

APi Group integrates and automates project business processes with Adeaca PBA™



Specialty
Contracting



Infrastructure
Construction



Energy and
Utilities



AEC
Services



APi Group Inc. is a multi-billion dollar parent company to more than 40 independently managed life safety, energy, specialty construction and infrastructure companies located in over 200 locations worldwide.

Executive Summary

APi Group, a specialty contractor construction firm, uses Adeaca Project Business Automation to standardize business processes across its portfolio of subsidiaries, providing real-time insights to executives to help make better, more timely decisions.

In this case study learn why & how APi Group:

- Saves time and ultimately money by alerting managers to issues before they become widespread problems
- Standardized and simplified system processes for project managers
- Optimized workflows and reduced delays

The Challenge

Over the past four decades, APi Group has grown rapidly by acquiring numerous companies in various locations. It became extremely difficult for the leaders of the parent company to collect, analyze and use the massive amounts of data flowing into the organization every day.

Like other project-based companies, APi knew that to successfully fulfill its contracts with its customers, project managers had to accurately plan the work, understand the status of each job in real time, and forecast whether they will have the resources necessary to complete each project on time and on budget.

Not having real-time insight into its delivery operations would increase risk and decrease profits.

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The company is able to eliminate delays and waste across the organization in unprecedented ways.

The Solution

After looking at many products and extensively vetting several of them, including Oracle/JD Edwards, SAP and Microsoft Dynamics AX, the company selected Microsoft Dynamics AX running Adeaca Project Business Automation as its business platform.

APi leaders recognized that combining Dynamics AX with Adeaca PBA will provide greater control over the planning, estimation, monitoring, and delivery of their projects. With the integration of Adeaca's capabilities in Dynamics AX, APi Group gained real-time insight into project performance, reducing risk and increasing profitability.

"There are a lot of different systems throughout our company and we're bringing that all together under one platform," said Mike McParlan, Chief Operating Officer.

APi's main goal was to improve its ability to gain timely insight into its projects by creating one common platform across the organization. The company wanted to track its delivery operations in real time as well as manage its global portfolio of large-scale projects.

The Results

"It's a game changer, because it will save time, money and allow for more flexibility for the project manager, whose ability to interact with the system will get a lot simpler," McParlan said.

"The project managers like the way Adeaca is simple to interact with – they have the ability to set up key sensor points, like receivables, to help them go through a project," McParlan said. "And setting up a budget is relatively simple compared to where we were at before. The ability to get approval on workflow has also improved for us."

With Project Business Automation from Adeaca, APi Group executives have better information at their fingertips to help the company make better decisions and improve the delivery and productivity of its projects. The company is able to eliminate delays and waste across the organization in unprecedented ways.

"When I look to Adeaca that's really what I'm looking to do – get information to the right people quickly and simply," McParlan concluded.

It's a game changer. We get the right information to the right people quickly and simply.