Advantco Microsoft Dynamics CRM Adapter

The Advantco Microsoft Dynamics CRM Adapter enables integration between your SAP and Dynamics CRM business environments to improve and elevate communication across business environments.

IT Professionals and Technology Integration Managers can use this adapter to:

Integrate your Business Processes
➔ Easy implementation into SAP solution environments with SAP NetWeaver
➔ Integrate cost centers, sales queries, financials, invoicing and account statements from SAP software to MS Dynamics
➔ Optimize opportunity-to-order processes work from a single customer, product and pricing master data in both MS Dynamics and SAP environments

Eliminate Errors and Streamline Information Flows
➔ Track and monitor errors while updating data with workbench in SAP PI
➔ Eliminate redundancies and provide customers with easy-to-deploy, two-way integration between SAP and MS Dynamics
➔ Fulfill orders in a timely manner and streamline information across customers, sales and operations

Accelerate your Business Strategy
➔ Streamline and automate business processes
➔ Upsell and cross-sell at the Point of Order
➔ Improve sales forecasting accuracy with dashboards/KPIs with SAP

Use Cases

Integrates On-Premise and Online SAP Systems
➔ Enabled nation-wide airline company to implement an on-premise Dynamics CRM across all interfaces
➔ Global Electronics Manufacturer used Dynamics CRM adapter to integrate CRM applications with other applications in landscape

Reduces Development Efforts
➔ Portal on Dynamics CRM Adapter to test the fetch XML and generate the XSD for the development activities
➔ Use search criteria in requesting a CUD interface

"Great Job Advantco team on a Seamless Integration Service"
- Harsha Paruchuri, Celestica

To learn more about how the Advantco SFDC Adapter can help your organization, visit our product page or contact us for a trial.