



Altis Consulting

Altis Consulting Overview

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www.altis.co.uk

Company overview

- Established in 1998
- Offices in Sydney, Melbourne, Canberra, Auckland and London
- Vendor independent



100+



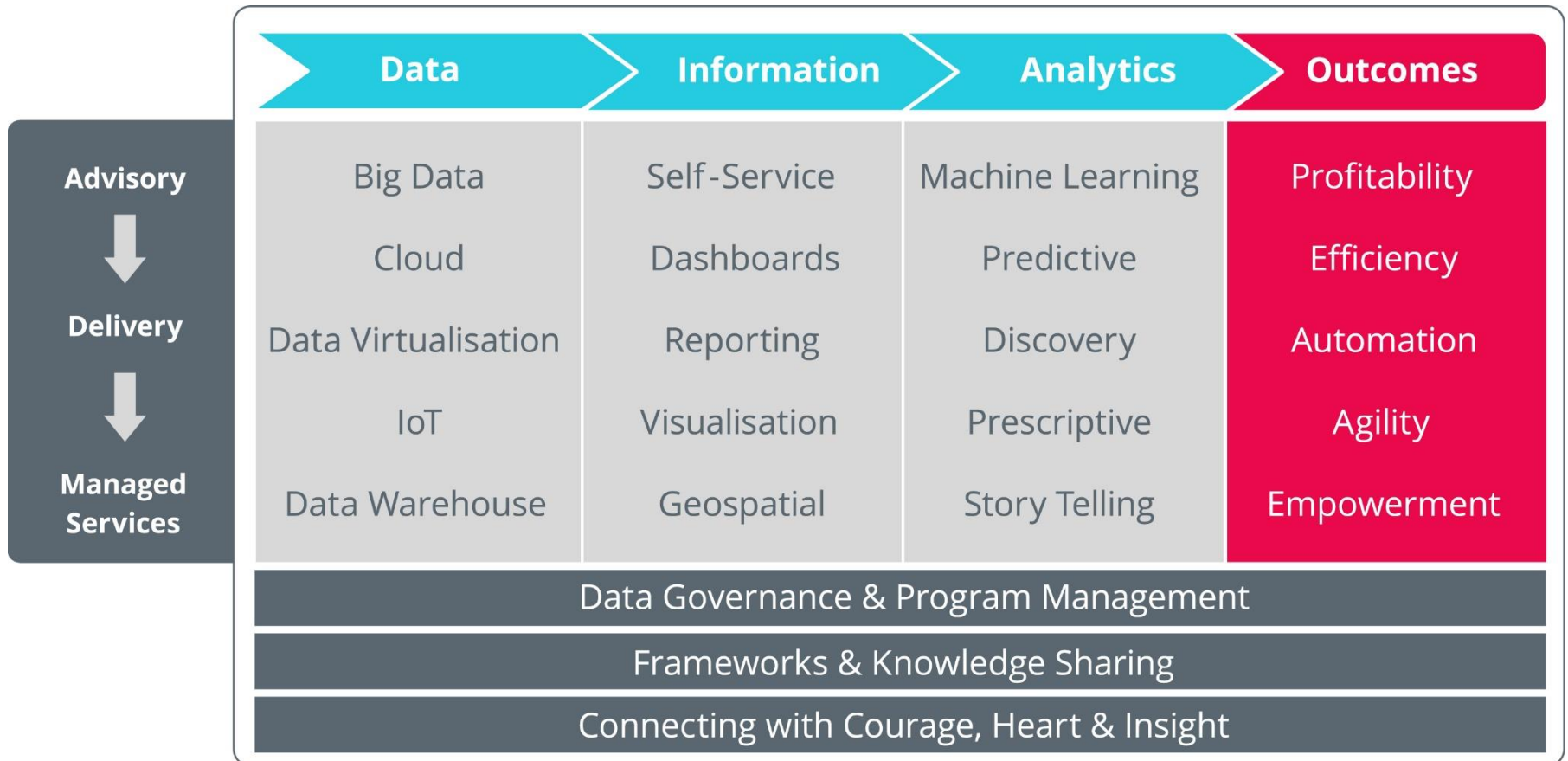
staff



9 consecutive years
since 2010

What does Altis Consulting do?

Our Model



Altis named in Gartner's Market Guide for Data & Analytics Service Providers 2018

For the second year in a row, Altis Consulting, has been recognised in Gartner Inc.'s "Market Guide for Data and Analytics Service Providers". The report identifies service providers with a proven track record of delivering successful analytics programs.

According to Gartner, "External service providers can accelerate the success of data and analytics programs, but new delivery models and modern technologies are disrupting the market. Data and analytics leaders should evaluate providers against specific use cases and the emerging capabilities to support them." Further, Gartner notes, "ESPs with repeatable, robust and proven data and analytics assets can help accelerate implementations with a more predictable and measurable "asset+consulting" approach. However, such implementations are still few and far between."

Altis' CEO, John Hoffman said, "Our inclusion in the Gartner report reaffirms our position as the leading data and analytics service provider in Australia and New Zealand. Our focus on utilising industry expertise, modern technologies, and repeatable patterns to accelerate the delivery of tangible business outcomes for our clients continues to shine through. We are delighted to be acknowledged again."

Introduction

Company overview



- Provide independent consulting services with partnerships & expertise across key vendors including:



The Kimball Group

Widely recognised as the inventors of many of the data warehousing concepts we take for granted today.

Genesee Academy/ Hans Hultgren

A leading expert, educator and author in the Data Vault data warehouse space.

Cole Nussbaumer Knaflic

A leading expert, educator and author in data visualisation and data storytelling.

William McKnight

Strategist, Lead Enterprise Information Architect, and Program Manager for sites worldwide utilising the discipline of Master Data Management, Data Quality and Data Governance.

We build and maintain trusted relationships, **connecting** with our clients through our:

- **courage** to tell it like it is and step up to every challenge
- **heart** to care passionately about your business
- unique **insight** derived from our 90+ permanent staff



Altis Consulting – A Great Place to Work

Top 50 Great Places to Work 9 years in a row



Mythili
Joined 2007

Daniel
Joined 2006

Chris
Joined 1998

Veronica
Joined 1999



Sample UK Clients



Managed Services

- 1st-3rd Level Support delivered by Altis Managed Services
- Proactive support & maintenance
- Covered by monthly base fee

Enhancement Services

- Minor enhancements to solution delivered by Altis Managed Services
- Typically changes <5 days effort
- Defined hours/month can be baked-in

Project Services

- Typically changes >5 days effort
- Performed by our consulting team

Why Partner with Altis?



- Our ethos: “Connecting with Courage, Heart and Insight”
- Focus on business outcomes
- Recognised Best Places to Work 9 years running
- Employer of choice
- Skill and depth of our team – average tenure of 5 years
- Vendor independence – partner with all the key vendors
- Data & Analytics specialisation since 1998
- Altis Managed Services can proactively support solution
- Transparent about our fees and easy to work with

Key message: Gives you confidence in our delivery capability

Connecting with courage, heart and insight

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