

OFFER
SCOUT

MARKETPLACE
MICROSOFT
APPSOURCE

TYPE
DYNAMICS 365 /
POWER APPS

RUNS IN
YOUR OWN TENANT

PUBLISHER
3DH CONSULTING

STATUS
AVAILABLE

CONTACT
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BUSINESS-DEVELOPMENT INTELLIGENCE · PROFESSIONAL SERVICES

Your next mandate is already in the news.

Firms lose business development to timing. A regulatory change or an enforcement action creates a need at a client, and by the time a partner reads about it, someone else has made the call. Scout closes that gap, inside the Microsoft 365 you already pay for.

What it does

- **Monitors the sources you choose.** Scout reads the feed you configure and never re-processes an item it has already seen.
- **Turns news into opportunities.** Each item is assessed against your firm profile: practice areas and the people who should receive work. It returns a confidence, an owner, and the reason that person was chosen.
- **Delivers into Teams.** Every opportunity arrives as a card in the channel your firm configures, carrying why it matters and a drafted outreach email. No dashboard, no separate login.
- **Keeps the partner in control.** The draft is editable on the card and goes to your reviewer, never to a client. Nothing is sent on anyone's behalf.
- **Records what happened.** Every opportunity delivered and every action taken is written to a SharePoint list, so business development becomes measurable.

What it needs

A Dataverse environment with Power Automate premium and AI Builder capacity, a SharePoint site, and a Teams channel. Two SharePoint targets, eight connections and nine settings, configured once. Your data stays in your tenant; 3DH Consulting holds no standing access.

PER USER / MONTH

USD 60

PER USER / YEAR

USD 650

FREE TRIAL

30 days

Getting started

Scout is deployed and configured for your firm by 3DH Consulting in one short session: the SharePoint targets, the connections to your own Microsoft 365, your firm profile and the channel that receives the briefings. Opportunities begin arriving on the next run.

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