

Value-Based Care as a Service

Healthcare Vertical

Digital Innovation Partner



4400+

Global Team Members

1500+

Projects Delivered

25+

IP Accelerators

170+

Clients (Long-term Relationships)



INDUSTRY CERTIFIED

ISO

9001:2015

ISO

27001:2013

ISO

27701:2019

CMMI

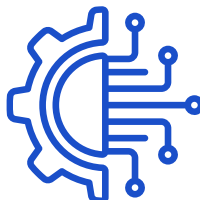
V2.0 Level 3

PCI DSS

Compliant

HIPAA

Compliant



Backed by Capital Square Partners, TA Associates, True North and CPPI



US-headquartered Tech Services firm with 100% focus on Innovation & Product Engineering

HOW WE WORK?

Data at Heart

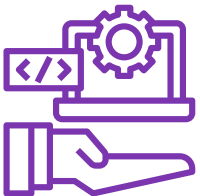
Accion Labs reimagines the possibilities for digital transformation from innovation to growth

Digital in Thinking

Scalability, manageability, robustness, and efficiency are always our top priorities

Innovation in Approach

Everything is planned to minute detail, ensuring high-quality deliveries to clients every time



Fastest Growing Tech Services Firm for 5 years in a row. Organic Growth & 9 Capability-centered acquisitions



Emerging Tech first approach - AI/GenAI Applications, investments in IP, Tooling and Innovation

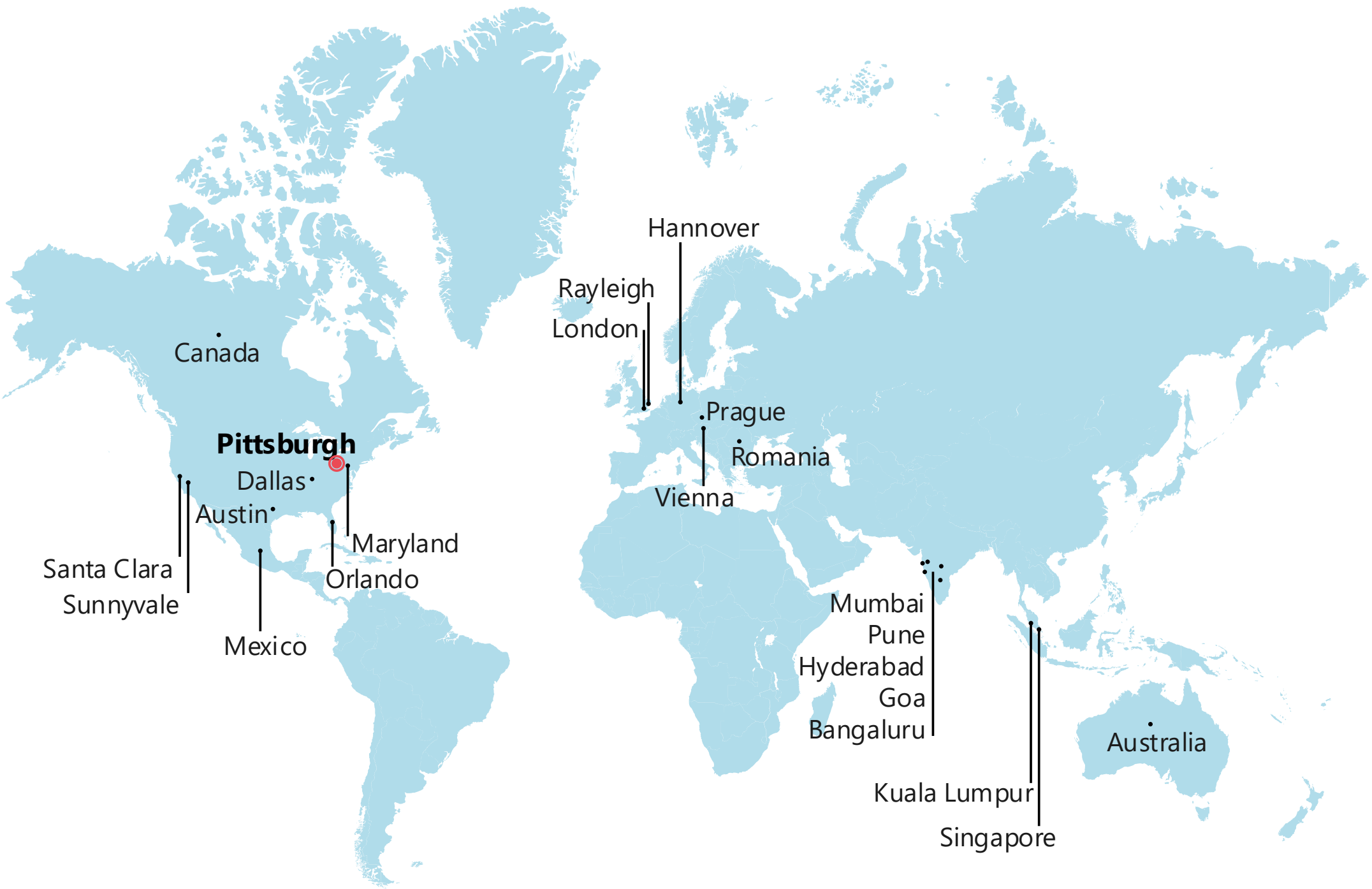


Culture of Outcome, Transparency, Work-life Balance, Innovation & Lifelong Learning



Hands-on Management with Entrepreneurial, Engaged and Value-based Leadership Style

Global Presence and Business Overview



4400+
Global Team Members

23+
Global Delivery Locations

41+
Centers of Excellence Driving Innovation

34+
Proprietary IPs Developed

50+
GenAI Implementation Delivered

Microsoft credentials and awards



Microsoft

Microsoft Partner

Winner

2023 Partner of the Year

Analytics Award



Microsoft

Solutions Partner

Data & AI

Digital & App Innovation

Infrastructure



Fabric Featured Partner





Microsoft Partner

Advanced Specialization

Analytics on Azure

Data Warehouse Migration to Azure

Kubernetes on Azure

Migrate Enterprise Applications to Azure

Infra and Database Migration to Azure

Amongst Top Microsoft Partners in USA



Microsoft Partner

- Gold Cloud Platform
- Gold Application Development
- Gold Data Analytics
- Gold Data Platform
- Silver Security



Power BI



AWARDS FINALIST

Microsoft Partner of the Year 2020

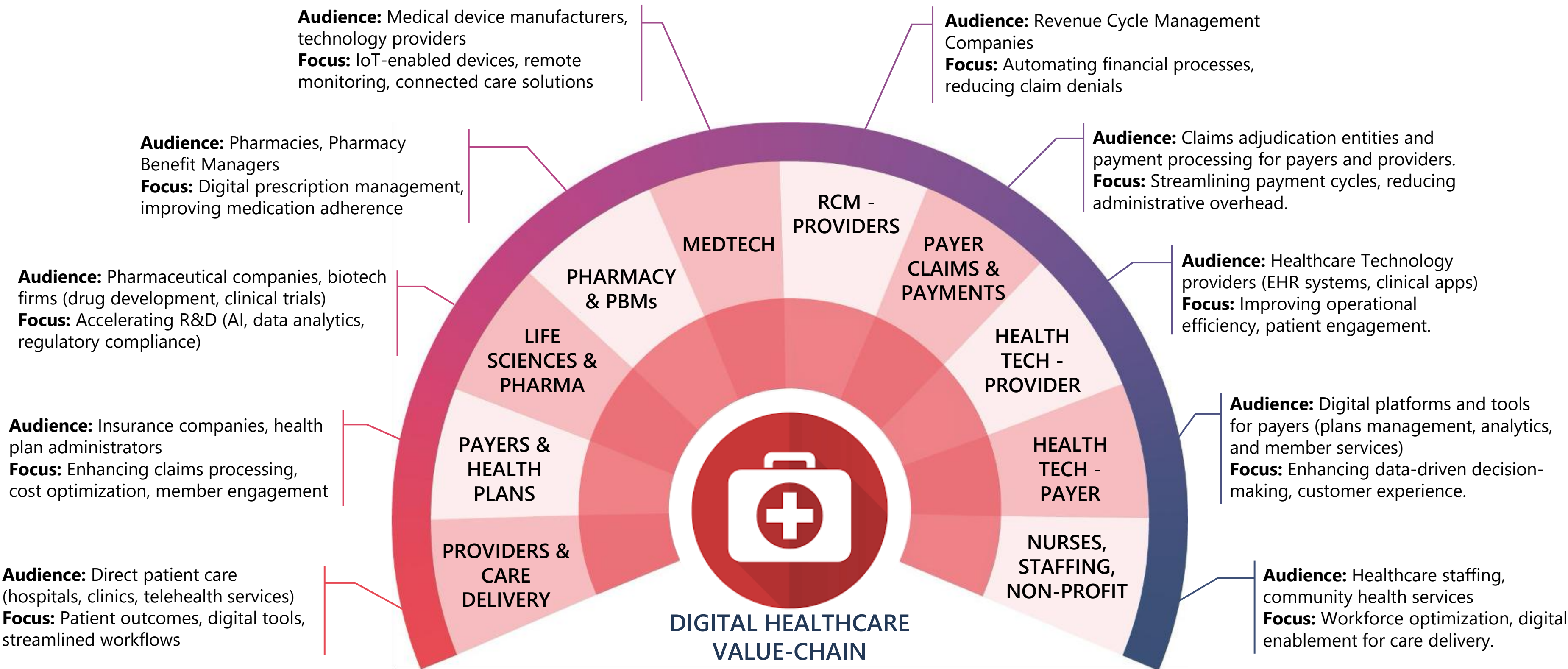
APPLICATION INNOVATION

Accion's Healthcare Expertise

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Enabling Digital Transformation Across Healthcare

Trusted by clients across all major segments of healthcare value-chain



Digital Healthcare Offerings

Provider Workflow Innovation	CAHPS And NPS
Smart Hospitals / Hospital Of The Future	Optimize Diagnostic Workflows
Enhance Care Coordination With Actionable Insights	Transform Image Sharing & Patient Care Coordination
Enhance Clinician & Employee Experiences	Analytics And Insights On Imaging
Enhance Patient Engagement & Experience	Optimize Operations & Data Insights
Population Health Management	Core Operations Modernization
Prior Authorization	Care Management
Revenue Cycle Management	Ai-powered Contact Center
Smart Doctor/Nurse/ Staff Scheduling	Optimized Supply Chain
SAP on Azure	Cloud Migration
Legacy/Application Modernization	DevSecOps & AI-Powered Operations

Accion Solution Accelerators

Worker OS on Azure
Agentic AI for Care & Operations Automation

VBCaaS
Value-based Care As a Service

CTaaS
Claims Testing as a Service

Azure IoT Accelerator
Reference framework and accelerator

SAP on Azure
AI-driven automated cloud migration and operations

Legacy Modernization
3X faster Cobol/Legacy AI-driven code modernization

Accion Healthcare Services

Innovation Consulting

Healthcare Digital Strategy
Value Chain & Process Assessments
AI, Data & Cloud Readiness Assessment
Design Thinking

Design & Execution

Agentic AI Solutions & Intelligent Automation
Data Platform, Fabric, and Analytics Implementation
Legacy Modernization to Cloud-Native Azure

Accelerators & Microsoft Alignment

Faster Execution with Ready Accelerators
Strong governance, security & compliance
Eligible for ECIF, Azure Innovate, Assessments, Design Wins

Introduction to VBCaas

Value-Based Care (VBC) is a healthcare delivery model that prioritizes patient outcomes and cost efficiency over service volume. Providers are incentivized to deliver high-quality, coordinated care that improves health outcomes while reducing unnecessary costs.

Key Objectives:

- Improve clinical quality and close care gaps.
- Enhance patient experience and engagement.
- Optimize financial performance through risk adjustment and cost management.
- Support population health and risk stratification.

Benefits:

Reduced

Cost of care through efficient resource utilization.

Better

Health outcomes for patients.

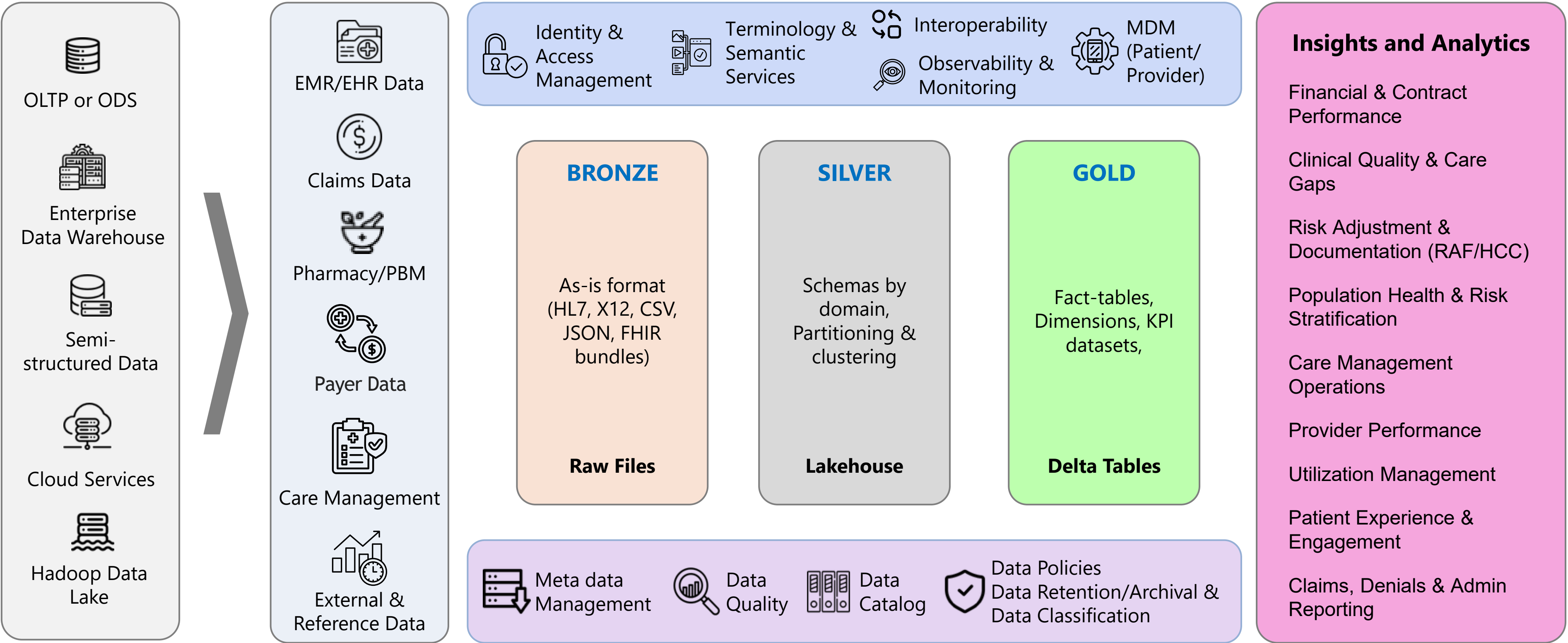
Improved

Provider performance and contract alignment

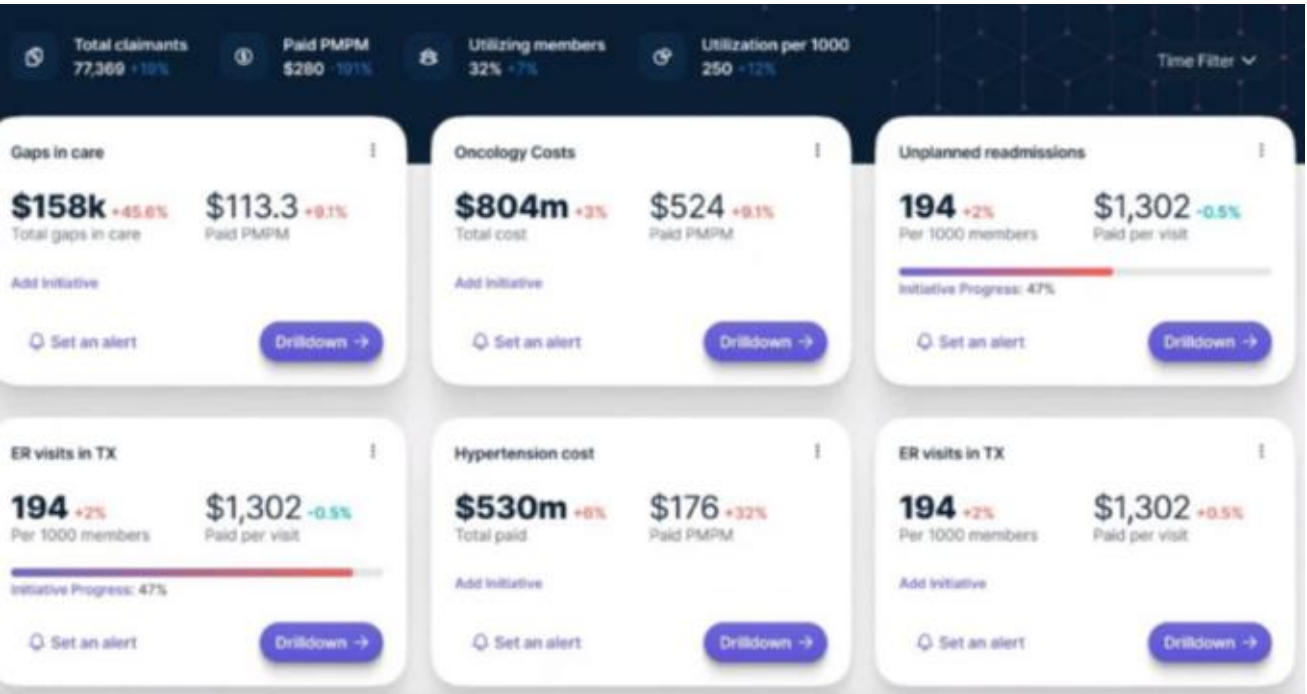
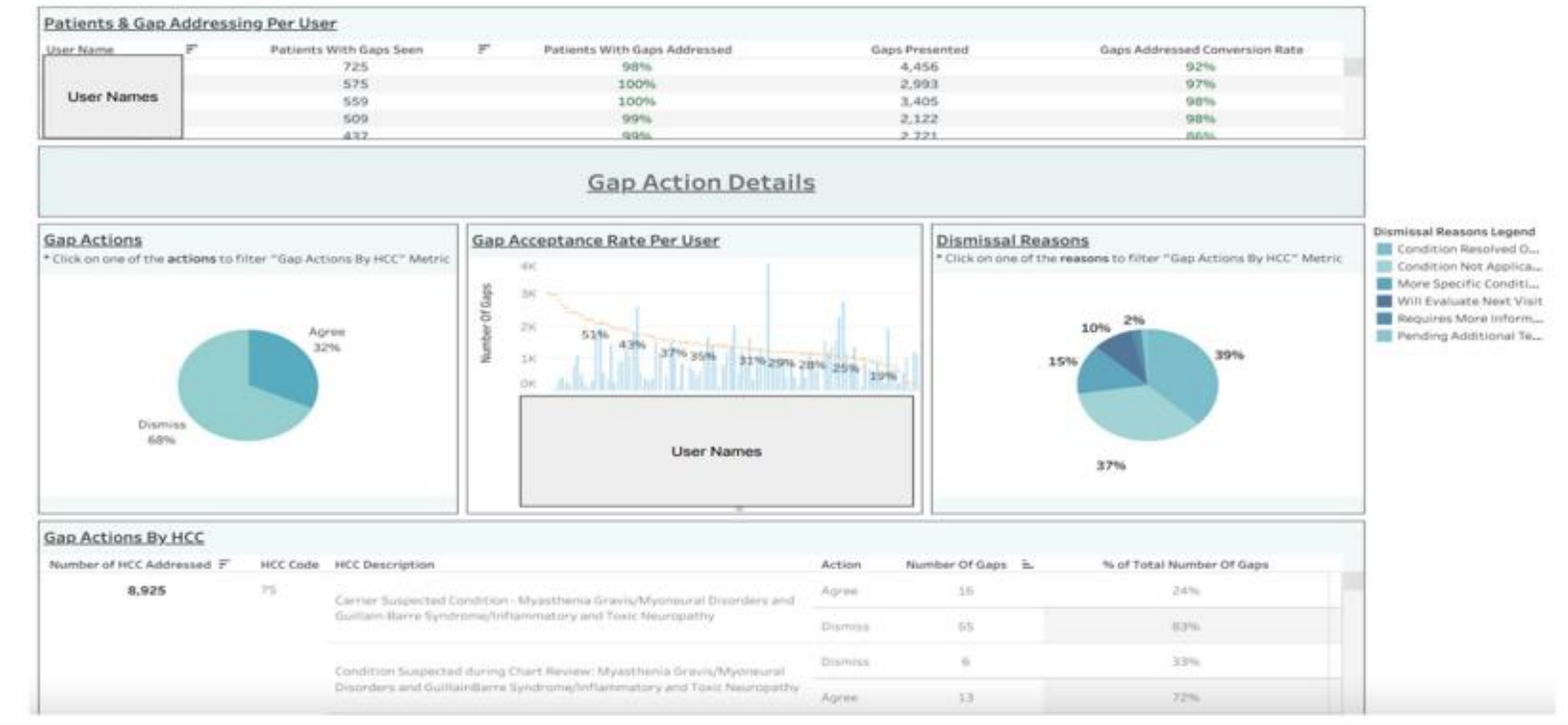
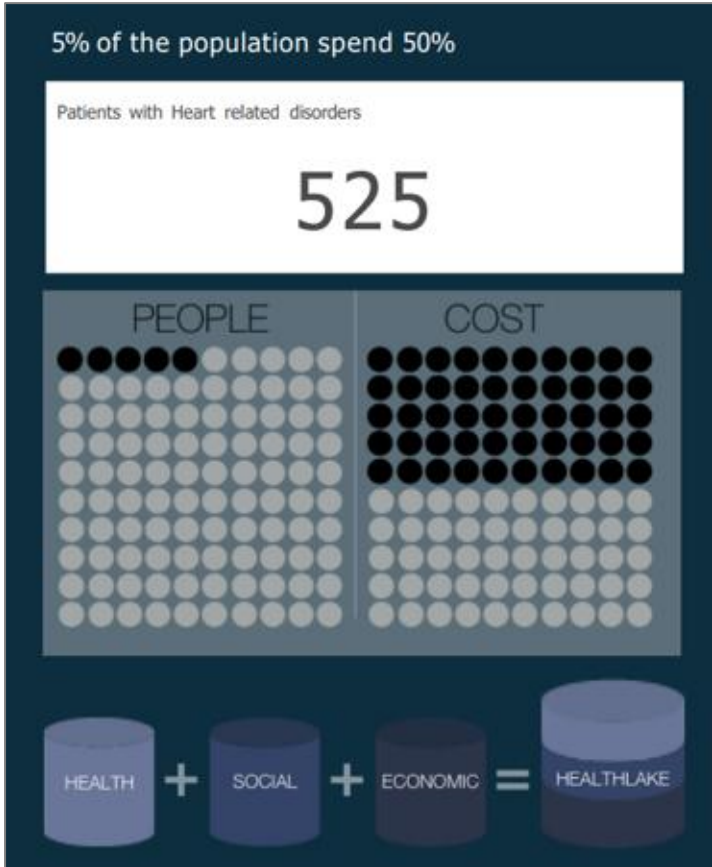
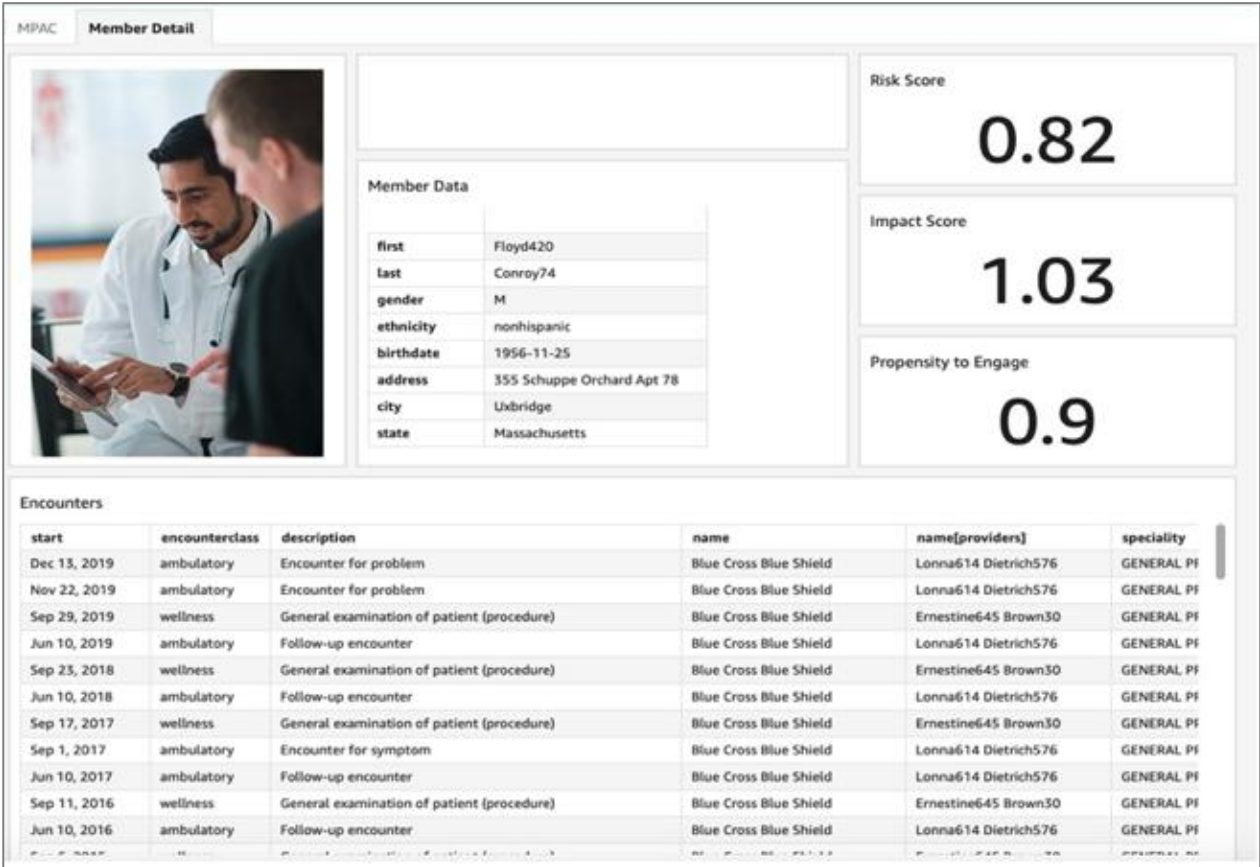
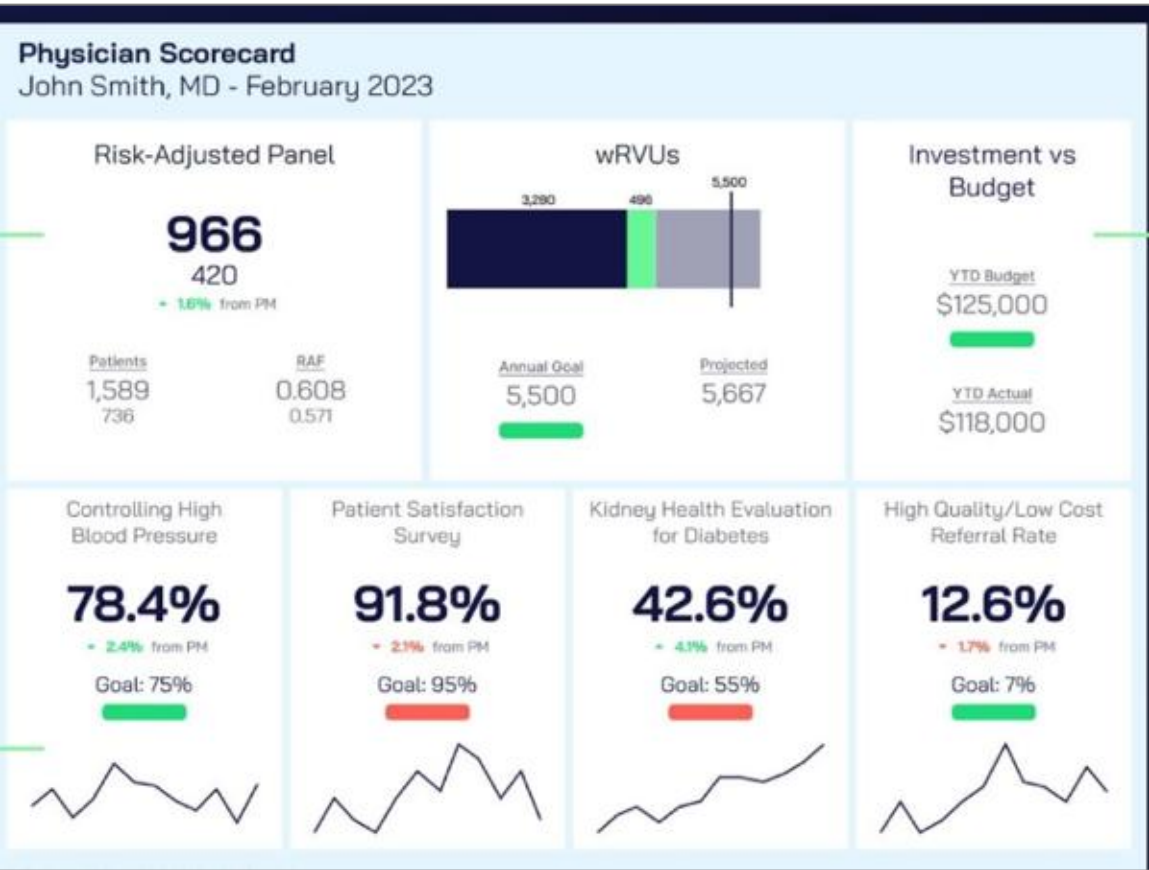
Comprehensive

Insights and reporting for claims, denials, and administrative processes.

Value-Based Care – Microsoft Fabric Analytics Solution Accelerator



Value-Base Care Analytics Platform – Sample Dashboard



Case Studies

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Driving Customer Success in Healthcare



Intelligent Care Management & Authorization Platform

Provider:
Enhance care management with actionable insights / precision health

Real-time insights and Intelligent workflows reducing ED visits, hospitalizations, and PA delays resulting in 30–60% reduction in manual care-management tasks



Patient Experience Digital Platform

Provider:
Enhance patient engagement & experience

Seamless, unified digital check-in process integrating practice management (Encompass) and EHR platform to eliminate paper-based workflows, reduce manual scanning, and ensure compliance through digital signatures and PDF generation



Pharmacy Benefits Management

Payor:
Core Operations Modernization

AI-driven system to streamline the manual testing process of Claims management and hi-speed comparison algorithm to find mismatches



Patient Engagement & Self-Service

Provider:
Enhance patient engagement & experience

We used advanced analytics and AI to quantify Libre's impact on A1c, ED avoidance, and total cost of care, helping Abbott prove measurable VBC value to payers and ACOs.



AI-Powered Staffing

Provider:
Enhance employee experience

AI-driven platform accelerating matching of 2M+ healthcare workers to 190K+ active job orders with proactive candidate-fit intelligence



Platform for Healthcare Payments

Payor/Provider:
Revenue Cycle Management

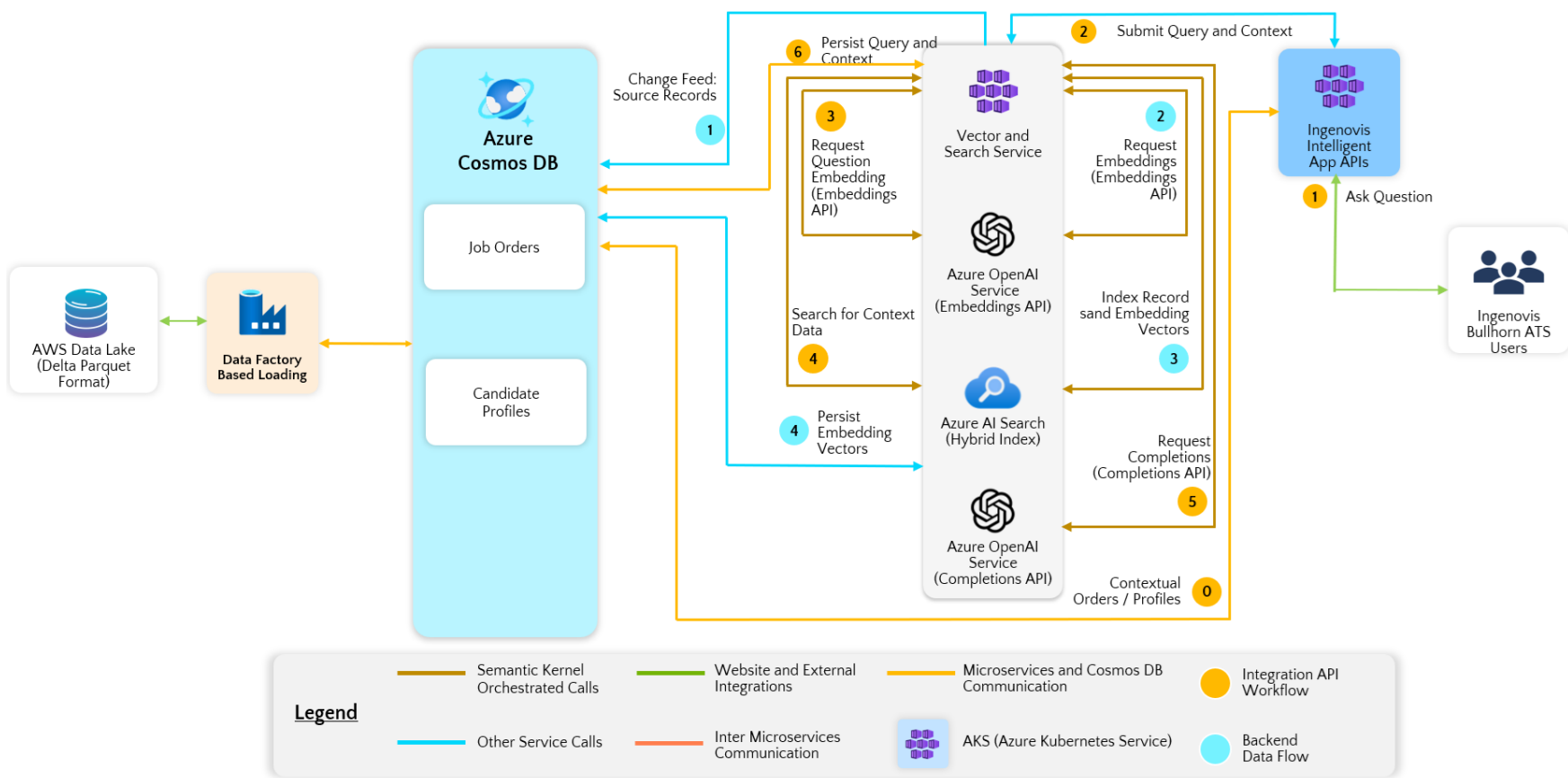
Automated AI appeal generation from claim denial codes—saving providers 70% in manual effort while increasing successful appeals by 25%.

Overview

Build Intelligent APIs on Azure using Azure OpenAI to expedite matching ~2M candidates with ~190K active jobs orders and proactively identifying candidate fit

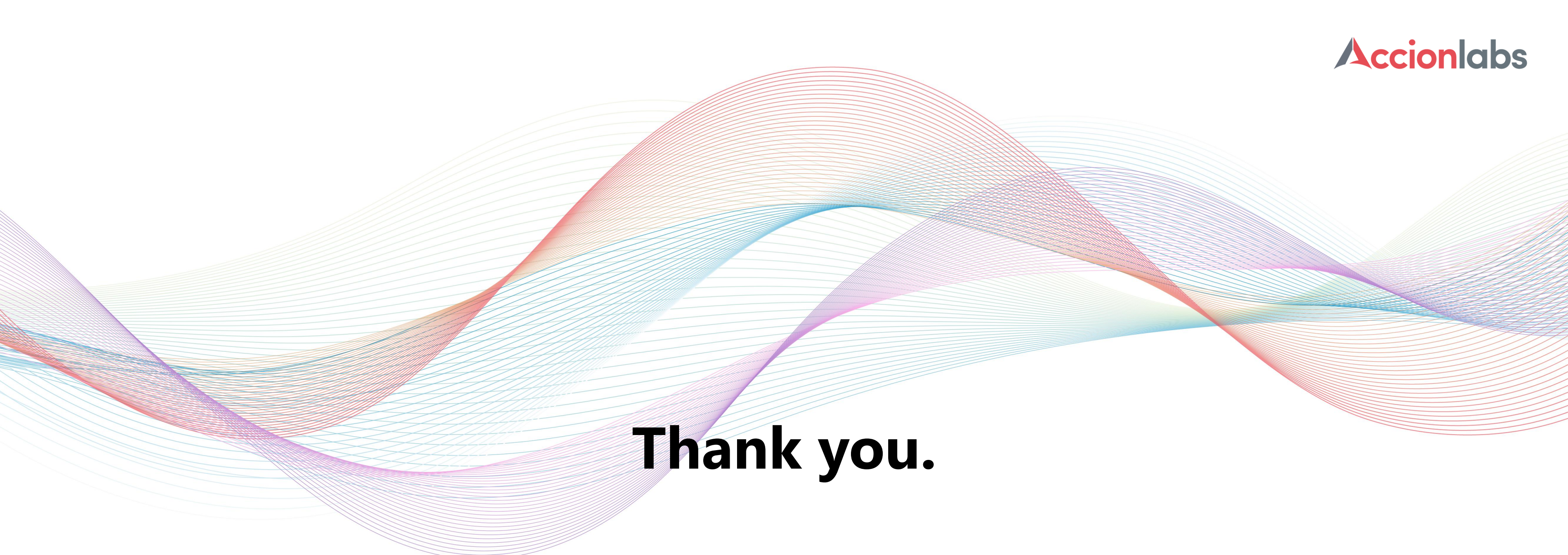
Purpose Solved

- Order Prioritization – 106 attributes-based scoring and ranking for likelihood of filling job by AI Model.
- Qualification Match – LLM understands requirements, evaluate candidates and provide structured, actionable results to Recruiters.
- Candidate Prioritization – Model evaluates specific attributes and provide per candidate's score of likelihood to accept.
- Auto-match / Recommendation – Model matches incoming orders to available candidates automatically. For candidates with complete profile, Recruiters just need consent to submit.



Business Deliverables

1. Qualification Matching and Candidate Prioritization:
 - A. Contextual results personalized for the recruiters.
 - B. Results generated PI for qualification matches and candidate's prioritization.
2. Recommendation Engine
 - A. Identify Top N candidates for a given job order.
 - B. Identify candidates that are most likely to accept.
3. Auto Matching and Candidate API
 - A. On arrival of new records (Job Orders / Candidates) - automatically match profiles.
 - B. Notify Recruiters of missing data / low probability closures and proposed action items for resolution.
4. Central Monitoring Dashboard
 - A. Monitor performance of the Platform – accuracy of Qualification Match, Candidate Prioritization. time taken to close job orders, Automatic job to Candidate matching success rate and more.

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Thank you.

Enhancing Lives by Transforming Businesses through Innovation



info@accionlabs.com



www.accionlabs.com

