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# Adastra Education Offers

**Fueling education with  
trusted insights.**

David Hamilton / Kevin Harmer



# About Adastra



# Adastra Microsoft Partnership

Microsoft  
Partner



Gold Data Analytics  
Gold Data Platform  
Gold Cloud Platform  
Gold Datacenter  
Gold Application Integration

## Adastra: Go-To Partner for Data & AI

Microsoft IMPACT Award Recipient:

- 2021 Analytics Impact Award
- 2021 AI Impact Award
- 2021 Data Platform Modernization Award
- 2020 / 2019 Commercial Partner of the Year
- 2019 Manufacturing Innovation Impact Award

Azure Migration Partner

Advanced Specialization for Analytics

Advanced Specialization for Windows / SQL  
Server Migration to Azure

Lead Canadian Partner for Synapse Migration  
/ Implementation

Product Team Collaboration for Azure  
Synapse / Azure Purview / Azure Databricks



# Our Education Azure Customers



UNIVERSITY OF  
CALGARY



LCI EDUCATION  
NETWORK





# The Opportunity for BI In Education



## Elevated Student Experience

Leverage actionable insights to help influence student performance, graduation rates, curriculum, and more.



## Improved Regulatory Efficacy

Accurate and trusted reporting, adhering to regulatory requirements and funding opportunities.



## Efficiency and Productivity

Make better decisions, faster with accessible and actionable insights.



# Barriers To Success

**Data is in silos**

**Lack of visibility and transparency**

**Platform accessibility is a bottle neck**

**Decision makers are not connected to their data**

**Extracting insights is a long and tenuous process**

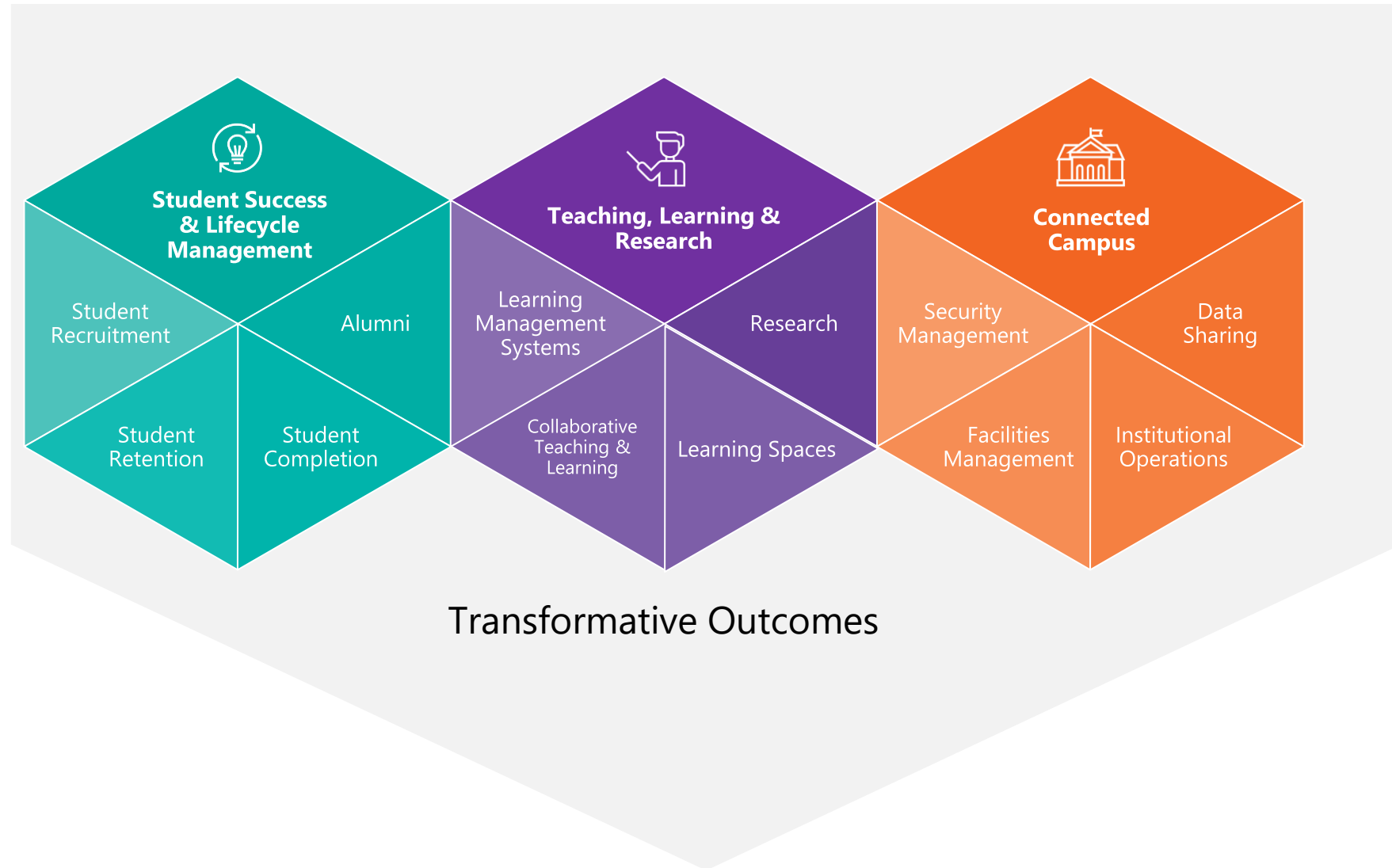
**Educators are not collaborating with the same processes or insights**



# Education Transformation Framework

Adastra's Education Transformation Framework enables a strategy for digital transformation; supporting new approaches to:

- Manage student success & lifecycle
- Modernize teaching and learning
- Provide efficient and effective physical and digital infrastructure





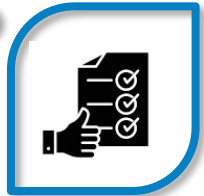
# Concordia Transformation Success, In Their Words



Successful Proof of Concepts in October '21

## 4-week Proof of Concept

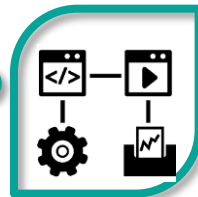
- Microsoft has advised and helped us to plan and elaborate the concept of a Modern Institutional Analytics Solution
- Aداstra has assigned a project team to analyze, develop and deploy 4 end to end use cases including one about predictive analytics



MVA – review and approved by IT in Aug '21

## Solution Architecture

- Aداstra has supported and coached the Concordia team in the design of the solution
- Aداstra has developed the security architecture of the solution
- Microsoft has validated our architecture including the alignment with their analytic services roadmap



Deployment completed in October 2021

## Foundation Implementation

- Aداstra team has significantly contributed to the deployment and the cookbook to manage our analytics solution



FTE dashboard to be released end of Jan 22  
2 other dashboards are under way

## Analytics Use Cases

- Aداstra team is actively involved in the design, development and implementation of our first dashboards
  - Senior Advisors
  - Data modeller
  - ETL Senior Designer
  - ETL Developer
- Microsoft still involved in the validation and support of the development team



Since day minus 1, Aداstra and Microsoft have been valuable partners and committed to our success !





# Adastra Education Solutions

Education Marketing Efficacy  
Student Analytics Sandbox  
Data Sharing for Academic Research  
Universal Identity Management  
Noodle on Azure



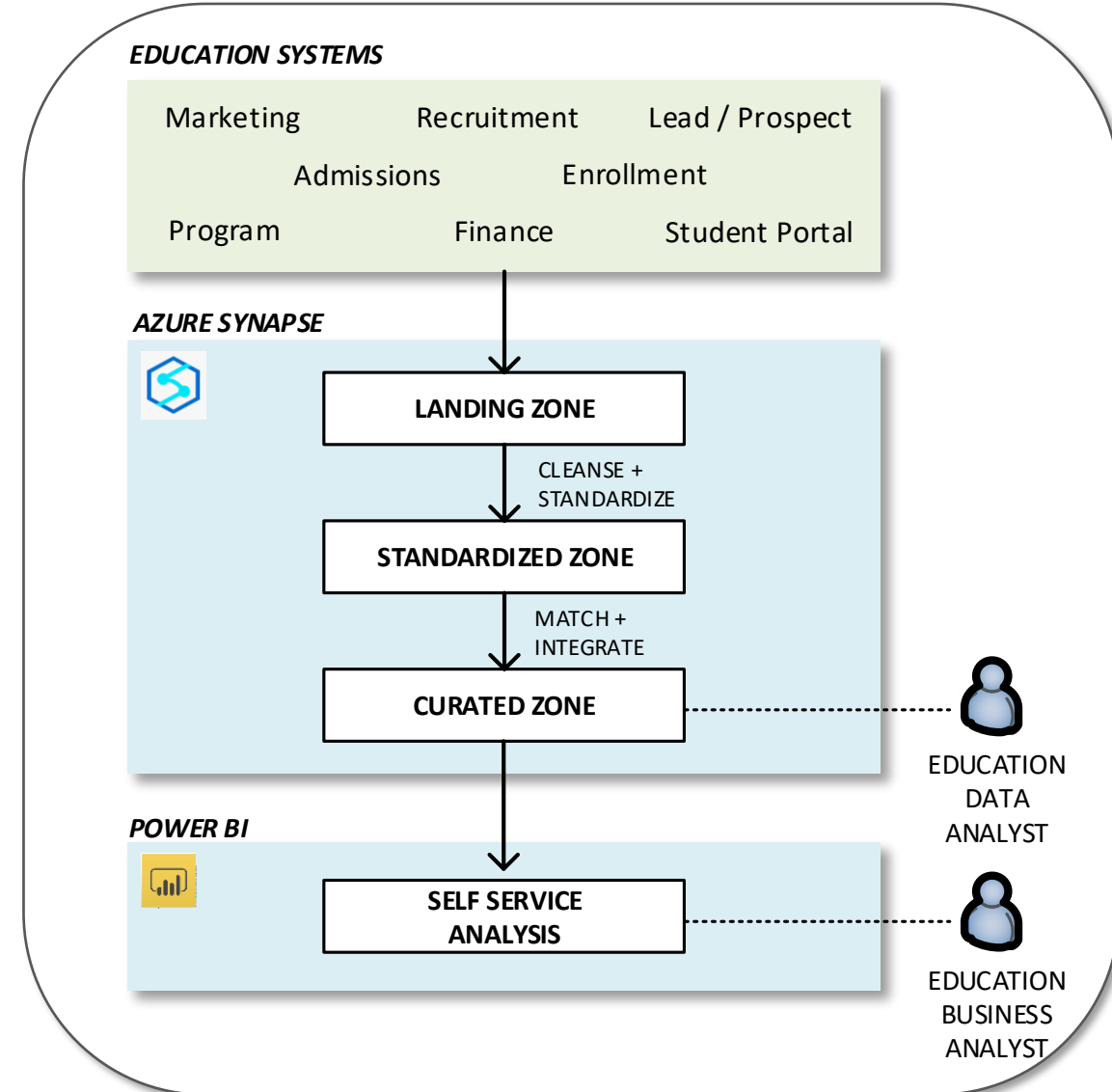
# Education Marketing Efficacy

To ensure optimal returns from marketing investments, education organizations require new insights regarding campaign effectiveness. Adastra's Marketing Efficacy solution delivers these insights.

By integrating marketing / lead / prospect data, with admission / student / program / finance data / ... (from multiple systems), Adastra will connect data to answer:

- Did your marketing campaign achieve enrollment goals?
- Which omni-channel marketing technique was most successful at increasing enrollment?
- What were the direct financial benefits from each marketing campaign?
- Which education programs most benefited from the campaign?
- Did students switch enrollment to the new program targeted by the marketing campaign?
- ...

Adastra's Marketing Efficacy solution is fully implemented and automated through two Microsoft cloud services; Azure Synapse and Power BI. By using these industry leading managed analytic services, your team focus's on data insights, not solution maintenance.



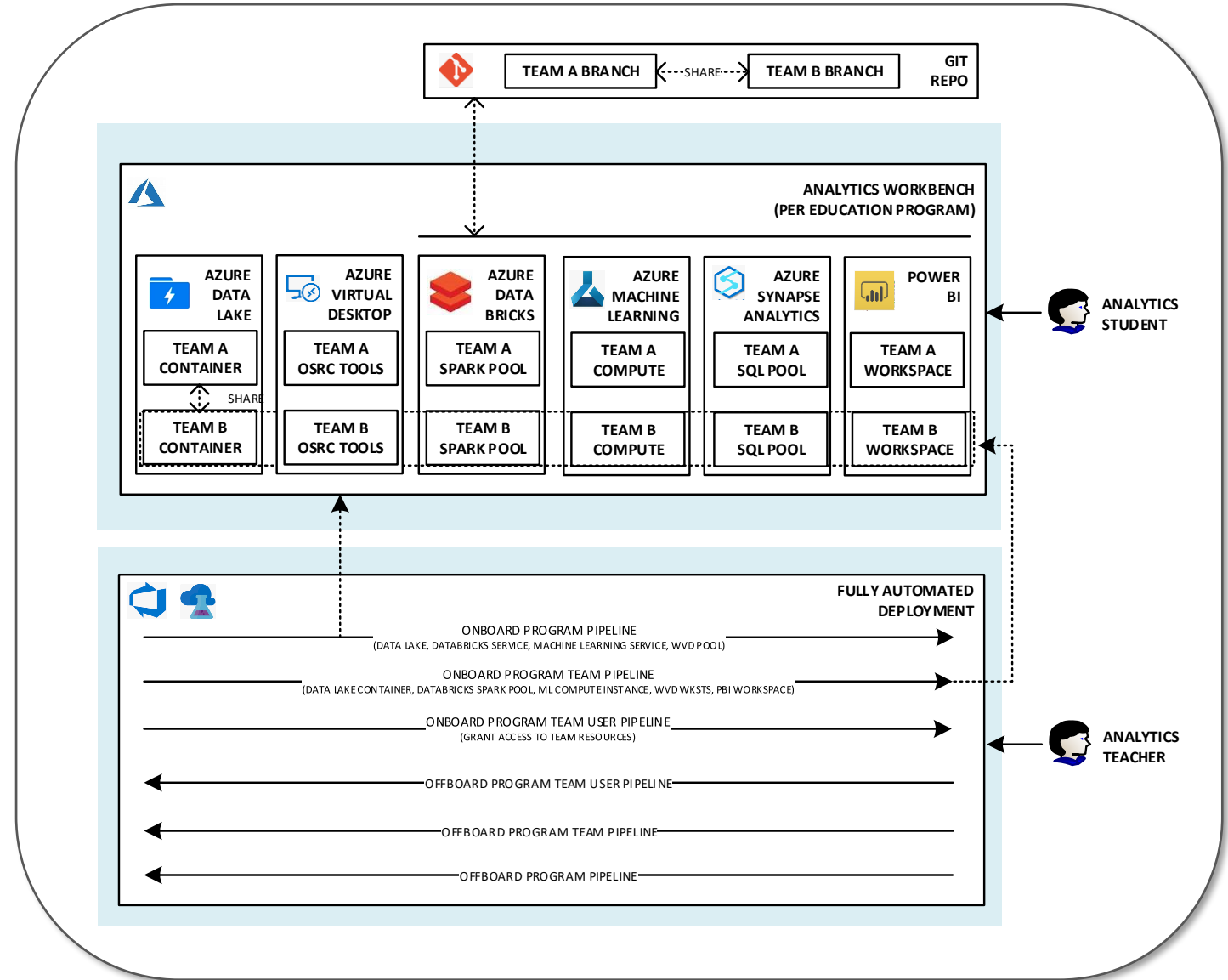


# Student Analytics Sandbox

Teacher provisioning of student analytic environments can be complex and challenging. Through Adastra's Student Analytics Sandbox solution, customized analytic services are easily provisioned / deprovisioned, making adjustment to dynamic student program requirements simple and efficient.

Through Adastra's solution:

- Teachers chose which analytic services are relevant for a class
- Any Azure managed services or open source services can be implemented
- With a few simple clicks, new students are onboarded to the specific set of analytic services relevant to them



**Adastra supports two form factors for Student Analytics Sandbox implementation; Azure DevTest Labs and Azure DevOps. Adastra will recommend the right form factor based on your analytics sandbox use case.**



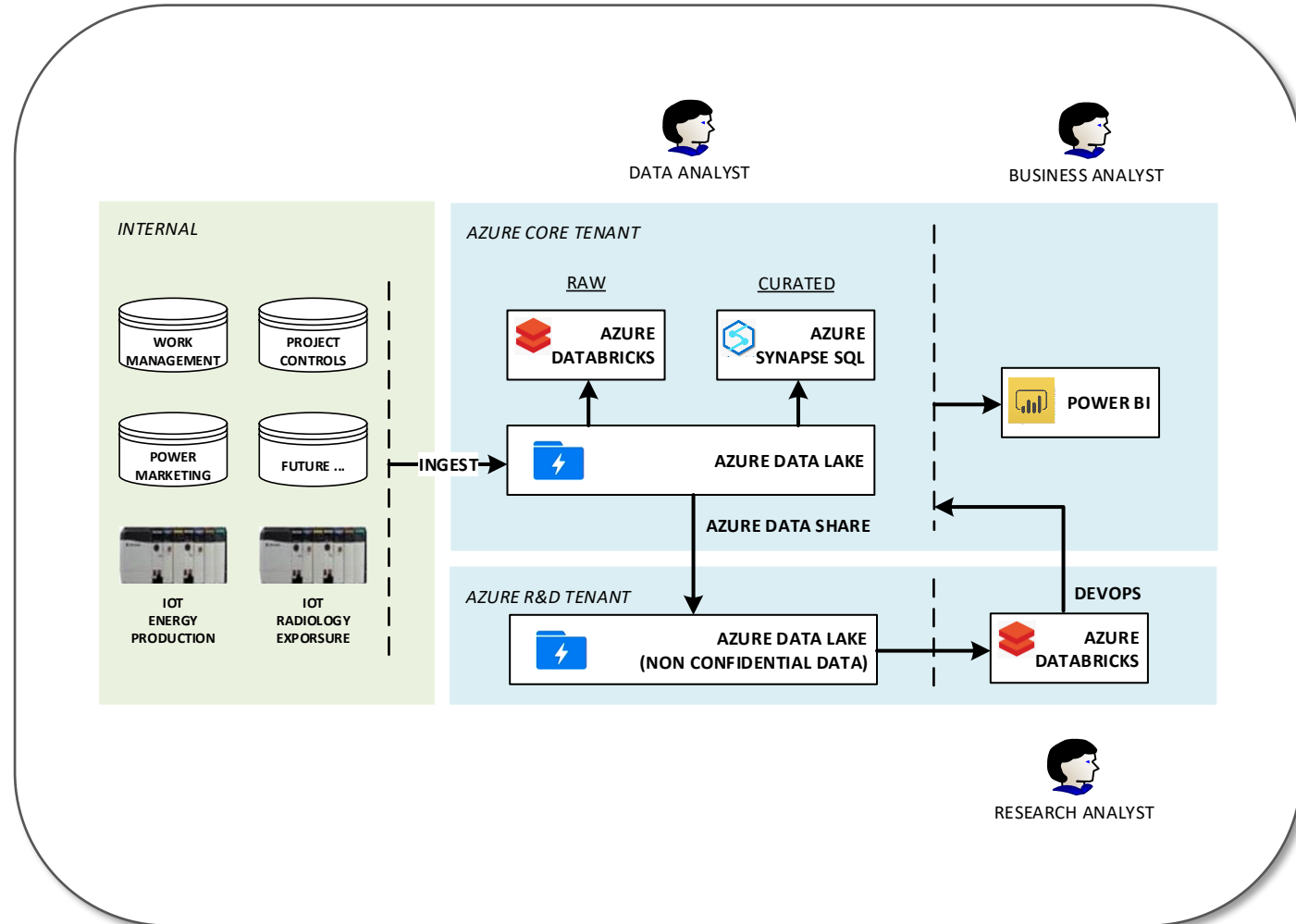
# Data Sharing for Academic Research

Education / private sector partnerships enable new and innovative research / industry solutions. Through Adastra's Data Sharing for Academic Research solution, safe and secure B2B capabilities between education and private organizations are enabled.

- Essential raw data is fed from the private sector organization, to a shared research tenant in Azure
- Education researchers use the power of Azure analytics to investigate raw data, train analytic models, and identify innovative solutions
- New insights in the R&D tenant inform industry research, and optionally are sent back to the private organization to realize immediate practical benefits

Adastra's solution facilitates complete control, monitoring and management of all data sent to and from the R&D tenant, and facilitates automated onboarding / offboarding of R&D users in the R&D tenant.

Nuclear Energy Data Sharing for Research Example

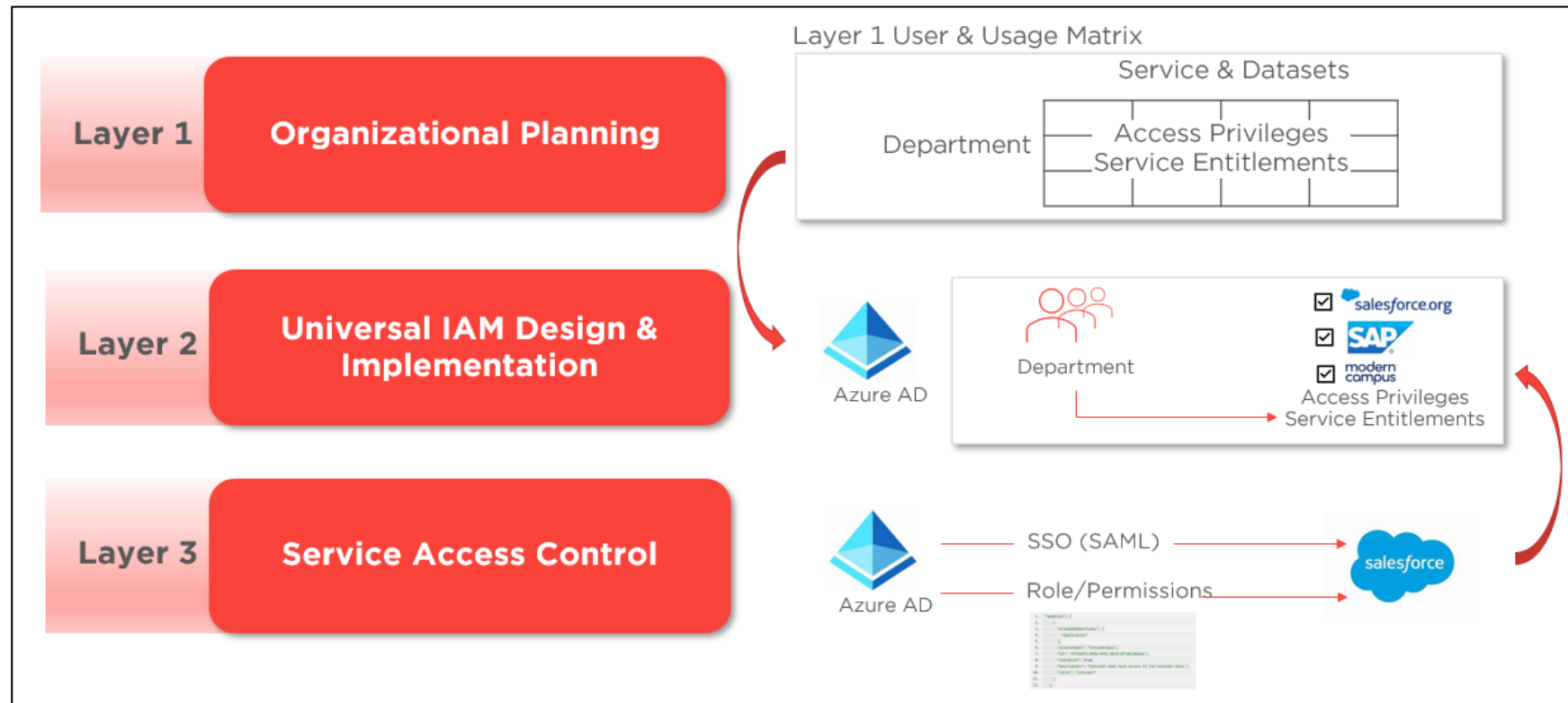




# Universal Identity Management

Education organizations have many systems to manage access to; internally focused systems like CRM / ERP / HR, alongside student focused systems like Admissions, Student Portal, Classroom Portal, ... A well defined and integrated identity access management solution, aligned to value stream driven access / entitlements, is therefore critical.

Through Aداstra's Universal Identity Management solution, and our three layer approach, a streamlined, consistent, low maintenance identity solution will be implemented, with full attestation and security controls enabled. Once Implemented, access to all systems will be centrally granted / revoked / attested / audited / monitored.



Azure cloud deployment of Moodle open-source learning platform.

Architecture, design, planning, deployment and managed services.



### Elastic & serverless infrastructure:

- ✓ Improve the student experience
- ✓ Reduce operating and capital costs

### Increased availability:

- ✓ Microsoft-scale security measures
- ✓ A range of fail-over and redundancy options

### Improved governance:

- ✓ Enhanced monitoring and logging
- ✓ Log and service analytics for compliance and reporting

A person wearing a red jacket and dark pants stands on a rocky cliff overlooking the ocean at sunset. The sky is filled with orange and yellow clouds, and the water is dark. The scene is framed by a large red diagonal shape on the left side of the image.

# Scaling Analytics thru Adastra ReportWorks



# ReportWorks - Accelerated Delivery

ReportWorks is Adastra's design and development system for delivering Power BI reports and dashboards at scale.



**Files**



**Database**

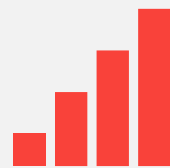


**Education Tools**



**More...**

**Power BI**



Education Industry Experience

Pre-built ReportWorks Blocks

Scalable Delivery Pods

BI Center of Excellence

**Accelerated Delivery**

**Cost-responsible Delivery**

**Effective Report Design**



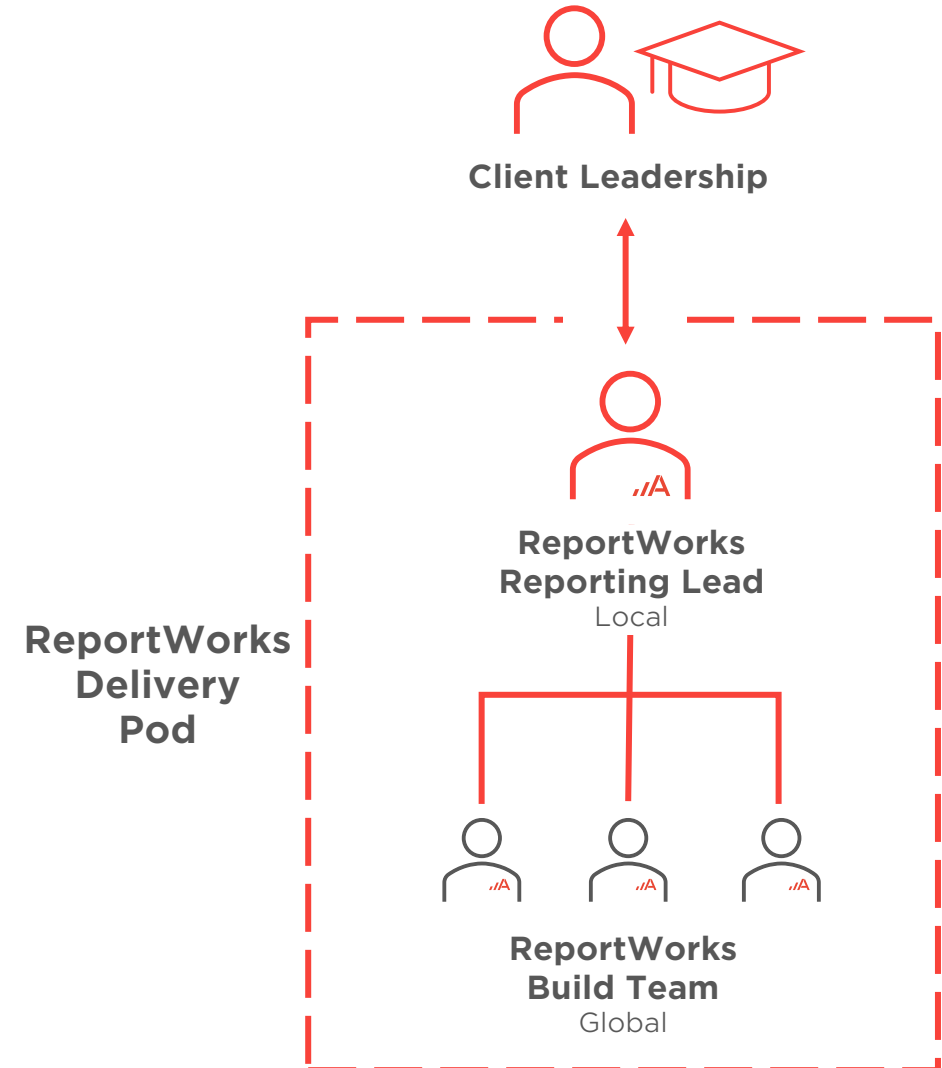
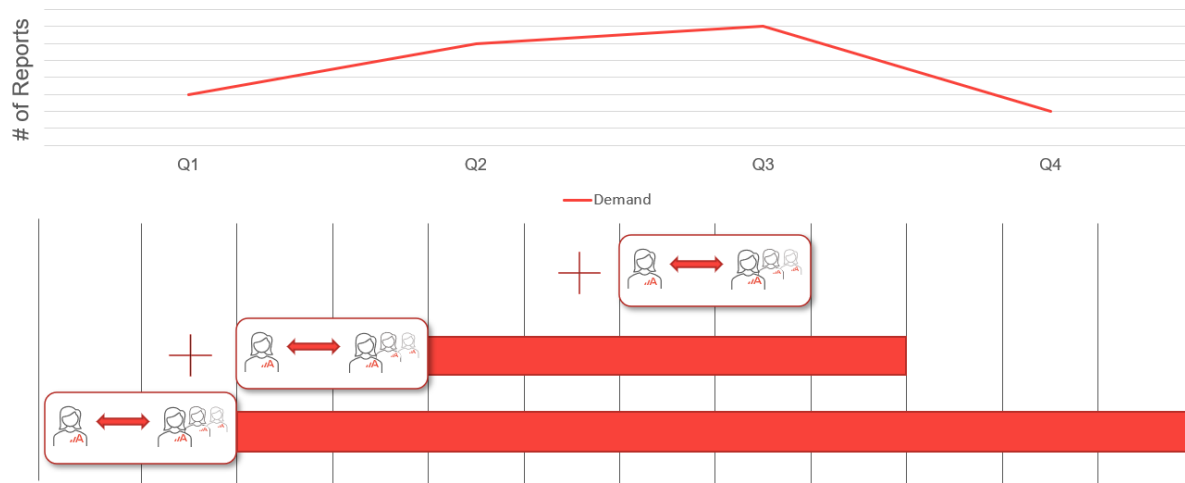


# ReportWorks - Delivery Pods

Contract dedicated **ReportWorks Delivery Pods**, specialized in education, that focus on the development of your reports.

Receive an optimal mix of talent and value through our delivery pod, via local pod leadership and global pod developers.

Contract pods for monthly report cycles, with flexible scale to accommodate varying report development demands.





# Adastra Education Azure Approach



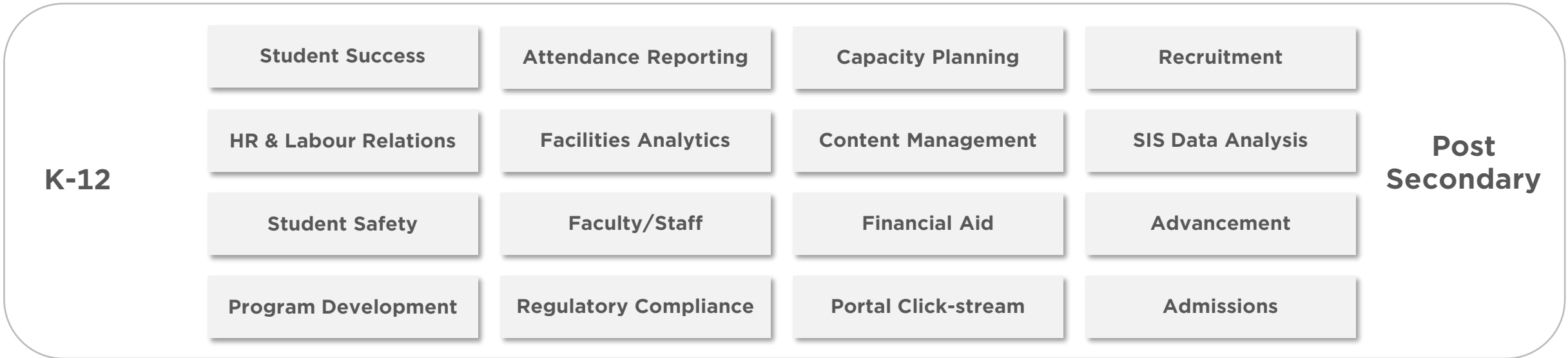
# Microsoft Analytics for Education



Power BI  
(ReportWorks)



AI & Machine  
Learning

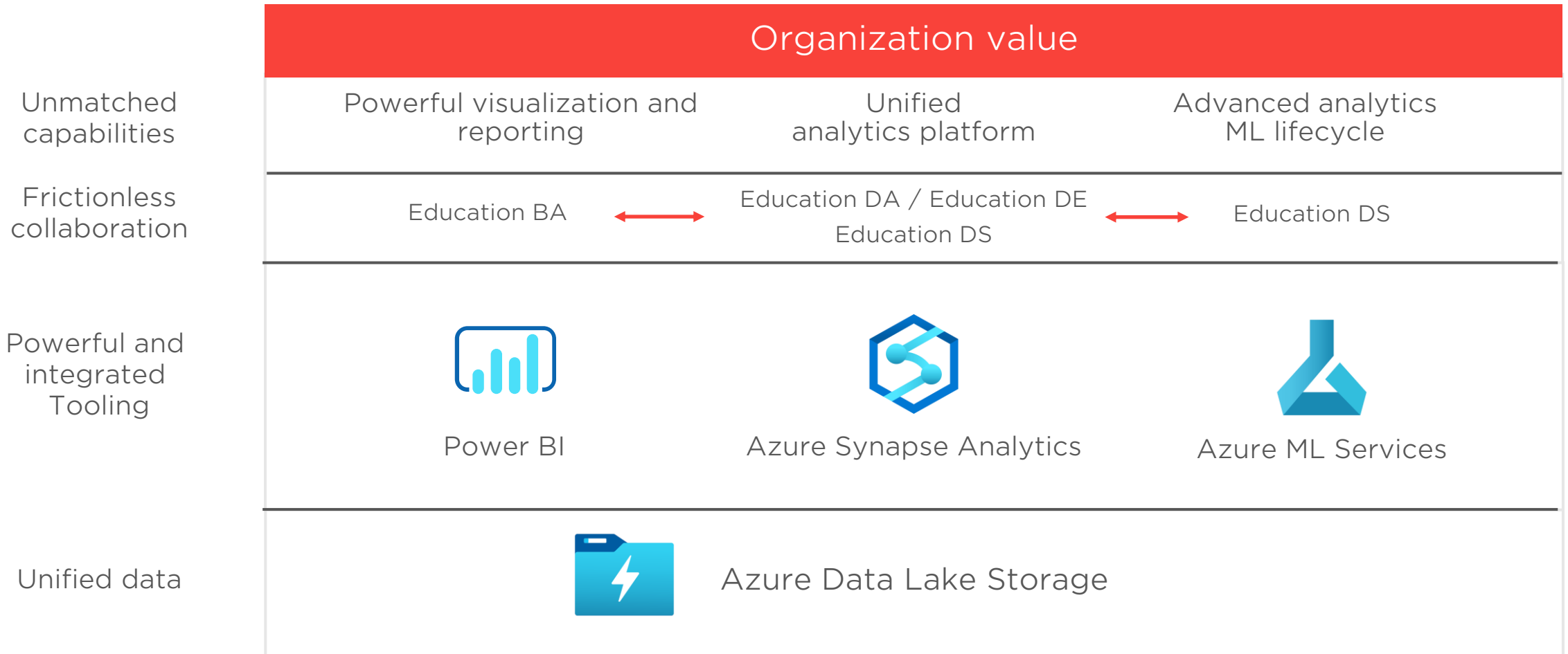


## Azure Data Platform





# Azure Data Platform for Education





# Azure Data Platform for Education

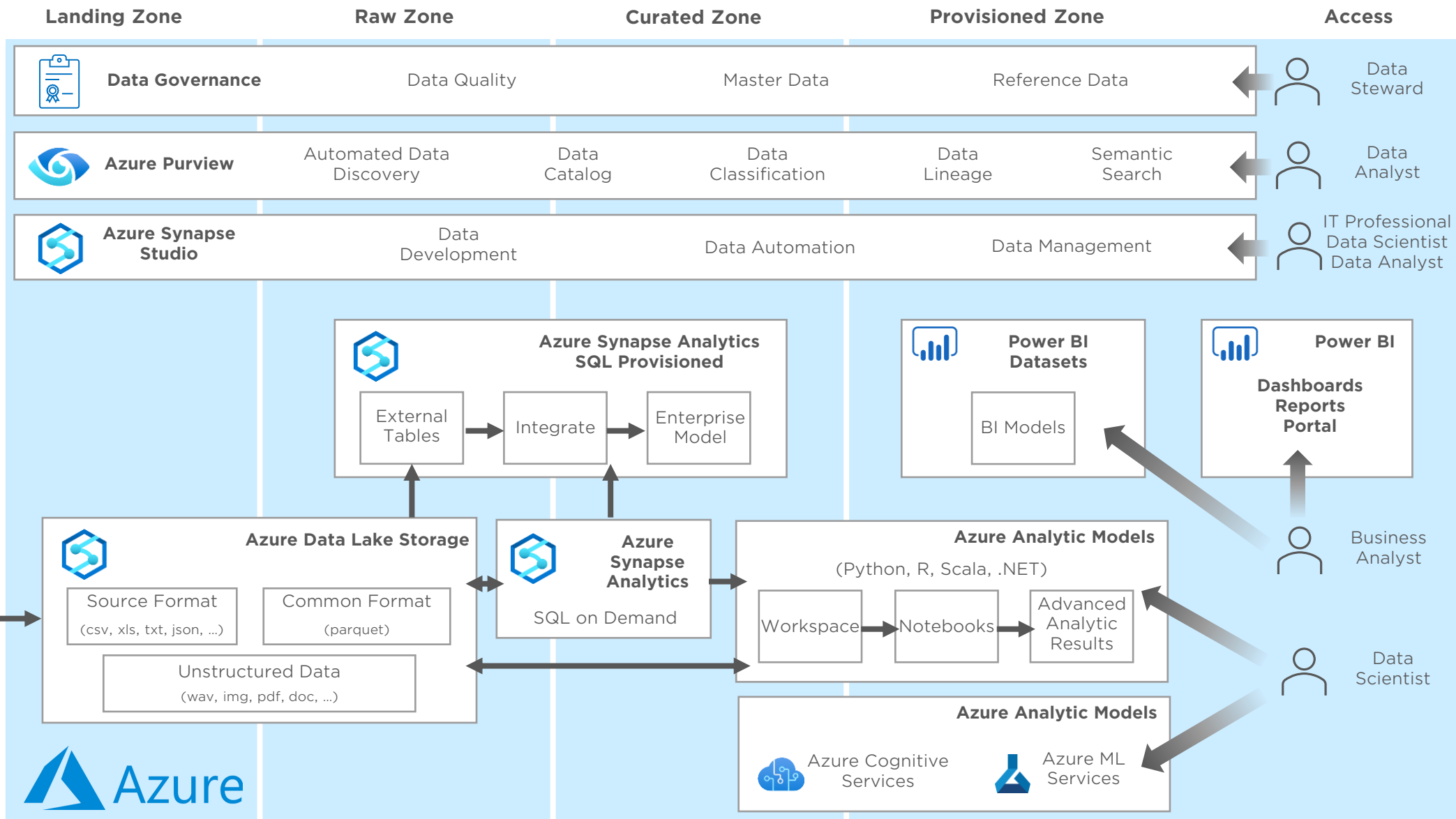
## Education Data Source Examples

External

- salesforce.org
- brightspace by D2L
- Edsby

Internal

- SAP
- ellucian
- blackbaud
- modern campus
- Follett
- PowerSchool



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# Getting Started



# 15 Day Analytics Assessment

**Kick-Start your journey to transformative education analytics with a select Aadastra assessment.**

Our no commitment offer will accelerate your Azure Analytics adoption, and will roadmap future analytics goals, by delivering a tangible design / plan / cost for your future analytic state.

- / Identify future state Education analytic goals
- / Assess current Analytic environment
- / Design / size / cost Azure Analytic service design and network design
- / Define security design for Azure Analytic environment
- / Define technical governance for Azure Analytic solution
- / Build Education analytics transformational roadmap / plan



**//ADASTRA**

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