



Adderit

ERP, CRM and Apps solutions at your fingertips

Corporate presentation of Adderit

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 **adderit**
Soluciones ERP, CRM y APPs a tu alcance

Who are we?

We think differently. We are a team. We are Adderit.

As a team of experts, we are constantly seeking ways to assist our clients by providing solutions that seamlessly integrate with their day-to-day operations and business models.

We understand your concerns, and we excel at efficiently resolving them.

One of our greatest strengths lies in identifying our clients' needs and presenting solutions that offer them the maximum benefit.

Adderit guides you.



Who are we?

100% productivity
0% headache

20

20 Adderit's professionals,
always ready to help you

30

More than 30 years
of experience in the sector

+2M

More than 2 million
in annual revenue

+100

More than 100 customers trust us

2

Offices in Spain: Barcelona and Madrid

Adderit team

Hello! We are the Adderit team, proactive, decisive and overall, wonderful people.



TONI
Consultor Business Central



JAVI
Consultor Business Central



MARC
Analista Dynamics NAV



JORDI
Analista Dynamics NAV



SALVADOR
Consultor Business Central



ABEL
Consultor Business Central



RICARDO
Consultor Business Central



BENOIT
Project Manager & Consultant



TONI
Analista Business Central



RICARDO
Analista Business Central



JESÚS
Programador Business Central



CIHANE
Programadora Business Central



ESTEVE
Programador Business Central



ELENA
IT Coach / Analista Business Central



CELESTE
Programadora Business Central



MARC
Director técnica Apps



ORIOI
Analista / Programador Apps



JORDI
Analista / Programador Apps



DAVID
Programador Apps



SOLVEIGA
Marketing



RAÚL
Responsable comercial / Consultor Business Central y Apps



JOAN
Responsable sistemas / Consultor Business Central y Apps



JOSÉ
Responsable operaciones y finanzas / Consultor Business Central y Power BI

Vision

Our perspective

Adderit was formed over a decade ago by four friends determined to approach things differently.

The concept originated from the desire to assist companies whose partners either don't listen to them or commit them to lengthy contracts.

Clients who have been with us for more than 10 years can attest to our commitment to transparency regarding what we do and how we do it.

Unlike others, we don't bind you with contracts; instead, we strive to earn your return business each day.

Mission

Our goal is your success

We are ERP experts and highly skilled in all Microsoft Dynamics 365 products, including CRM, Power Platform, Power BI, Azure, and Apps.

Our focus is on Dynamics 365 Business Central (ERP), Dynamics 365 Sales (CRM), and Power Platform (Power BI specialists). Additionally, we offer mobile solutions (Android & iOS) that will help you complement your Microsoft products.

Our aim is to alleviate your concerns about servers or data integrity. We anticipate failures, proactively address issues, and strive to minimize the chances of incidents. We are committed to ensuring the quality of the services we provide.

A proficient IT company learns about its clients' needs and offers solutions that best suit them.

Work philosophy

Different. And better.

Professional? Always. But with a touch of closeness that's never too much.

Choosing a good partner is always a challenging decision. There are many variables to consider, but above all, can I trust them?

At Adderit, we earn your trust.

Every day, we strive to achieve results that will make you trust us, not just with words, but with our work.

We are fully integrated into your company, aiming to achieve the best results.

Work structure

The key to success lies in having the right tools and knowing how to use them. Here at Adderit, we are here to advise and assist you.

We conduct a thorough analysis and design a plan with concrete actions, aligned with your timelines and the profitability of your business.

These are the steps we follow:

- **Consulting:** Understanding your processes and day-to-day operations.
- **Reviewing your processes:** Identifying gaps not covered by standard solutions and reaching agreements regarding necessary developments.
- **Drafting project documentation:** Planning the project, conducting a final assessment, and creating a Technical Design Document.
- **Uploading a sample of your data:** Testing its quality and integrity.
- **Analysis:** Identifying new developments, if necessary; Creating a Technical Design Document; Implementing the data loading process for testing.

Development: Tailoring to 100% of your business processes.

1. Developing new functionalities, if necessary.
2. Parameterizing the test environment.
3. Loading data into the test environment.
4. Validating processes and developments.

Deployment: Ready for Go-Live.

1. Uploading Master & Transactional data.
2. Setting up the production environment.
3. Training end-users.
4. Go-Live.

Assistance: Here for you whenever you need.

- Post-Go-Live assistance.
- Customer Care Assistance.

Solutions

We operate as a Microsoft Dynamics 365 Partner, providing a diverse range of solutions leveraging our expertise in each product.

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Adderit IPNR

We offer a solution to streamline IPNR calculations in your Business Central

As of January 1, 2023, all plastic usage must be reported to Spanish authorities. This encompasses both empty plastics and plastics containing products. Moreover, non-reusable plastics manufactured or imported in Spain are subject to a tax of 0.45 euros/kg.

The frequency of tax settlement depends on how your company declares VAT, occurring either on a monthly or quarterly basis.



WITH OUR SOLUTION, YOU WILL BE ABLE TO:

1. Automatically submit the tax settlement.
2. Insert necessary information into the reports.
3. Define the use of plastic for each item & production process in your company.
4. With Adderit, we help you report the differences between plastic stocks from one month to another to the AEAT.
5. Calculate the tax for Sales/Purchase transactions.
6. Generate all the necessary models and record books to stay up-to-date with the new tax.

And much more.

Our team of experts will, of course, be here to help you at every step of the module implementation.

Adderit Facturae

Manage electronic invoices in your Business Central

The Electronic Invoice module for Dynamics 365 Business Central aims to complement the system's functionality by enabling the export of sales invoices and credit notes as XML files in Facturae version 3.2.2 format, with the option to include a digital signature.

At Adderit, we have thoroughly studied this and developed a solution that allows you to:



WITH OUR SOLUTION, YOU WILL BE ABLE TO:

- **Efficiency and Time Savings:** Automate invoicing to save time and reduce errors.
- **Cost Savings:** Decrease expenses on paper, printing, mailing, and physical storage.
- **Faster Payment Processing:** Facilitate quicker payments, enhancing cash flow.
- **Fewer Errors:** Minimize data entry errors and prevent disputes.
- **Tax Compliance:** Ensure adherence to tax and legal regulations, avoiding penalties.
- **Real-time Data Access:** Provide up-to-date information for informed decision-making.
- **Lower Environmental Impact:** Reduce the carbon footprint by decreasing paper usage.

Business Central

Your ERP is designed to enhance your day-to-day operations within your organization.

It's the perfect solution to optimize resource usage and simplify each of your business processes. Additionally, the solution, available in SaaS mode, is fully integrated into the Microsoft Environment, ensuring quick adaptation by end-users and delivering better results across all departments of the company.



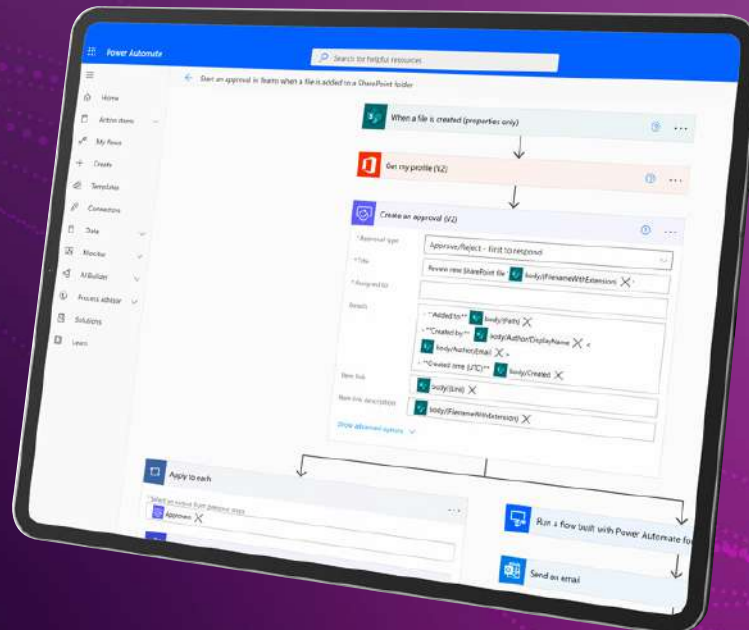
FEATURES:

- **Better Cost Control and Financial Management:** Gain improved control over costs and enhance financial management.
- **Enhanced Communication of Planning and Management Systems:** Ensure seamless communication with automatic encryption of all information.
- **Automation and Security in the Supply Chain and Distribution:** Trust Business Central for automated and secure supply chain and distribution processes.
- **Time and Budget Management for Projects:** Business Central facilitates effective time and budget management for all projects.

Power Automate

Automate your processes efficiently.

Power Automate empowers users to industrialize and customize processes with no limitations on the number of steps to be incorporated, adapting seamlessly to any scenario.



FEATURES:

- **Customizable Triggers:** Tailor the triggers that initiate each process flow to suit your needs.
- **Workflow Customization:** Customize your own workflows for maximum optimization.
- **Effortless Workflow Creation:** Easily create process workflows and share templates for optimal collaboration.
- **Full Integration:** Seamlessly integrate with other Microsoft solutions, including applications such as Microsoft Teams, Power BI, Office 365, Power Apps, Azure, and Dynamics 365.

Power BI

Create interactive reports with data automatically extracted from your ERP or CRM

Power BI enables you to analyze a large volume of data, segments, or attributes efficiently. All reports are customizable to your convenience, providing a highly effective solution based on the innovative concept of business intelligence management. At Adderit, our experts have been creating and managing efficient reports for years.



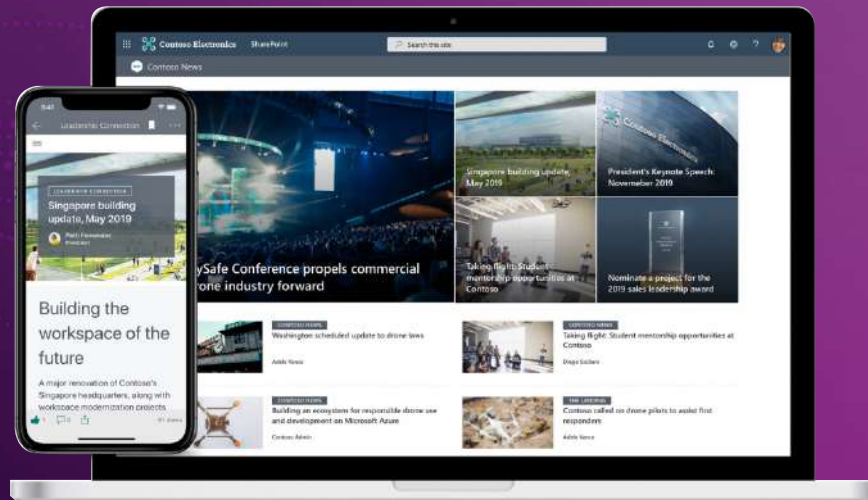
FEATURES:

- **Ranked Among the Most Reputable Analytics Solutions:** Recognized as one of the most reputable analytics solutions in the industry.
- **Accurate Information Assessment with Power BI:** Utilize Power BI to accurately assess information and stay ahead of potential problems.
- **Cloud-Based Accessibility:** Access data whenever you need it through the cloud platform.
- **Efficient Data Sorting and Visualization:** Sort information and display it visually for easy understanding.
- **Collaborative Dashboard Sharing:** Share dashboards with operational and management teams for effective collaboration.

Power Apps

Power Apps is Microsoft's tool for designing applications without a single line of code.

Save time and money by creating automated solutions that seamlessly align with your business processes. Microsoft Power Apps provides all the necessary tools, eliminating the need for programming knowledge, allowing you to effortlessly create your own business apps.



FEATURES:

- **Customizable Triggers:** Tailor the triggers that initiate each process flow to suit your needs.
- **Workflow Customization:** Customize your own workflows for maximum optimization.
- **Effortless Workflow Creation:** Easily create process workflows and share templates for optimal interaction.
- **Full Integration with Microsoft Solutions:** Seamlessly integrate with other Microsoft solutions, including Office 365 and Dynamics 365.

SharePoint

A space to share files, tasks, news, links, and resources.

Establishing controls, maintaining order, and fostering effective interaction with your employees is made much easier, thanks to SharePoint.



FEATURES:

- **Cloud-Based File Storage:** Store files or any other content in the cloud, ensuring that all authorized employees or guests have access to the latest up-to-date version.
- **Multi-Device Accessibility:** SharePoint is designed for easy access from any mobile device or computer.
- **Advanced Search System:** Includes an advanced search system to locate files or documents easily.
- **Collaborative Document Editing:** Documents can be edited by several users simultaneously, allowing for efficient collaboration.

Azure

A digital solution to create, run, and manage applications in the cloud across various environments.

Through the Azure platform, companies can create, run, and manage applications, synchronize devices or data, and leverage a wide variety of services



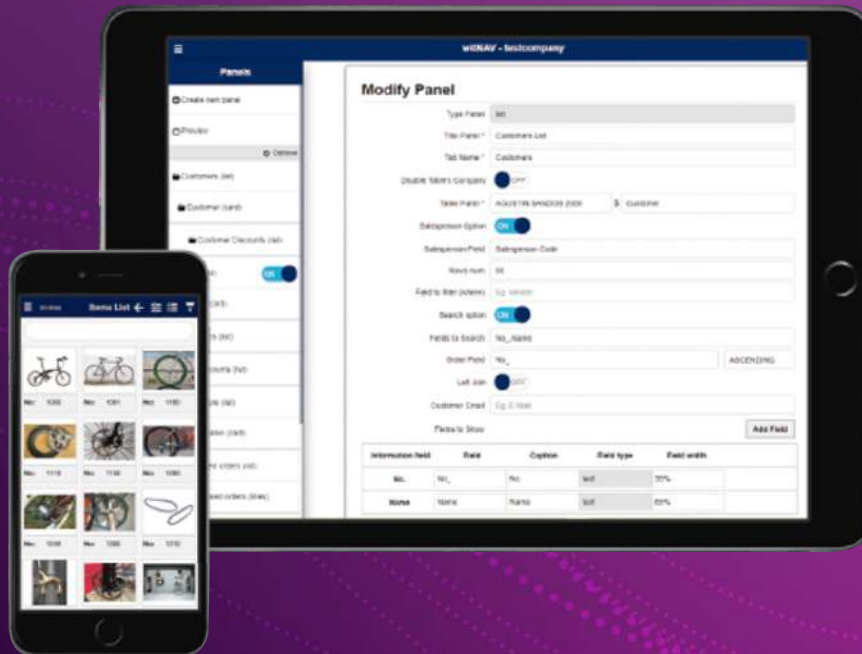
FEATURES:

- **Wide Capacity Applications and Virtual Machines:** Access applications and virtual machines with ample capacity under both Windows and Linux operating systems.
- **Optimal Environment for Mobile and Web Applications:** Find the ideal environment to develop mobile and web applications tailored to your business model.
- **Comprehensive Reporting and Analysis:** Generate reports and analyze everything stored in your system.
- **Secure Database Creation:** Create complete and secure databases tailored to your business reality.

witNAV

Do you want your ERP to go further?

witNAV is the perfect application to complement your Business Central across multiple devices. Our Adderit experts have already implemented and validated the robustness of the solution in a multitude of projects.



FEATURES:

- **100% Customizable Solution:** Enables visualization of Dynamics NAV or Business Central on any mobile device with complete customization.
- **Tailored User Experience:** Provides users with an experience tailored to their needs, along with documentation and multimedia materials for easy use of the most innovative technologies in the industry.
- **Flexible User Addition:** Add users using the pay-per-use model, ensuring you only pay for the licenses you need.
- **Single License per Mobile Device:** With one license per mobile device, once activated, the device can be used by multiple Sales Representatives.

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