



MICROSOFT 365 COPILOT

CHANGE INTELLIGENCE

2025

EMPOWER **AI** ADOPTION WITH 4SIGHT COPILOT CHANGE INTELLIGENCE

Drive Productivity and Transformation with Confidence

Successful implementation of Microsoft 365 Copilot is about more than technology—it's about people. At 4Sight, our Adoption & Change Management (ACM) approach helps organisations unlock real value from Copilot by focusing on user enablement, business alignment, and **AI** readiness.

Why Choose 4Sight ACM for Copilot Implementation?

Whether you're preparing your first deployment or scaling Copilot across your enterprise, our ACM framework ensures success at every step.

AI Transformation

We help you discover how **AI** can solve your organisation's unique challenges. Through **AI** Advisory Services, we identify relevant use cases and align your goals with Microsoft Copilot and Azure Open**AI** capabilities.

Copilot Readiness & Deployment

We prepare your organisation for a successful pilot with tailored readiness assessments, 'Art of the Possible' workshops, and live demos—so you can launch with confidence.

Adoption & Change Management

From strategy to execution, we co-create a Customer Success Plan that includes communication, champion enablement, ongoing support, and user training. Our focus: sustained engagement and impact.

Extending Microsoft 365 Copilot

Go beyond the basics. We help you extend Copilot's value with Plugins, Message Extensions, and Microsoft Graph Connectors to enable deeper integration and automation.

Our Proven Framework for **AI**-Powered Change

We guide your journey from exploration to optimisation:

- **Get Ready**
Define high-value scenarios, build executive sponsorship, and identify Copilot champions.
- **Onboard & Engage**
Train user cohorts, launch a Champion Programme, and build an active support community.
- **Deliver Impact**
Measure adoption, analyse feedback, and optimise training.
- **Extend & Optimise**
Expand use cases, integrate business processes, and fuel continuous innovation.



WHERE TO START?

- Who should receive the first Copilot seats?
- Where can your business gain the most efficiency?
- How do you enable your employees quickly?
- Why does early momentum matter?
- When can you expect results?
- What metrics matter most?

We answer all these—and more—through our structured onboarding and enablement programmes.

ESSENTIALS FOR SUCCESS

- Nominate Copilot Executive Sponsors.
- Prioritise high-value scenarios.
- Align your data governance and compliance strategy.
- Measure adoption rates and business impact.
- Empower champions to drive cultural change.

OUR ACM PACKAGES

Available in tailored packages with timelines ranging from 6 weeks to 3 months, our solutions scale with your business. Pricing adjusts based on user volume and feature complexity.



Let's get started on your Copilot journey.

Visit www.4sight.cloud or email us at sales@4sight.cloud



4Sight Holdings Limited (4Sight) is a multinational, diversified technology group listed on the General Segment of the Main Board of the JSE (ticker: 4SI). Our purpose is to leverage our extensive products and services portfolio, focused on **AI** technologies, people, and data-focused solutions, to

design, develop, deploy and grow solutions for our partners (customers and vendors).

The company's mission is to empower our partners to future-proof their businesses through Digital **AI** Transformation to make better and more informed decisions in the modern digital economy.

4Sight's business model enables its partners to take advantage of products and solutions within its group of companies, which will allow them to enjoy turnkey Digital **AI** Transformation solutions across industry verticals.



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