

## **Microsoft Copilot Value Discovery**



Learning how to use Copilot for Microsoft 365 can transform your business. This tool can help you access and analyze data, create and share content, and communicate and collaborate with ease. It can also help you customize and secure your Microsoft 365 environment to suit your preferences and needs. The workshop will guide you through the steps and tips to use Copilot for Microsoft 365 effectively and efficiently.

#### With Microsoft Copilot:

- Gain skills and knowledge on how to apply Microsoft 365 tools in the best way possible, and how to enhance your existing processes and workflows.
- Obtain a personalized report that shows your current Microsoft 365 usage, highlights your strong and weak areas, and gives practical suggestions for improvement.
- Get access to a Microsoft Copilot for 30 days after the workshop, who will offer continuous support and advice to help you follow the suggestions and reach your goals.

## **Copilot Value Discovery**

The Copilot Value Discovery is a three-phase engagement designed to help customers understand the value of AI reinvention, identify top functional scenarios, build a business case and develop a strategic implementation roadmap for AI transformation powered by Microsoft Copilot.

### Workshop framework

#### Inspire (2-4 hours)

Showcase the Microsoft Copilot vision and value by driving "Art of the Possible" style conversations and demos. Discuss AI reinvention and value of Microsoft Copilot, touching on the importance of data security and adoption and change management.

#### Assess (1 day)

Assess customer's needs and Al readiness by driving technical and organizational readiness assessments. Facilitate C-level interviews, data analysis and workshopping to identify high-value functional scenarios across priority departments.

#### Design (2 days)

Develop the business case and plan for implementation based on prioritized scenarios. Define next steps and timeline to develop and implement the solution.

What you can expect

Alignment on the potential for **extending** Copilot for your organization.

A **prioritized list of initiatives** that can be targeted by our team.

Recommendations for **objectives**, **results** and next steps.

# Who should attend

Senior BDMs Functional or Departmental Leaders

AI Champions ITDMs

