

Pharmacy Benefits Management

Expertise in Healthcare Vertical

Digital Innovation Partner



4400+

Global Team Members

1500+

Projects Delivered

25+

IP Accelerators

170+

Clients (Long-term Relationships)



INDUSTRY CERTIFIED

ISO

9001:2015

ISO

27001:2013

ISO

27701:2019

CMMI

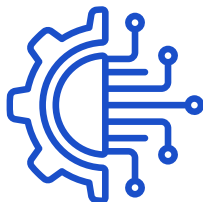
V2.0 Level 3

PCI DSS

Compliant

HIPAA

Compliant



Backed by Capital Square Partners, TA Associates, True North and CPPI



US-headquartered Tech Services firm with 100% focus on Innovation & Product Engineering

HOW WE WORK?

Data at Heart

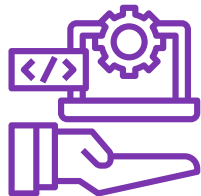
Accion Labs reimagines the possibilities for digital transformation from innovation to growth

Digital in Thinking

Scalability, manageability, robustness, and efficiency are always our top priorities

Innovation in Approach

Everything is planned to minute detail, ensuring high-quality deliveries to clients every time



Fastest Growing Tech Services Firm for 5 years in a row. Organic Growth & 9 Capability-centered acquisitions



Emerging Tech first approach - AI/GenAI Applications, investments in IP, Tooling and Innovation

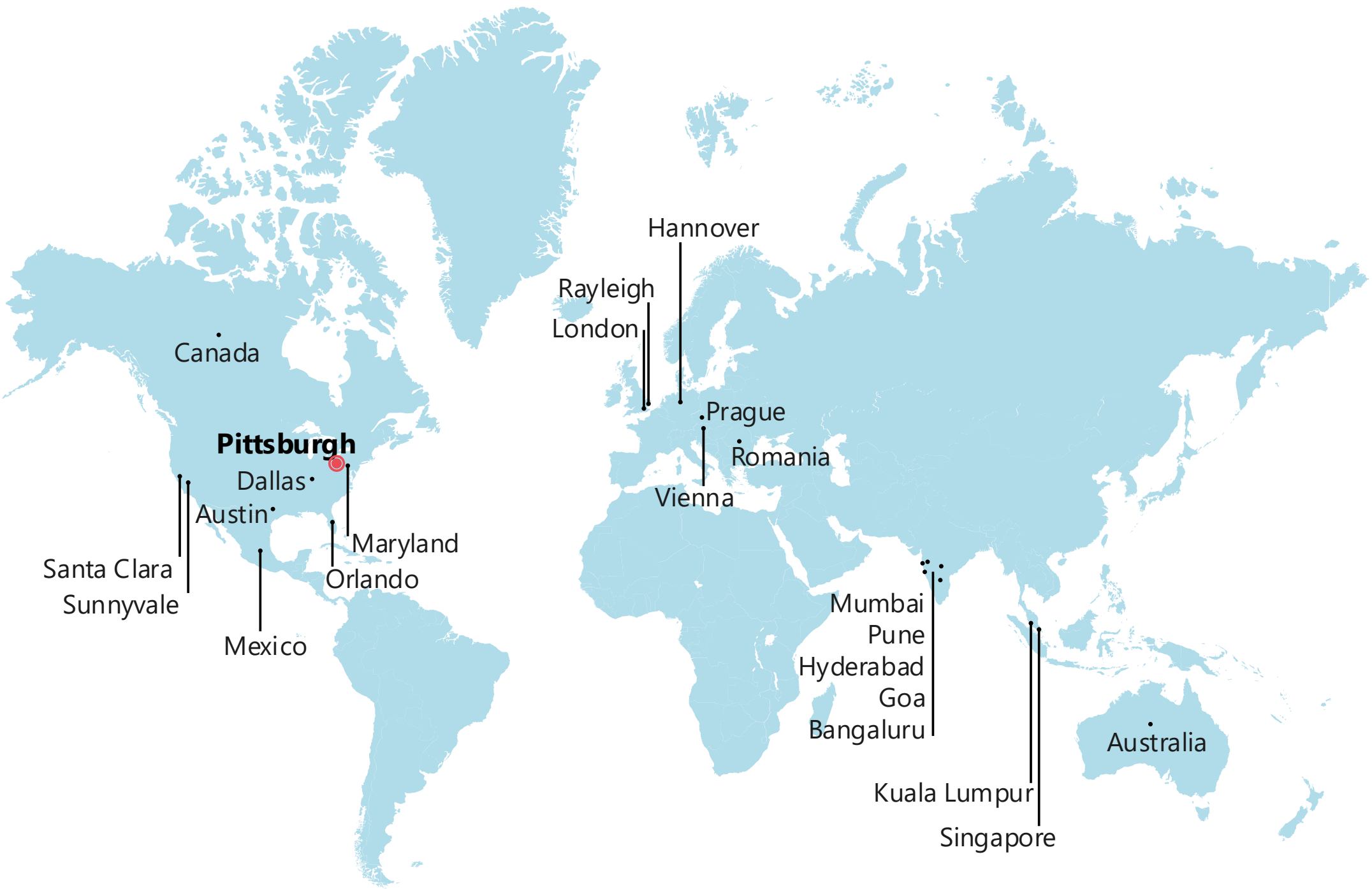


Culture of Outcome, Transparency, Work-life Balance, Innovation & Lifelong Learning



Hands-on Management with Entrepreneurial, Engaged and Value-based Leadership Style

Global Presence and Business Overview



4400+
Global Team Members


23+
Global Delivery Locations

41+
Centers of Excellence Driving Innovation

34+
Proprietary IPs Developed

50+
GenAI Implementation Delivered

Microsoft credentials and awards




Microsoft

Microsoft Partner

Winner

2023 Partner of the Year

Analytics Award



Microsoft

Solutions Partner

Data & AI

Digital & App Innovation

Infrastructure



Fabric Featured Partner





Microsoft Partner

Advanced Specialization

Analytics on Azure

Data Warehouse Migration to Azure

Kubernetes on Azure

Migrate Enterprise Applications to Azure

Infra and Database Migration to Azure

Amongst Top Microsoft Partners in USA



Microsoft Partner

Gold Cloud Platform

Gold Application Development

Gold Data Analytics

Gold Data Platform

Silver Security





Microsoft Partner

Power BI



AWARDS FINALIST

Microsoft Partner of the Year 2020

APPLICATION INNOVATION

Introduction to our PBM services

Comprehensive PBM Services Overview



PBM Services

PBM Technology Solutions

Modernize adjudication platforms and products

Prescription Benefit Services

Streamline benefits and formulary management

Prescription Pharmacy Services

Optimize prior authorizations and savings programs

Clinical Excellence Solutions

Testing as a Service (TaaS) and operational excellence

PBM Transformation Hub

Modernize adjudication platforms and products

GenAI in PBM

KAPS, BizBrain, and GenAI in a Box - Frameworks for accelerating AI adoption in PBM

OUR ACCELERATORS



Digital Source of Truth



PBM Migration 360 Suite



Automated Claim Surveillance



PBMI + AI Solutions



340B Services



Speciality Rx



Audit & Compliances



Product & Data Engineering

4400+

Global Team Members

250+

Certified Healthcare Experts

80+

Projects Delivered

23

Global Delivery Centres

INDUSTRY CERTIFIED

ISO

9001:2015

ISO

27001:2013

ISO

27701:2019

CMMI

V2.0 Level 3

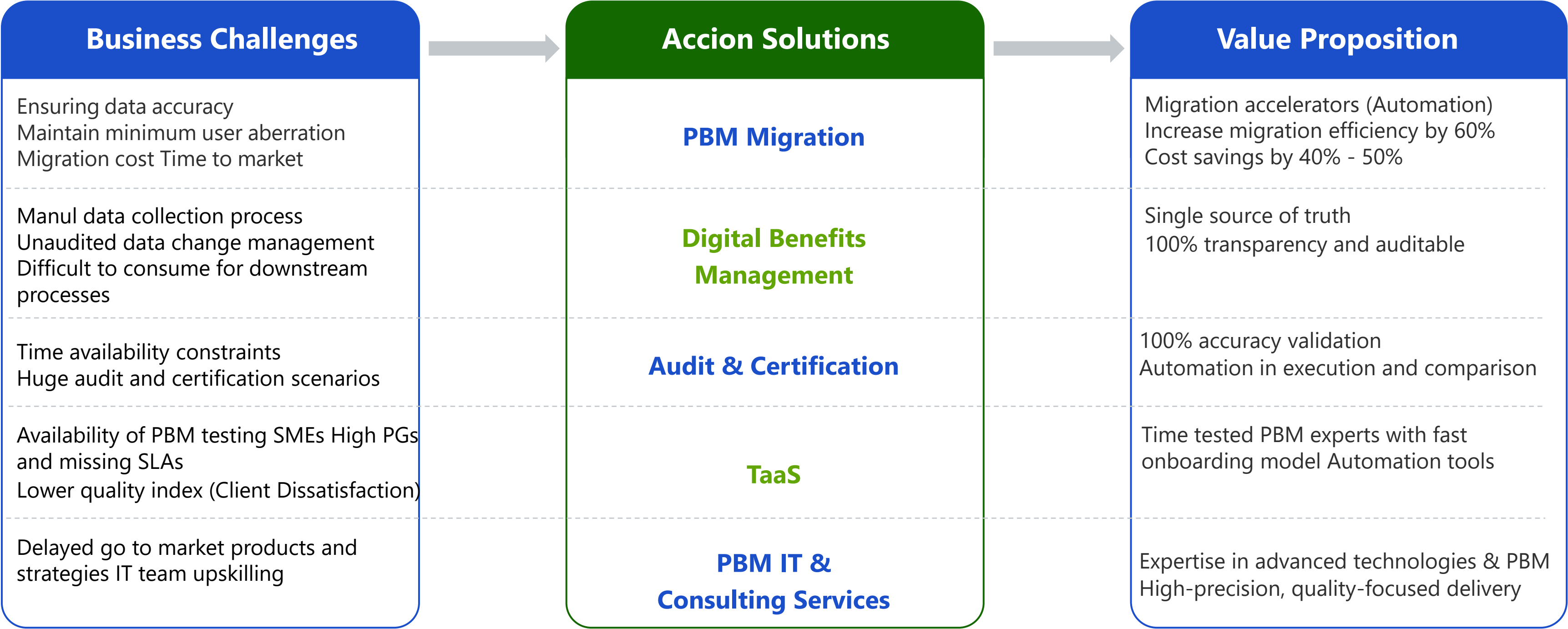
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Compliant

HIPAA

Compliant

Key Differentiators



01

Digital Pharmacy Benefits Management

- Single Source of Truth
- Requirement digitalization and standardization
- Change and version control
- Generate SBC (Summary of Benefit and Configuration)
- Integration ready

02

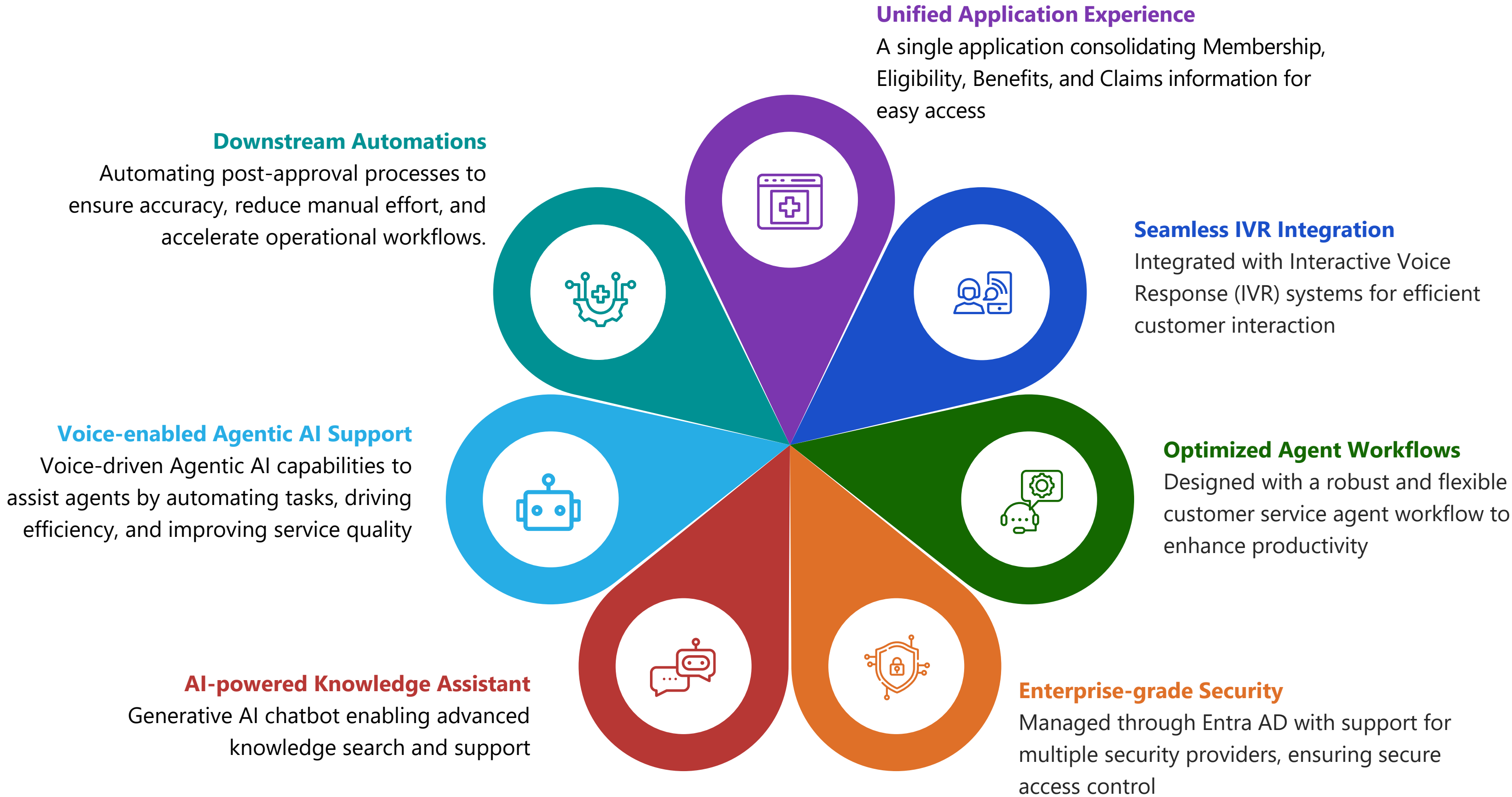
Claim Surveillance

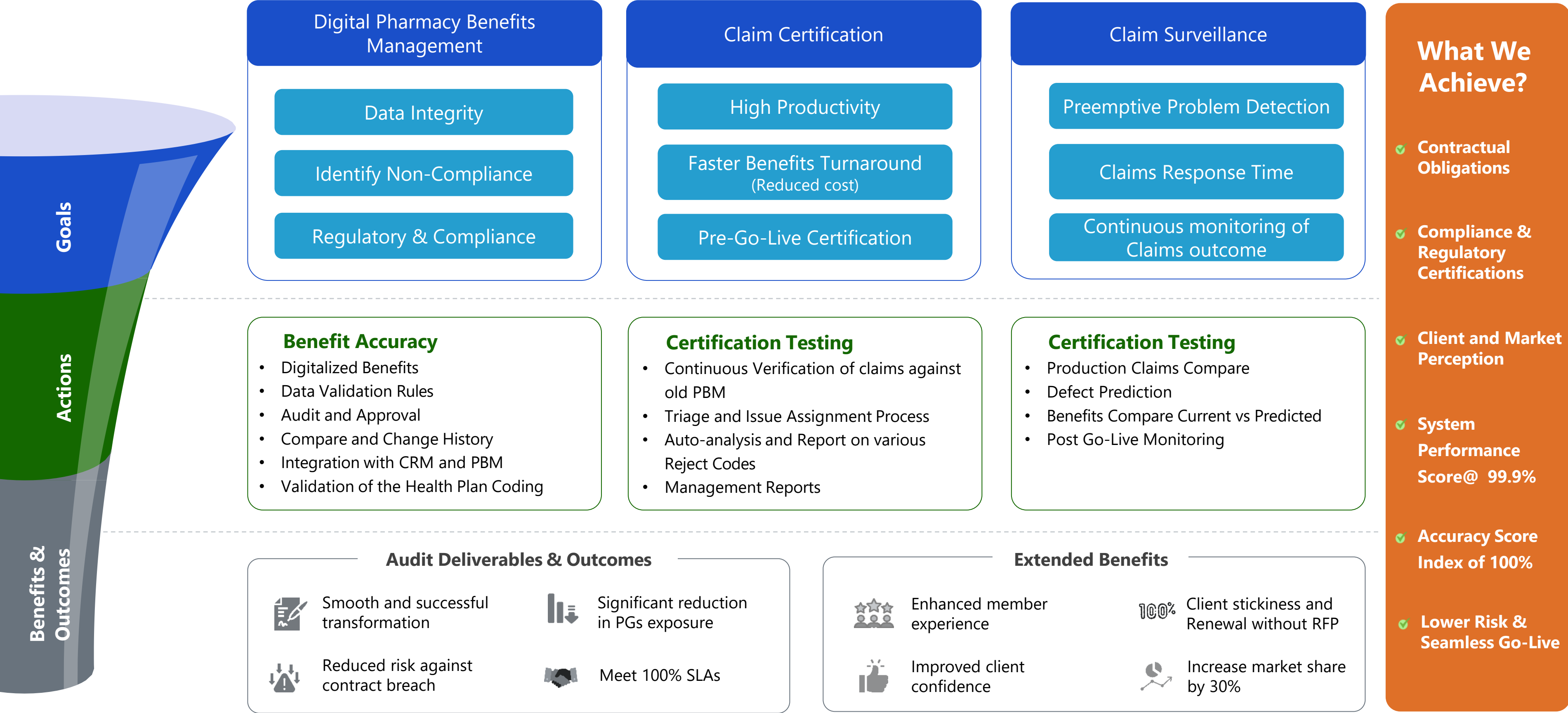
- Real-time automated production claims monitoring
- Auto validation of millions of claims against benefit and formulary
- Reporting valuable insights from production claims. 99.8% of paid claims auto-validated while 92% of reject claims validated
- Root Cause Analysis

03

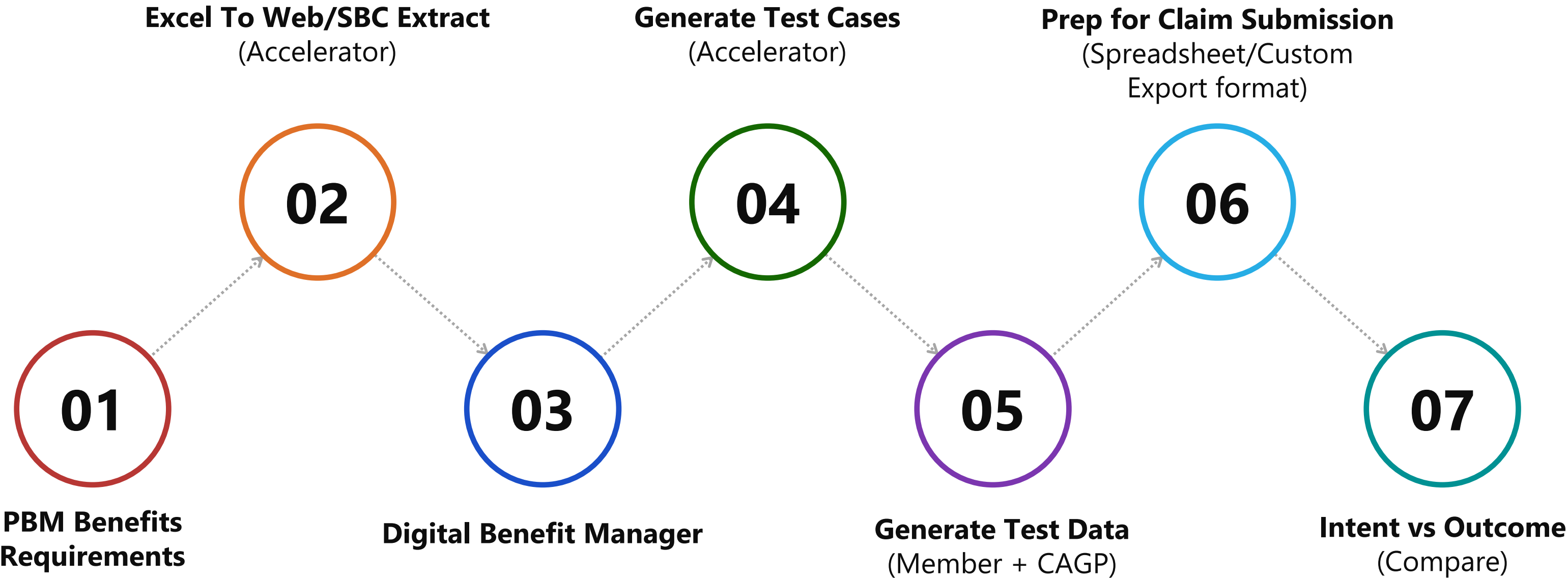
Claim Certification

- Validating all NPI
- Identifying member abruption by simulating member experience
- Volume testing (testing all historical claims)
- Real UAT
- Enhanced Testing Coverage
- Compare Claim Behavior



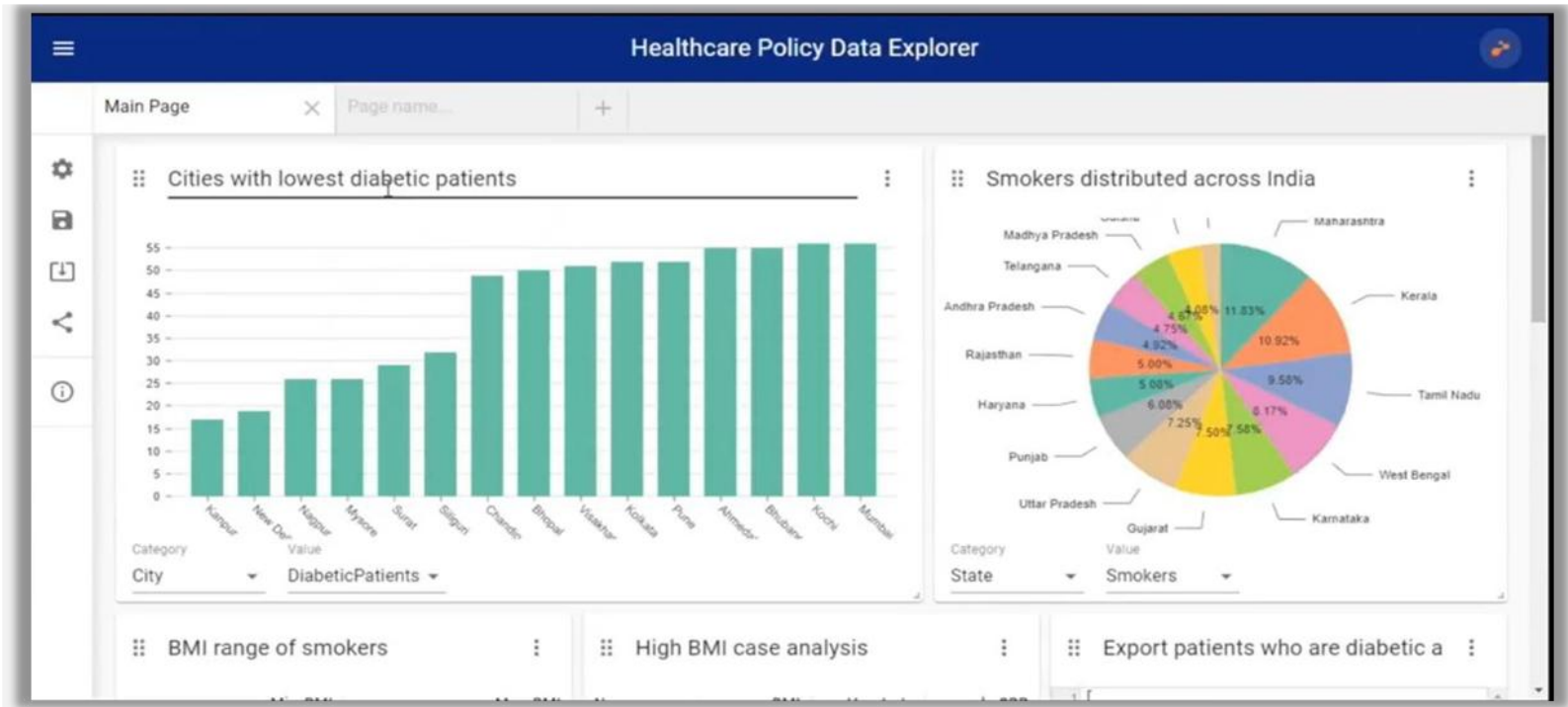


PBM Migrations – Our Specialty



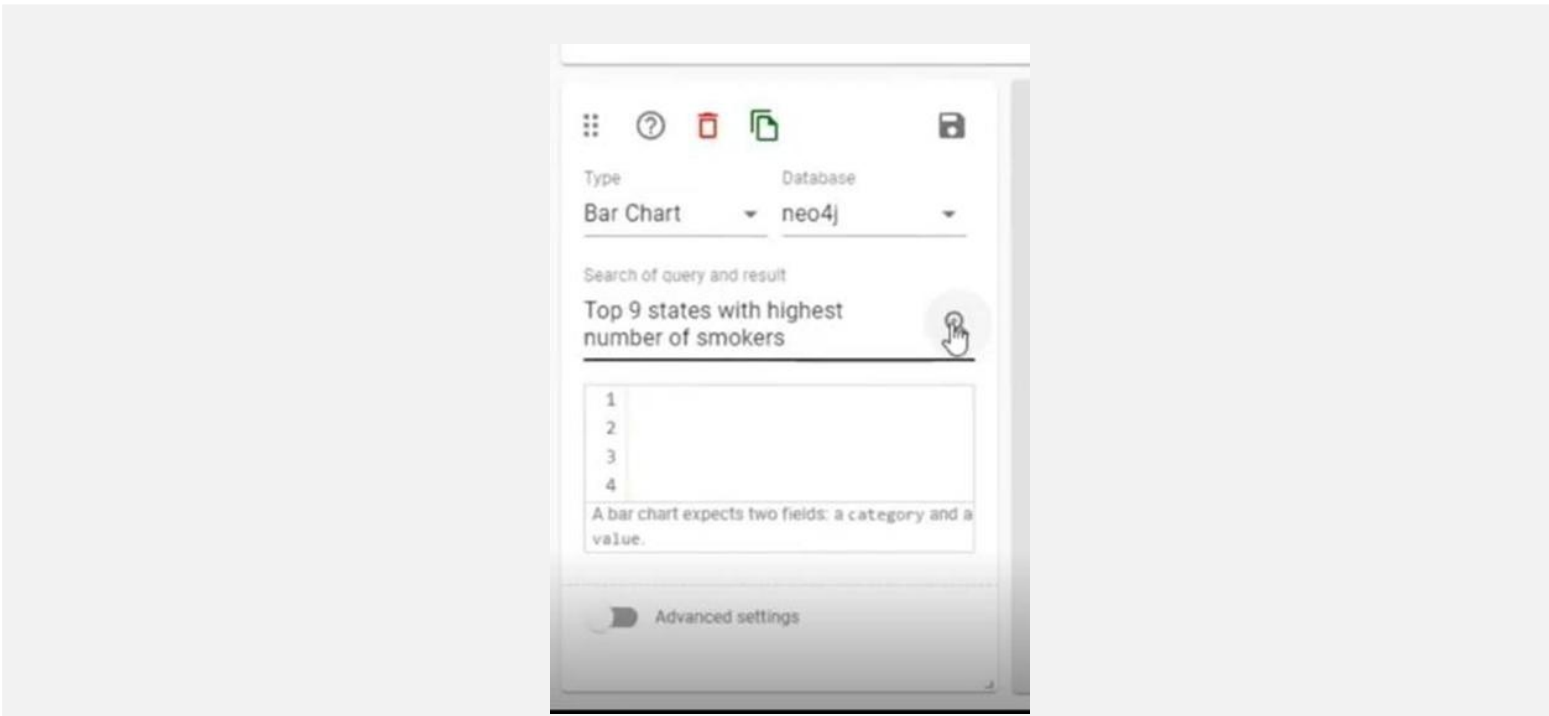
Case Studies

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Self Service Dashboards

Generates reports and dashboards on the fly through natural language queries without need of any development activities.



Healthcare Policy Data Dashboards

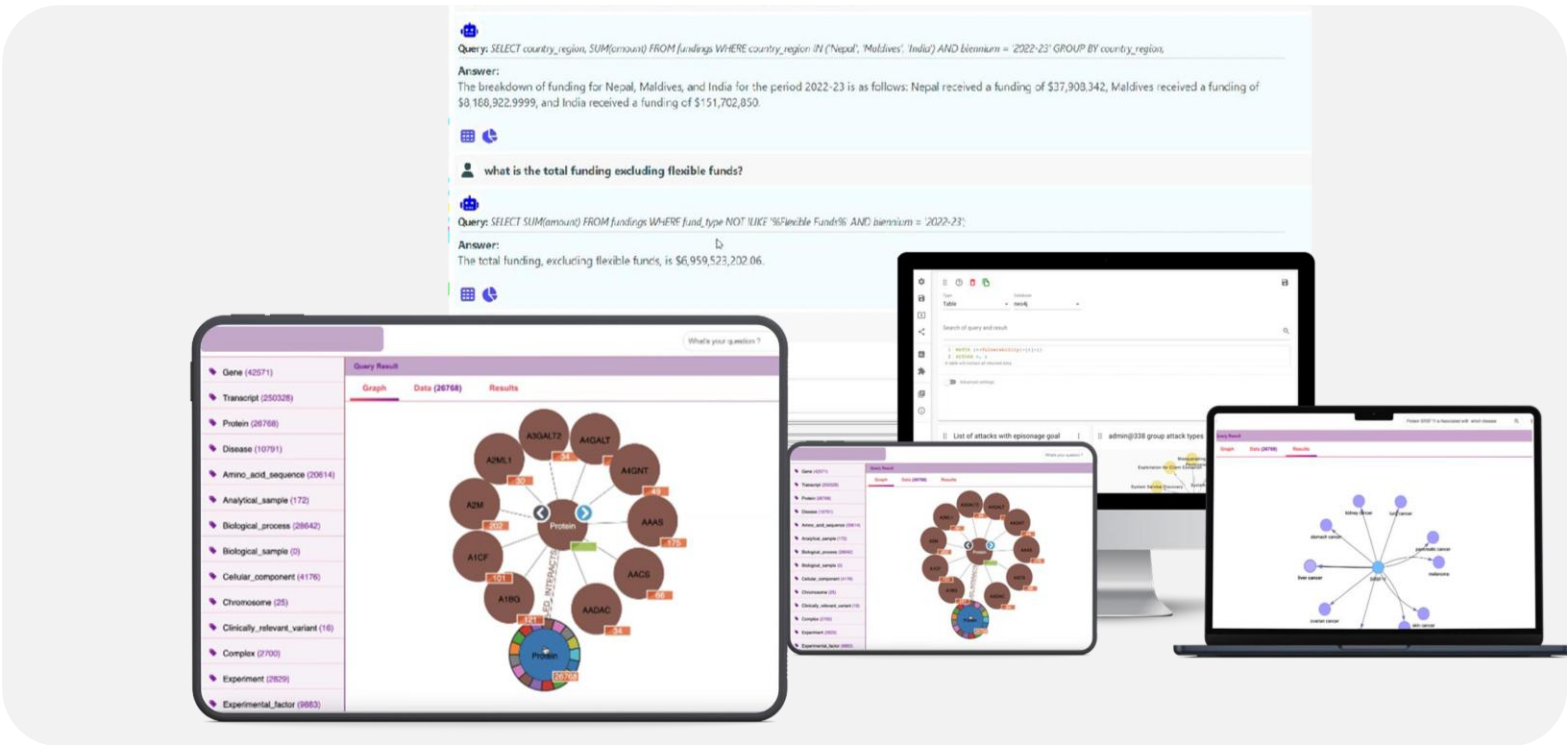
We revolutionized the way how UN member countries derive their health policies based on historical data. Defining health policies requires conducting various studies on large data points from different perspectives. Our solution allows policy makers to build dashboards on the fly to support their studies without technical help or licensed BI tools.

Data Bots

Enables interactions with data in natural language.
Ensures data security by not sharing business data with LLMs.

World Health Data Catalog

Intelligent Data Analytics transformed data retrieval for a global health agency, simplifying access to relevant information for 52 departments and 1000+ health topics. The streamlined process saves valuable time and improves efficiency across the organization.



Drug Repurposing

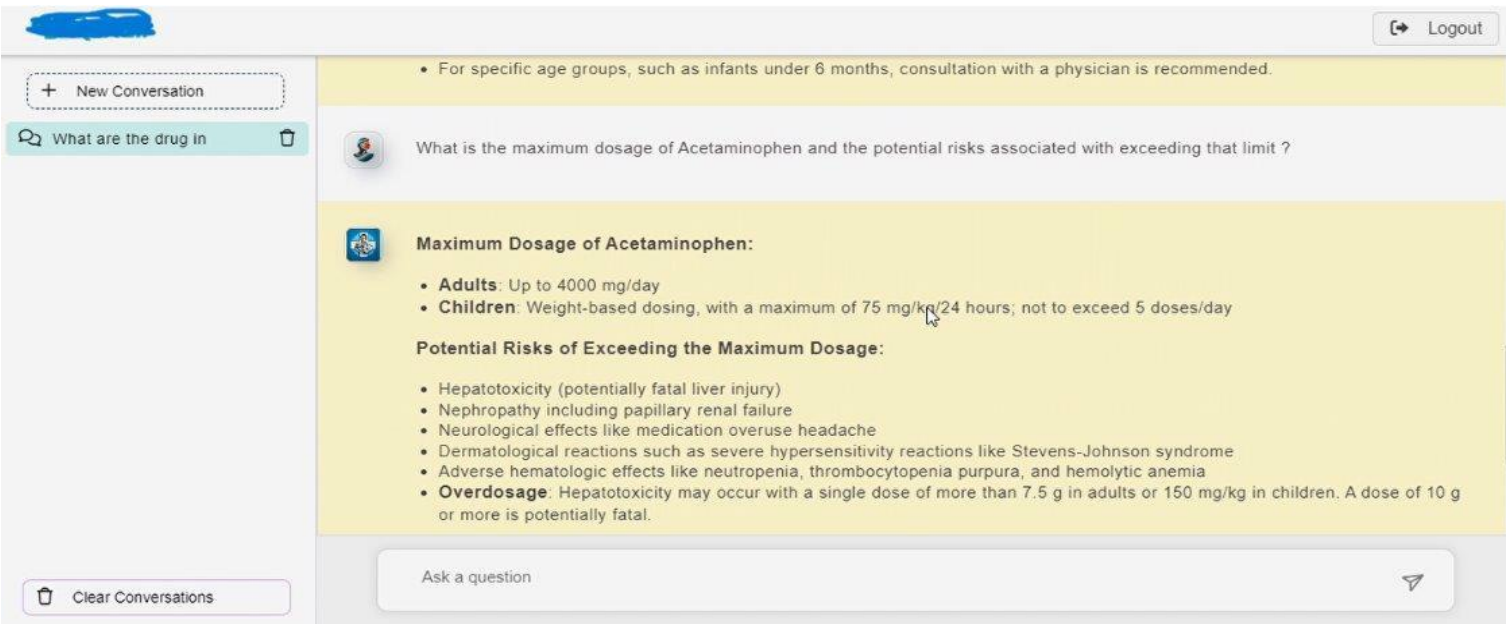
We revolutionized drug repurposing for a leading biopharma company. Intelligent Data Analytics platform accepts natural language queries, translating them into technical queries and presenting relevant data in analytical dashboards. This streamlined approach saves time, removes technical barriers, and boosts scientists' efficiency in the process.

Knowledge Assistants

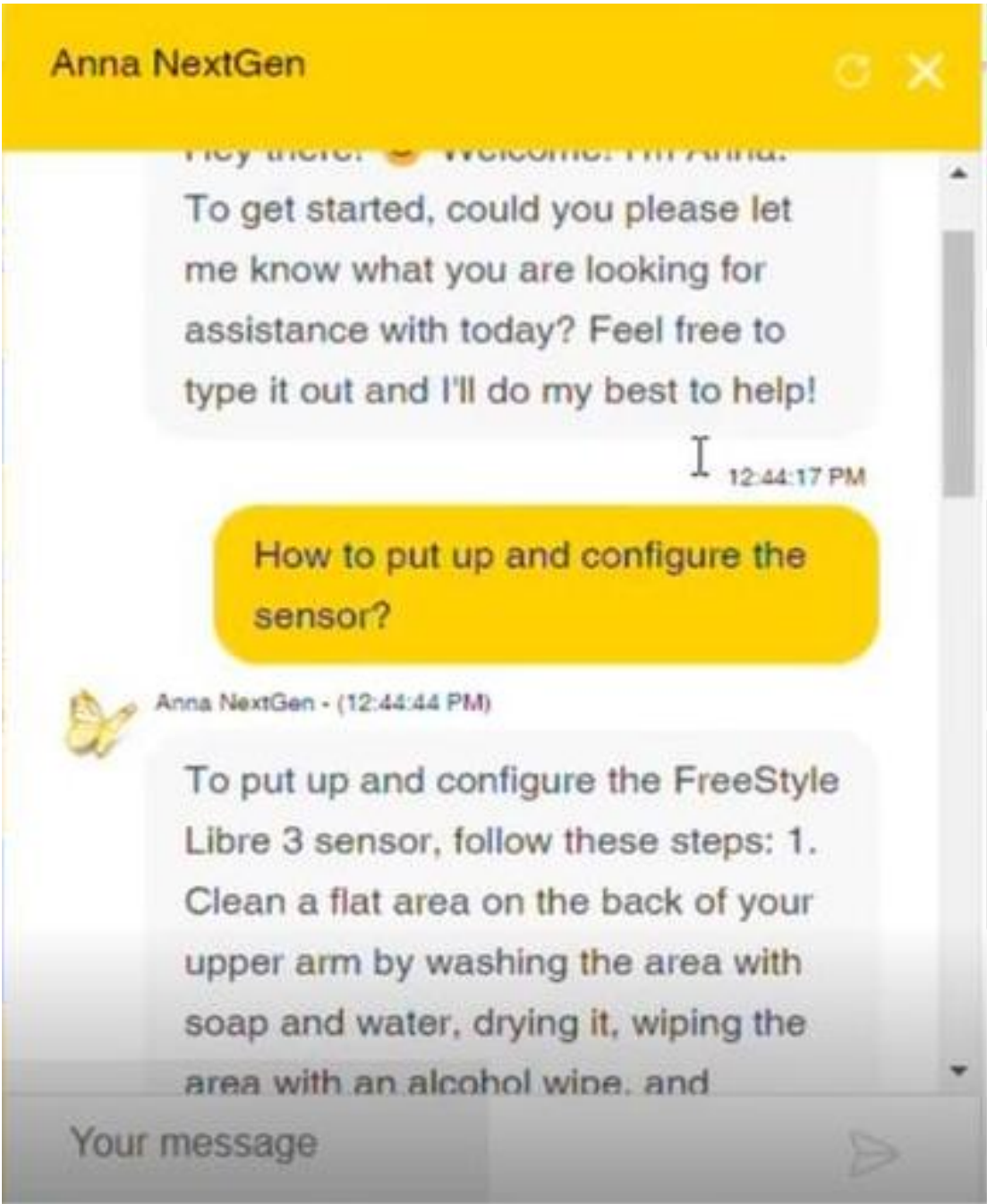
Enables interactions with your business knowledge.

Adds value to numerous business functions and processes that refer to business knowledge.

Pharmacist's Assistant



Customer Chatbot



Cognitive Process Automation

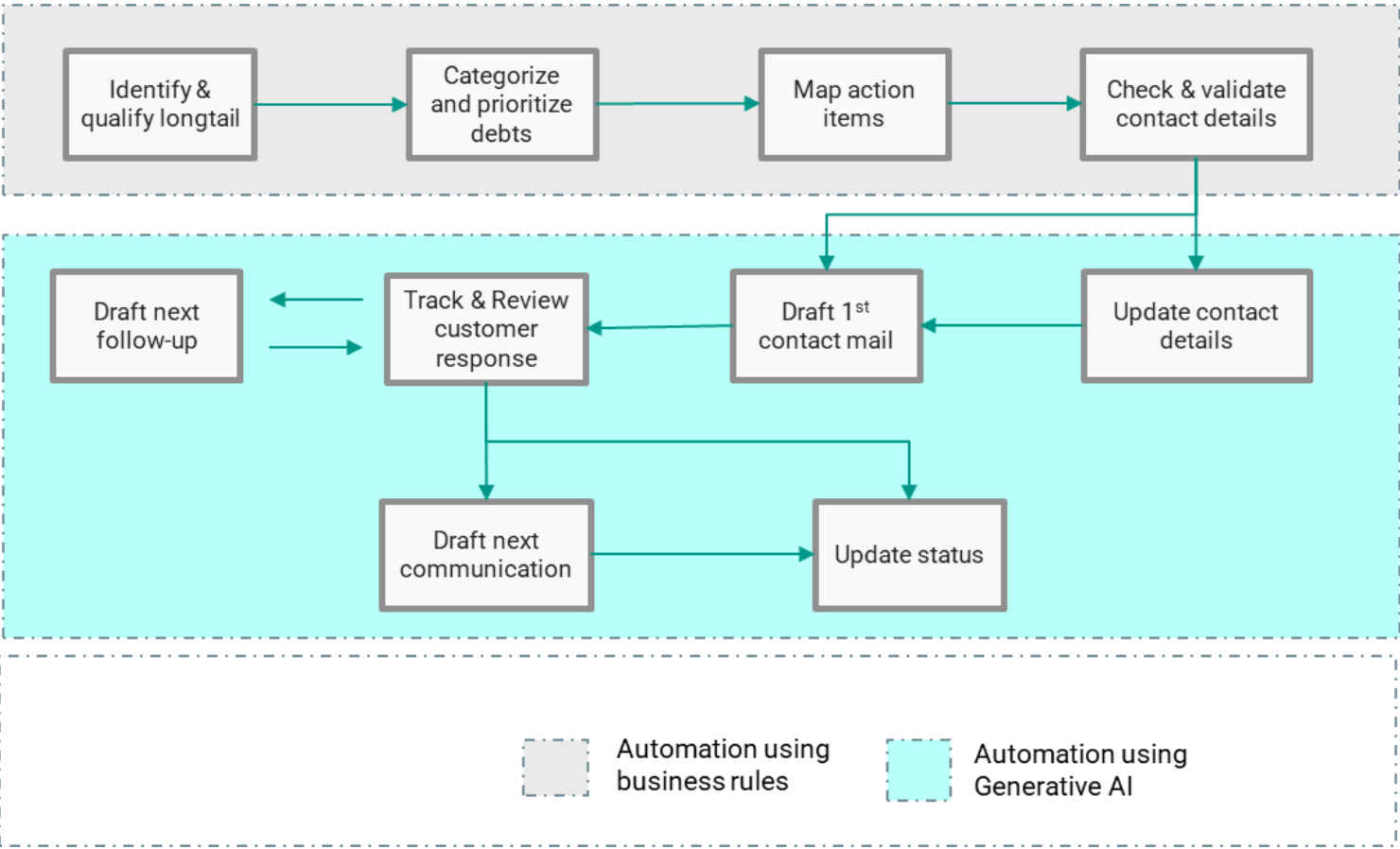
- Automates cognitive tasks
- Improves accuracy through automation
- Removes dependencies on skill availability

Recruitment: Candidate to Job Matching Process

We automated a time critical process of matching most suitable candidate profiles with open job descriptions for hot jobs. The matching must take place considering free text information available in a job post compared with unstructured candidate CV and structured profile available in database

Longtail Debt Collection Process

A corporate travel leader faced challenges with longtail open debts, leading to costly manual follow-ups. We automated their debt collection process with Cognitive Process Automation platform, which identifies, communicates, and follows up on longtail debts using natural language understanding.



Managed Services & Customer Support

- Ticket volume reduction
- Enhanced agent productivity
- Enhanced user experience
- Process optimization insights

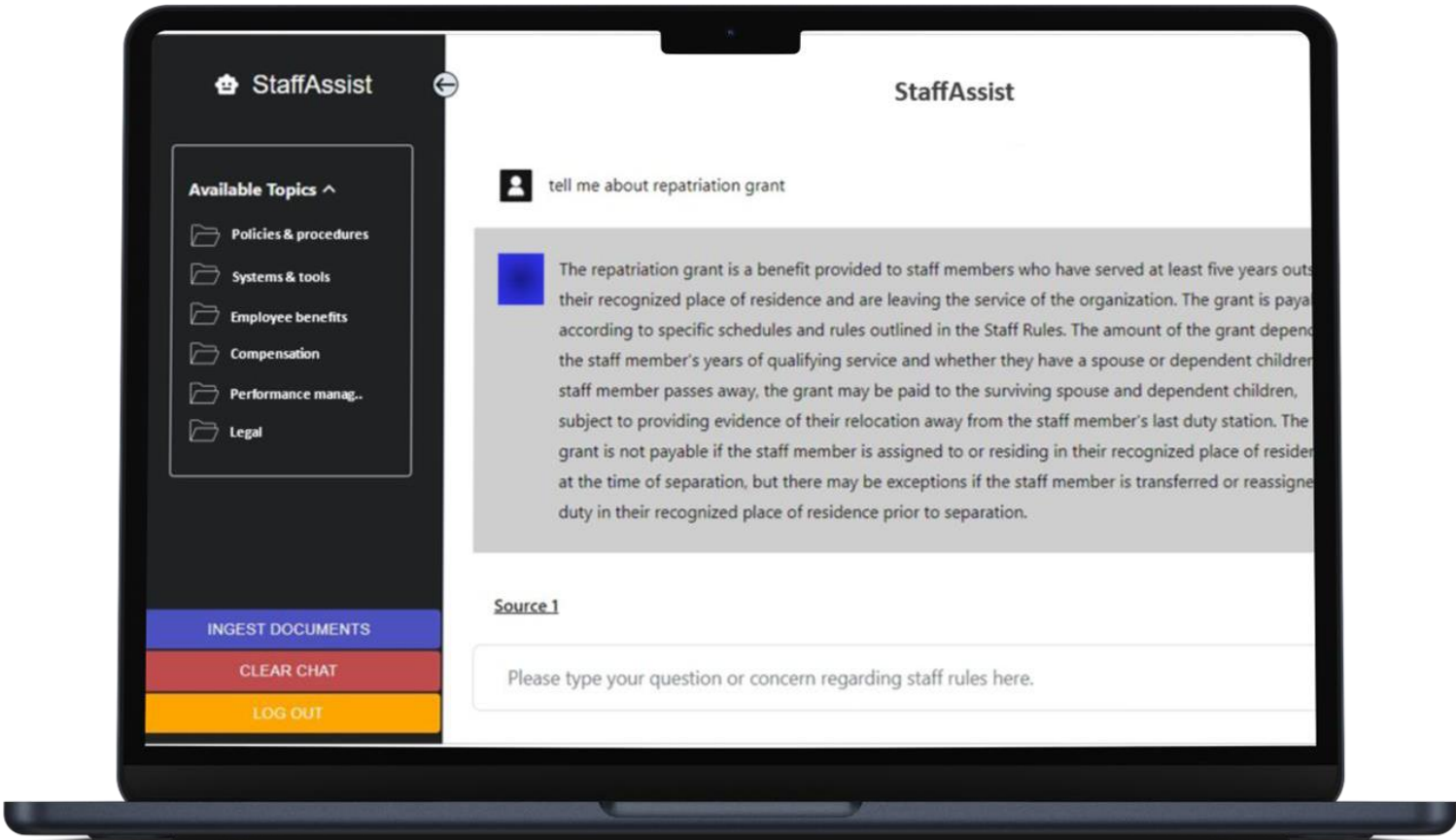
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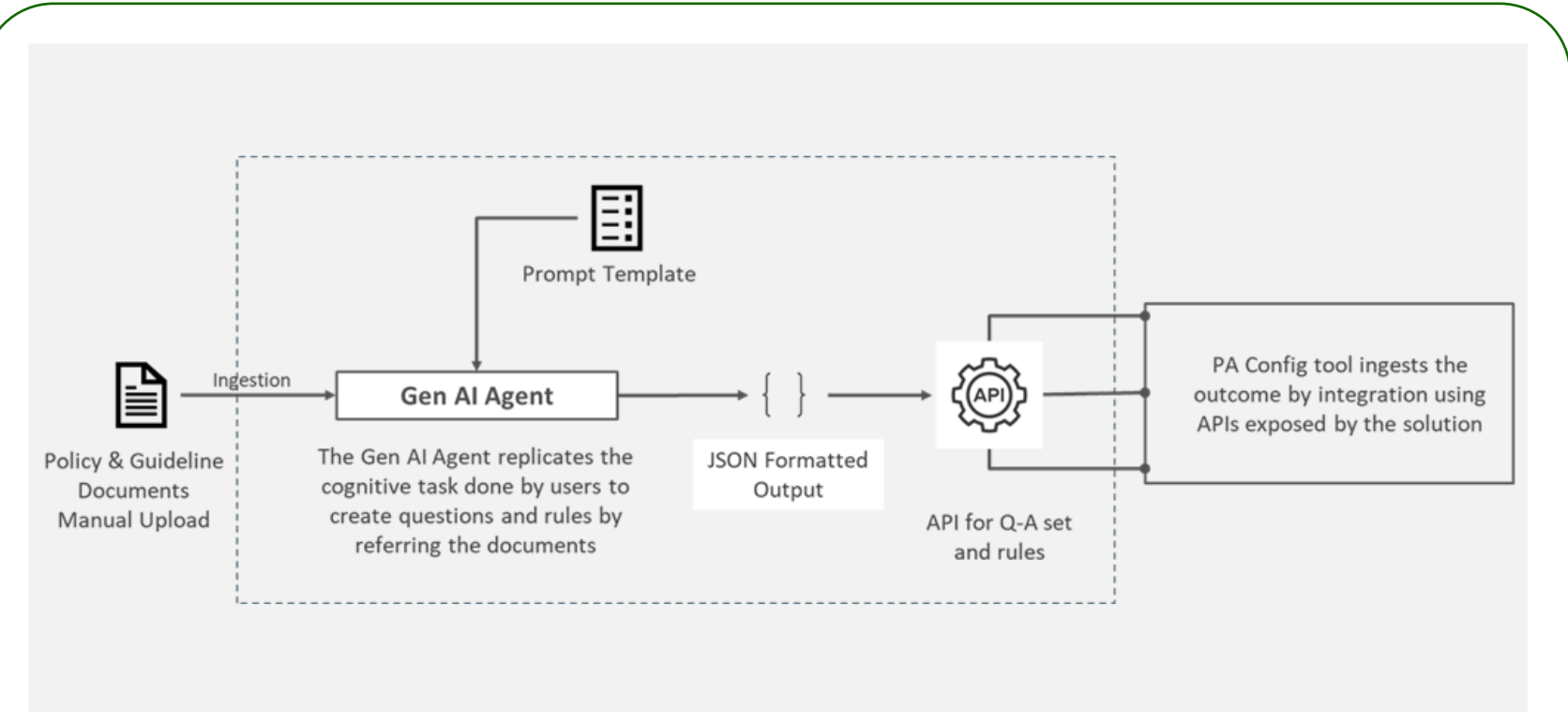


Agent Assist Bot

Self-heal Bot

We transformed support function for an 8000+ global workforce of a UN agency that focuses on world health. Our Self-heal bot, now the primary touchpoint for support requests, leverages a vast organizational knowledge base with contextual precision. This innovation has reduced ticket inflow to support teams by 38%.

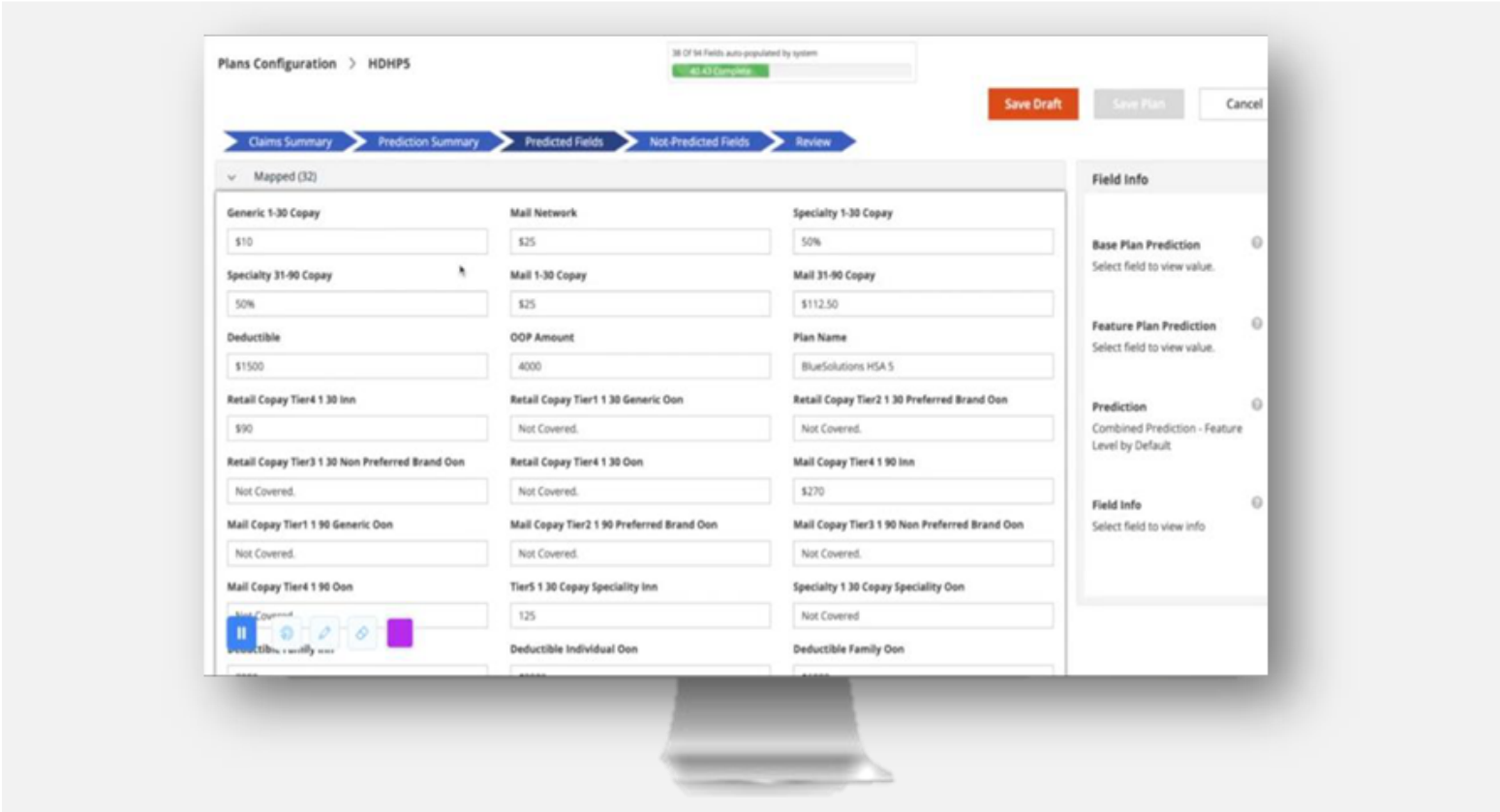




Dynamic Data Extractors

Extracts data from unstructured data sources and creates a formatted, structured outcome making the data immediately usable for business purposes.

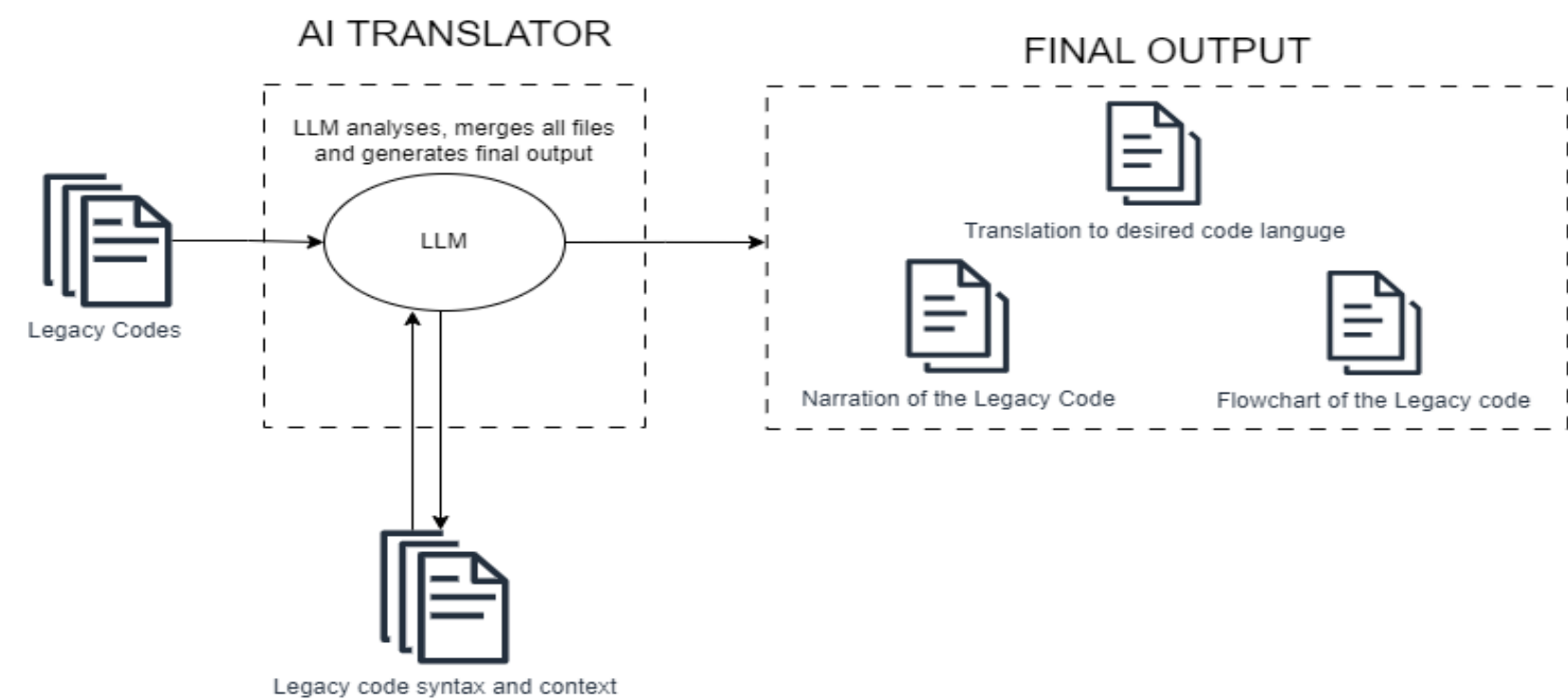
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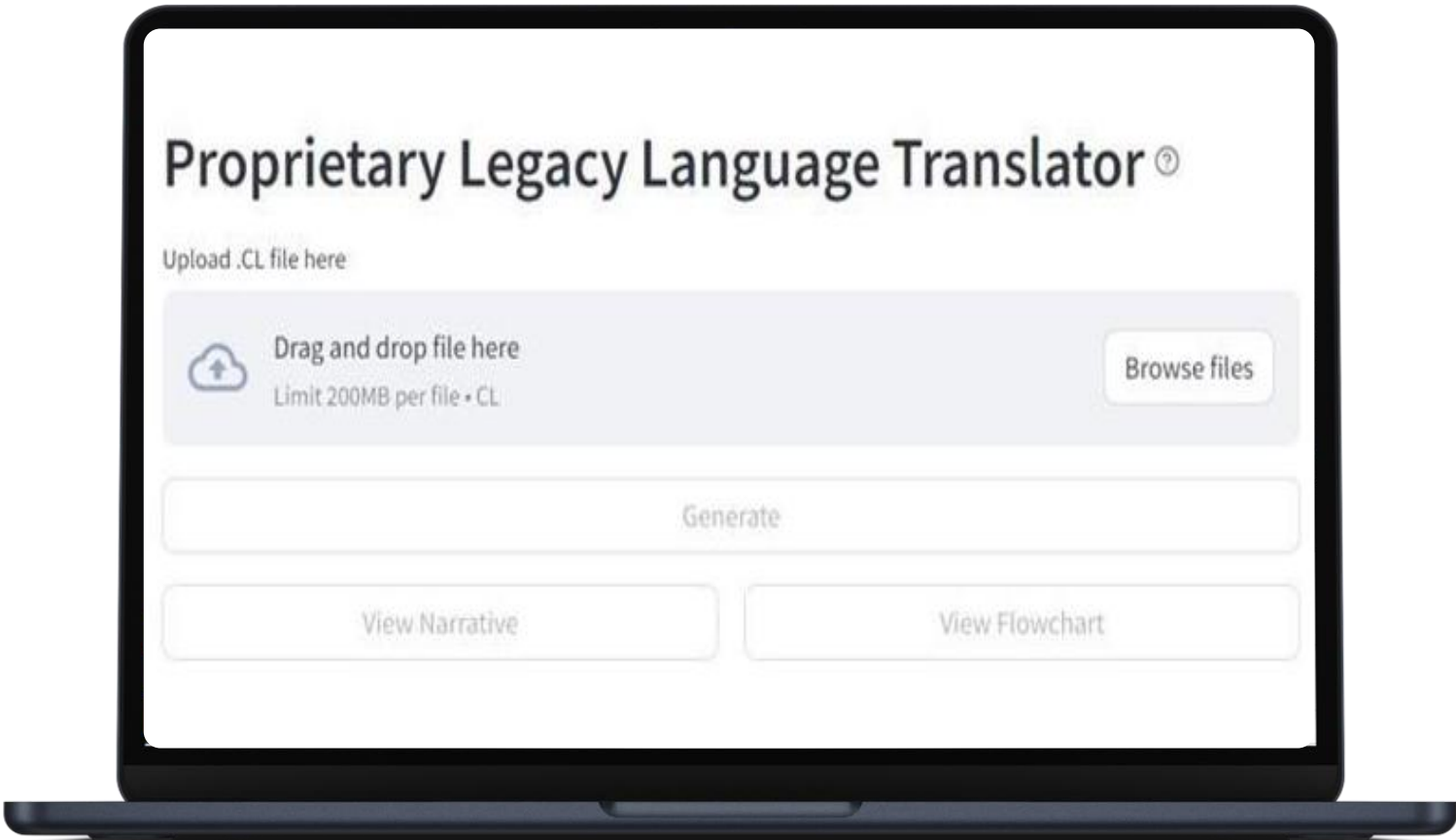
A leading PBM player was facing challenges due to extensive manual efforts of creating new plans based on extraction of comprehensive plan data from a multiple sources, including contracts, formularies, and benefit documents. We automated data extraction process using Generative AI agent that can read through various documents irrespective of formats and templates and build a new plan in destination system.

Codebase Migration Assistant

Proprietary Legacy Language Translator (PLLT) solution generates comprehensive narrations, visual flowcharts and translations for legacy code within minutes, saving exhaustive and lengthy manual efforts



A corporate travel leader faced challenges with longtail open debts, leading to costly manual follow-ups. We automated their debt collection process with Cognitive Process Automation platform, which identifies, communicates, and follows up on longtail debts using natural language understanding.



A large, abstract graphic composed of many thin, overlapping, wavy lines in various colors (red, orange, yellow, green, blue, purple) that create a sense of movement and depth across the upper half of the slide.

Thank you.

Enhancing Lives by Transforming Businesses through Innovation



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www.accionlabs.com

