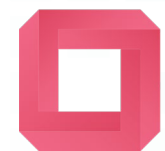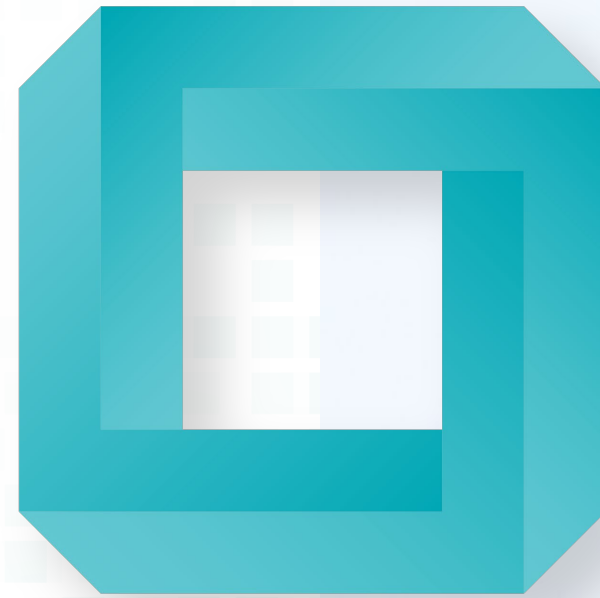# Copilot Marketplace Offering

About Us

Specialized Technical Services Company (STS), the leading ICT and Digital Transformation solutions provider, through its bold leadership, innovation, and long field expertise since 1989, is confidently contributing to the digital transformation scene in the kingdom and the region. STS's success is driven by a commitment to delivering a peerless Digital Transformation journey to its clients and has expanded its offerings to embrace digital infrastructure containing advanced cloud solutions and managed services, cyber security offerings that are backed up with an advanced security operations center (STS SOC), training and licensing. Likewise, STS constantly strives to elevate digital experience throughout its offerings ranging from digital customer experience, digital workplace solutions and business intelligence BI services.

Through its long-standing partnerships with industry leaders such as Cisco Systems, Dell Technologies, IBM, Microsoft, Oracle, and multiple others, STS continues to serve multiple industries in financial, governmental, health, educational, telecommunications, and other commercial sectors in the MENA region.

A Trusted Microsoft Partner

One of the pillars of our portfolio is our extensive range of Microsoft offerings. As a trusted Microsoft partner, we provide an array of solutions that cater to the varied needs of our clients, ensuring they leverage the full potential of Microsoft technologies to achieve their business goals. STS/ZainTECH is a FastTrack Ready partner and a JumpStart Ready partner. With our vast and extensive experience, we are dedicated to delivering top quality services.
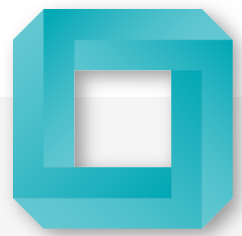
Assessment, Deployment, and Adoption Offering

Our Assessment and Deployment of Copilot service is designed to ensure a smooth and successful deployment of Copilot, allowing your organization to take full advantage of the tool's capabilities to improve productivity and streamline workflows.
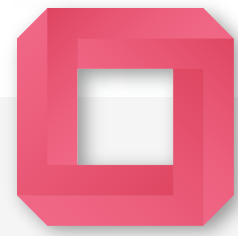
Our Offering In a Nutshell
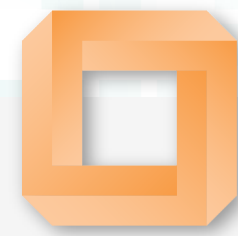
Below are the 4 main phases of our offering

Environmental Assessment

Assessment process that involves working closely with your organization to understand your specific needs

Security Assessment

We will take into consideration the security elements of your organization and tenants

Deployment

We will create a schedule to roll out Microsoft Copilot

Adoption

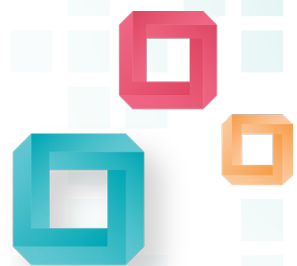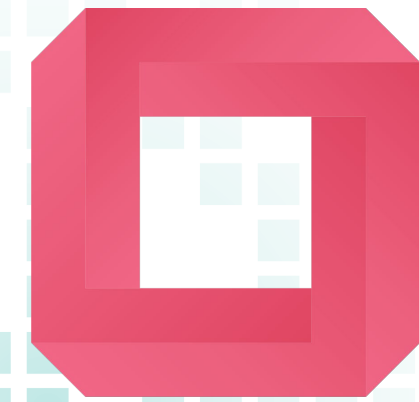we will enable monitoring and feedback services to collect usage metrics

Environmental Assessment

We start with an Assessment process that involves working closely with your organization to understand your specific needs and determine how Copilot can best be used to meet those needs. This process takes on average 2 weeks. This may involve identifying specific tasks or processes that can be automated or streamlined using Copilot, as well as determining which users or teams will benefit most from using the tool.

During the assessment we start by creating training guidelines and a curriculum that will suit your company. The resulting training and support guidelines will help your users work with Copilot effectively. We provide user guides, tutorials, and other resources to help users understand how the tool works and how it can be used to improve their workflow.
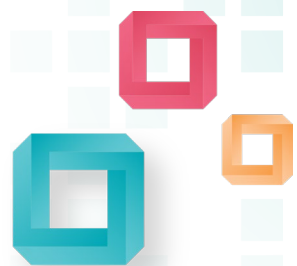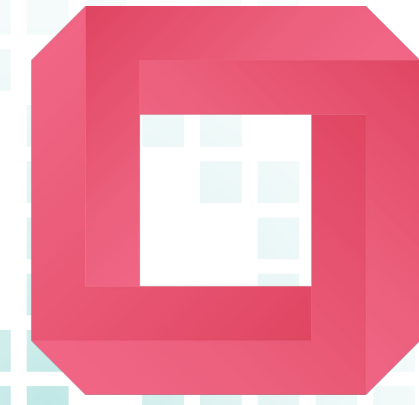
This also may involve configuring Copilot to work with your email, calendar, and other tools.
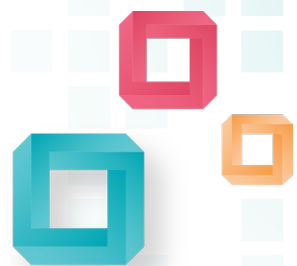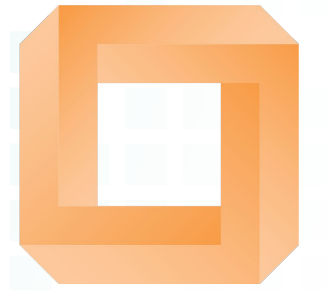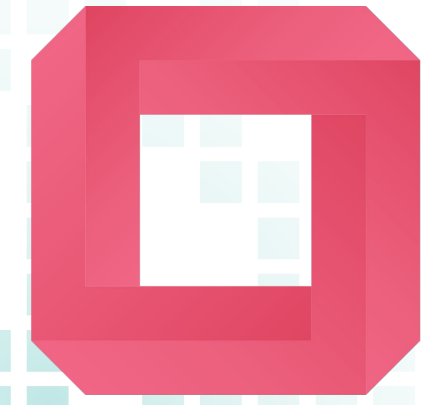
Security Assessment

We will take into consideration the security elements of your organization and tenants. We will ensure that Data Classification and Sensitivity is utilized effectively. This also includes checking on the Data Governance Policies that are enabled, and the Access Controls you have. We will ensure that you have a good cyber security posture that will help us in deploying Copilot in a secure and well-faced manner.
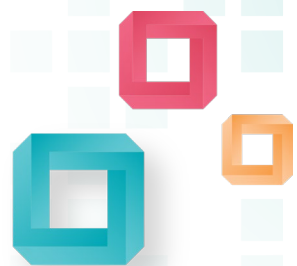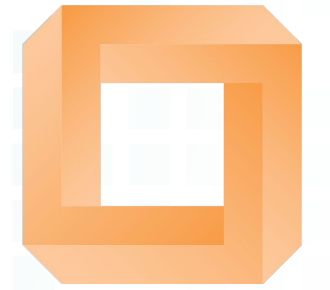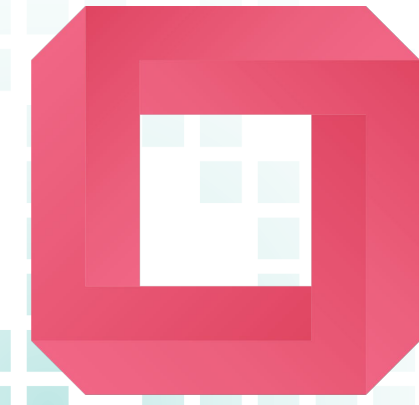
Deployment

We will create a schedule to roll out Microsoft Copilot at a pace and cadence aligned with your company's culture and availability. Copilot covers many facets of Microsoft 365 and can be tied to numerous Microsoft 365 applications. Our schedule will include a business first approach to eliminate the steep learning curve and optimize productivity gains.

Adoption

Once Copilot is deployed (Even partially), we will enable monitoring and feedback services to collect usage metrics, conduct user surveys, and gather feedback through other channels to help improve the tool and ensure that it meets the needs of your organization. This allows us to continuously improve our service and ensure that Copilot is effectively meeting the needs of your organization.

Key Takeaways

Overall, our service is designed to provide a comprehensive solution for the deployment of Microsoft 365 Copilot in your organization, allowing you to take full advantage of the tool's capabilities to improve productivity and streamline workflows.

- Our price starts at $9,999 but it may vary depending on the scope

- To contact us, please submit email us at: mssales@stsarabia.com