

SALES	Easy - Small	Easy- Medium	Easy – Large
Basic Installation Basic installation of D365 in existing Microsoft 365 environment with users and Outlook-integration.			
Training Basic training in D365 Sales or Service module to understand both core usage as well as understand the capabilities of Microsoft Dynamics 365.			
Pilot & Quick Analysis Core users test-drive the solution and gather questions & propose possible configurations that are prioritized during a Quick Analysis workshop.			
Configuration sprint 1 – Accounts & Contact Configurations based on prioritized needs from Quick Analysis workshop.			
Configuration sprint 2 – Business Process Configurations based on prioritized needs from Quick Analysis workshop.			
Configuration sprint 3 – Misc Configurations based on prioritized needs from Quick Analysis workshop.			
Basic Migration Accounts and Contacts imported from Excel into Dynamics 365.			
Est cost	2 500 EUR	6 400 EUR	8 800 EUR

