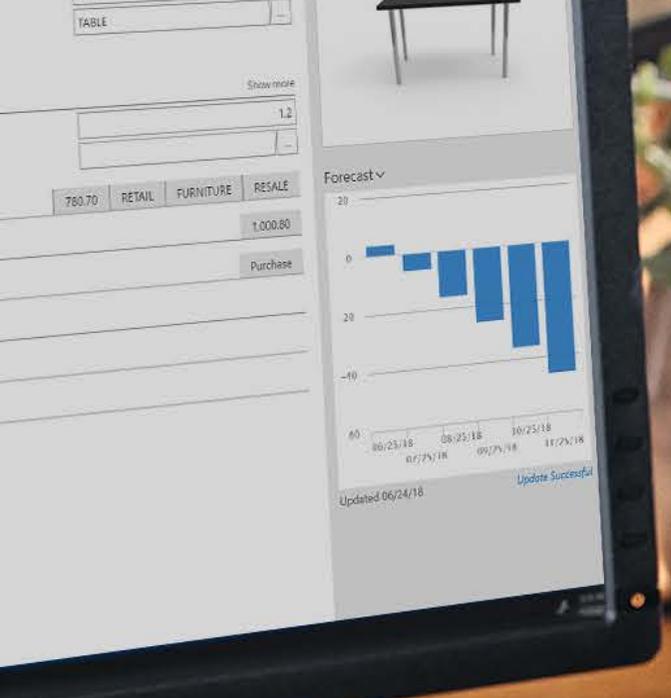


Microsoft Dynamics 365
Business Central
Acumor, LLC



Are you outgrowing your accounting system?

Siloed
systems

Duplicate
data

Manual
processes

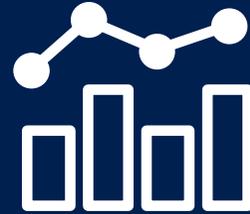
Insufficient
reporting

Security
issues

Microsoft Dynamics 365 Business Central



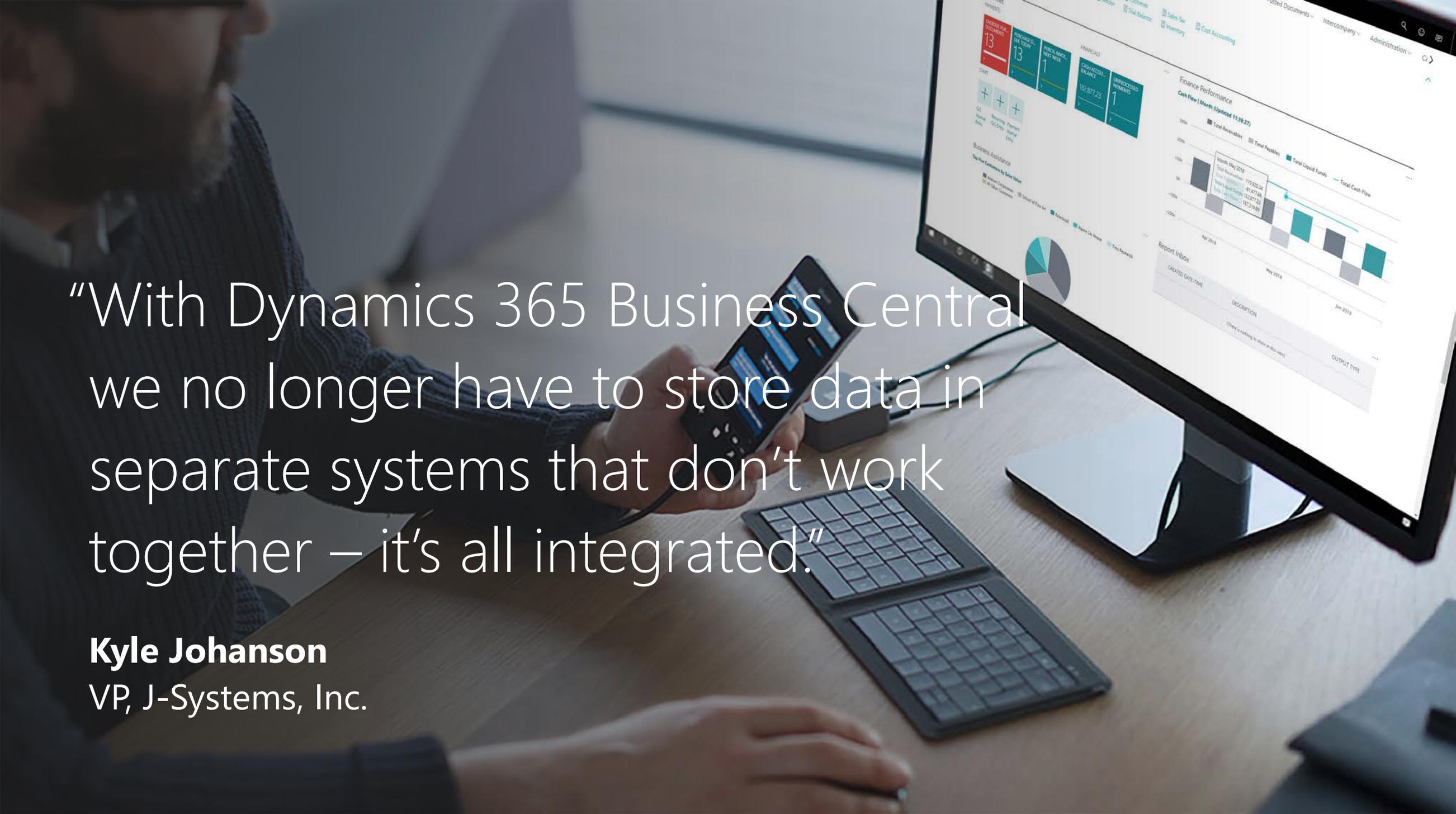
Connect your business



Make smarter decisions



Start and grow easily

A person is shown from the side, holding a smartphone in their right hand. In the background, a large computer monitor displays a financial dashboard with various charts and data points. The dashboard includes a 'Finance Performance' section with a bar chart showing 'Cash flow | Month' for May 2018, and a 'Report Inbox' table. The person's left hand is resting on a keyboard. The overall scene is a professional office setting.

“With Dynamics 365 Business Central we no longer have to store data in separate systems that don’t work together – it’s all integrated.”

Kyle Johanson

VP, J-Systems, Inc.



Connect your business

Deploy a single, comprehensive solution

Automatically pull systems and processes together to manage financials, sales, service, and operations.

Connect with 3rd party applications like payroll, banking, CRM, or industry-specific systems.



Financial management



Project management



Operations management

MICROSOFT DYNAMICS 365 Business Central



Sales & service management



Reporting & analytics

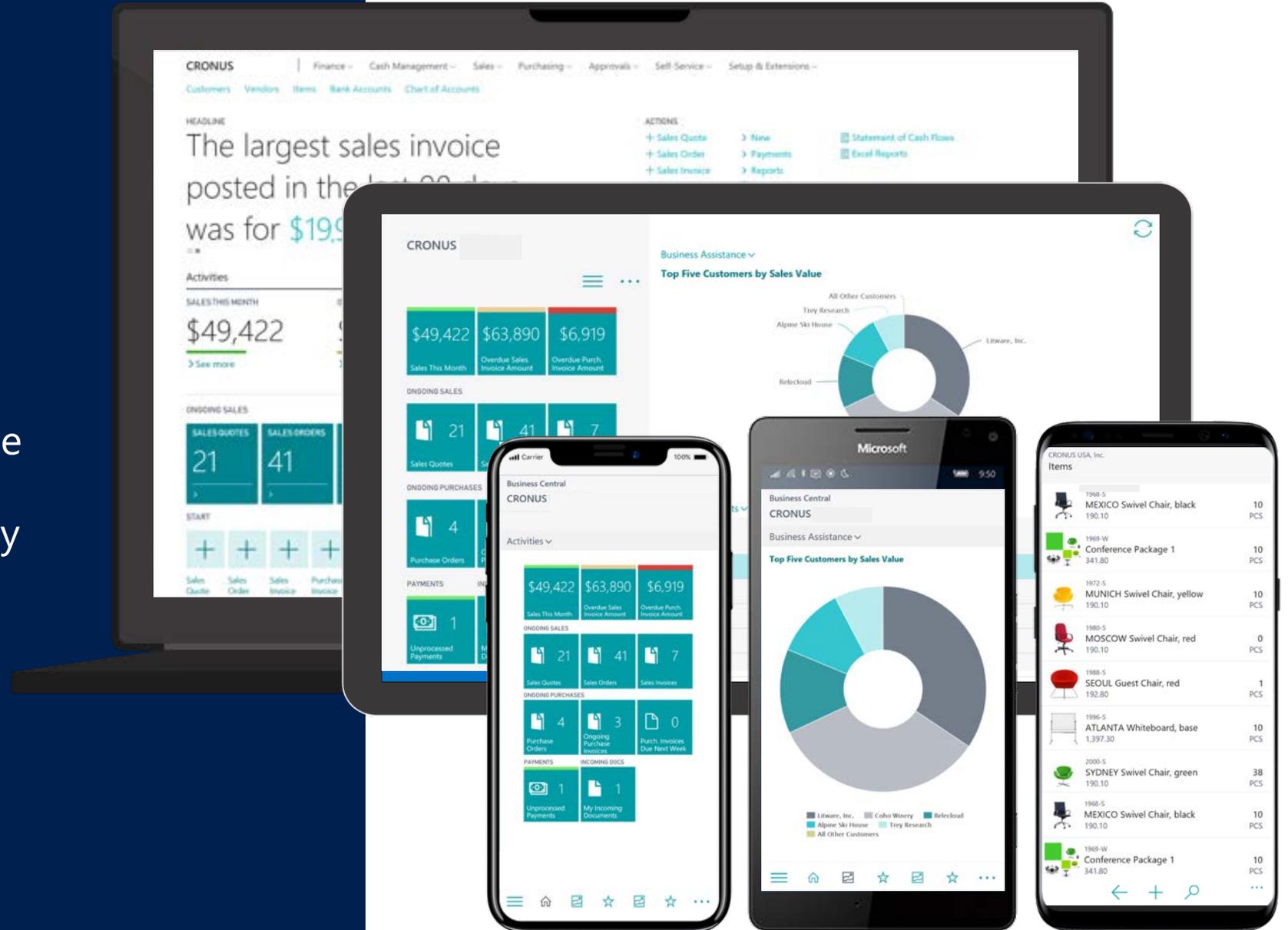


Supply chain management

Work where your business takes you

Desktop, laptop, tablet, or phone
you get the same powerful
capabilities and rich functionality

Get one experience that's
consistent and secure across
Windows, iOS, and Android.



Manage quote to cash, all within Outlook

Create quotes, process orders, and submit invoices without leaving Outlook.

Access live data directly from Microsoft Excel to update items, sales orders, and purchase orders.

Customize outgoing documents such as quotes and invoices in Microsoft Word.

The screenshot shows the Outlook interface with a Business Central window open. The Business Central window displays the following data:

C00010 - Jim Glynn	
8,036.40	5,278.78
Balance (\$)	Past Due
12,906.30	12,906.30
LTD Sales	YTD Sales

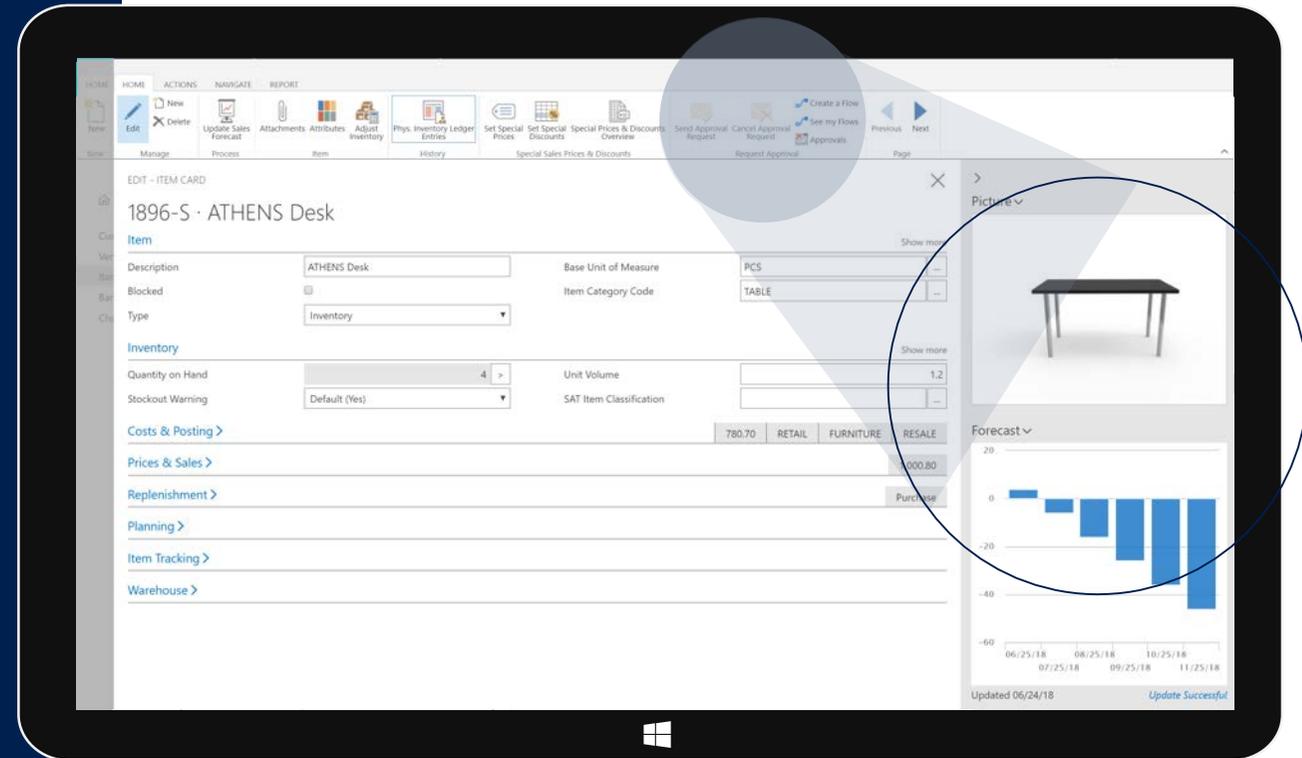
Below the table, there is a bar chart titled 'Aged Accounts Receivable' with a period length of 1 month overdue. The chart shows bars for 'Not Overdue', '2W', and '4W'. Below the chart is a 'Sell-to Customer Sales History' table:

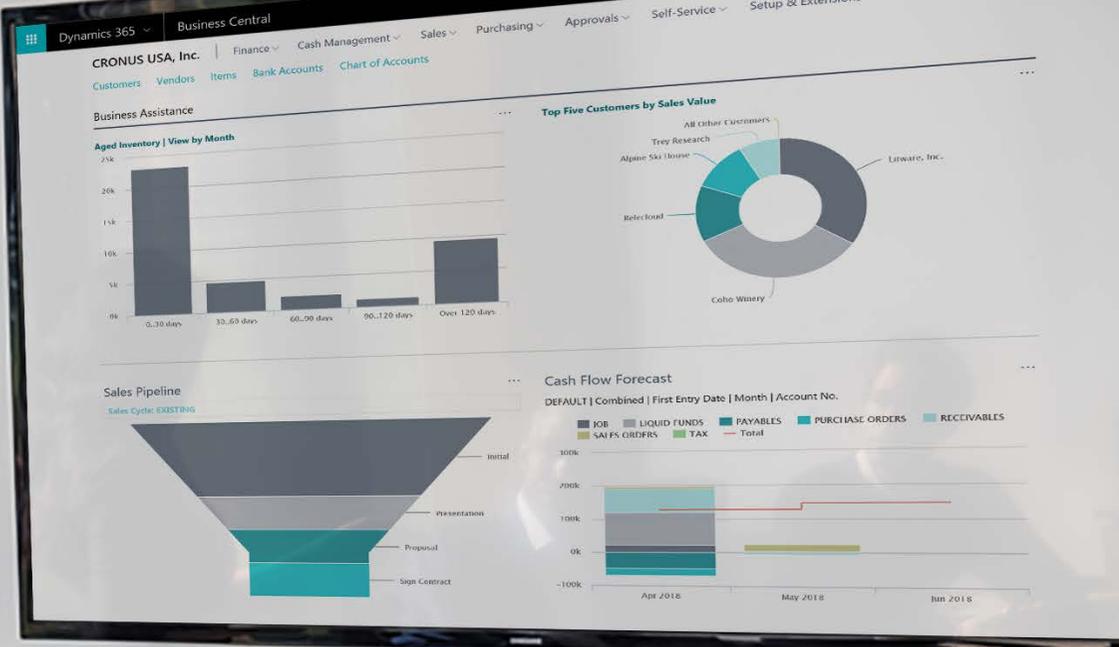
Category	Count
Outgoing Sales Quotes	2
Outgoing Sales Invoices	0
Outgoing Sales Orders	1
Outgoing Sales Shipments	2

Automate and secure business processes

Streamline business processes with easy-to-create workflows. Track cash flow and secure purchasing, credit authorization, and vendor payment processes.

Ensure compliance with audit trails and enterprise-level security.





Make Smarter Decisions

Get an end-to-end view of your business

Centralize data from finance, sales, service and operations to get an accurate view of your business.

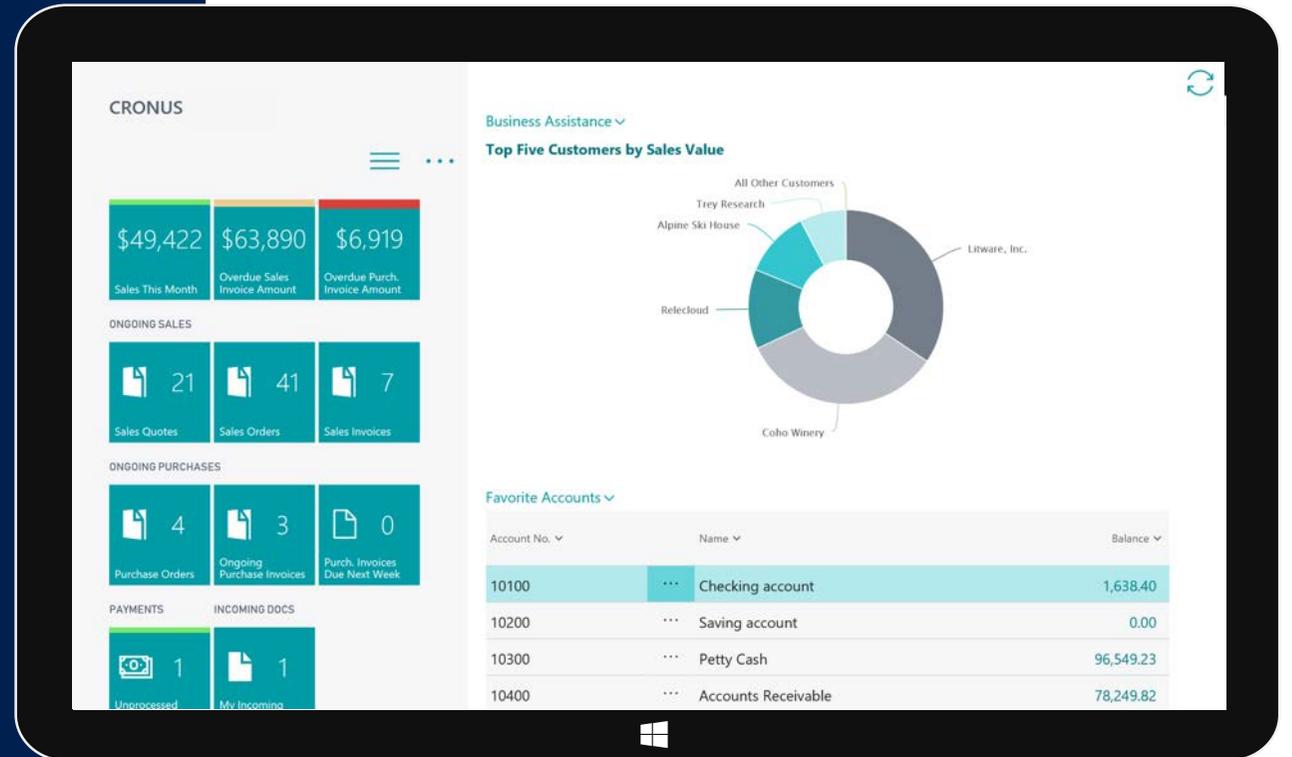
Real-time data updates help you spot trends, prevent issues, and deliver great customer experiences.



Sell smarter and improve customer service

Focus on the right opportunities and track ongoing sales performance using custom dashboards and multidimensional reports.

Gain a comprehensive overview of service tasks, workloads, and employee skills to effectively assign resources, accelerate case resolution and better serv. customers.

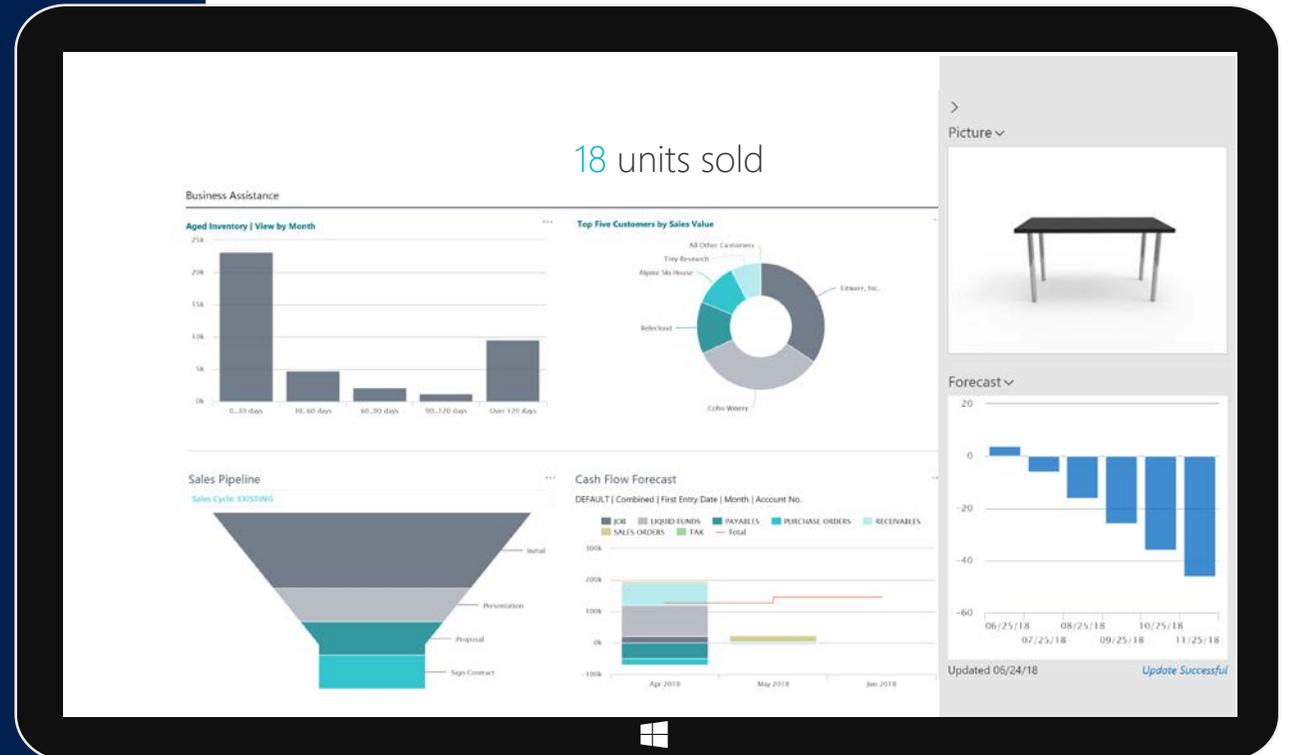


Guide employees to optimal outcomes

Predict when and what to replenish with built-in intelligence, sales forecasts and dynamically updated inventory levels.

Get recommendations on when to pay vendors to use vendor discounts or avoid overdue penalties.

Manage budgets and monitor progress with real-time data on available resources.



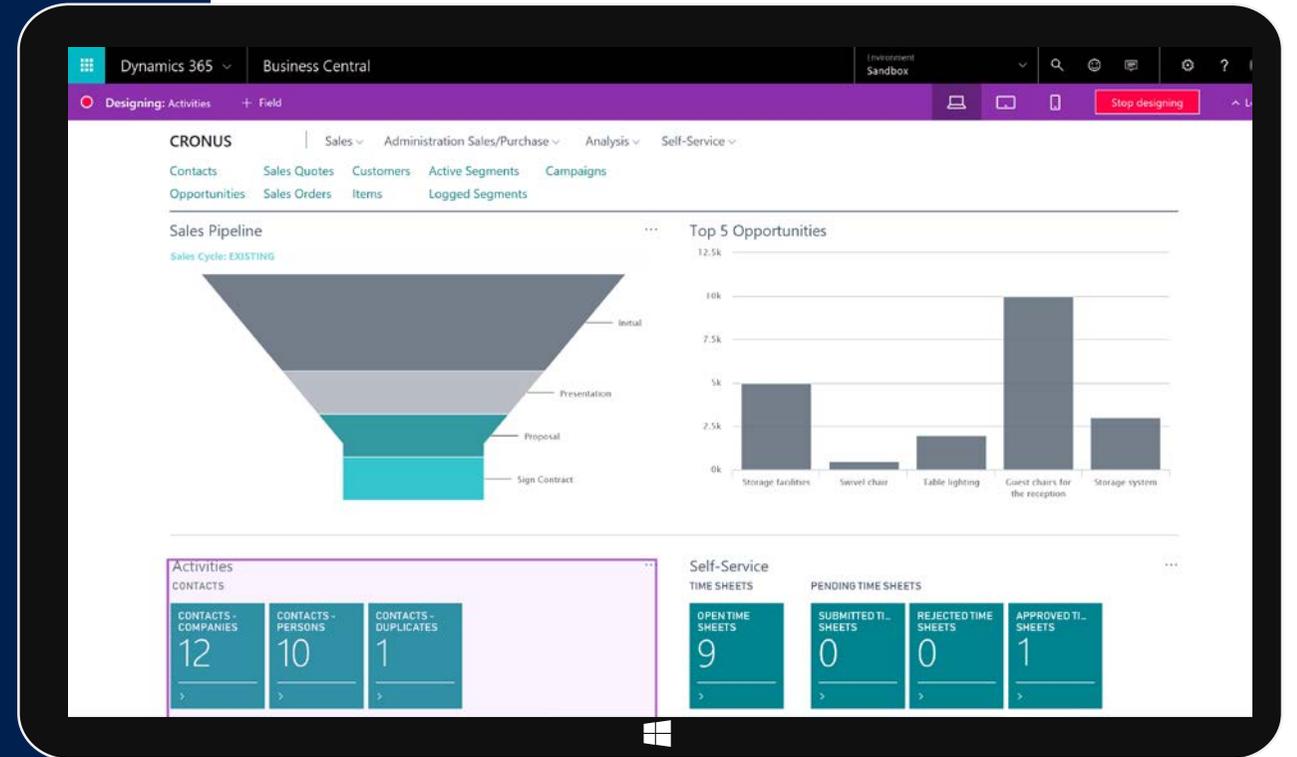


Start and grow easily

Tailor to your needs

Customize applications to support your unique business needs.

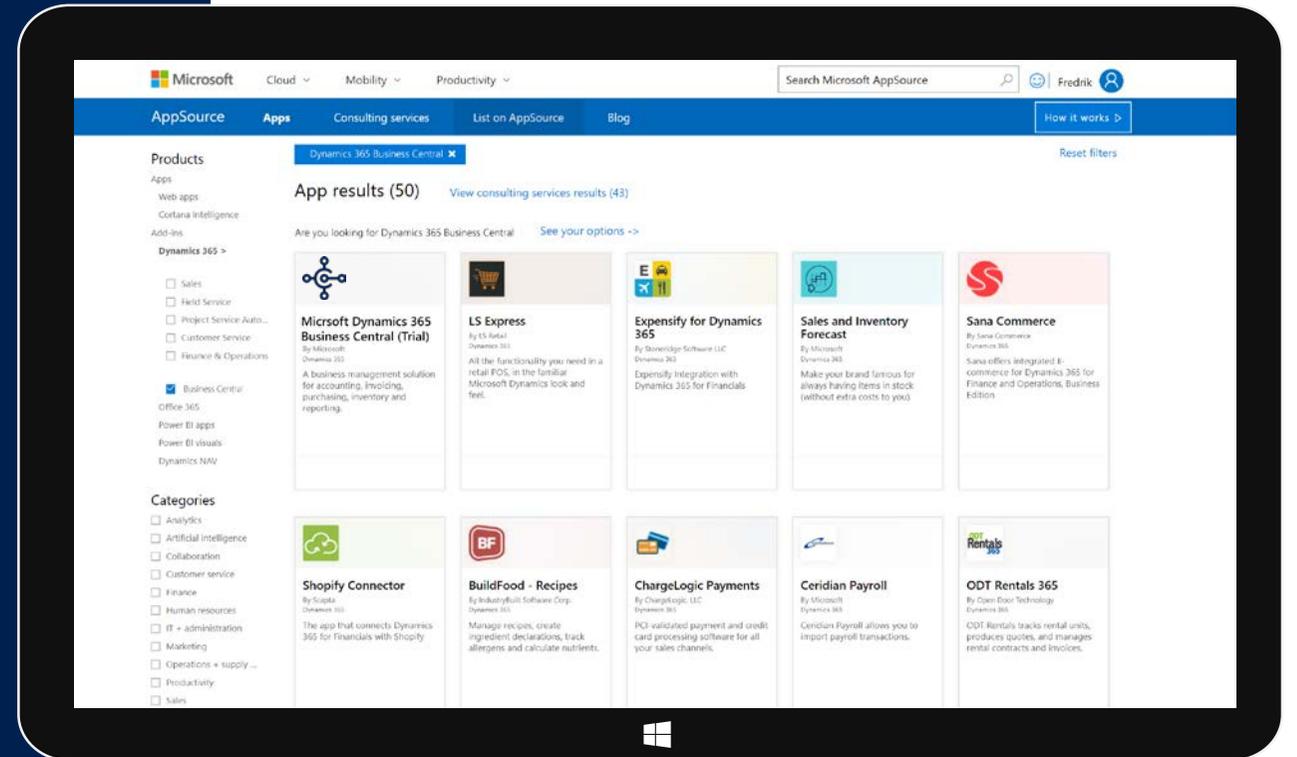
Rearrange fields, rename groups, and reposition elements using a simple drag-and-drop interface.



Add industry or business extensions

Extend Dynamics 365 Business Central to fit industry or business needs with integrated add-on apps.

Connect to data sources and services — Excel files, SharePoint lists and CRM records with Microsoft PowerApps.



Next steps

Microsoft Dynamics 365 Business Central is available through Microsoft Certified Partners.

To purchase, a partner will meet with you to discuss your business needs, provide additional details on pricing, and answer your implementation questions.

[Learn more and start a free trial](#)





Appendix

Microsoft Dynamics 365 Business Central

Core Capabilities

 Financial management	Account receivables/ payables	Bank reconciliation	Fixed asset management	Month/Year end closing
 Sales & service management	Quote generation	Contact management	Sales invoicing	Payment processing
 Project management	Capacity planning	Budgets and estimates	Job and process costing	Resource management
 Supply chain management	Inventory and Purchasing control	Shipment and distribution	Returns and cancellations	Procurement and vendor management
 Operations management	Forecasting	Production planning	Manufacturing capacity	Warehouse management
 Reporting & analytics	Customer insights	Self-serve reports	Interactive dashboards	Built-in intelligence

Deploy a single, comprehensive solution

Automatically pull systems and processes together to manage financials, sales, service, and operations

Connect with 3rd party applications like payroll, banking, CRM, or industry-specific systems



A woman with blonde hair, wearing a dark blazer, is sitting at a desk in a modern office. She is looking at a laptop screen. The office has large windows that offer a panoramic view of a city skyline with various buildings and a clear sky. The lighting is soft, suggesting it might be late afternoon or early morning.

“We were operational in a few hours with full access from anywhere at a very affordable cost.”

Kim Hulke, Sanchez Imports,
Accounting Manager