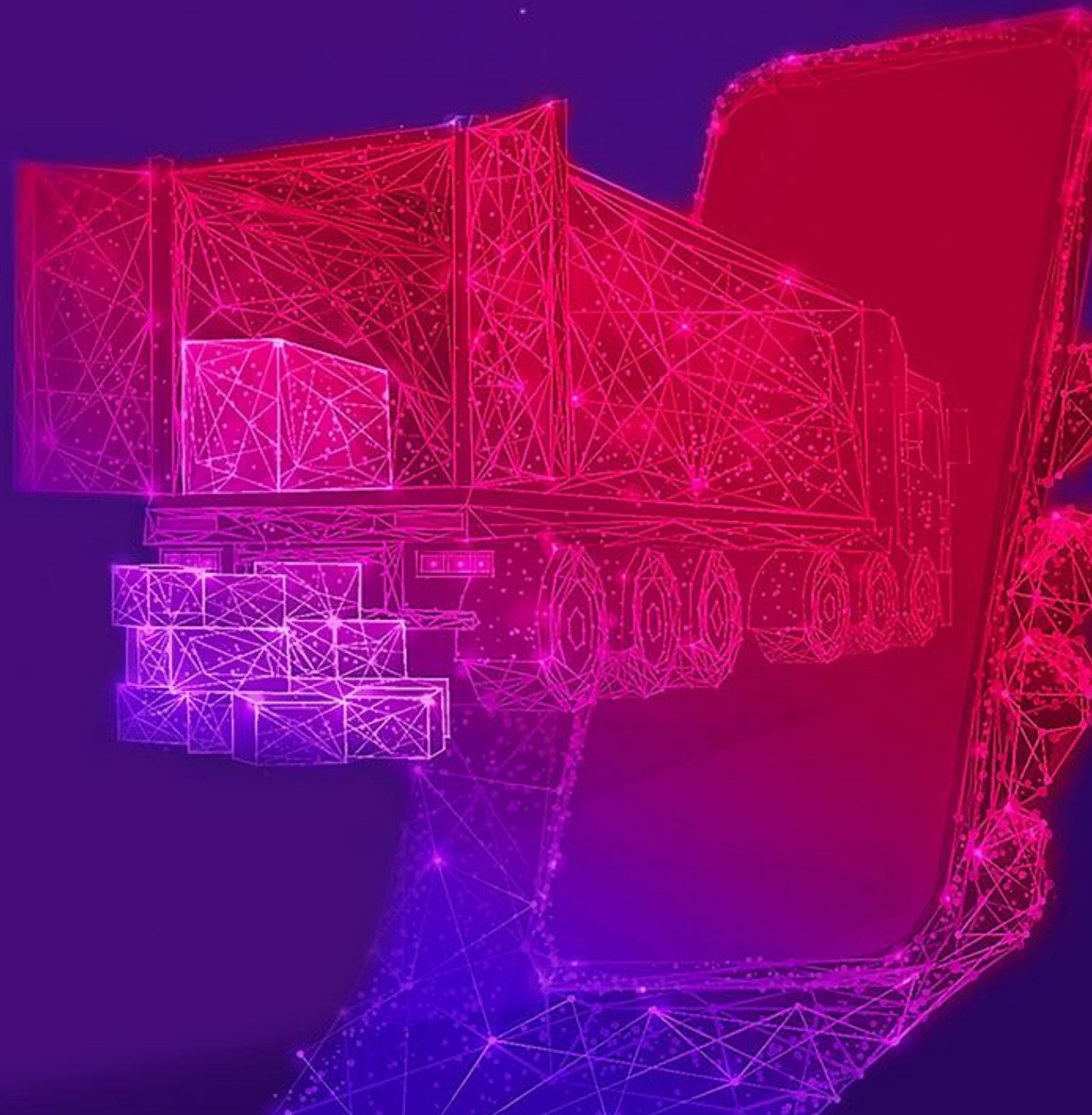


ZYLLEM

Overview

2023



The Logistics Simplifier



We are the Leading Logistics Distribution Platform for Large Enterprises across Asia

We are transforming the way retailers, distributors and ecommerce business build, operate, and manage their large distribution networks.

Allowing our customers to leap ahead of their competition. In a simple way.

The Challenge



Distribution networks are hard to manage and are inefficient

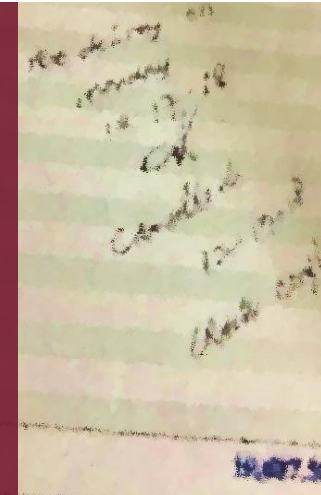
LACK OF
VISIBILITY &
CONTROL



MANUAL
PROCESSES



HIGH COST



DISSATISFIED
CUSTOMERS

The Need



High quality and accuracy of service

Optimization by reducing layers and maximizing asset utilization

Introduction of new services such as same day, custom delivery windows etc.

Collaboration and transparency

Partnership and own assets expanding distribution coverage

Easy adoption, adaptation and Lower TCO



ZYLLEM

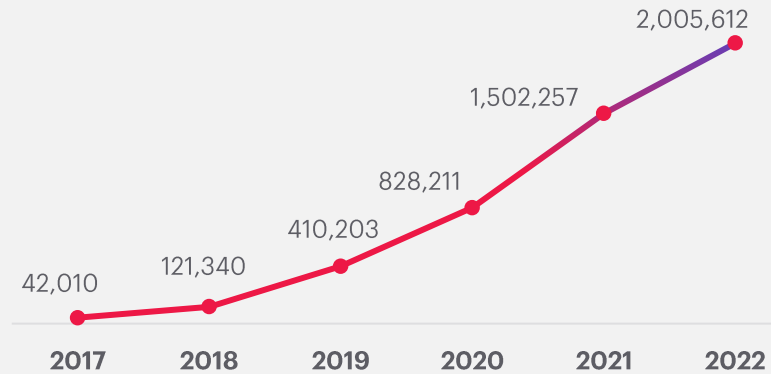
Our technology enables our customers to **digitize, optimize** and **take control** over their logistics network in a simple way, allowing them to leap ahead of their competition.

We are an Asia-Pacific Company



- ◆ Go-to-market in 2017
- ◆ HQ in Singapore
- ◆ Customers in 8 countries

Managed Orders Per Month



DISTRIBUTION

F&B

RETAIL

LOGISTICS



Features and Benefits



Operational Synchronization

Efficiency, Control, Cost Savings

End to End Visibility

Control, Customer Service, Reliability

Digitalized Process

Efficiency, Cost Savings, Scalability

Integrated POD & Returns

Customer Service, Cost Savings

Easy to use & real-time monitoring anywhere

The dashboard displays a list of trucks with their status and location:

- Truck 0B2 (Truck 0B2): 0 / 4, Assessment
- Truck 0C3 (Truck 0C3): 1 / 10, Active
- Truck 0B2 (Truck 0B2): 1 / 11, Active
- Truck 0D4 (Truck 0D4): 1 / 10, Pending
- Truck 0F5 (Truck 0F5): 4 / 13, Active
- Truck 1N0 (Truck 1N0): 1 / 7, Pending

The map shows a route with a 'Live tracking' callout. A circular diagram above the map illustrates a hierarchical structure of buildings and trucks. The mobile app shows a 'Location Items' screen with the following details:

- Deliver: TO DO
- 02 May 2020 11:51 - 12:11
- BenGen Inc
- Cassandra Rhan
- +6328457026
- Benpres Bldg., Exchange Rd. cor. Meralco Avenue,, Philippines 1605
- INV000479
- Code XL1
- Invoice No: INV000479
- Delivery Status: Delivery in progress
- COD Amount: 935
- PARTIAL REJECT
- FULL DELIVERY

When Using Zyllem, You...

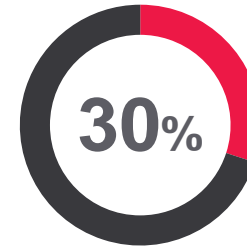


Gain full control over your logistic network



- ◆ **Digitize & automate** your distribution
- ◆ **Streamline** operations across business functions
- ◆ Gather your own fleet and 3PL operators in **one platform**

Reduce costs by > 30%



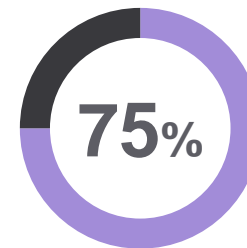
- ◆ **Optimize driver productivity** and asset utilization
- ◆ Reduce inefficiencies
- ◆ Go **100% paperless** end to end

Plan routes in minutes instead of hours



- ◆ Achieve **>30% more deliveries per day**
- ◆ Honour SLAs, vehicle capacity, road restrictions and more
- ◆ Recalculate & reoptimize routes in real time

Increase Customer satisfaction

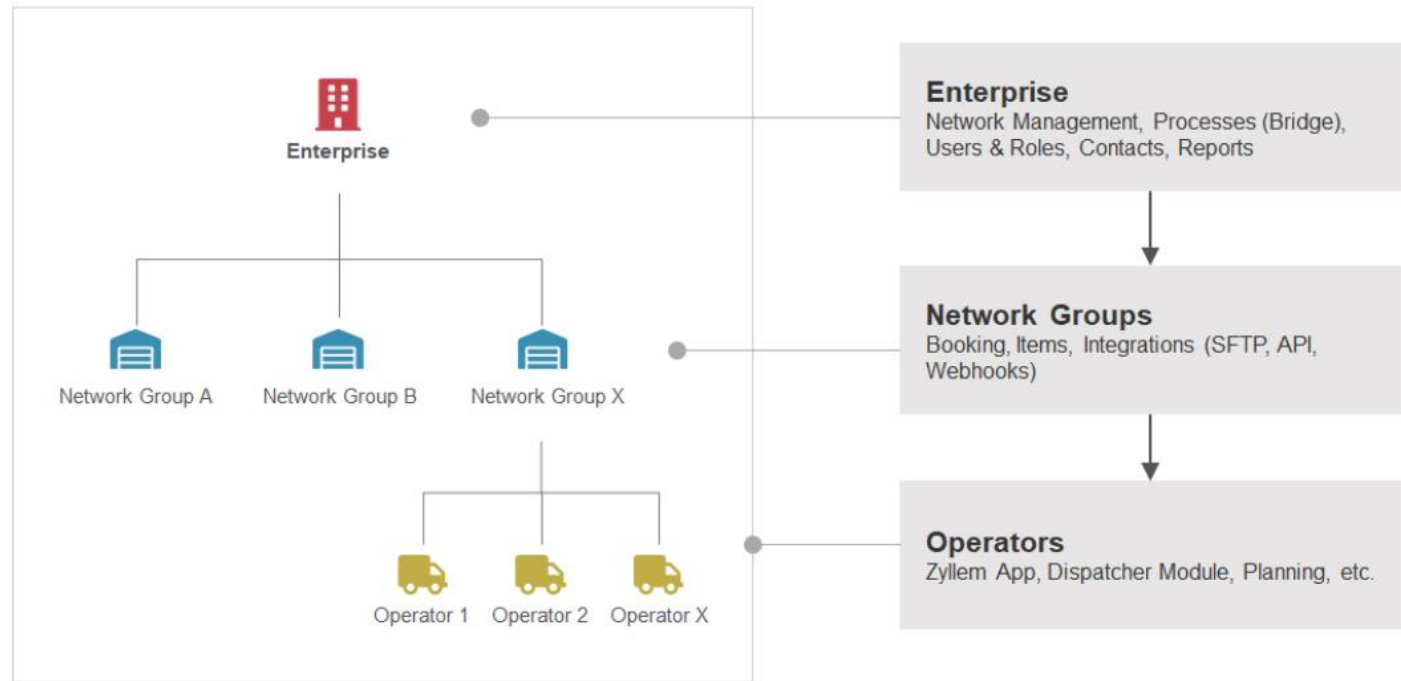


- ◆ Reduce customer calls by up to **75%**
- ◆ **On-time** and predictable deliveries
- ◆ **Proactive** notifications

Consolidated End-to-End Logistic Network



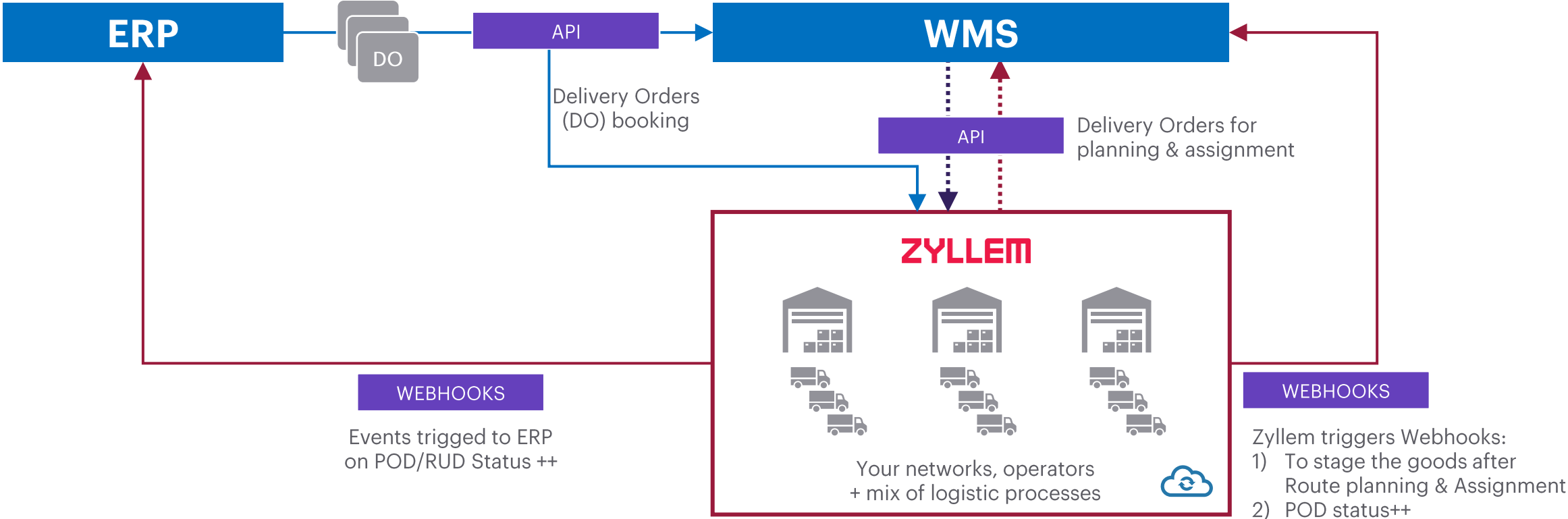
Zyllem Enterprise works in a three-level hierarchy that allows you to model the organizational structure of your logistics network into one system. The three levels are Enterprise, Network Group, and Operators.



High Level Workflow



End-to-End integration from Order to Delivery. Seamless integration from your ERP or WMS systems.



Model ANY Distribution Process

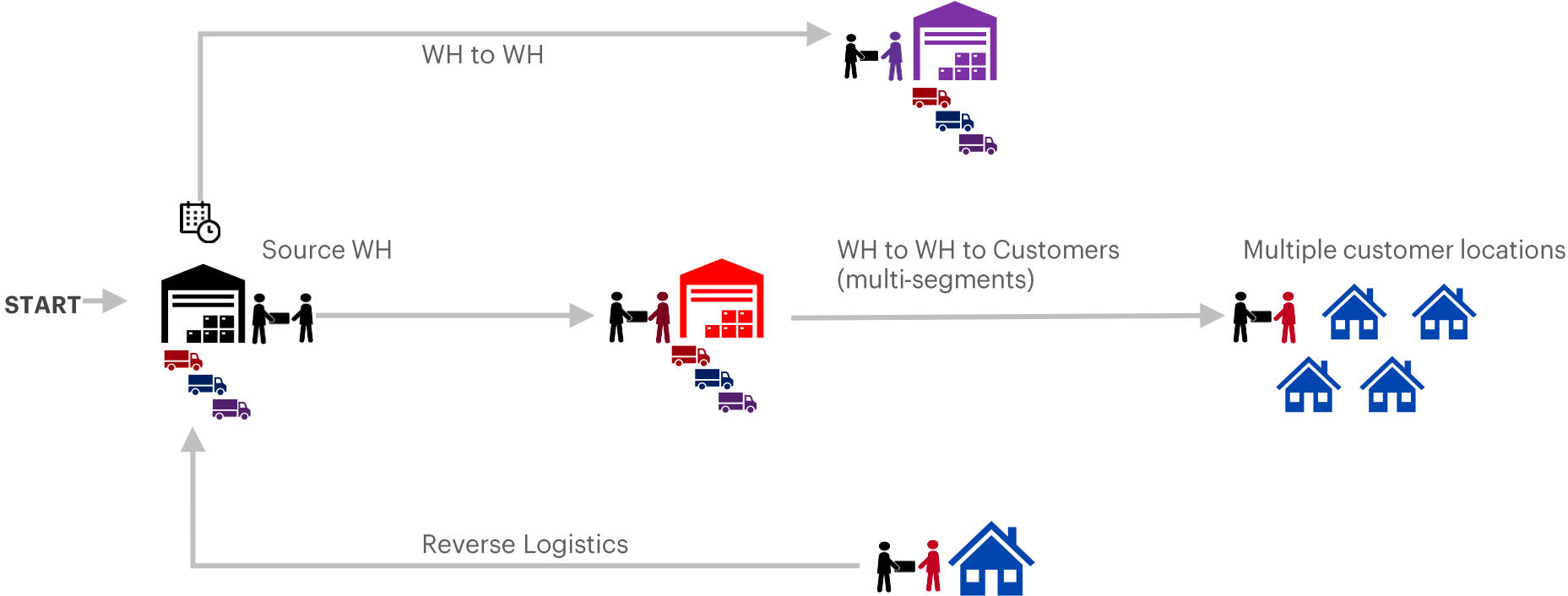


Customize your Processes including all exceptions such as Failed Delivery, Partial Reject, Full Reject, etc.

Highly configurable without any coding required

LEGEND

- WH Source
- WH Transfer
- WH Platform
- Customer Locations
- Truck Type 1
- Truck Type 2
- Truck Type 3
- Plan shipment w/ dynamic routing



Reduce Costs by >30% by Optimization



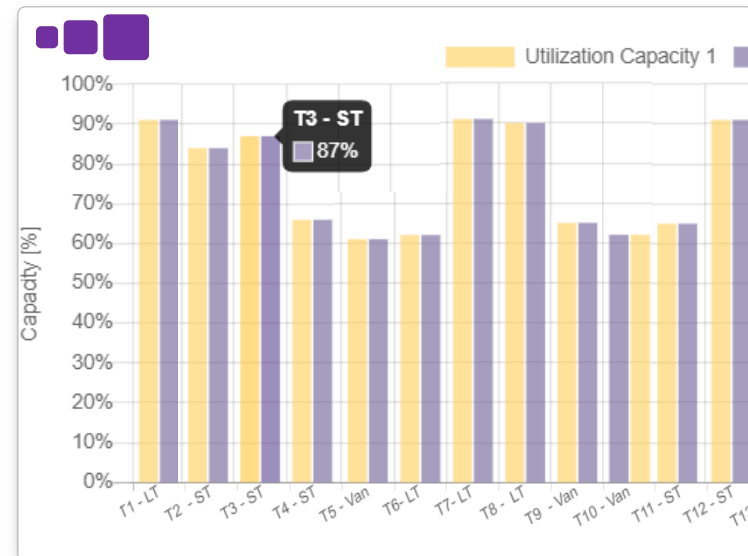
WATCH VIDEO ▶

Using Zyllem's intelligent algorithms and sophisticated on-demand tools

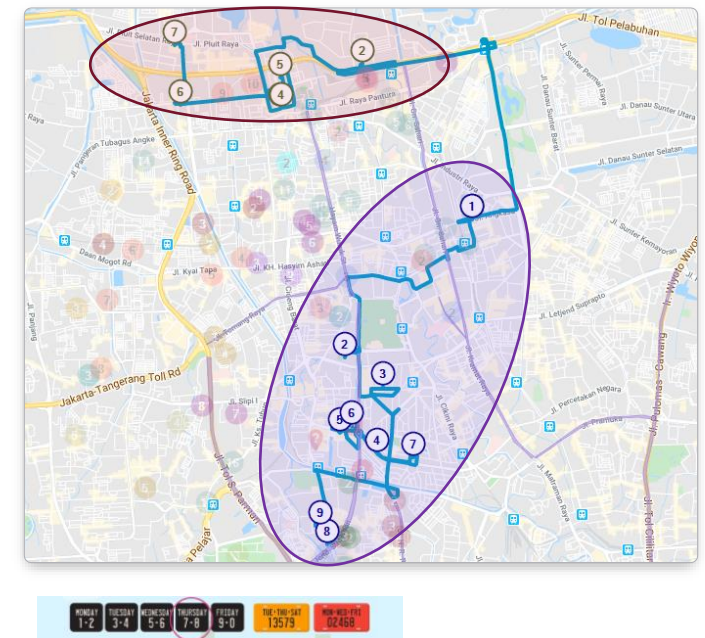
REDUCED # OF VEHICLES



MAXIMIZED CAPACITY USAGE



OPTIMIZED ROUTES INCLUDING COUNTRY'S SPECIFIC CODING SCHEME



*Philippines Coding scheme

We Deliver Real-Life Benefits



- ◆ Rolled out in **8 countries in Asia**
- ◆ **Control tower** with **real-time monitoring** of all deliveries across partners.
- ◆ **Cleansed address** database
- ◆ Real-time and **driver compliance**
- ◆ **Eliminated** order-to-cash cycle from 3 to **0 days** and time spent on data entry from 3 to **0 hours**.



- ◆ Multiple operators in a **centralized** platform.
- ◆ **Planned** delivery routes for all partners including **optimized** vehicle capacity.
- ◆ **Real-time** monitoring and reporting with **full transparency** on service quality and asset utilization.
- ◆ **All** B2B POD docs are electronic and system generated.
- ◆ **Saved >50%** of distribution costs thanks to Zyllem

ZYLLEM

Thank you!

WWW.ZYLLEM.COM

Customer testimonials: <https://vimeo.com/showcase/9659953/video/361208927>

Zyllem in-depth video: <https://vimeo.com/showcase/9766585/video/423000546>

Zyllem among Tech Pioneers of 2021–World Economic Forum (WEF): <https://widgets.weforum.org/techpioneers-2021/zyllem/>

