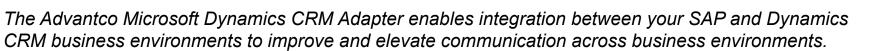
Advantco Microsoft Dynamics CRM Adapter

ADVANTCO







IT Professionals and Technology Integration Managers can use this adapter to:

Integrate your Business Processes

- → Easy implementation into SAP solution environments with SAP NetWeaver
- → Integrate cost centers, sales queries, financials, invoicing and account statements from SAP software to MS Dynamics
- → Optimize opportunity-to-order processes work from a single customer, product and pricing master data in both MS Dynamics and SAP environments

Eliminate Errors and Streamline Information Flows

- → Track and monitor errors while updating data with workbench in SAP PI
- → Eliminate redundancies and provide customers with easy-to-deploy, two-way integration between SAP and MS Dynamics
- → Fulfill orders in a timely manner and streamline information across customers, sales and operations

Accelerate your Business Strategy

- → Streamline and automate business processes
- → Upsell and cross-sell at the Point of Order
- → Improve sales forecasting accuracy with dashboards/KPIs with SAP

To learn more about how the Advantco SFDC Adapter can help your organization, visit our <u>product page</u> or <u>contact us</u> for a trial.

Use Cases

Integrates On-Premise and Online SAP Systems

- → Enabled nation-wide airline company to implement an on-premise Dynamics CRM across all interfaces
- → Global Electronics Manufacturer used Dynamics CRM adapter to integrate CRM applications with other applications in landscape

Reduces Development Efforts

- → Portal on Dynamics CRM Adapter to test the fetch XML and generate the XSD for the development activities
- → Use search criteria in requesting a CUD interface

"Great Job Advantco team on a Seamless Integration Service"

Harsha Paruchuri, Celestica

