



**Together, we create
your success!**

AlfaPeople is a global consulting firm specializing in implementing and supporting Microsoft Dynamics 365, Azure, Power Platform, and Microsoft AI and data. With over 450 Microsoft-certified consultants, we drive the digital transformation of your business processes, paving the way for a future of stable and sustainable growth across industries.

How we work

We have many years of experience implementing business-critical Microsoft Dynamics solutions from start to finish. Our methodology is built on dividing responsibilities and services into four integrated pillars, enabling us to optimize efficiency and ensure that all processes work seamlessly together.

Our four pillars are:



**Projects
& Consulting**



**Cloud
Migration**



**International
rollouts**



**Support &
Maintenance**

With offices in 14 countries, AlfaPeople stays one step ahead of the dynamic changes facing international and local businesses—from automation and artificial intelligence to the latest cloud technologies. We're always first with the newest innovations so you can seize opportunities faster.

Why choose AlfaPeople?

When you partner with us, your company gains a collaborator who delivers advanced technological solutions and understands your unique business challenges. Our approach combines deep industry insight with innovative technology, empowering you to confidently navigate your digital journey. With comprehensive, tailored service, we ensure you always stay one step ahead of the competition. Below are some of the key advantages of choosing AlfaPeople as your partner:

- Flexible solutions supported by Microsoft's scalable licensing model.
- Comprehensive technical support, including our Application Management Service (AlfaPeople AMS).
- Tailored cloud services – from concept to complete migration.
- Close collaboration with technical and industry partners, providing your company with direct benefits.
- Extensive experience with international implementations.
- Over a decade of expertise in Microsoft Dynamics Business Applications.
- Member of the Microsoft Inner Circle.
- Certified consultants with proven results in industry-specific business consulting.

14 years as a
Microsoft
InnerCircle Partner

Over **450+**
certified consultants

Offices in **14** countries –
spanning Europe, the Middle
East, and North, Central,
and South America

More than **500+**
projects and
implementations
across industries

Microsoft Dynamics 365 – unify your data and gain predictive insights

Dynamics 365 is Microsoft's core business solutions suite, covering all your CRM and ERP needs. As a modular system, you can start with a basic setup and expand with additional modules as your business grows.

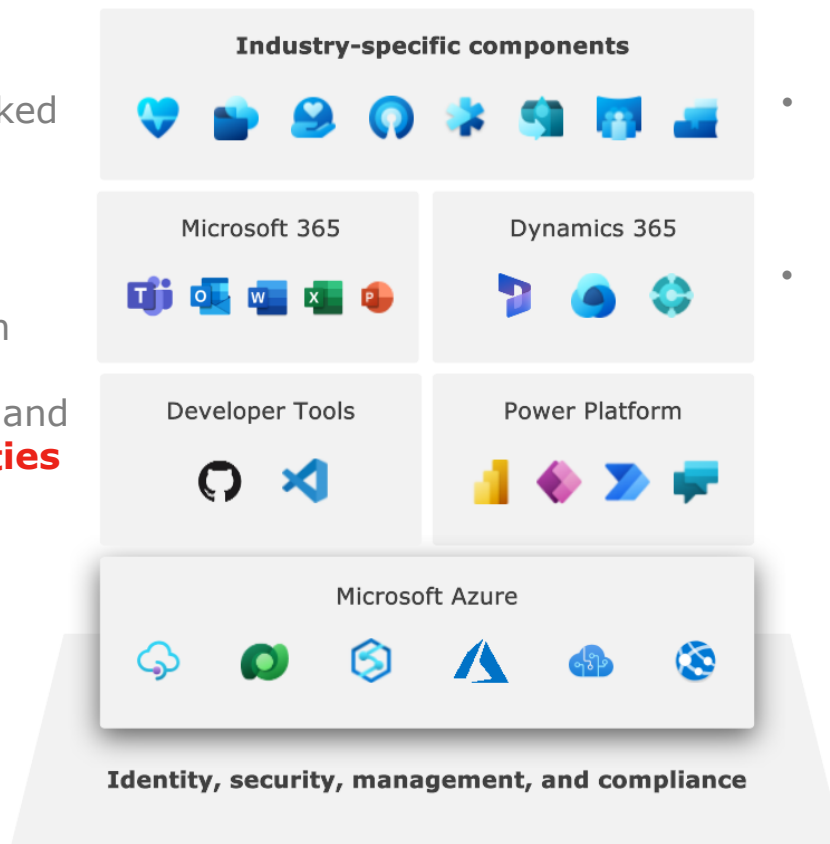
Power Platform – simple with No-Code

With Microsoft Power Platform, you can easily tackle business challenges—from data analysis and solution development to process automation and the creation of virtual agents. Build comprehensive, end-to-end business solutions without unnecessary complexity.



Microsoft Cloud

- **Security** baked in across all solutions
- One common **data foundation** and **AI capabilities**



- **Best of suite** vs. best of breed
- A composable ecosystem to fuel organization-wide **digital transformation**

Looking deeper into our workstreams – see explained below:

Projects & Consulting

Our experienced and certified consultants are specialists in ERP and CRM solutions, consistently delivering top-tier results. The initial assessment—whether it involves upgrades, customizations, implementations, integrations, updates, or expansions—is conducted with a deep understanding of your company and industry.

International rollouts

We ensure successful international rollouts of solutions within Finance & Operations, Business Central, and Customer Engagement, always focusing on local adaptation and global standards.

Cloud Migration

We migrate your existing on-premise Microsoft Dynamics 365 solutions to the cloud—including Finance & Operations, Business Central, and Customer Engagement. By thoroughly understanding your company's needs, we develop tailored implementation and migration programs with clear strategies and timelines—all without disrupting daily operations.

Support & Maintenance

Whether you're a large or small business, we have helped numerous companies transition to Dynamics 365, Cloud Azure, and related products. We understand the challenges that can arise and offer controlled, targeted support services—such as our AMS post-Go-Live—to ensure seamless operations.

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