

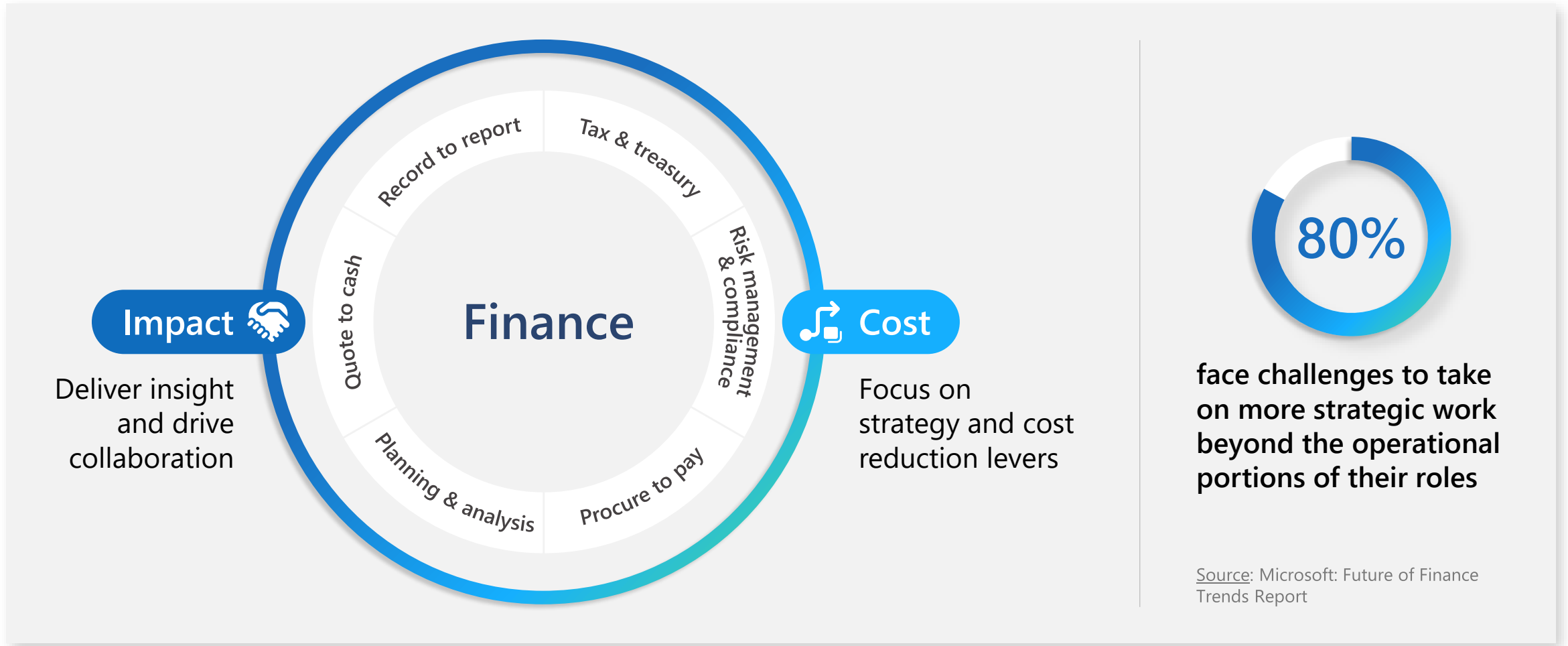


Transform the way Finance works

Microsoft 365 Copilot for Finance

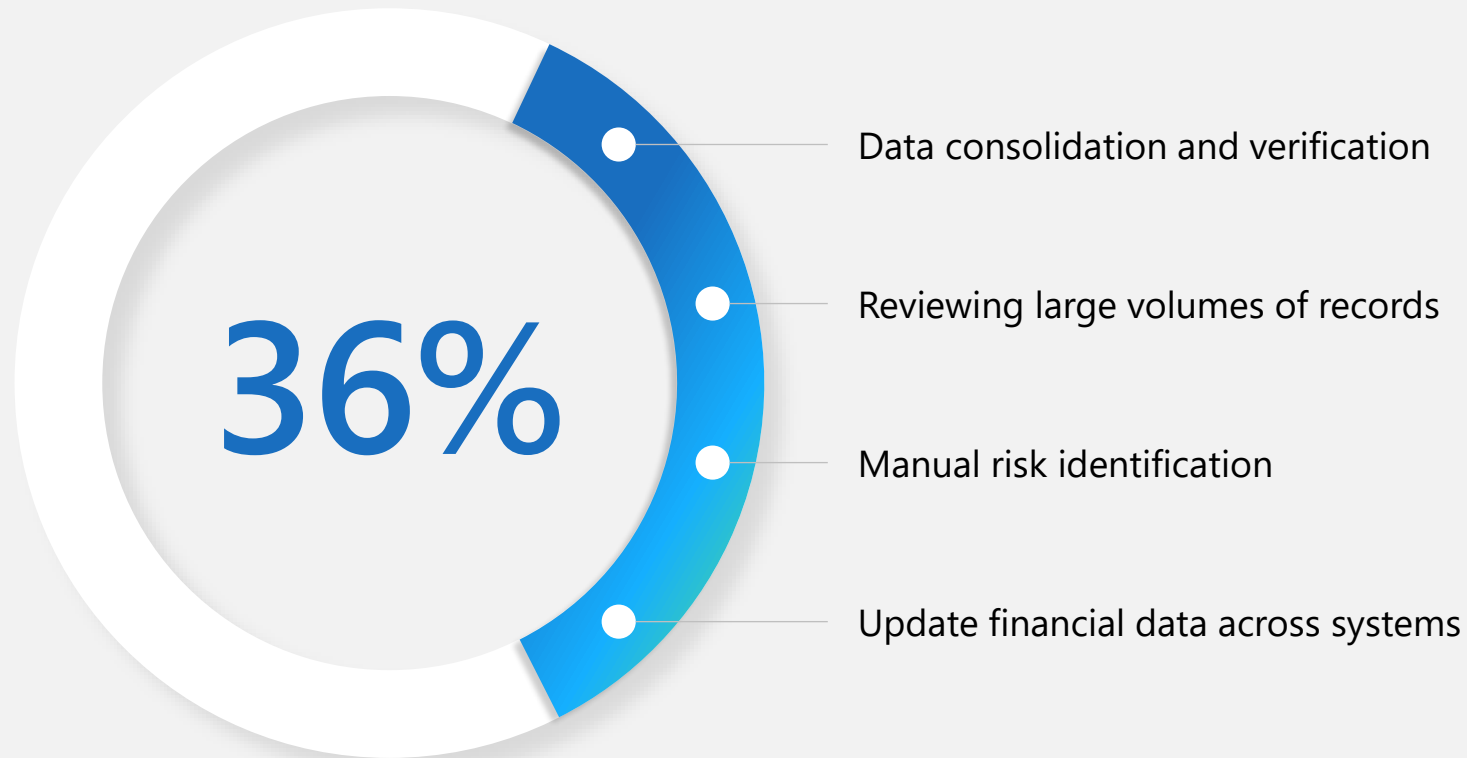


The role of Finance is complex and evolving



Operational tasks are costly and time intensive

Estimated % of labor time that can be automated using generative AI



**Large resource,
BPO, and time spend**

**Less time spent on
driving strategic work**

Source: Bain & Company How Generative AI Will Supercharge Productivity

Time could be better spent



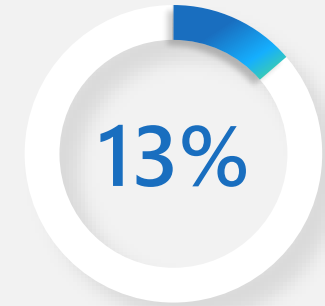
Identifying
performance issues
and opportunities

Enhancing
internal data with
external insights

Negotiating
better terms or
prices with vendors

Developing
and communicate KPIs
for cross-organization
use of resources

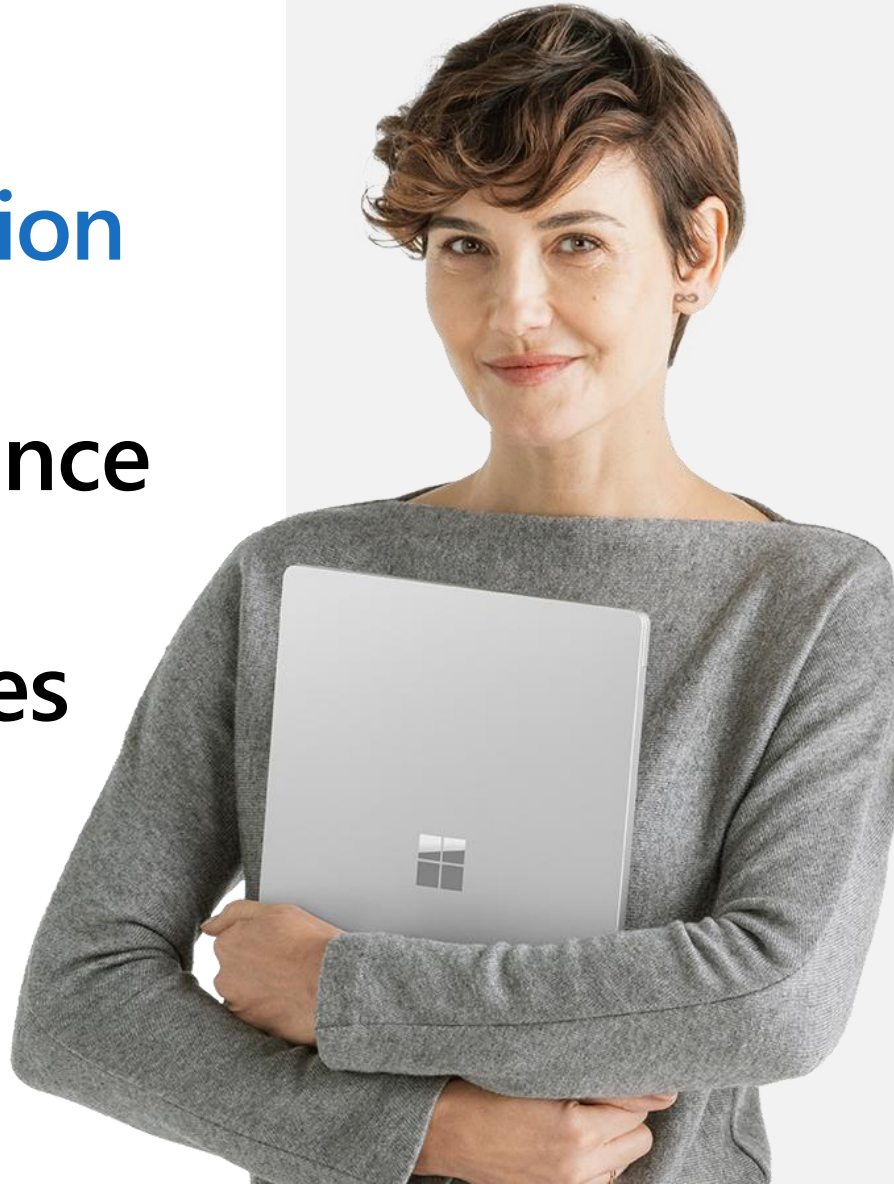
Supporting
ad-hoc reporting for
specific and unique
requests and issues



Only 13% of
organizations identify
performance issues
before they hit
financials.

Source: Gartner: Managing
Business Performance in Finance

Next-generation AI transforms common finance activities & responsibilities



Quickly find and validate data across systems



Use simple prompts to access financial insight, including annotations and supporting data



Explore risks and outliers to drive clarity and bring in relevant stakeholders with a click



Turn raw data and analysis into presentation-ready visualizations and whitepapers



Expedite financial processes with intelligent automation

Microsoft 365 Copilot for Finance

Accelerate business impact and reduce cost with AI in the flow of work.

A Copilot agent connected to your finance systems and experienced in Microsoft 365 apps

Accelerate impact
 Deliver new insight and reduce the time it takes to compile and analyze data

Analyze variances

Create summary report

Selected criteria and variances

Criteria

February forecast varies from actuals more than 10%

Variances

2 pairs of variances have been identified that match this criteria.

- E9 F9

The variance of \$755,705, representing an approximately 12% decrease. 1 2
Washington state sales was \$505,685 resulting in the biggest impact to actuals and driving difference to forecast. The second biggest contributor was Oregon.
- E12 F12

In February 2024, the actual loan proceeds reached \$2,044,802, marking a variance of nearly 25% from the initially forecasted amount of \$1,635,842 for the same period. 1 2 The difference is due to the changes in "Lease and rent breakdown.xlsx."

AI-generated content may be incorrect

Edit summary Regenerate

+ Add criteria

Reduce cost
 Drive efficiency by applying AI to optimize manual, labor-intensive processes

Email from: Kristin Watson
 2/23/2024, 9:55 AM

Save email

Finance insights

- Jane Cooper is the primary contact for the customer Fabrikam (US).
- Fabrikam specializes in crafting immersive and premium tea experiences, highlighting ethically sourced leaves and a diverse range of delicate flavors.

Copy

AI-generated content may be incorrect

Customer

- 358 overdue invoices. [See details](#)
- Fabrikam (US) Supply chain

Contact

Saved in SAP (1)

- Jane Cooper Fabrikam (US) Account manager

Note

New note

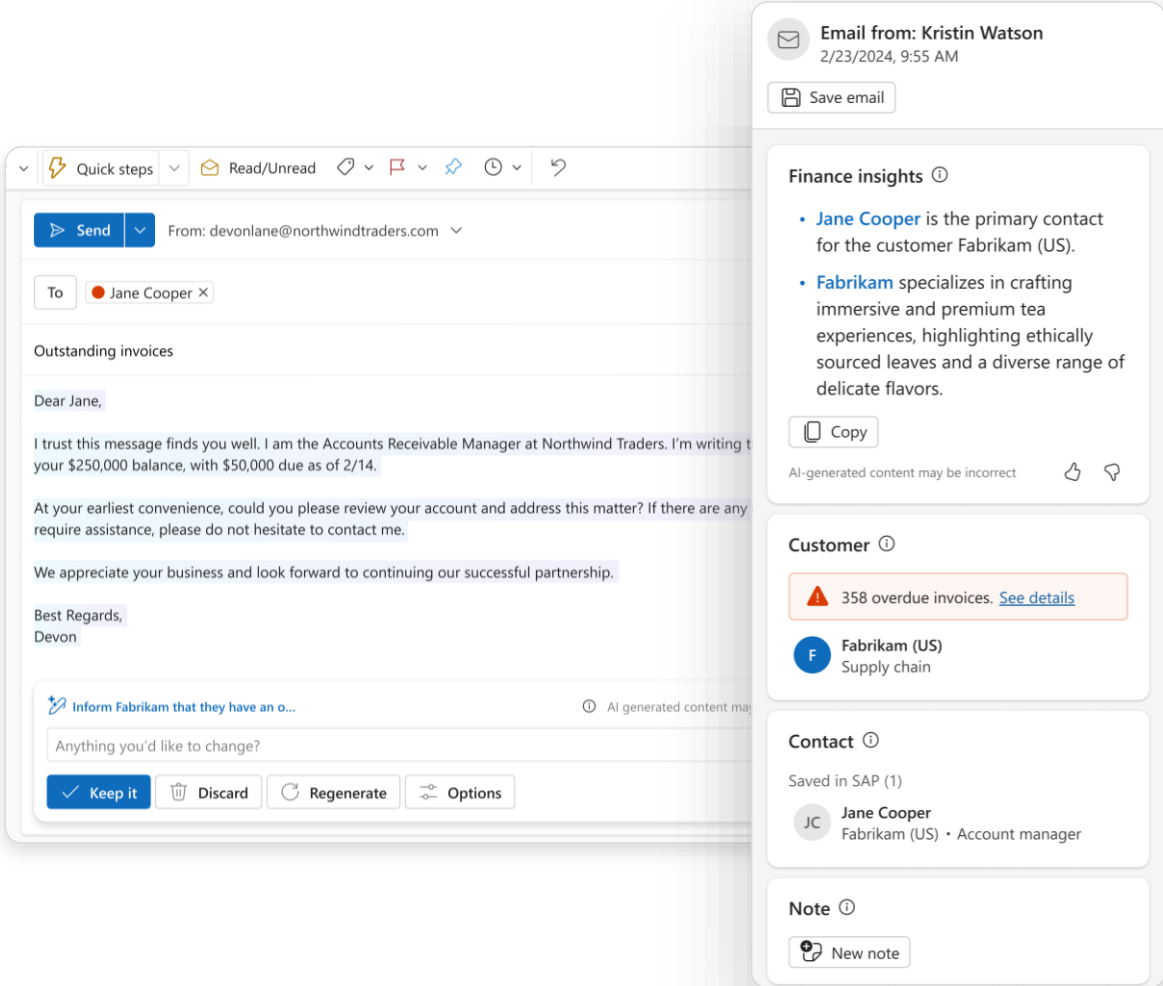
Quote to cash: accelerated collections

Reduce costs with Copilot for Finance for customer interactions

Review customer financial standing directly within Outlook

Share customer balance statements and invoice copies directly from Outlook

Summarize and save customer interactions for accurate and contextual collaboration



Financial period close: streamline data reconciliation

Accelerate time-to-close and reduce costs with Copilot for Finance for data reconciliation

Leverage intelligent data structures comparisons and guided troubleshooting in Excel

Analyze results with an auto-generated report summary that highlights discrepancies

Easily troubleshoot and resolve any discrepancies with recommendations and actions

The screenshot displays the Copilot for Finance interface for data reconciliation. It features a main window with a table of transactions and a sidebar for selecting columns from different tables.

Unmatched transaction (1)

Potentially matched transactions (5)

Document date	Net due date	Reference	Amount in doc. currency
*	11/4/2023	2121681058	
*	11/4/2023	2121702978	
*	11/4/2023	2121764113	
*	11/2/2023	2121786541D	2
*	10/15/2024	2121799904D	

Totals

Reconciliation report summary

- Reconciliation Date: 02-28-2024
- Number of Invoices: 358
- Matched transactions: 357
- Discrepancy: 1 invoice
- The reconciliation process revealed that invoice **NWT-0434545456** is present in Northwind Traders' invoice list but not in Fabrikam's invoice list. **The discrepancy is due to the missing invoice in Fabrikam's records.**

Reconcile data

Select at least two columns, one of each type, for each table

Copilot suggestion

Table 1

- Fabrikam vendor invoice list
 - A Invoice number
 - C Invoice amount

Table 2

- Fabrikam customer invoices
 - A Invoice ID
 - C Invoice base amount

AI-generated content may be incorrect

Adjust Regenerate Dismiss

Back Next Cancel

Planning & analysis: understanding variances

Accelerate impact with Copilot for Finance

Review anomalies, risks, and unmatched data results with annotations and supporting data

Follow-up with suggested contacts and auto-summarized analysis commentary

Turn data into presentation-ready visuals and reports ready to be shared across Outlook and Teams

	2/1/2024	3/1/2024	4/1/2024
Actual			Foreca
5,214,249	\$ 28,567,057		8 \$
2,300,202	\$ 6,297,544		7 \$
6,843,719	\$ 6,857,213		3 \$
7,811,033	\$ 5,043,858		4 \$
2,698,274	\$ 2,044,802		1 \$
7,834,662	\$ 5,812,568		1 \$
7,726,359	\$ 2,511,073		2 \$
2,499,150	\$ 25,164,531		6 \$
1,767,547	\$ 988,806		5 \$
585,231	\$ 1,054,967	\$ 1,107,715	\$ 1,339,487
598,882	\$ 907,969	\$ 873,047	\$ 1,286,271
1,403,186	\$ 511,754	\$ 492,071	\$ 325,931
801,886	\$ 1,458,221	\$ 1,402,136	\$ 43,536
980,614	\$ 1,210,106	\$ 1,163,563	\$ 1,499,784
1,437,766	\$ 1,630,387	\$ 1,710,751	\$ 1,303,443

Analyze variances

Create summary report

Selected criteria and variances

Criteria

- February forecast varies from actuals more than 10%

Variances

2 pairs of variances have been identified that match this criteria.

- E9 F9**
The variance of \$755,705, representing an approximately 12% decrease. Washington state sales was \$9,763 resulting in the biggest impact to actuals and driving difference to forecast. The second biggest contributor was Oregon.
12 February 2024 at 7:18
- E12 F12**
In February 2024, the actual loan proceeds reached \$2,044,802, marking a variance of nearly 25% from the initially forecasted amount of \$1,635,842 for the same period. The difference is due to the changes in "Lease and rent breakdown.xlsx."

AI-generated content may be incorrect

Edit summary Regenerate

+ Add criteria

Microsoft



Customer:
Microsoft

Industry:
Software

Country:
United States

Products and services:
Microsoft 365 Copilot for Finance

“The data reconciliation capabilities in Microsoft 365 Copilot for Finance saves an average of 20 minutes/account, or a 22% costs savings in average handling time. It’s a huge timesaver for an organization as complex as Microsoft.”

— Anita Mehra, Corporate Vice President, Global Treasury & Financial Services

Situation:

At Microsoft, there are teams spending, on average, 1-2 hours per week reconciling data, across hundreds of accounts in a month.

Solution:

A group from the Treasury and Financial Planning and Analysis teams at Microsoft piloted Copilot for Finance to automate and simplify the data reconciliation process and improve productivity.

Impact:

- Reconciliation helps reduce manual plotting of invoices and saves an average of 20 mins/account
- 1-2 hours spent reconciling data is now done in 10 minutes

Why Microsoft

97%

Fortune 500
companies use
Business Applications

500k+

Microsoft business
application customers

16

Analyst reports where
Microsoft is positioned
as a Leader

1

Common data model
across all business
applications

Leader

The world's first copilot in both CRM and ERP

Collaboration and productivity infused in business processes

Low-code platform embedded in Dynamics 365

Ensure your success with Microsoft Unified

Maximize your investment with expert-led services from planning to deployment and beyond



Protect your organization

Get advice to proactively manage IT health and maximize uptime with a comprehensive response plan



Accelerate your outcomes

Partner with a team of Microsoft experts who know you to co-design, configure, and implement solutions



Enable you to do more

Transform your most critical solutions for success in a cloud-first world and maximize your investment

Let's get started

- Learn more about Microsoft 365 Copilot for Finance in the [blog](#)
 - Explore the [Microsoft 365 Copilot for Finance webpage](#)
 - Try the [Guided demo](#)
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