

Time to be one step ahead of the hackers

# We Know Cyber Security that fits your need



#### STRATEGIC TRENDS IN CYBERSECURITY



#### **Cybersecurity Awareness and Training**

As human error remains one of the weakest links in security, increasing cybersecurity awareness and training is crucial to reducing risks and ensuring that all members of an organization are equipped to recognize and prevent potential breaches.

#### **Remote Work and Network Security:**

The shift to remote work has broadened the attack surface for cyber threats, complicating the task of securing networks as employees access systems from various, often less secure, locations.

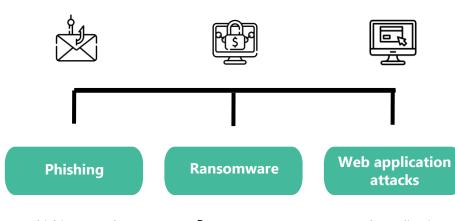
#### **Regulatory Challenges and Resource Gaps**

The growing number of regulations and the pace at which they are introduced can be difficult to keep up with, especially given the shortage of skilled cybersecurity professionals.

#### **Advanced Cyber Attacks**

Cybercriminals are leveraging artificial intelligence (AI) and machine learning (ML) to conduct more complex and stealthy cyber-attacks, which traditional security measures may not detect.

#### **Most Common Cyber Attacks faced in 2022/2023**



Phishing was the most common cyber incident experienced by 85% of organizations in 2022

Ransomware damages are expected to reach \$20 billion in 2023 Web application attacks were experienced by 77% of organizations in 2022

#### PHISHING IS FATAL

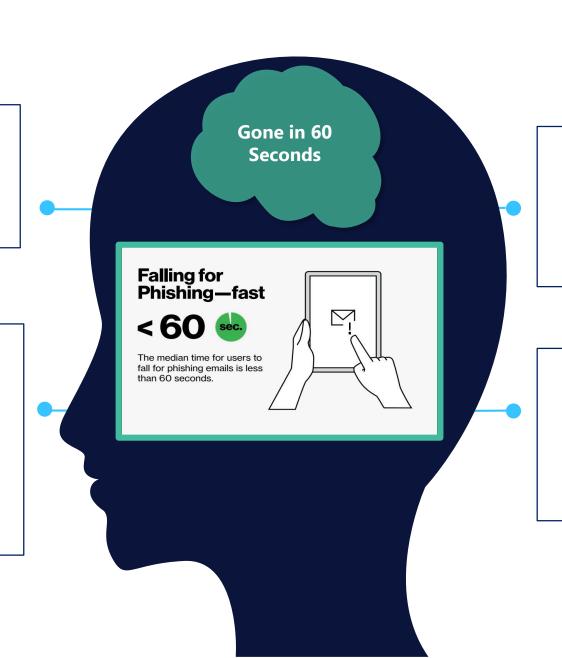


#### **Targeting Remote Workers**

The 2021 (PTI) Report by PhishLabs revealed a 220% increase in phishing attacks targeting remote workers compared to the previous years.

#### **Social Engineering Success**

Social engineering tactics, commonly used in phishing attacks, continue to be highly effective. The 2021 State of Cybersecurity Report by ISACA found that social engineering attacks, including phishing, were the primary cause of successful cybersecurity breaches reported by organizations.



#### **Cost of Data Breaches**

The IBM Cost of a Data Breach Report 2021 found that data breaches involving phishing attacks had an average total **cost of \$4.28 million per incident.** 

#### **Widespread Incidents**

According to the 2021 Verizon Data Breach Investigations Report (DBIR), **phishing was involved in 36% of data breaches** analysed, making it one of the **most common** tactics used by cybercriminals.

#### MITIGATE PHISHING THREATS



#### **Reduction in Click Rates**

According to the 2020 State of the Phish report by Proofpoint, organizations that conducted cybersecurity awareness training saw a 37% decrease in phishing click rates compared to those that did not provide training.

### Improvement in Employee Awareness

A study conducted by the Aberdeen Group found that organizations with formal security awareness programs experienced a 64% improvement in employees' understanding of security best practices, including identifying phishing emails.



#### **Cost Savings**

The 2021 Cost of a Data Breach Report by IBM found that organizations with robust cybersecurity awareness training programs experienced lower average data breach costs compared to those without such programs.

#### **Increase in Reporting Rates**

Research by the Ponemon Institute indicates that organizations with cybersecurity awareness training programs in place had **higher rates of reported phishing incidents**. This suggests that training encourages employees to recognize and report suspicious emails promptly.

#### PHISH DEFENSE SOLUTION





Awareness

# **Security Awareness Training**

Tailored awareness training Content on latest techniques & best practices

#### Phishing Reporter

Detailed reporting & analytics to track progress & improve awareness

#### Online Quizzes

Fun and engaging way to test awareness

# Online Games

Learning through Games



## **Email Phishing Simulation**

Realistic Simulations Customizable scenarios

### WhatsApp Simulation

Simulation on popular messaging platform Improve awareness

### SMS Phishing Simulation

Text message-based phishing

Identify Vulnerabilities & enhance awareness

### Voice Phishing Simulation

Simulate social-engineering tactics

Voice-based phishing simulation

#### **KEY FEATURES**





#### **Flexible Hosting Model**

Adaptable and agile hosting service to meet various client needs.



#### **Multi Language**

Dynamic multi-language training simulations for immersive and inclusive learning experiences



#### **Gen Ai Native Platform**

Personalise campaigns down to individual level

API integrations to pull scattered, unstructured data to create unique campaign templates



### Multi-channel Simulation

Immersive multi-channel phishing simulation for comprehensive cybersecurity awareness training



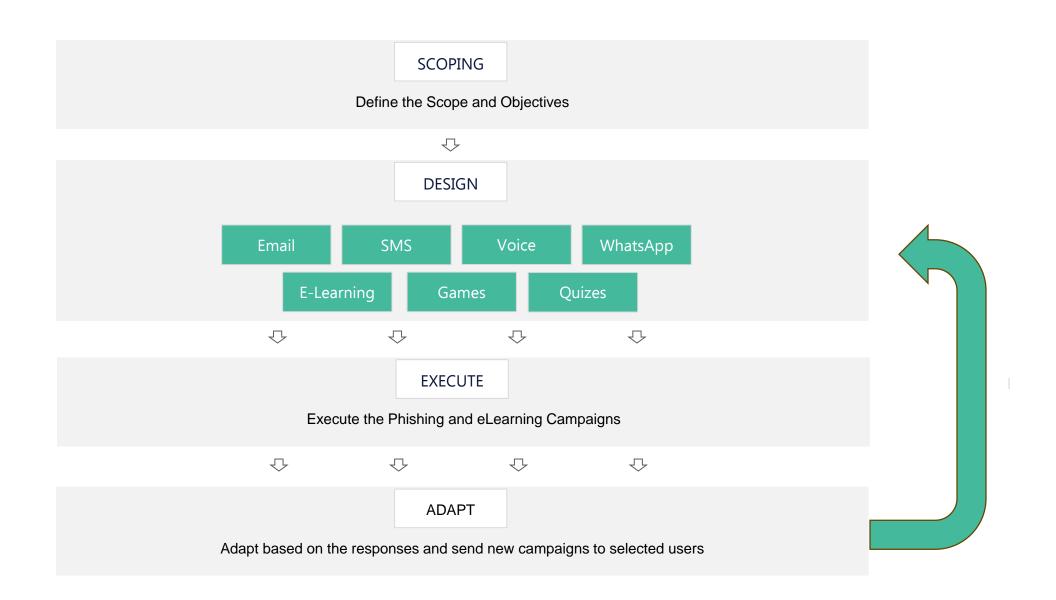


### Industry Advisory Board

Guidance from an advisory board providing invaluable insights for strategic decisionmaking and organizational growth







#### **OUR CORE TEAM AND INDUSTRY ADVISORS**











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#### **OUR CORE TEAM AND INDUSTRY ADVISORS**





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Chief Technology Officer, Censa

### **HOW WE COMPARE (1 of 2)**



Feature	Phish Defense	InfoSec	Knowbe4	Cofense
	LMS		!	
Learning Management (LMS Integrations)	Yes	Yes	Yes	Yes
Learning Management System with Autoroll	Yes	Yes	Yes	Yes
Whitelabeled content	Yes	No	No	No
Mobile App for Gamification	Yes	No	No	No
Customized E-learning content	Yes	No	No	No
Dashboard	Yes	Yes	Yes	Yes
Real-Time Visible Training Results	Yes	Yes	Yes	Yes
Campaigns Summary	Yes	Yes	No	No
Unified Dashboard	Yes	No	No	No
WI	nite Label		•	
White labelling	Yes	No	No	No
,	Vishing		•	
Vishing – Voice call Phishing	Yes	Yes	No	No
Vishing – Supports over 900 network	Yes	No	No	No
Ability to create Vishing templates	Yes	No	No	No
Spoof Sender Number	Yes	No	No	No
s	mishing			
Smishing – Text Based Simulation	Yes	No	No	No
Smishing – Supports over 900 network	Yes	No	No	No
Ability to create Smishing templates	Yes	No	No	No

Feature	Phish Defense	InfoSec	Knowbe4	Cofense	
	Reporting				
Advanced Reporting	Yes	Yes	No	No	
Reporting APIs	Yes	Yes	Yes	Yes	
Branded Reports	Yes	No	No	Yes	
Basic Reporting	Yes	Yes	Yes	Yes	
Reporting and Analytics	Yes	Yes	Yes	Yes	
Customized Board of Directors Report	Yes	No	No	No	
Customized Training Certificates	Yes	No	No	No	
Print & Export Reports	Yes	No	No	No	
Board of Directors Report	Yes	No	No	No	
Editable Executive Report	Yes	No	No	No	
	Campaigns		1		
Multiple Template campaigns	Yes	No	No	No	
Clone campaigns	Yes	No	Yes	Yes	
Schedule Real-Time alerts for campaigns	Yes	No	No	No	
Automated Training campaigns	Yes	Yes	No	No	
Integ	ration and Plugin				
Plugin to Report suspicious email	Yes	Yes	Yes	Yes	
Advanced API integration	Yes	Yes	Yes	Yes	
Mail Server/ LDAP integration	Yes	No	Yes	Yes	
Active Directory Integration	Yes	Yes	Yes	Yes	
Office 356 integration	Yes	No	No	No	
Exchange On-Premises Integration	Yes	No	No	No	
Outlook and Office integration	Yes	No	No	No	
OWA Plugin	Yes	No	Yes	Yes	
Gmail Plugin	Yes	No	Yes	Yes	
Google App Integration	Yes	No	No	No	
Mobile Integration	Yes	No	No	No	
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### **HOW WE COMPARE (2 of 2)**

Feature	Phish Defense	InfoSec	Knowbe4	Cofense	
	Others				
Industry Benchmarking	Yes	Yes	Yes	NA	
Vishing Security Test	Yes	No	No	No	
SMS/Text Phishing Simulation	Yes	No	No	No	
Smart Groups	Yes	No	No	No	
Security Roles	Yes	No	No	No	
USB Test Drive	Yes	Yes	No	No	
Education Content Library	Yes	Yes	No	No	
Administrative Features	Yes	Yes	No	No	
MSP Account Management	Yes	No	No	No	
Professional Services	Yes	No	No	No	
CBT Modules	Yes	No	No	No	
Advanced Theme Selector	Yes	No	No	No	
Automated Playbooks	Yes	No	No	No	
Advanced Analytics	Yes	Yes	No	No	
Mobile responsive modules	Yes	No	No	No	
Credentials – Data Entry	Yes	No	Yes	Yes	
Password Capture	Yes	No	Yes	Yes	
Attachment in Phishing template	Yes	No	Yes	Yes	
Pre-Launch Test	Yes	No	Yes	Yes	
Pre-set landing page template	Yes	No	Yes	Yes	
Customizable Landing page	Yes	No	Yes	Yes	



Feature	Phish Defense	InfoSec	Knowbe4	Cofense	
	Reporting KPI				
Click Rate	Yes	No	No	No	
Opened Messages	Yes	No	No	No	
No Response	Yes	No	No	No	
Campaign History	Yes	Yes	No	No	
Repeat Offenders	Yes	No	No	No	
	Deployment				
On-Prem	Yes	No	No	No	
SaaS	Yes	Yes	No	Yes	
Hybrid	Yes	No	No	No	
	Service				
Self-service – License based	Yes	No	No	No	
Tool as a service	Yes	No	No	No	
	Template	•			
Preset Template Library	Yes	Yes	Yes	Yes	
Customizable Template Library	Yes	Yes	Yes	No	
Template Creation	Yes	No	No	No	
Professional Template Services	Yes	No	No	No	
Active phishing Threat Templates	Yes	Yes	No	No	
Education Template		Yes	No	No	
	General Features	<u> </u>			
Unlimited Phishing Simulation	Yes	No	No	No	
Schedule Features	Yes	Yes	Yes	No	
A	dditional Services	·			
Brand Protection Tools	Yes	No	No	No	



### **CONTACT US**

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