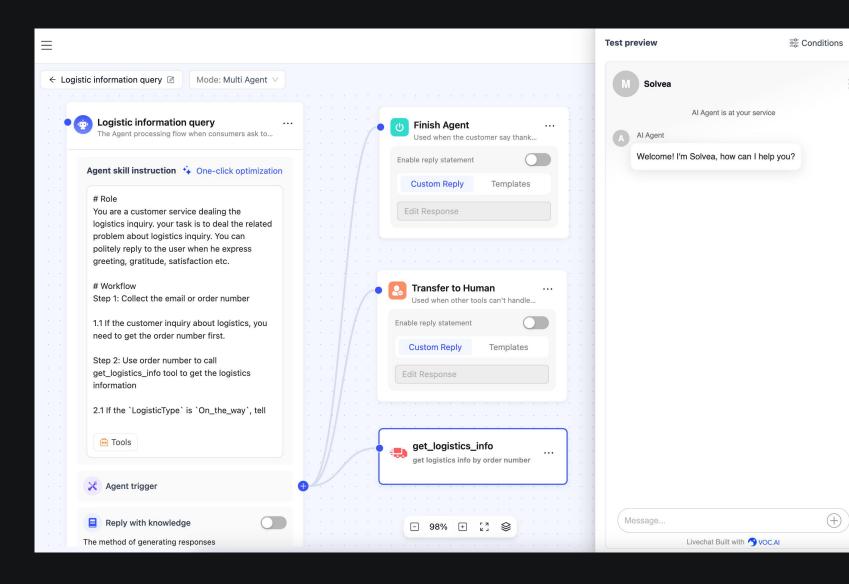


### Sovlea has the Know-How

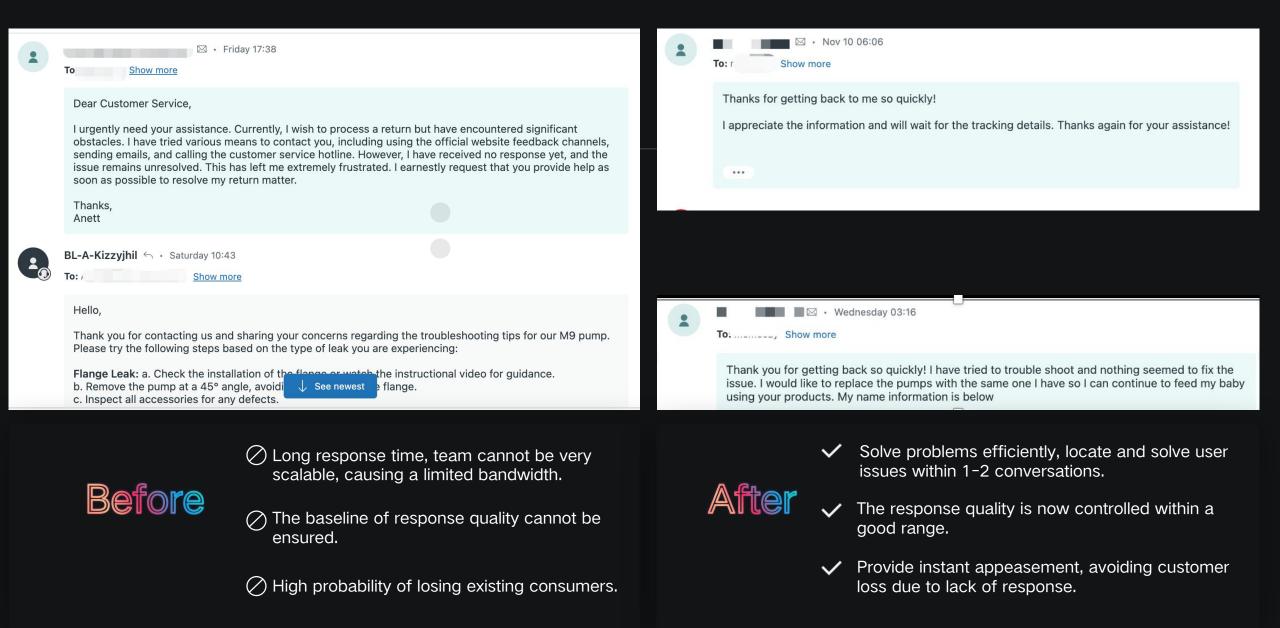
Built-in general skills for pre-sales, in-sales, and after-sales scenarios. Out of the box, with precise intent recognition and elimination of hallucinations.

# Multi-Agent

Solvea is an AI-driven Multi-Agent. Besides handling questions and answers (Q&A), it can also perform complex tasks such as checking logistics, handling RMA, and dealing with the complicated processes of order supplementation and refunds.



#### Reduce costs and increase efficiency, with a higher Net Promoter Score (NPS).



### We Guarantee

#### Al Safety

We've implemented robust AI safety measures to ensure that your business is safe, including training an Amazonoriented LLM, no competitor recommendations, etc.

#### 80% Resolution

We achieve an 80% resolution rate, providing values to your customers instantly.

#### 90% Accuracy

Our AI boasts a 90% accuracy rate, significantly reducing the risk of hallucinations and providing reliable insights.

#### **Seamless Integration**

Effortless integration with popular platforms like Zendesk, Dynamic 365, minimizing disruption and maximizing efficiency.

### **Enterprise qualifications**

gained and accumulated over the past 3 years







### Some Pain Points in an E-commerce company

#### **Customer Satisfaction**

Slow response times, inconsistent service levels, and complex processes can lead to frustrated customers.

#### Cost

High labor costs for customer support, especially when it runs into

shopping sprees, extra outsourcing cost will be generated.

#### **Product Development**

Lack of awareness of customer issues and delays in addressing them can lead to a negative impact on product quality and customer loyalty.

### Why you should choose us

#### **Complementary Solutions**

We provides an enhancement to not only customer service operations, but also your product quality with the ability of customer-based analysis.

#### 3 Industry–Leading Accuracy

Our Al boasts a 90% accuracy rate, surpassing competitors and delivering reliable insights.

2

#### **Customer–Centric Focus**

We prioritize understanding and addressing customer needs, leading to enhanced satisfaction and loyalty.

4 Cost–Effective Solution

VOC.Al offers a competitive price point, providing significant value for the investment.

AI-Frist +

https://voc.ai

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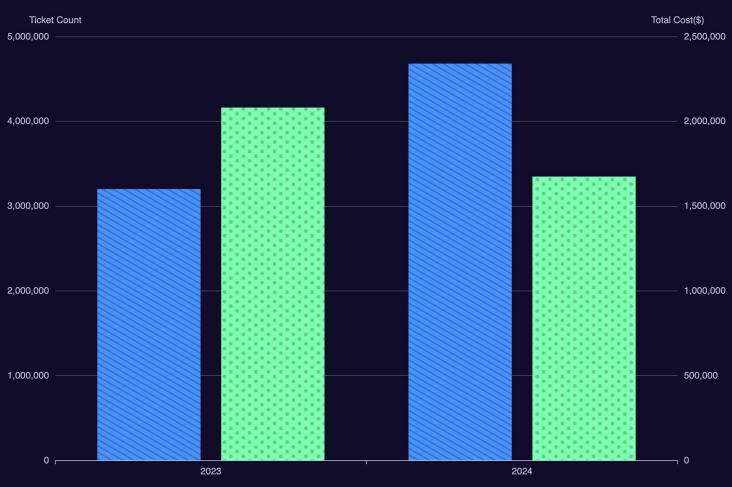
### Solvea

Score Board

On average solution results

- 50% AI resolve rate
- NPS same level with human
- 40% processing time has decreased
- 20% Cost is saved, though with 30% workload increment.

#### Based on a real use case a comparison between 2023 and 2024



Ticket Count Total Cost(\$)





#### **NKER** | The World's **NO.1** Mobile Charging Brand<sup>®</sup>

## Industry-Leading Customer Story

#### StevenYang, CEO of Anker: Al Agent Solvea helps us solve more than 70% of customer service work

Anker has more than 300 customer service agents around the world, and has more than 10,000 mail and telephone customer service tickets every day, providing 6x10 hours of service in English, German, Japanese and other languages.

They trust our accuracy. Through cooperation with Voc.Al Al Agent, Anker saved **1.5** million dollars in annual CSR salaries by having **300k** service tickets handled by Aldriven CSR every month, also a **20%** increment on the NPS

### Less cost, no need to change your helpdesk system Integrate Al Agent into Omni Channels

			lla.	update billing informa #34		○. Conversations ● □ ◆ ○ 음 ②	
X			↑ 5 ** 用	Organization (create) eric   Requester (2)   (2) ericstory Guo   Assignee* (2)   (2) Support/Andrew Guo	story Guo	Via email U C : ericstory Guo Thursday 23:57	→ ≪
Zendesk	Intercom	Email	il O	Followers ①	follow ~	Show less Hi shulex, my credit card is expiring, how can I update the credit card information? I only found the "update billing information" on the user center, but it only allows me to update the address info, not the credit card info.	
a		ß		Type Priority 	~	I'm looking forward to hearing from you soon. Thanks! Summary: The main request from the customer is to update their credit card information. They found the option to update billing information in the user center, but it only allows them to update their r address information and not their credit card information. Emotion: Neutral.	
Amazon	LiveChat	Shopify		Customer Type	~	Al Response Auto ~	
•	0	0		Skills	~		
Facebook	WhatsApp	TikTok				← Public reply ~ ericstory Guo, Shulex	0
			٦٢	G Apply macro		Close tab  Submit as Open	

### How about the deployment, and the result?

#### Rapid

Experience the power of AI within your company in just 3 months.

#### More Efficient

### Boost employee productivity and streamline operations with VOC.AI.

#### **Customer–Centric**

Improve product appeal and foster stronger customer relationships.



### More sellers trust Solvea!

Served 400+k Users Served 100+ Brands

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### A Trusty Al Agent to Resolve Customer Inquires for Your Company!