

Start&Go™ - Copilot in Dynamics 365 Sales



Copilot in Dynamics 365 Sales

 [www.alfapeople.com](http://www.alfapeople.com)



# What is Start&Go Copilot in Dynamics 365 Sales?

Rapid activation of Artificial Intelligence

Start&Go Copilot in Dynamics 365 Sales is a package of services that operationalizes the activation of Copilot native to Dynamics 365 Sales.

It offers pre-configured functionalities and training to maximize the efficiency and productivity of sales teams, allowing interaction with the AI assistant through natural language or prompts to obtain relevant information.



# Workshop Agenda



## Day 1

(1 hour with a 15 min break)

Environment configuration and functionalities.



## Day 2

(1 to 1.5 hours with a 15 min break)

Training for multipliers.



## Monitoring

(2 sessions of 2 hours)

Remote monitoring after implementation.

# Benefits

The Start&Go™ Copilot in Dynamics 365 Sales enables a fast and efficient activation of AI capabilities in Dynamics 365 Sales, ensuring your sales team increases productivity and efficiency from day one. With this solution, your company will gain access to:

## Quick and structured implementation

Copilot activation in Dynamics 365 Sales with an optimized process based on industry best practices.

## Increased sales team productivity

Automation of repetitive tasks, generation of summaries for opportunities and leads, and assistance with email drafting, allowing sales professionals to focus on what truly matters.

## Real-time strategic insights

Track recent changes in sales records, prepare for meetings with automated summaries, and stay updated with the latest news on key accounts.

## Specialized training for key users

Team training sessions to ensure maximum utilization of Copilot's features.

## Reliable and scalable Microsoft platform

Seamless integration with Dynamics 365 Sales, ensuring security, compliance, and the ability to expand with new automations.

## Great-cost-benefit ratio

An affordable package that allows for the quick adoption of artificial intelligence in the sales sector without requiring large additional investments.

## Optional on-going support (optional)

The possibility of contracting AlfaPeople's managed services for continuous support and expert assistance.



[Learn more](#)

<https://learn.microsoft.com/en-us/microsoft-cloud/dev/copilot/copilot-for-dynamics365#copilot-in-dynamics-365-sales--microsoft-sales-copilot>



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