

### 1. Project start

- Detailed and joint time planning of activities
- Project Owner Customer, Absfront Delivery Responsible

## A guided and interactive approach!

(below is a Large Easy-project for Service. Easy Marketing focuses on different in-depth trainings instead of configurations and analysis of business needs)



#### 2. Basic Installation

- Installation of apps & add-on incl user and license setup
- Project Owner Customer, Absfront Delivery Responsible



## 3. Basic Training

- Training in specific app/module
- Project Owner & Project
   Team Customer,
   Absfront Functional
   Consultant



#### 4. Pilot

- Customer runs core & prioritized end-user scenarios
- Project Team Customer



## 7. Basic Migrations

- Migration of Accounts & Contacts from Excel
- Project Owner Customer, Absfront Functional Consultant



# 6. Configuration Sprints 1-3

- Execution of defined & prioritized configurations
- Project Owner Customer,
   Absfront Delivery Responsible
   & Functional Consultant



## 5. Quick Analysis

- Review of identified needs & questions
- Project Owner Customer, Absfront Delivery Responsible & Functional Consultant



#### 8. Go-live

- Go-live meeting and possible update of settings etc
- Project Owner Customer, Absfront Delivery Responsible

