We do one thing: guide clients in their adoption of Microsoft Azure

3Cloud

Our vision is to be the leading Microsoft Azure partner: trusted by our clients, and loved by our employees.

We are focused.

We guide our clients in five specific areas of Azure:

Datacenter Transformation
Leading datacenter migrations to Azure and reimagining traditional infrastructure workloads: scaffolding, networks, and security

Application Development
Designing and building next-gen applications using cloud-native technologies, serverless computing, and containers

DevOps & Automation
Enabling innovation and operational excellence through infrastructure-as-code, and structured development and deployment processes

Data, Analytics, & AI
Leveraging the limitless storage, compute, analysis, and AI capabilities of Azure to build modern data and analytics platforms

Managed Services & CSP
Providing 24x7 provisioning, support, and proactive management of Azure environments

We are experienced.

We've worked with scores of clients on their Azure journeys. Our founders and executive sales leadership have spent a combined 42 years in executive roles at Microsoft. We understand how to align client needs with the pressing demands of the Microsoft field sales organization.

We are fun.

We love what we do, and it shows in the interactions we have with each other, with Microsoft, and with our clients. We enjoy nothing more than partnering with Microsoft to drive new business innovation and technology modernization with our clients.

Drive faster Azure adoption with **3Cloud.**
AzureReady™ Assessment & Accelerators

3Cloud

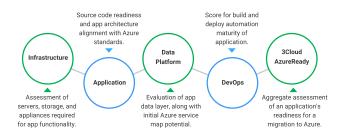## You want to move to Azure, but have questions about the path forward:

- Is it feasible to migrate my environment and applications?
- How much will it cost to migrate, and how long will that take?
- How much will it cost to run once they're in Azure?
- Which workloads and applications should I prioritize and migrate first?

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Our AzureReady Assessment answers those questions, and provides the confidence customers need for transitioning to Azure quickly.

1 Technical findings

A detailed enumeration of the environment's infrastructure, applications, and identification of any potential challenges or risks to migration and options to mitigate.

Infrastructure
Assessment of servers, storage, and appliances required for app functionality.

Application
Source code readiness and app architecture alignment with Azure standards.

Data Platform
Evaluation of app data layer, along with initial Azure service map potential.

DevOps
Score for build and deploy automation maturity of application.

3Cloud AzureReady
Aggregate assessment of an application's readiness for a migration to Azure.

	FEB	MAR	APR	MAY	JUN	JUL
		Plan		**Build**		**Deploy**
Duration	6 weeks		8 weeks		13 weeks	
Effort	250 Hrs		500 Hrs		1000 Hrs	
Activities	- Create wave migration - Detailed networking - Define ITIL operations		- Configure infrastructure - Create templates and scripts - Wave 0 migration		- Migrate to Azure environment, including SQL data - Validate migrations per test plan - Implement ITIL operations	

Estimated Hours : 1.5K - 2K   **Estimated Total Budget : $420k - $550k**

2 Migration approach

A summary of how the Azure migration will be executed, including timing, sequence of activities, project teams, etc.

3 Financial analysis

Breakdown of future estimated costs on Azure, estimated cost to migrate, and comparison of those with current cost structures to provide ROI analysis for future stages.

Cost Comparison

1.7M 5yrs Saving ($)

850K Annual Savings after 3yrs ($)

$1,000,000	
$900,000	
$800,000	
$700,000	
$600,000	
$500,000	
$400,000	
$300,000	
$200,000	
$100,000	
$0	

Q2 18 Q3 18 Q4 18 Q1 19 Q2 19 Q3 19 Q4 19 Q1 20 Q2 20 Q3 20 Q4 20 Q1 21 Q2 21 Q3 21 Q4 21 Q1 22 Q2 22 Q3 22 Q4 22

— On-premise costs only
— Cost with moving to Azure

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