

Cloud Adv. Integrated Security Powered by Fortinet and Microsoft CAF



Perform FitGap analysis by assessing the existing On-Prem/Cloud-only/Hybrid Cloud model and provide recommendations with HLD and LLD along with Design recommendations in-terms of Network, Security, IAM, Governance along with recommend Security Products.

Assessment

2 Weeks/Free

1

Standard Landing Zone deployment model focuses on Small and Medium size business with End User base of 100-500 and covers Networking, Security and Governance areas of Azure.

Deploy - Standard

Bundle Price - \$37,000/Year

*Includes cost of Assessment
*Excludes duration of assessment
*Includes Licensing and Compute cost for Azure Services in Standard package.
*Bundle includes benefits of Standard package
*Includes Implementation and Remote annual support services for up-to (25 VMs/ 100vCPU Computing power in Azure Cloud.

2

The Deployment model targets our Enterprise Customers with more than 500+ User base covering Networking connectivity using ExpressRoute/S2S, Security, Governance, Automation, Identity and DevOps for IaC and Cost Management.

Deploy - Enterprise

Bundle Price - \$77,300/Year

*Includes cost of Assessment
*Excludes duration of assessment
*Includes Licensing and Compute cost for Azure Services in Standard package
*Bundle includes benefits of Standard package
*Includes Implementation and Annual support services for up-to 50 VMs/ 250vCPU Computing power in Azure Cloud.

3

Workload Migration is part of Deploy package for Standard and Enterprise migrating Non-SAP workloads for 100 VMs.

Migrate - Workloads

8 Weeks/\$20,000

*Excludes cost of Assessment and Deploy
*Excludes duration of assessment
*Excludes benefits from Standard and Enterprise package.
*Strictly Implementation services.

4

CSP Customer "Standard" Package Benefits



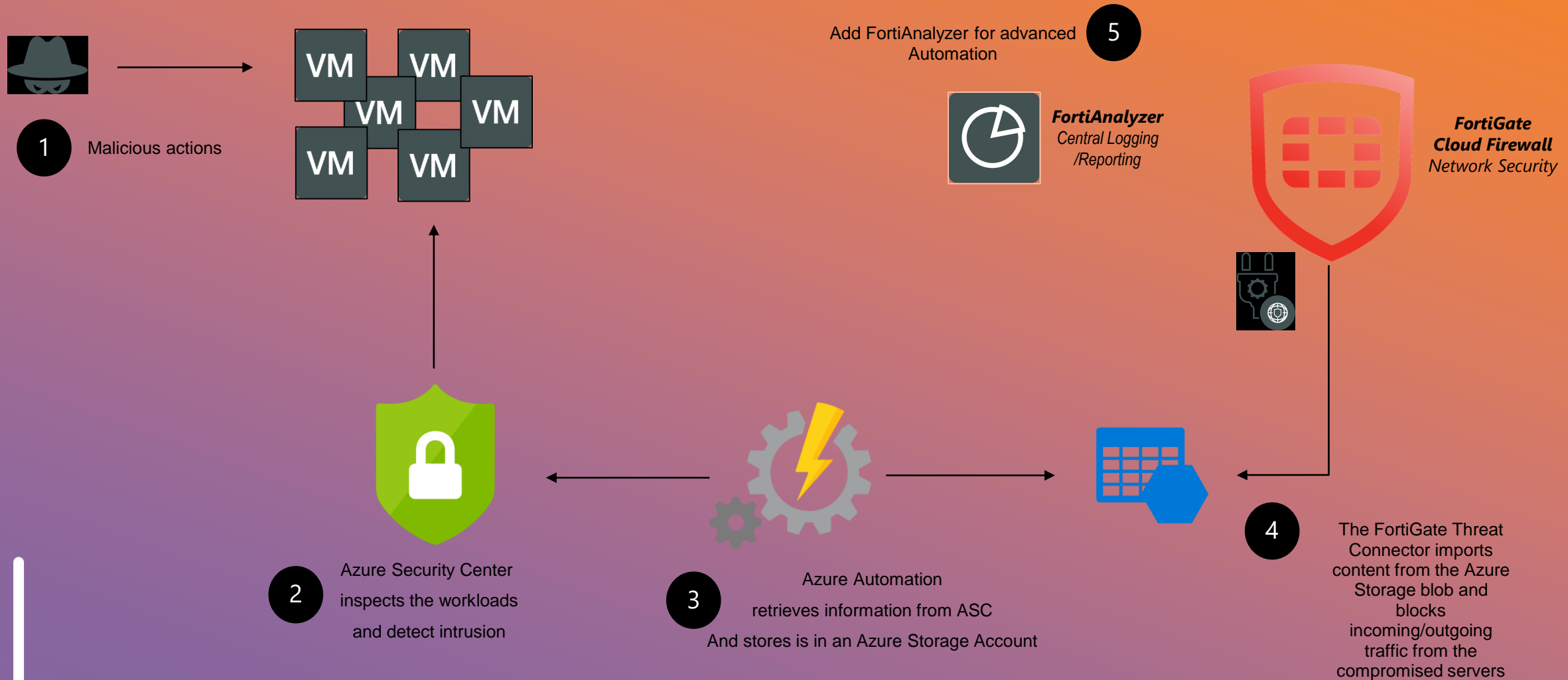
Standard Security Package	Package Benefits
<p>Hybrid Cloud Model Customer moves towards Hybrid Cloud Environment in Azure</p> <ul style="list-style-type: none"> • S2S VPN • Sync AD Users to Azure AD using Azure AD Connect • Secondary DC hosted in Azure • At-least 1 Web Hosting PaaS Service hosted in Azure • FortiGate NGFW with HA integrated with Azure Security Centre*. 	<p>Azure Credits</p> <ul style="list-style-type: none"> • 1st Free month usage up-to \$1000 • 2 Public IP Addresses free.
<p>Subscription Commitment</p> <ul style="list-style-type: none"> • 12 Months commitment on Azure Subscription • RI model for FortiGate Computing services • Alpha Data to be Digital Partner of the Record for deployed services. • CSP based subscription licensing • All opportunities will qualify for 60 day trial licences (FortiGate and/or FortiWeb) 	<p>Tools & Support</p> <ul style="list-style-type: none"> • FortiGate Licenses ISV licenses (60 days Trial) • Partner Technical Support • Azure Landing Zone Design recommendations and implementation. • Free Azure Migrate Assessment for Migrating workloads to Azure up-to 20VMs*. • Additional Free Support for Migrating Non-SAP workloads to Azure up-to 10 VMs*.
	<p>Note</p> <p>*VPN Gtwy 1 minimum requirement.</p> <p>*FortiGate NGFW minimum series required FG-VM04v and Fortinet recommended Azure VM sizing included in the bundle.</p> <p>*Supported platform for Workload Migration assessment – Vmware and Hyper-V</p> <p>*Workload migration from any other supported platform apart from Vmware and Hyper-V requires additional 3rd party licenses.</p> <p>*Security Centre with Azure Defender plan supporting up-to 10 Instances</p> <p>*For detailed BOQ for bundled Azure Services please reach out to Alpha Data Team to ensure bundled offering suites your required sizing.</p>

CSP Customer “Enterprise” Package Benefits

Enterprise Security Package	Package Benefits
<p>Hybrid Cloud Model Customer moves towards Hybrid Cloud Environment in Azure</p> <ul style="list-style-type: none"> • S2S VPN/Express Route Connection* • Sync AD Users to Azure AD using Azure AD Connect • Secondary DC hosted in Azure • At-least 1 Web Hosting PaaS Service hosted in Azure • FortiGate NGFW with HA integrated with Azure Security Centre*. <p>Subscription Commitment</p> <ul style="list-style-type: none"> • 12 Months commitment on Azure Subscription • RI model for FortiGate Computing services • Alpha Data to be Digital Partner of the Record for deployed services*. • CSP based subscription licensing • All opportunities will qualify for 60 day trial licences (FortiGate and/or FortiWeb) 	<p>Azure Credits</p> <ul style="list-style-type: none"> • 1st Free month usage up-to \$1500 • Public IP Addresses free. <p>Tools & Support</p> <ul style="list-style-type: none"> • FortiGate Licenses ISV licenses (60 days Trial) • Partner Technical Support • Azure Landing Zone Design recommendations and implementation. • Free Azure Assessment for Migrating workloads to Azure up-to 100VMs. • Additional Free Support for Migrating Non-SAP workloads to Azure up-to 25 VMs*. <p>Note</p> <p>*VPN Gtwy 1 AZ minimum requirement. *Express Route Standard configuration with 100 Mbps *FortiGate NGFW minimum series required FG-VM08v and Fortinet recommended Azure VM sizing included in the bundle. *Supported platform for Workload Migration assessment – Vmware and Hyper-V *Workload migration from any other supported platform apart from Vmware and Hyper-V requires additional 3rd party licenses. *Security Centre with Azure Defender plan supporting up-to 25 Instances *For detailed BOQ for bundled Azure Services please reach out to Alpha Data Team to ensure bundled offering suites your required sizing.</p>

Next-Generation Security for Azure deployments

Automating intrusion detection and containment

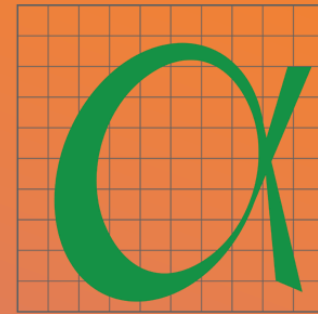


Cloud Adv. Integrated Security with Microsoft CAF and Fortinet

Microsoft
Partner



2020 Partner of the Year Winner
United Arab Emirates



ALPHA DATA

Leverage our extensive experience in On-Premise and Cloud Infrastructure to build a Resilient Hybrid Cloud environment in Microsoft Azure driven by Team of Certified Azure Experts and Certified Security Experts and using recommended Microsoft best practices as per the Cloud Governance and Adoption frameworks.

Microsoft Gold Partner in Cloud Platform
Based in UAE

Winner of Microsoft Partner of the year 2020



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