

# Azure Integration Landing Zone

**Adopt Azure for all your integration needs and unlock growth for your business. Enable your secure and scalable cloud journey with Microsoft Azure and Adaptiv**

*"Adaptiv's culture of engagement and professionalism, their deep knowledge, and willingness to offer advice and beyond, have been a hallmark of our relationship over the years. The trust and respect we have for Adaptiv is built on their legacy of outstanding delivery for PlaceMakers." - Mark Phillips, GM of Technology for the Distribution and Concrete Divisions, Fletcher Building Group*

## What is this offer about?

Adaptiv's Azure Integration Services Landing Zone, built on our 15 years of experience, ensures your secure and efficient transition to the Azure platform. The stakes are high; incorrect establishment of landing zones can lead to inefficiencies, increased costs, and security vulnerabilities.

Through our personalised guidance based on Microsoft's Cloud Adoption Framework and proven expertise we fast track the setup of Azure API Management, Logic Apps, Azure Functions, Azure Service Bus and Azure Data Factory. Your success on Azure starts here.

## Ideal customer profile

### Challenge 1: Struggling with complex integration challenges and struggling in migration to Azure.

- ▶ Customers facing intricate integration challenges and stumbling blocks in their migration journey to Azure. They require seasoned expertise to navigate through the migration process, ensuring a seamless transition while leveraging the advanced capabilities Azure offers.

### Challenge 2: Legacy integration platform maintenance

- ▶ Organisations burdened with end-of-life integration platforms find them costly to maintain with scarce resources for proper management. They seek a modern, cost-effective solution and the expertise to transition without compromising ongoing operations.

### Challenge 3: Cost-Efficiency and Security Concerns

- ▶ As businesses eye the transition to Azure, concerns around cost-efficiency and robust security measures are paramount. They value a partner who not only guides them through the Azure landscape but also provides actionable insights to optimise costs and enhance security protocols.

**We offer a turnkey solution that embraces all aspects of setting a secure Azure cloud capability across people, process and technology.**

## AT A GLANCE

**COST EST:** Est. \$20,000 (Potential partial Funding through Microsoft ECIF)

### DELIVERABLES:

- ▶ **Azure Infrastructure Specification:** Tailored specification document for your Azure integration infrastructure.
- ▶ **Azure Landing Zones Setup:** Configuration of Azure Landing Zones for integration needs.
- ▶ **Proof of Value Integrations:** Demonstrations showcasing the value of Azure integrations.
- ▶ **Continuous Support and Optimization:** Ongoing support for managing and optimizing Azure resources.

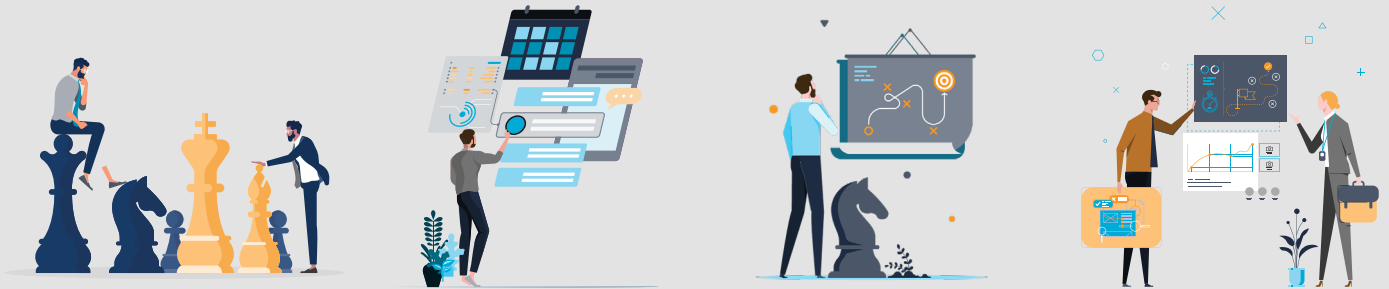
### BENEFITS:

- ▶ **Money Savings:** Optimize costs with our tailored Azure solutions. Rapid and secure time to market with trusted integrators.
- ▶ **Time Savings:** Our agile approach gets you on Azure quickly.
- ▶ **Risk Mitigation:** Our expertise reduces inefficiencies and data risks.
- ▶ **Strategic Partnership:** Benefit from our deep understanding of Azure and integration.
- ▶ **Customer-Centric Support:** 24/7 support dedicated to your Azure success.

**TIME TO VALUE:** Est. 2 weeks

# Adaptiv's Engagement Model

Navigating the complexities of integration demands a strategic approach. At Adaptiv, we harness the methodologies of the Microsoft Cloud Adoption Framework (CAF) and the power of AI to guide your integration journey.



# 01

## STRATEGY & PLANNING



**Align with Your Goals:** From financial considerations to technical alignment, we craft an Azure strategy tailored to your needs.

# 02

## READY & MIGRATE



**Prepare and Move:** We ensure your team is ready and guide your migration to Azure with best practices.

# 03

## INNOVATE & SECURE



**Drive Innovation & Protect Assets:** Build and innovate on Azure while keeping your data secure.

# 04

## MANAGE & GOVERN



**Ongoing Support & Improvement:** From managing your Azure resources to improving governance, we offer continuous support and optimisation.



Adaptiv provides world-class integration, consulting and execution, and data and analytics services.

Our expertise has helped some of the largest enterprises seamlessly transition to cloud or hybrid environments & integrate their systems, delivering clear and measurable value to their bottom line.

### SALES / GENERAL

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### SOCIAL

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### LOCATIONS

Auckland  
Wellington  
Christchurch  
Melbourne  
Brisbane

Adaptiv brings unparalleled expertise in solving complex integration, data & AI challenges. Our solutions are tailored to help enterprises modernise legacy systems and streamline operations using the world's leading technology platforms. With us, you gain a strategic partner focused on delivering meaningful outcomes; quickly, reliably, and at scale.

