

Start&Go[™]

Copilot in Dynamics 365 Sales







What is Start&Go Copilot in Dynamics 365 Sales?

Rapid activation of Artificial Intelligence

Start&Go Copilot in Dynamics 365 Sales is a package of services that operationalizes the activation of Copilot native to Dynamics 365 Sales.

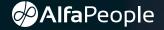
It offers pre-configured functionalities and training to maximize the efficiency and productivity of sales teams, allowing interaction with the AI assistant through natural language or prompts to obtain relevant information.





Workshop Agenda





Benefits

The Start&Go[™] Copilot in Dynamics 365 Sales enables a fast and efficient activation of AI capabilities in Dynamics 365 Sales, ensuring your sales team increases productivity and efficiency from day one. With this solution, your company will gain access to:

Quick and structured implementation	Increased sales team productivity	Real-time strategic insights	Specialized training for key users	Reliable and scaleable Microsoft platform	Great-cost-benefit ratio	Optional on-going support (optional)
Copilot activation in Dynamics 365 Sales with an optimized process based on industry best practices.	Automation of repetitive tasks, generation of summaries for opportunities and leads, and assistance with email drafting, allowing sales professionals to focus on what truly matters.	Track recent changes in sales records, prepare for meetings with automated summaries, and stay updated with the latest news on key accounts.	Team training sessions to ensure maximum utilization of Copilot's features.	Seamless integration with Dynamics 365 Sales, ensuring security, compliance, and the ability to expand with new automations.	An affordable package that allows for the quick adoption of artificial intelligence in the sales sector without requiring large additional investments.	The possibility of contracting AlfaPeople's managed services for continuous support and expert assistance.







https://learn.microsoft.com/en-us/microsoft-cloud/dev/copilot/copilot-fordynamics365#copilot-in-dynamics-365-sales--microsoft-sales-copilot





Brazil - Canada - Chile - Colombia - Costa Rica - Denmark -Ecuador - Germany - Guatemala - Mexico - Saudi Arabia -Switzerland - United Arab Emirates - United States