

# An Overview of Microsoft Dynamics 365 Business Central (ERP)

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Microsoft Dynamics 365  
Business Central

**Presented By:**

**AGILE SOLUTIONS PVT. LTD.**



Gold  
Microsoft  
Partner  


## Challenge #1: Multiple software in place for different processes



Many businesses have outdated processes in place that never change simply because it has always been there. Having multiple systems run separately can cause confusion and truthfully waste time in the long run.

## Challenge #2: Redundant and disparate data



Organizations often must deal with redundant data that could surface when not using a one-stop solution. There is no “single source of truth,” meaning everyone in a company has does not have access to a single stream of information.

## Challenge #3: Not Meeting Customer Expectations



In business your most important priority will always be your customers. Without an ERP system in place, their expectations can fall short as you are not able to understand their preferences, feedback, and challenges.

## Challenge #4: An inappropriately equipped sales team



Your amazing sales team always needs pertinent information at their fingertips. With an ERP, they will have the most current customer data on hand when meeting with clients and potential clients.

## Challenge #5: IT Challenges



If you are a business with multiple systems in place for all your processes, all in which have to be managed by the IT department, there is a chance for errors as well as time consuming work in the form of customizing, integrating and consistent upgrading, which could be one of the biggest downsides to having multiple systems.

## Challenge #6: Financial Disorder



To be financially stable, the company must know where the money is going. Depending on the number of processes that are involved in any business, this can be challenging.

## Benefit #1: Efficiency



An ERP solution eliminates repetitive processes and greatly reduces the need to manually enter information. The system will also streamline business processes and make it easier and more efficient for companies to collect data, no matter what department they're working in.

## Benefit #2: Collaboration



Collaboration between departments is a crucial and often necessary part of the business. With the data entered into ERP systems being centralized and consistent, there's no reason why departments can't work together. The software also touches on almost every aspect of a business, thus naturally encouraging collaborative, interdepartmental efforts.

## Benefit #3: Integration



No more issues with data spread across separate databases; all information will be housed in a single location. This means you can integrate platforms like your CRM software with the ERP system, keeping data consistent, accurate, and unique. Know your customer, their orders, and your inventory, all in one place.

## Benefit #4: Streamlined Process



As company grow, their operations become more and more complex. ERP software automates business operations cross-departmentally, providing accurate, real-time information to everyone utilizing the solution. ERP increases efficiency and productivity by helping users navigate complex processes, preventing data re-entry, and improving functions.

## Benefit #5: Compliance



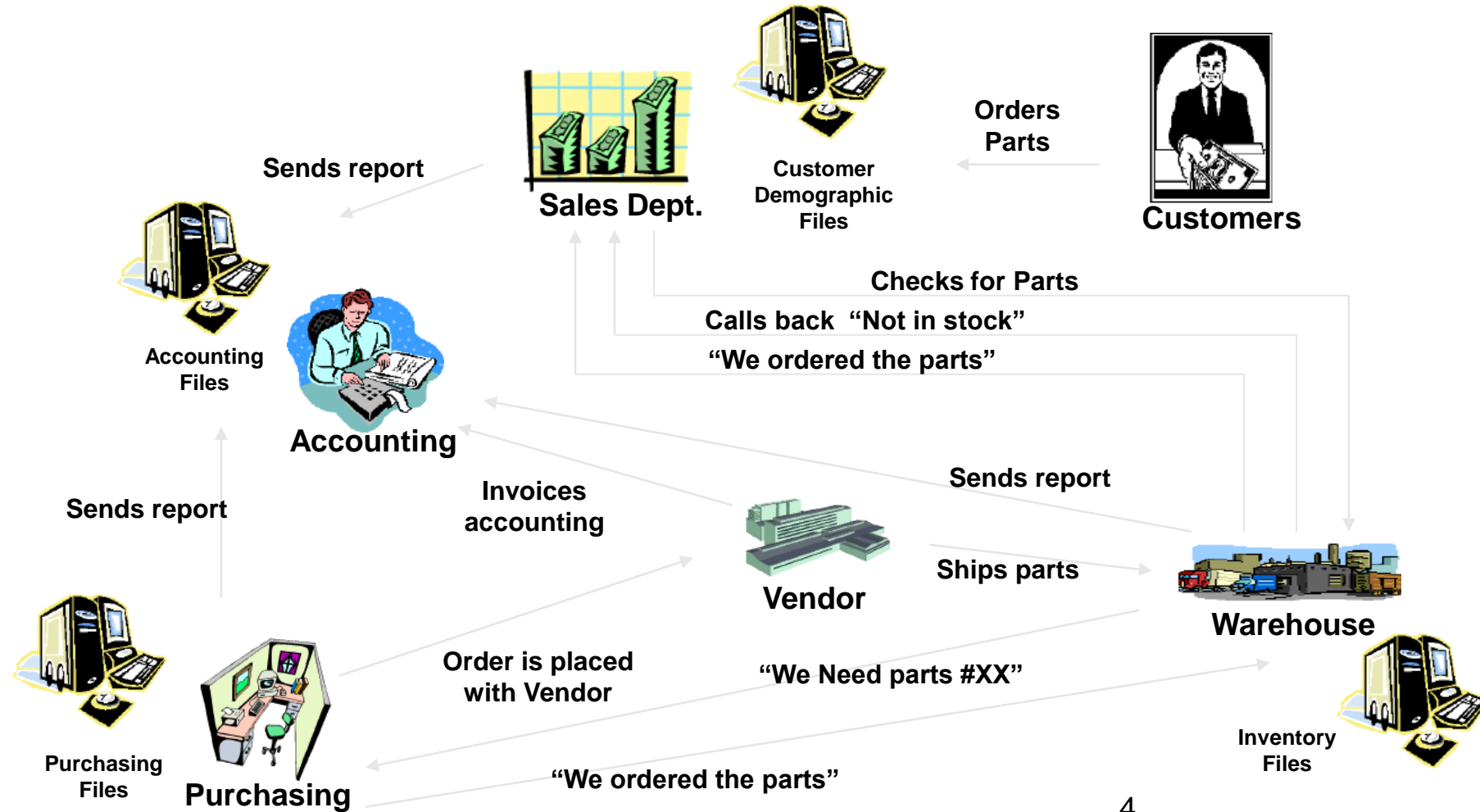
A benefit of ERP software which sometimes goes unnoticed is how it ties well into regulatory compliance in the organization. Good ERP solutions will keep track of regulations within the industry and monitor changes in compliance.

## Benefit #6: Reporting

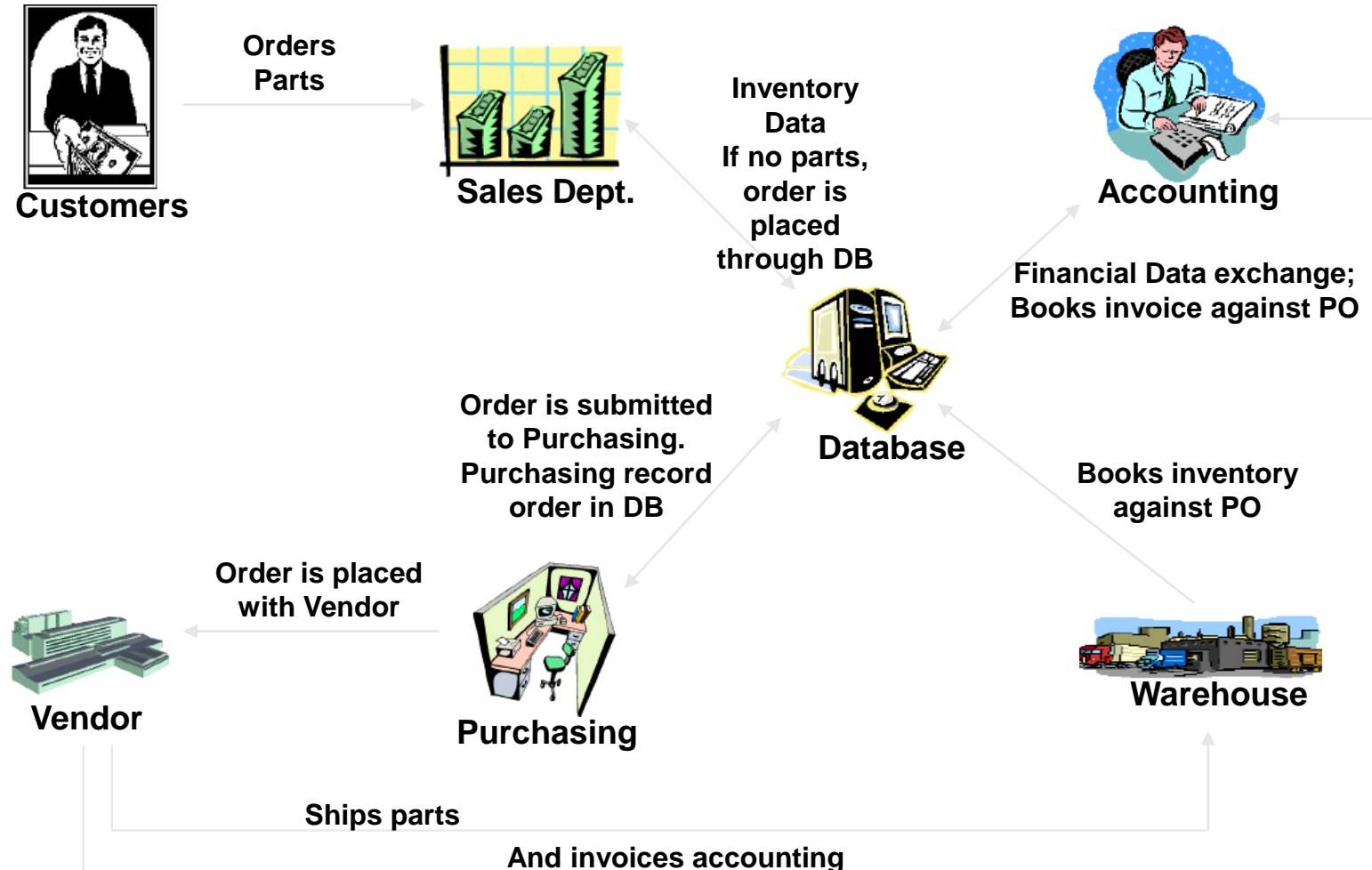


Save time and increase productivity levels. Sound too good to be true? It's not with ERP software. By having redundant processes automated, users have more time to work on other pressing projects and tasks. They'll also be able to work easier since the solution was designed for ease-of-use.

# An ERP Example: Before ERP



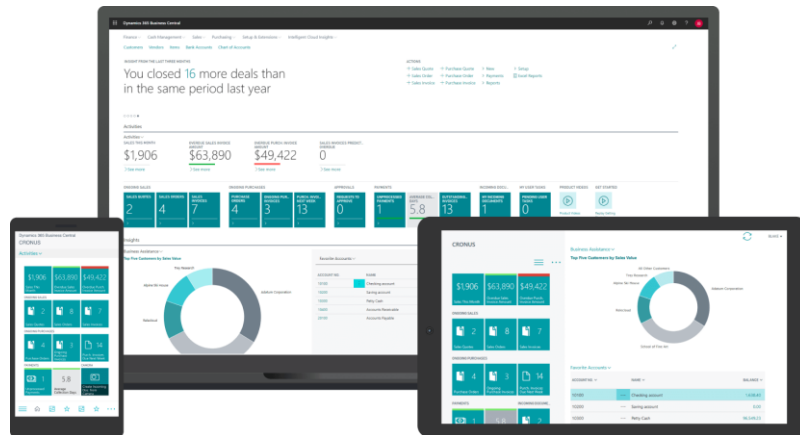
# An ERP Example: After ERP



# Introducing Microsoft Dynamics 365 Business Central



Microsoft Dynamics 365  
Business Central



**Dynamics 365 Business Central (formerly called Dynamics NAV),** is a powerful next-generation Enterprise Resource Planning (ERP) system that lets you manage your organization's finances, operations, sales and customer service, all from a single platform.

Business Central is a complete end-to-end enterprise solution that is a massive upgrade from entry-level accounting software and legacy ERP systems. It can adapt to your specific organizational needs while streamlining your accounting, audit, and financial operations.

Dynamics 365 Business Central's

# Competitive Advantages

01

## Operational flexibility

- ✓ Easily tailored and extendable solution
- ✓ Can be used on any device, anywhere
- ✓ Deploy in the cloud or on-premises

02

## Optimal Performance

- ✓ Faster reporting, cycle times, and financial closes
- ✓ Improved productivity with embedded Microsoft 365
- ✓ Role-based workspaces and workflow guidance

03

## Actionable insights

- ✓ Predicts sales using historical data
- ✓ Real-time data visualization
- ✓ Built-in business intelligence

04

## Adapt as your business grows

- ✓ Take your business on the go
- ✓ Be ready for growth
- ✓ Extend the solution with industry-specific apps
- ✓ Tailor the software to your needs

05

## Streamline Financial Management

- ✓ Make more profitable financial decisions  
Expand into global markets
- ✓ Accelerate financial closing and reporting
- ✓ Monitor financial performance

06

## Take advantage of a modern interface

- ✓ Easier to adapt Dynamics 365 Business Central
- ✓ Increased productivity
- ✓ A fresh, modern experience



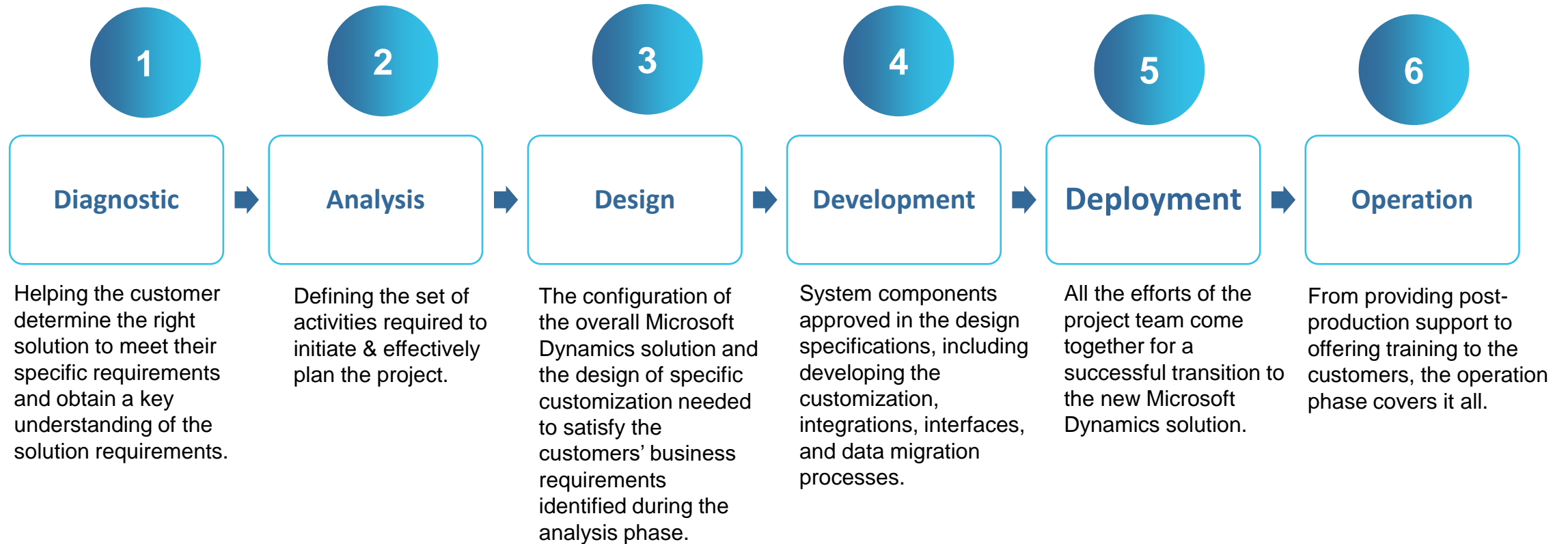
# Key Features of Business Central

Financial Management		
General Ledger	Budgets	Fixed Assets
Account Schedules	Bank Account Management	Multiple Currencies
Unlimited Dimensions	Check Writing	Responsibility Centers
Payable Management	Receivables Management	
Supply Chain Management		
Inventory	Item Charges	Item Tracking
Sales Line Pricing	Sales Invoice Discounts	Sales Line Discounting
Multiple Locations	Sales Order Management	Sales Invoicing
Sales VAT	Sales Return Order Management	Purchase Order Management
Purchase Line Discounting	Purchase Line Pricing	Purchase Invoicing
Purchase VAT	Drop Shipments	Item Attributes
Assembly Management	Item Budgets	Item Categories
Vendor Catalogue Items		
Other		
Analysis Reports	Job Queue	User Tasks
Change Log	Contact Management	Word/Excel/PDF Reports
Basic Human Resources	Reason Codes	Workflow
User Management		



Agile Solutions' proven

# ERP Implementation Process (Recommended by Microsoft)





# About Us



## Who we are

A Microsoft Gold certified, leading ERP consultant in Nepal with over 12 years of experience in implementing business solutions for national and international organizations across various industries.



## Our Vision

- To transform brands and take their businesses to the next level by leveraging world-class technology solutions.
- To provide outstanding customer experiences through innovation, talented resources, and tailored services.
- To be a leading provider of IT enabled Business Solutions bringing together the local knowledge and industry expertise.



## Our Philosophy

Accuracy, Integrity and Diligence

# Our Solutions

We implement world's top-class technology-enabled business solutions

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## Microsoft Dynamics 365

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Microsoft Dynamics 365 is a cloud-based business applications platform that combines components of customer relationship management (CRM) and enterprise resource planning (ERP), along with productivity applications and artificial intelligence tools.

Agile Solutions has an expertise on Dynamics 365 Business Central, NAV and CRM applications.



## Business Intelligence

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# Our Solutions

We implement world's top-class technology-enabled business solutions

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## Cloud Services

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Agile Solutions provides cloud related services on top of Microsoft Azure and Office 365 Platforms.



## ACL Audit Analytics/GRC

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ACL Analytics is a data extraction and analysis software tool used for fraud detection & prevention, and risk management. By sampling large data sets, ACL data analysis software is used to find irregularities or patterns in transactions that could indicate control weaknesses or fraud.

Agile Solutions provide consulting and implementation services for ACL data analytics and GRC (Governance/Risk/Compliance)

# Our In-house Solutions

Catered specifically across industries

## Agile DMS

Agile Dealer Management System (DMS) is an end-to-end solution for Automobile Distributors and Dealers. Agile DMS offers complete and seamless automation of vehicle and spare parts purchase, logistics and inventory management, sales force automation, after sales service and warranty management. The solution is built on top of Microsoft Dynamics 365 Business Central, formerly known as Microsoft Dynamics NAV

## Agile Non-Profit Solution

Agile Non-Profit Solution is designed for non profit organizations to manage their donor & grants, different types of budgets, program & projects, fund accounting, supply-chain, HR & Payroll. The solution is built on top of Microsoft Dynamics 365 Business Central.



## AS Retail

AS Retail is a comprehensive solution for retail and wholesale industry. The solution is built on .Net (POS) backed by Microsoft Dynamics 365 Business Central for the management of financial and supply chain. Solution is available in the cloud or on-premise.

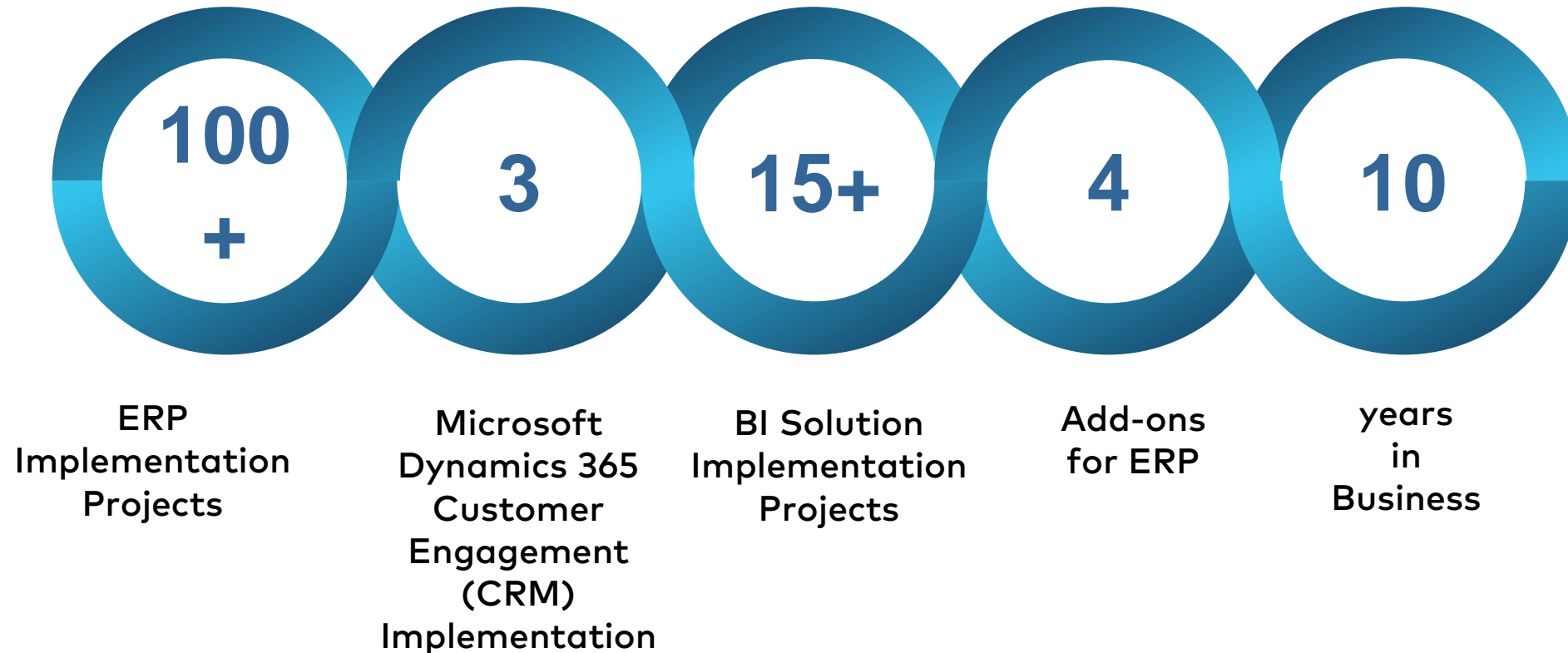
## Trading/Manufacturing Business

Agile Solutions implements Microsoft Dynamics 365 ERP solutions for trading and manufacturing business. Solution includes financial management, supply chain management, sales order management, inventory & warehouse management, human resource and payroll management modules.

# Industry Experience

What we are good at

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# Our Key Clients



# Our Strengths



Microsoft Gold Certified Partner – Enterprise Resource Planning (ERP)



Solution Provider Agreement (SPA) with Microsoft



100+ ERP implementations for top-tier clients



10 years + of experience implementing ERP, CRM and BI solutions



A strong client base of 100+ companies across Nepal and abroad



Certified Professionals with Proven Experience





# Our Professional Values

What we stand for

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01

Independent and  
technology-agnostic

02

Deep and broad expertise

03

Best practice and  
proprietary tools and  
methods

04

International level of  
consultants prepared to  
work on-site with your team

05

Consulting team with strong  
business, operational and  
technology backgrounds

06

Focus on achieving  
measurable results and a  
positive ROI



# Our Partnerships

**01**

## Microsoft

Agile Solutions is a Microsoft Gold Certified Partner having a Solution Provider Agreement (SPA) with Microsoft. Agile is authorized to sell and implement Microsoft ERP, CRM and Cloud Services.

**02**

## Jet Reports PTE.

Agile Solutions is an authorized partner of Jet Reports Asia Pte. Ltd. Agile is authorized to sell Jet Reports Business Intelligence solutions and provide services related to Data Warehouse and Business Intelligence reporting.



# Our Partnerships

**03**

## Elva Baltic

Elva Baltic is the leading provider of automotive solutions in European Market.

Agile Solutions is a certified localization partner for ELVA DMS –Vehicle Dealer Management Solutions built on top of MS Dynamics NAV.

**04**



## Kuber & Co. Chartered Accountants

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### Kuber & Co.

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Microsoft  
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