ACUUTECH
NOT JUST ANOTHER MICROSOFT PARTNER
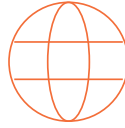
AUGUST 2021

Acuutech®

Acuutech®

ACUUTECH - NOT JUST ANOTHER MICROSOFT PARTNER!

SOLUTIONS
BUILDING SOLUTIONS WITH OEM SINCE LATE 90'S

GLOBALLY
RENOWNED GLOBAL SOLUTIONS COMPANY KNOWN FOR STATE-OF-THE-ART SOLUTIONS

500
GLOBAL CLIENT BASE OF OVER 500 COMPANIES

TECHNOLOGY
ACUUTECH DESIGN AND VALIDATE TECHNOLOGY FOR DELL, LENOVO AND MICROSOFT

AZURE STACK HCI
EDUCATING THE MICROSOFT, DELL AND LENOVO ECOSYSTEMS ON AZURE STACK HCI

PARTNERS
KEY PARTNER OF LENOVO & DELL FOR DRIVING MX AND POWEREDGE SALES GLOBALLY

Acuutech®

ACUUTECH DISCOVERY ASSESSMENT

ACUUTECH SIZING

ACUUTECH REMOTE AUTOMATED DEPLOYMENT

ACUUTECH MIGRATION

REMOTE DESKTOP

VOLUME REPLICATION

SECURED CORE

HYPER-V   +   STORAGE SPACES DIRECT   +   SDN

WINDOWS SERVER (AS HCI)

CERTIFIED HARDWARE   +   VALIDATED DRIVERS AND FIRMWARE   +   HARDWARE SUPPORT

OEM VALIDATED & INTEGRATED SYSTEM

Acuutech®

SCOPING / SOLUTION DESIGN

ON-PREM

HYBRID

CLOUD

PROFESSIONAL SERVICES AND ADVANCED CONSULTATION

Acuutech®

PLATFORM

Turnkey AS HCI system

Volume replication and failover

Software defined networking

VM Encryption and protection

HYBRID

Disaster recovery

Offsite backup

Hybrid-file server

CLOUD

Infrastructure on demand (IaaS)

Virtual Desktop

Application Services on demand (PaaS)

Office 365 Productivity suite

MANAGEMENT AND CONTROL

MULTI-TENANCY

AUDITING

BILLING

CSP

ACUUTECH TOUCH POINTS

PRE-SALES / SALES

Simplified solution design and scoping

Turnkey solution packages
Workload and vertically aligned bundles
Remove complexity from system sales

Advanced solution design and consultancy
Augment and support on larger or complex opportunities

DEPLOYMENT PLANNING

Full solution planning and deployment workflow
Removing requirement for internal technical AS HCI skills

Full deployment planning and program delivery removing requirement for any internal resources

DEPLOY

Full AS HCI system planning and deployment, allowing your staff to deploy the solution without technical knowledge

Professional services, resources and capabilities for complex solution delivery.
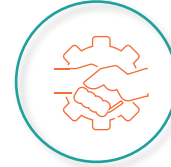
Migration services (data, users, apps)

Turnkey, automated deployment and configuration of complex / advanced features; SDN, multi-site, VM encryption, private cloud.

VALUE ADD SERVICES

Rich / broad set of ready to go hybrid and cloud services, fully deployed, configured and supported
Available on a consumption model

POST DEPLOYMENT

Full support service

Full life-cycle management

On-going innovation and technical leadership

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T H A N K   Y O U

INTERNAL USE ONLY