



Microsoft  
Partner  
of the Year

2023



With 50+ locations in Austria and Germany, ACP is close to its customers, has expertise in all IT areas and communicates at eye level.

>2,100 employees  
1,750 certificates of all  
leading manufacturers



100% owned by  
the employees

ACP IN AUSTRIA  
AND GERMANY

110,000

smartphones are looked after  
by our experts

5,500

managed virtual servers in the  
ACP datacenters

1,100

datacenter projects per year

Hands-on

The success and safety of ACP services  
and solutions are evident from our figures.  
This is largely due to our dedicated hands-  
on team, which is always available for you.

50<sup>+</sup>

LOCATIONS  
IN YOUR VICINITY



390,000  
security alerts

are detected per day by our analysts and our  
AI. Of these, only around 10 tickets need to be  
forwarded to our customers.

2.5  
million

Microsoft Office 365 users per month

400

network projects per year

# IT for innovators.

95,000

managed printers and multifunction  
printers



founded in  
1993

300

digital solutions  
projects per year

130,000

managed desktops  
and notebooks



# Microsoft 365 Copilot

A whole new way to work





# Microsoft 365 Copilot



## UNLEASH CREATIVITY

Boost your creativity with Copilot in Word, PowerPoint, and Excel.

Copilot provides you with a first draft to edit and iterate on, saving you hours of writing, sourcing, and editing time.

You're always in control as the author, driving your unique ideas forward, prompting Copilot to shorten, rewrite, or give feedback.

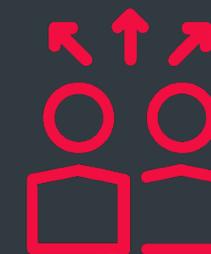


## UNLOCK PRODUCTIVITY

Streamline your productivity with Copilot for Outlook, Teams, Word, Excel, PowerPoint and more.

Copilot helps you focus on the 20% of your work that really matters by automating repetitive tasks, summarizing long email threads, and drafting suggested replies.

With Copilot, every meeting is productive as it summarizes key discussion points and suggests action items in real-time.



## UPLEVEL SKILLS

Master new skills with Copilot's natural language processing.

Copilot unlocks thousands of commands across Microsoft 365 using just natural language, making it easier for you to learn and use new functionality.

Copilot will fundamentally change how people work with AI and how AI works with people, and this is only the beginning.

**IT for  
innovators.**



# ACP Offerings



AI Advisory



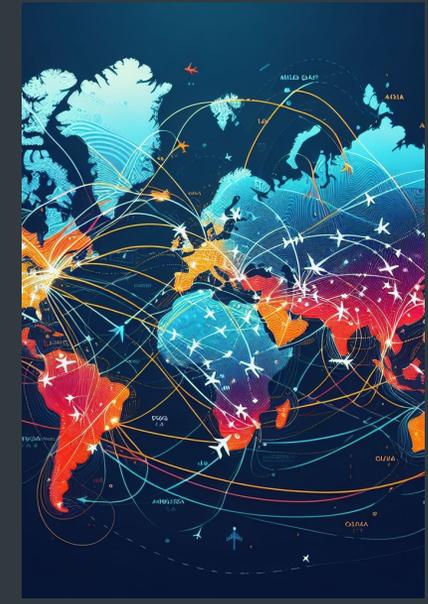
Flight Preparation



Take Off



Cruise



Extend

# AI ADVISORY

## Understanding the value for your organization

- › Understanding how Microsoft 365 Copilot will transform work
- › Giving you a taste of what's already today possible with Microsoft 365 Copilot
- › Sharing best practices on how Copilot can bring added value to your organization
- › Getting an overview of the organizational and technical prerequisites including all necessary security aspects
- › Guiding you through our adoption framework

# FLIGHT PREPARATION

Preparing your organization for the actual change ahead

- Assess the possibilities and the business value for your organization together with your management team
- Identifying business needs
- Preparing your organization for the change
- Ensuring the technical readiness for the launch of Copilot
- Empowering your core team
- Onboarding your work council and CISO

# TAKE OFF

Taking off with the Microsoft 365 Copilot in

- > Building up a Center of Excellence (CoE)
- > Identifying the right staff in your organization to drive the change
- > Empowering your staff to run the change
- > Identifying the first use cases
- > Supporting your staff throughout the phase
- > Sharing best practices
- > Empowering your staff with the prompt design

 ACP

# CRUISE

## Reaching cruise altitude with Microsoft 365 Copilot

- › Getting the best out of your Copilot journey
- › Establishing a community of practice
- › Supporting your teams throughout the entire change
- › Identify most valuable use cases for your organization and ensuring proper documentation
- › Establishing a continuous improvement process

# EXTEND

Flying high altitude with other data sources

- › Understanding how your organization can benefit of adding additional data sources to your Copilot installation
- › Identifying business drivers and your needs to extend
- › Assess different kind of possibilities
- › Prepare for implementaiton

