iSteer Distribution ERP

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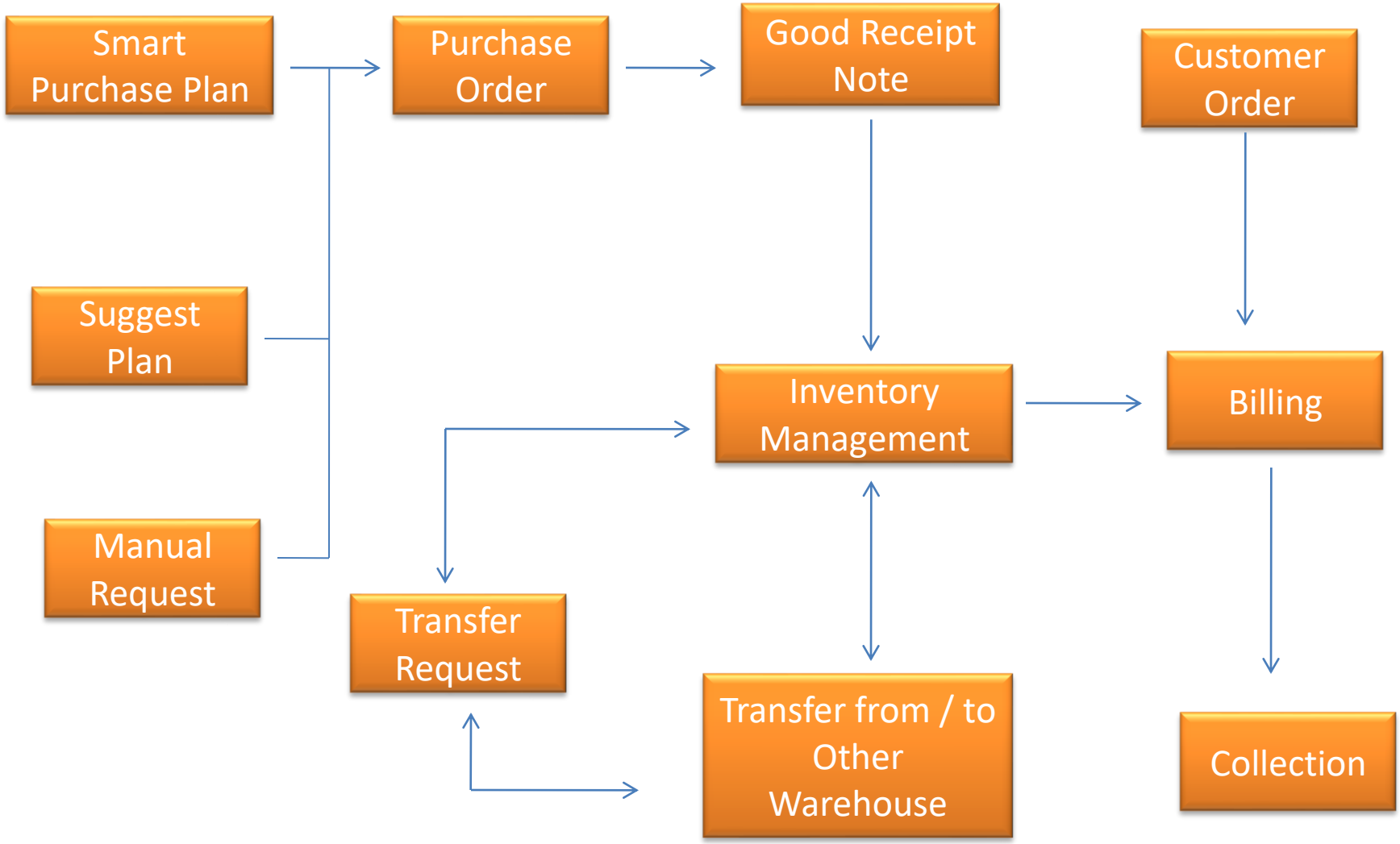
iSteer – ERP Process Flow



PURCHASE

- Purchase Planning
  - Smart Purchase Plan
  - Assisted Purchase Plan
- Purchase Orders Creation
  - From Plan
  - Manual
- Pending Purchase Orders
  - Review
  - Modification (Short Close/ Cancellation)
- Goods Receipt Notes
  - Single PO
  - Multiple PO

INVENTORY

- Stores – Generation of Purchase Request
- Stock Maintenance
- Branch wise Stocks
- First in First out
- Shelf Life Tracking
- Location Management
- Returned Stock
- Item Level Movement View
- Stock Adjustment
- Stock Conversion
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  - Customer Mobile App
  - Office Web
  - E-Commerce System
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- Customer Credit Check
- Price Plans
- Discount Schemes
  - Simple,
  - Assorted Items
  - FOC
- Performance Reports
- Sales Executive wise
- Product wise

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  - SFA Mobile App
  - Office Web Login
- Payment Entry
- Cheque Bounce Follow up
- Customer Pending Bills
- Supplier Pending Invoices
- Taxation
- Trial Balance
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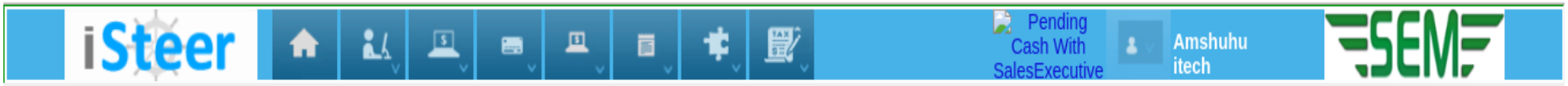
PROFITABILITY

- Sales Executive Wise
- Customer Wise
- Invoice Wise
- Product Wise
- Branch wise
- Distributor wise

HEADING

- Purchase
- Inventory
- Sales
- Finance
- Profitability
- Collection
- Aging Reports
- Price Plan
- Discount Scheme
- Customer Mobile App
- DSR Mobile App

SMART PURCHASE PLAN SUMMARY



Load Procurement Plan

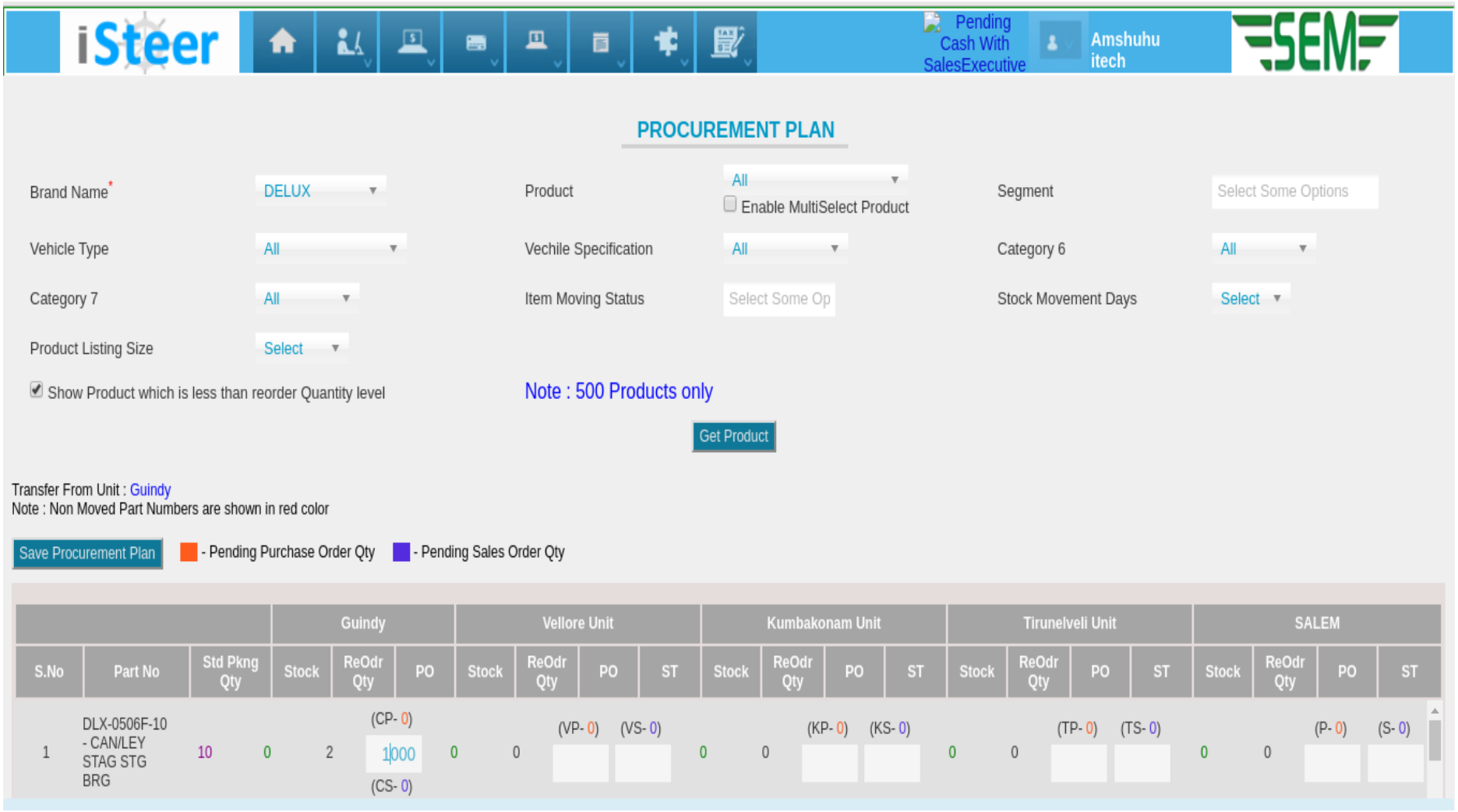
Purchase Order Planned Items

S.No	Unit Name	Brand Name	Total Item	Total Qty	Total Value	Action
1	Guindy	VEETHREE	12	14	4095	Analysis
2	Guindy	LUK	15	106		
3	Guindy	STL	27	2155	23938	Analysis
4	Guindy	FENNER	48	119	21906	Analysis
5	Guindy	PIONEER	32	278	14223	Analysis
6	Guindy	DELUX	12	160	37645	Analysis
7	Guindy	OTHERS	11	122	58261	Analysis
8	Guindy	MSL	8	28	17161	Analysis
9	Guindy	RANE	46	117	88268	Analysis
10	Guindy	ROOTS	11	262	8736	Analysis
11	Guindy	QH TALBROS	34	72	34387	Analysis
12	Guindy	ELOFIC	46	1197	139852	Analysis
13	Guindy	VIR	73	626	123973	Analysis
14	Guindy	NGK	6	181	11326	Analysis
15	Guindy	BOSCH	21	233	38093	Analysis

Click here to view Purchase Order planned Item Detail

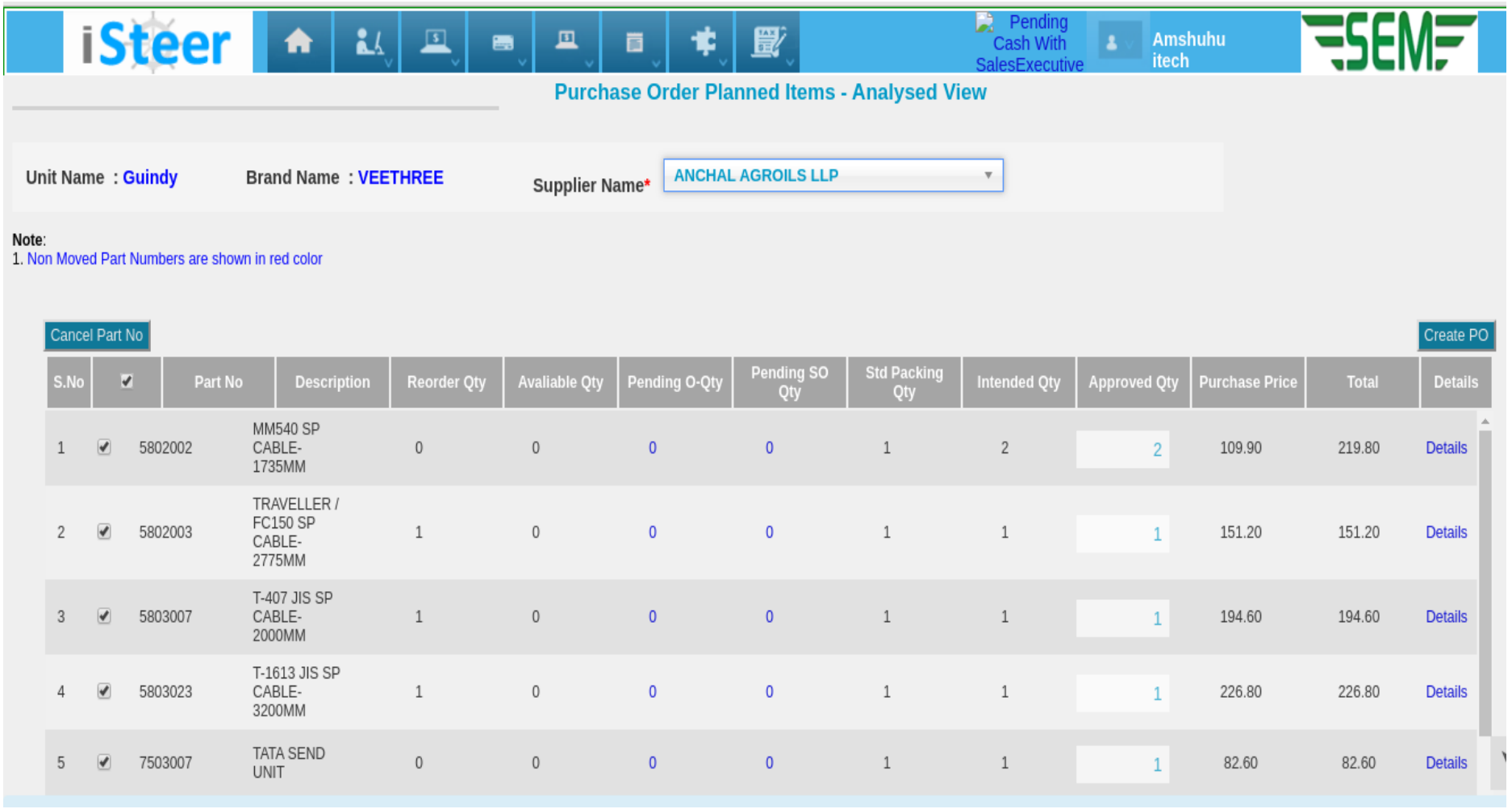
System Create Purchase Plan based on multiple parameters like Reorder level, quantity, lead time, pending sales order, stock availability and previous month sales

ASSISTED PURCHASE PLAN ENTRY



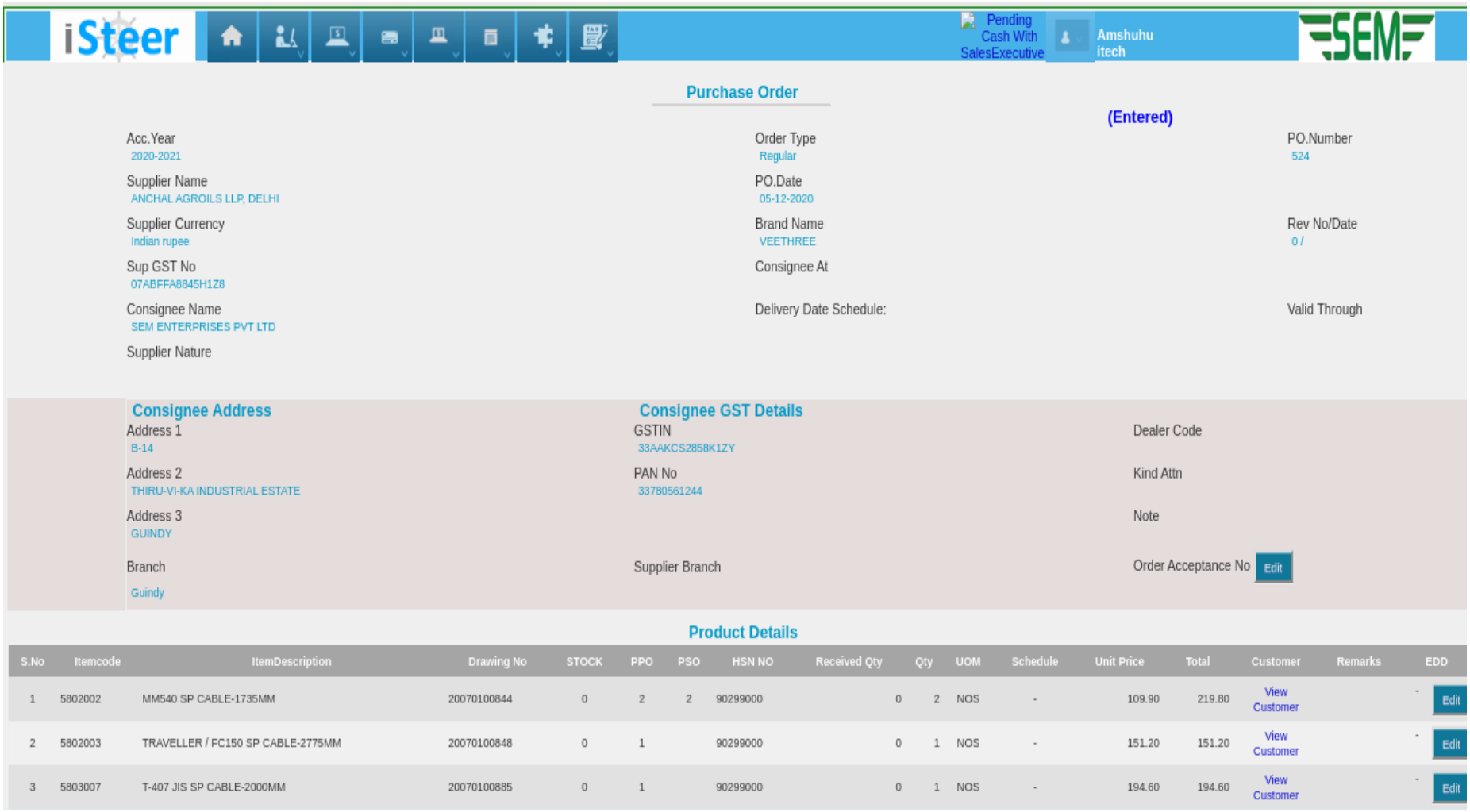
			Guindy			Vellore Unit				Kumbakonam Unit				Tirunelveli Unit				SALEM			
S.No	Part No	Std Pkng Qty	Stock	ReOdr Qty	PO	Stock	ReOdr Qty	PO	ST	Stock	ReOdr Qty	PO	ST	Stock	ReOdr Qty	PO	ST	Stock	ReOdr Qty	PO	ST
1	DLX-0506F-10 - CAN/LEY STAG STG BRG	10	0	2	(CP- 0) 1000 (CS- 0)	0	0	(VP- 0)	(VS- 0)	0	0	(KP- 0)	(KS- 0)	0	0	(TP- 0)	(TS- 0)	0	0	(P- 0)	(S- 0)

PURCHASE ORDER PLANNED ITEMS

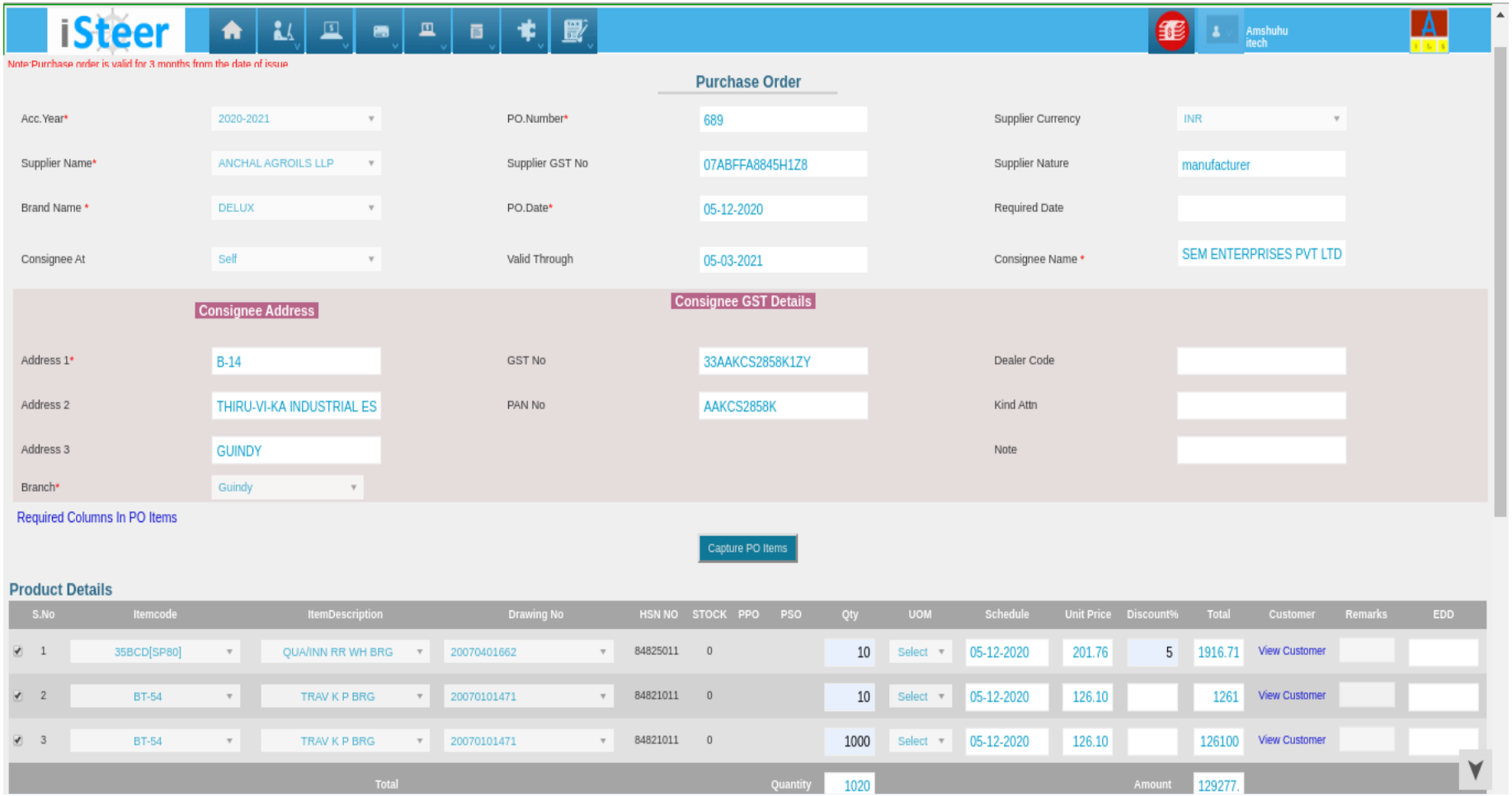


S.No		Part No	Description	Reorder Qty	Avaliable Qty	Pending O-Qty	Pending SO Qty	Std Packing Qty	Intended Qty	Approved Qty	Purchase Price	Total	Details
1	☑	5802002	MM540 SP CABLE-1735MM	0	0	0	0	1	2	2	109.90	219.80	Details
2	☑	5802003	TRAVELLER / FC150 SP CABLE-2775MM	1	0	0	0	1	1	1	151.20	151.20	Details
3	☑	5803007	T-407 JIS SP CABLE-2000MM	1	0	0	0	1	1	1	194.60	194.60	Details
4	☑	5803023	T-1613 JIS SP CABLE-3200MM	1	0	0	0	1	1	1	226.80	226.80	Details
5	☑	7503007	TATA SEND UNIT	0	0	0	0	1	1	1	82.60	82.60	Details

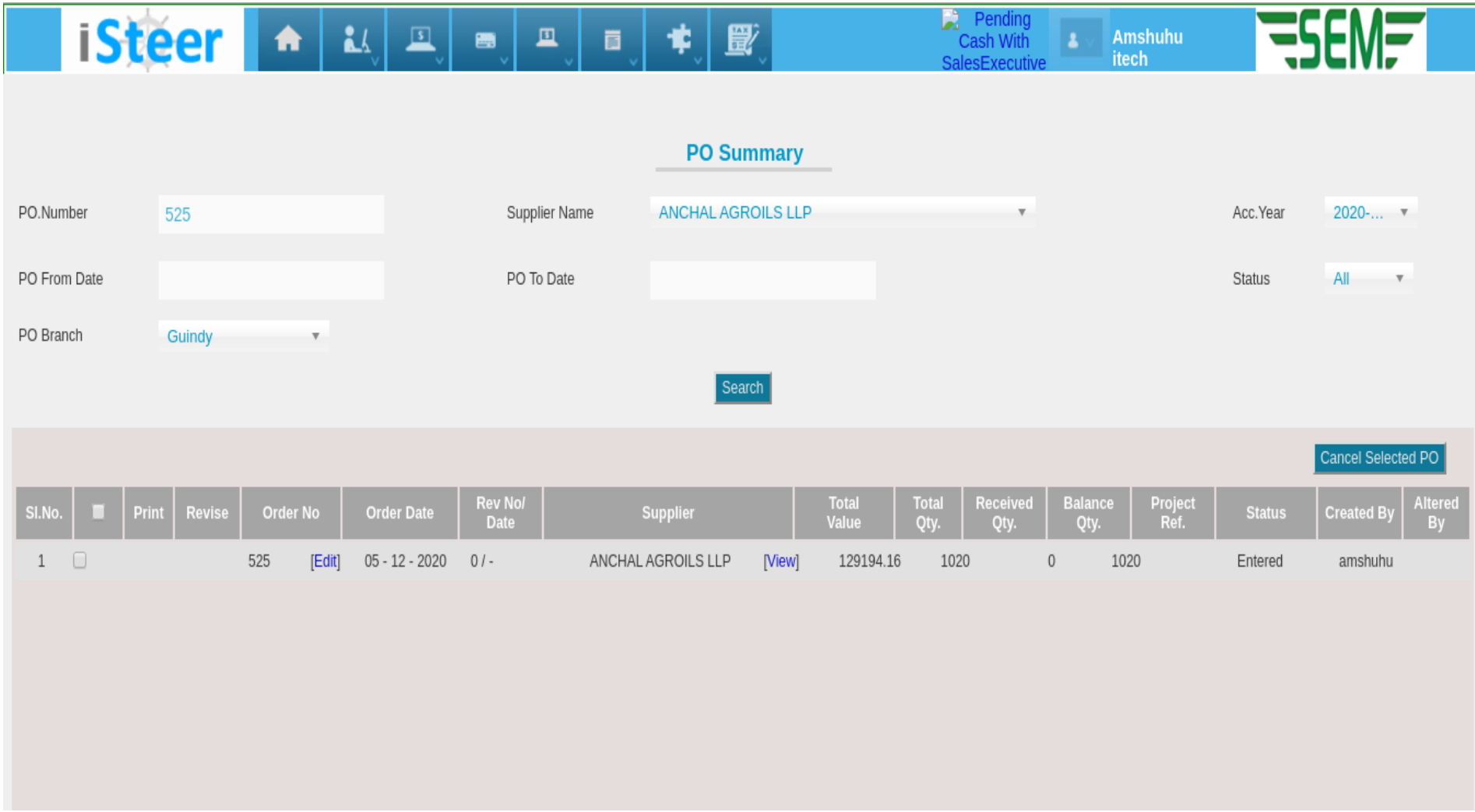
SMART PURCHASE PLAN TO PURCHASE ORDER



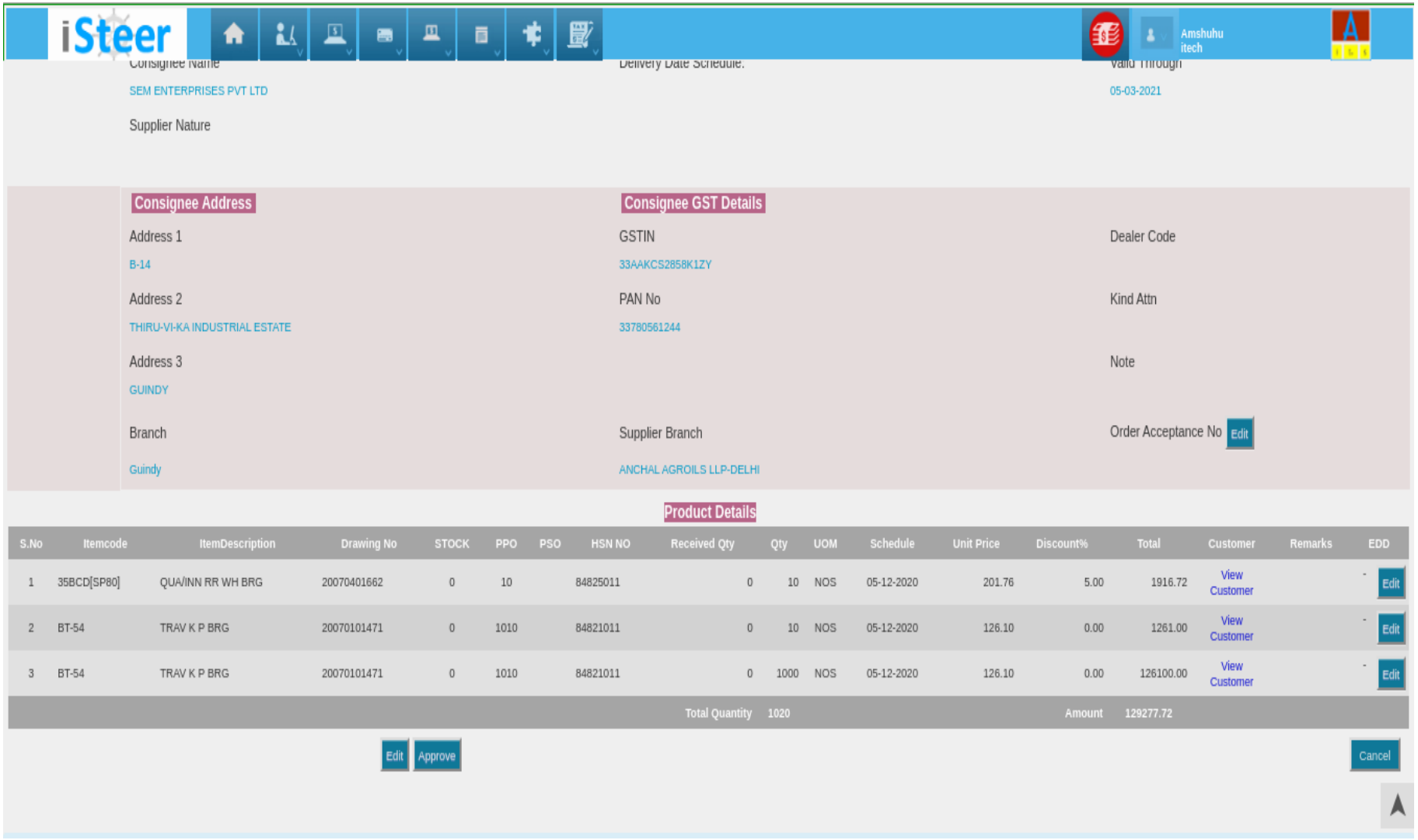
PURCHASE ORDER – MANUAL ENTRY



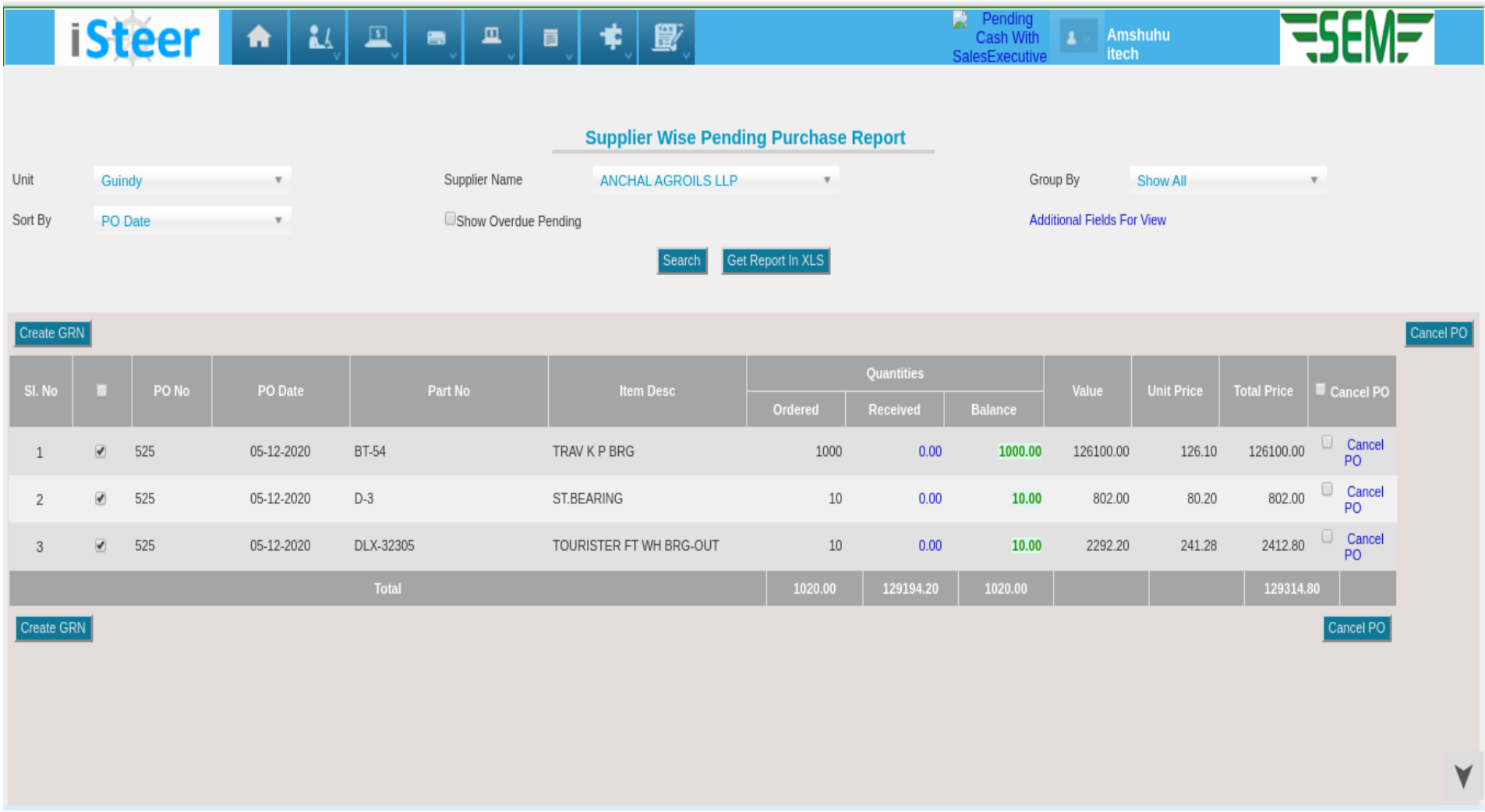
PURCHASE ORDER SUMMARY



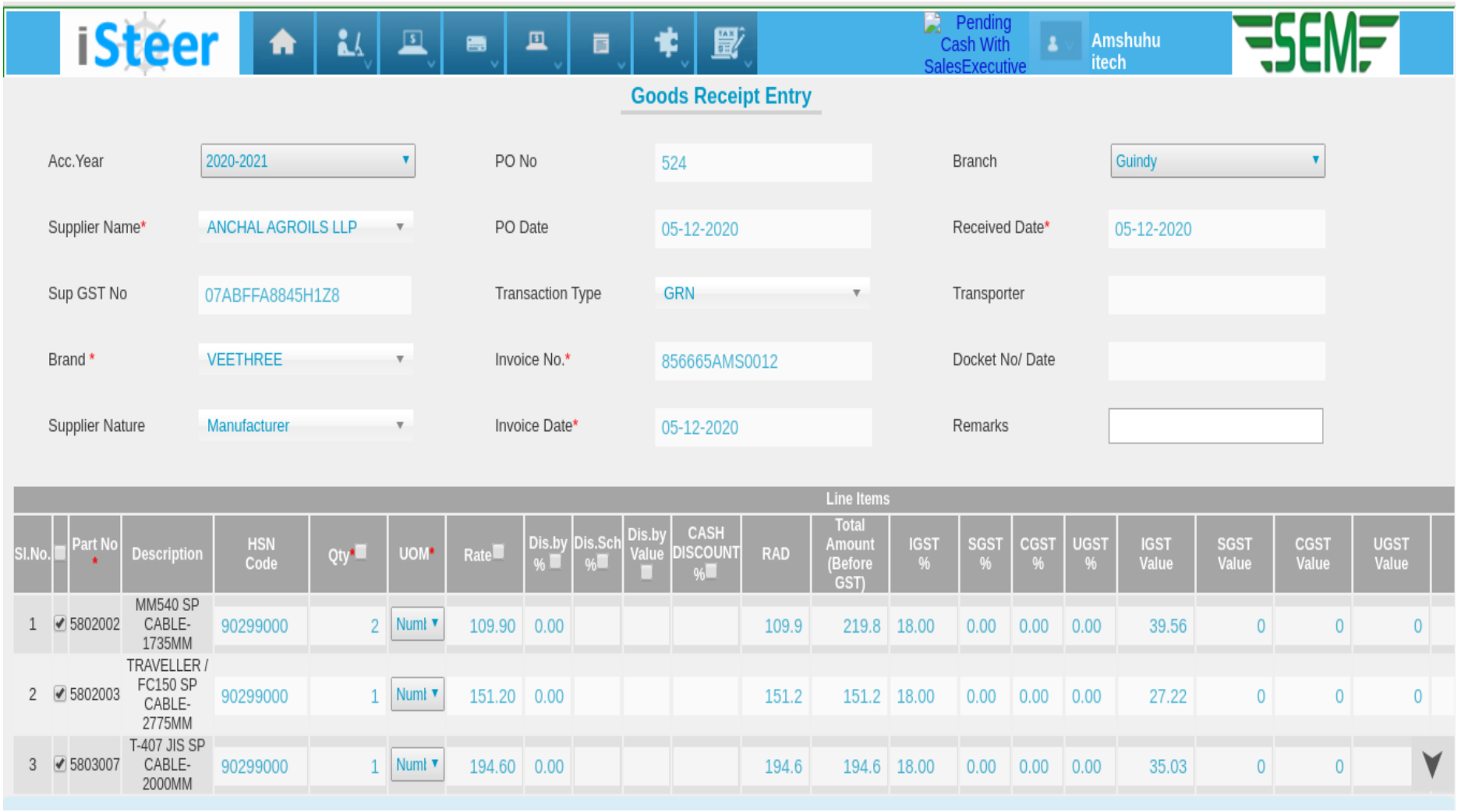
APPROVE PURCHASE ORDER



PENDING PURCHASE ORDER

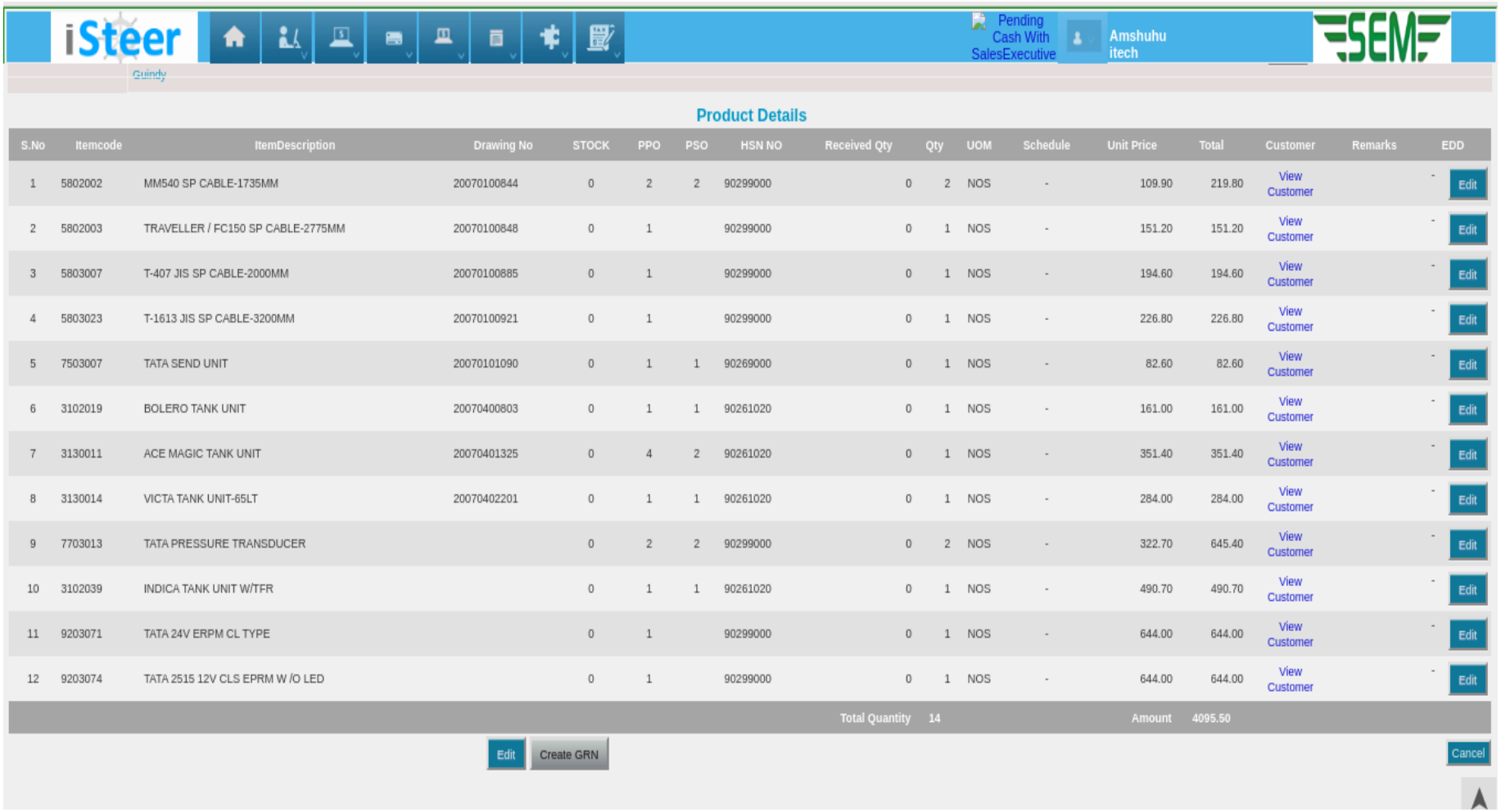


PURCHASE ORDER TO GRN



Sl.No.	Part No *	Description	HSN Code	Qty*	UOM*	Rate	Dis.by %	Dis.Sch %	Dis.by Value	CASH DISCOUNT %	RAD	Total Amount (Before GST)	IGST %	SGST %	CGST %	UGST %	IGST Value	SGST Value	CGST Value	UGST Value
1	5802002	MM540 SP CABLE-1735MM	90299000	2	Numl	109.90	0.00				109.9	219.8	18.00	0.00	0.00	0.00	39.56	0	0	0
2	5802003	TRAVELLER / FC150 SP CABLE-2775MM	90299000	1	Numl	151.20	0.00				151.2	151.2	18.00	0.00	0.00	0.00	27.22	0	0	0
3	5803007	T-407 JIS SP CABLE-2000MM	90299000	1	Numl	194.60	0.00				194.6	194.6	18.00	0.00	0.00	0.00	35.03	0	0	

CREATE GRN

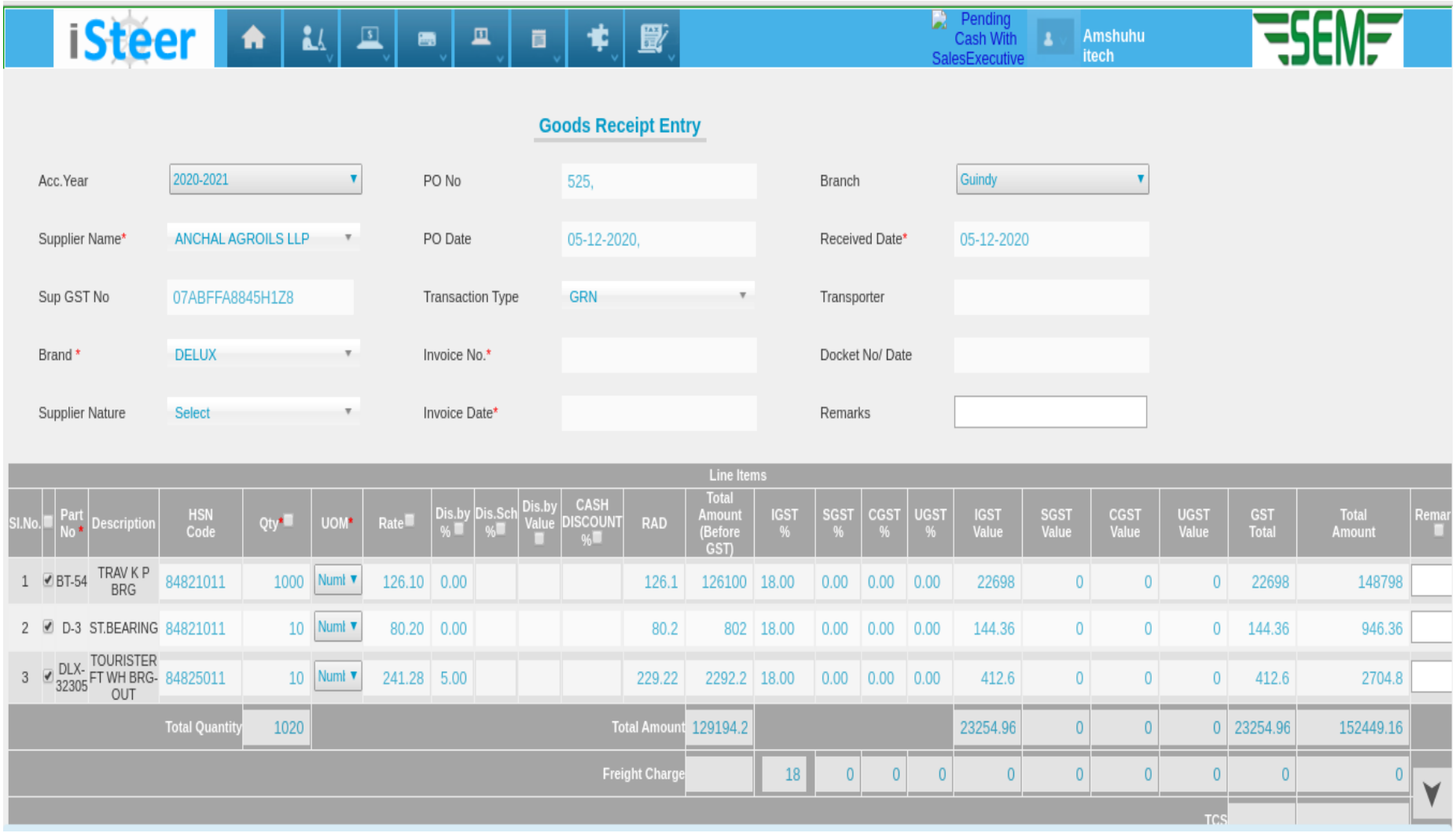


Product Details

S.No	Itemcode	ItemDescription	Drawing No	STOCK	PPO	PSO	HSN NO	Received Qty	Qty	UOM	Schedule	Unit Price	Total	Customer	Remarks	EDD
1	5802002	MM540 SP CABLE-1735MM	20070100844	0	2	2	90299000	0	2	NOS	-	109.90	219.80	View Customer		- Edit
2	5802003	TRAVELLER / FC150 SP CABLE-2775MM	20070100848	0	1		90299000	0	1	NOS	-	151.20	151.20	View Customer		- Edit
3	5803007	T-407 JIS SP CABLE-2000MM	20070100885	0	1		90299000	0	1	NOS	-	194.60	194.60	View Customer		- Edit
4	5803023	T-1613 JIS SP CABLE-3200MM	20070100921	0	1		90299000	0	1	NOS	-	226.80	226.80	View Customer		- Edit
5	7503007	TATA SEND UNIT	20070101090	0	1	1	90269000	0	1	NOS	-	82.60	82.60	View Customer		- Edit
6	3102019	BOLERO TANK UNIT	20070400803	0	1	1	90261020	0	1	NOS	-	161.00	161.00	View Customer		- Edit
7	3130011	ACE MAGIC TANK UNIT	20070401325	0	4	2	90261020	0	1	NOS	-	351.40	351.40	View Customer		- Edit
8	3130014	VICTA TANK UNIT-65LT	20070402201	0	1	1	90261020	0	1	NOS	-	284.00	284.00	View Customer		- Edit
9	7703013	TATA PRESSURE TRANSDUCER		0	2	2	90299000	0	2	NOS	-	322.70	645.40	View Customer		- Edit
10	3102039	INDICA TANK UNIT W/TFR		0	1	1	90261020	0	1	NOS	-	490.70	490.70	View Customer		- Edit
11	9203071	TATA 24V ERPM CL TYPE		0	1		90299000	0	1	NOS	-	644.00	644.00	View Customer		- Edit
12	9203074	TATA 2515 12V CLS EPRM W /O LED		0	1		90299000	0	1	NOS	-	644.00	644.00	View Customer		- Edit
								Total Quantity	14			Amount	4095.50			

Edit | Create GRN | Cancel

GRN ENTRY



Sl.No.	Part No*	Description	HSN Code	Qty*	UOM*	Rate	Dis.by %	Dis.Sch %	Dis.by Value	CASH DISCOUNT %	RAD	Total Amount (Before GST)	IGST %	SGST %	CGST %	UGST %	IGST Value	SGST Value	CGST Value	UGST Value	GST Total	Total Amount	Remar
1	BT-54	TRAV K P BRG	84821011	1000	Numl	126.10	0.00				126.1	126100	18.00	0.00	0.00	0.00	22698	0	0	0	22698	148798	
2	D-3	ST.BEARING	84821011	10	Numl	80.20	0.00				80.2	802	18.00	0.00	0.00	0.00	144.36	0	0	0	144.36	946.36	
3	DLX-32305	TOURISTER FT WH BRG-OUT	84825011	10	Numl	241.28	5.00				229.22	2292.2	18.00	0.00	0.00	0.00	412.6	0	0	0	412.6	2704.8	
			Total Quantity	1020		Total Amount						129194.2					23254.96	0	0	0	23254.96	152449.16	
						Freight Charge							18	0	0	0	0	0	0	0	0	0	
																				TCS			

GRN VIEW

iSteer

Pending Cash With SalesExecutive

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SEM

GRN Posted to Accounts Successfully..

Goods Receipt Entry

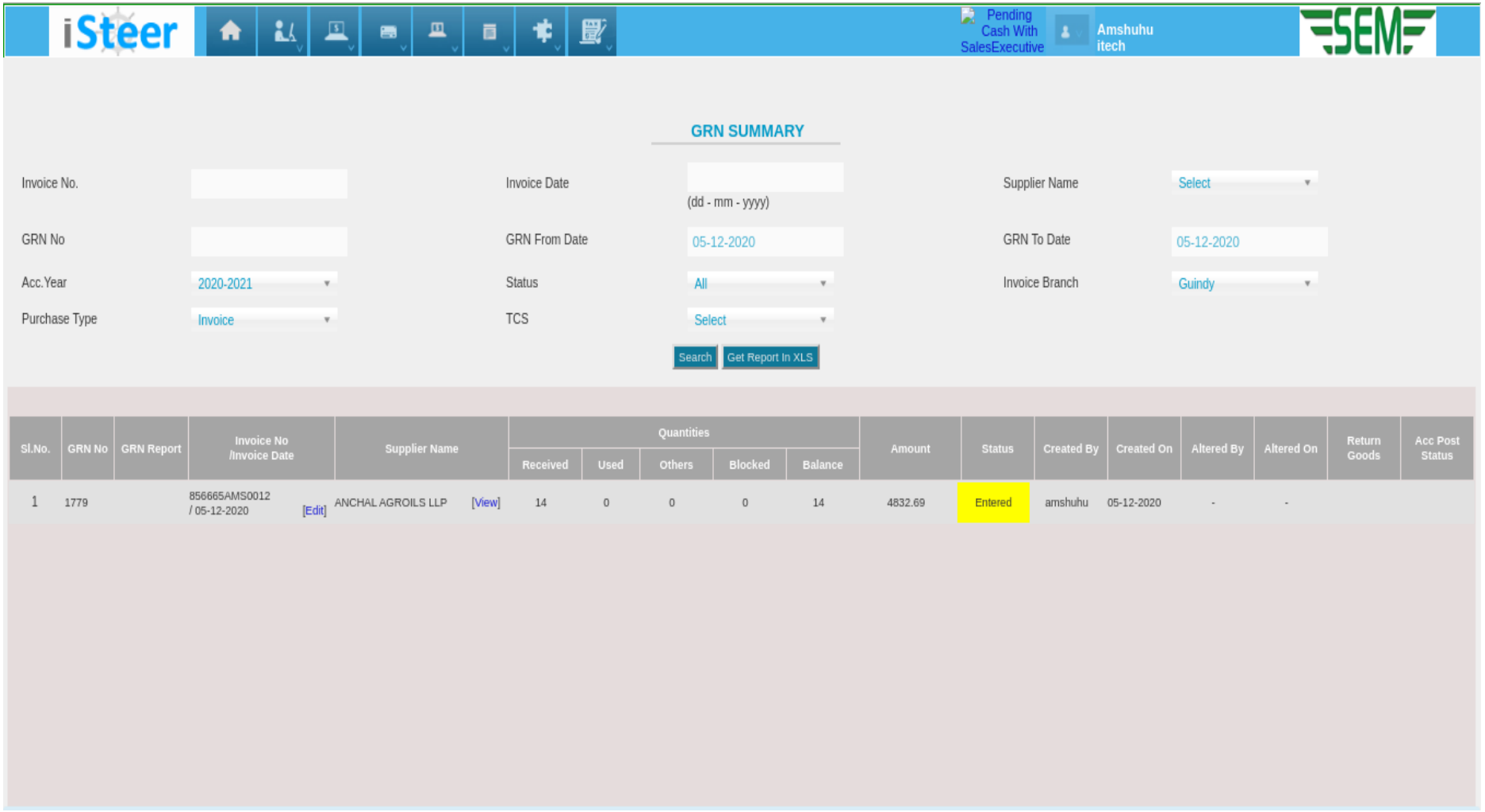
[GRN Print]

GRN No 1779	Invoice Type Purchase-Without Excise	Branch Guindy
Received Date 05-12-2020	Invoice No. 856665AMS0012	Acc.Year 2020-2021
Brand Name VEETHREE	Invoice Date 05-12-2020	Transporter
Supplier Name ANCHAL AGROILS LLP, DELHI	Transaction Type GRN	Docket No/ Date
Sup GST No 07ABFFA8845H1Z8	PO No 524	Remarks
Supplier Branch Guindy	PO Date 05-12-2020	Dispute Amount Update
Supplier Nature Manufacturer		

Line Items

Sl.No.	Product Code	Description	Quantity	Used Qty	Blocked Qty	Balance Qty	UOM	Rate	Dis.by %	Dis.Sch %	Dis.by Value	Cash Discount %	RAD	Total Amount (Before GST)	IGST %	SGST %	CGST %	UGST %	IGST Value	SGST Value	CGST Value	UGST Value	Total GST	Total Amount	ULC	Remarks	Blocking Details
1	5802002	MM540 SP CABLE-1735MM	2	0	0	2	NOS	109.90	0.00	0.00	0.00	0.00	109.90	219.80	18.00	0.00	0.00	0.00	39.56	0.00	0.00	0.00	39.56	259.36	109.90		Block Qty
2	5802003	TRAVELLER / FC150 SP CABLE	1	0	0	1	NOS	151.20	0.00	0.00	0.00	0.00	151.20	151.20	18.00	0.00	0.00	0.00	27.22	0.00	0.00	0.00	27.22	178.42	151.20		Block Qty

GRN SUMMARY



Sl.No.	GRN No	GRN Report	Invoice No /Invoice Date	Supplier Name	Quantities					Amount	Status	Created By	Created On	Altered By	Altered On	Return Goods	Acc Post Status
					Received	Used	Others	Blocked	Balance								
1	1779		856665AMS0012 / 05-12-2020 [Edit]	ANCHAL AGROILS LLP [View]	14	0	0	0	14	4832.69	Entered	amshuhu	05-12-2020	-	-		

ZERO STOCK REPORT

SEM ≡

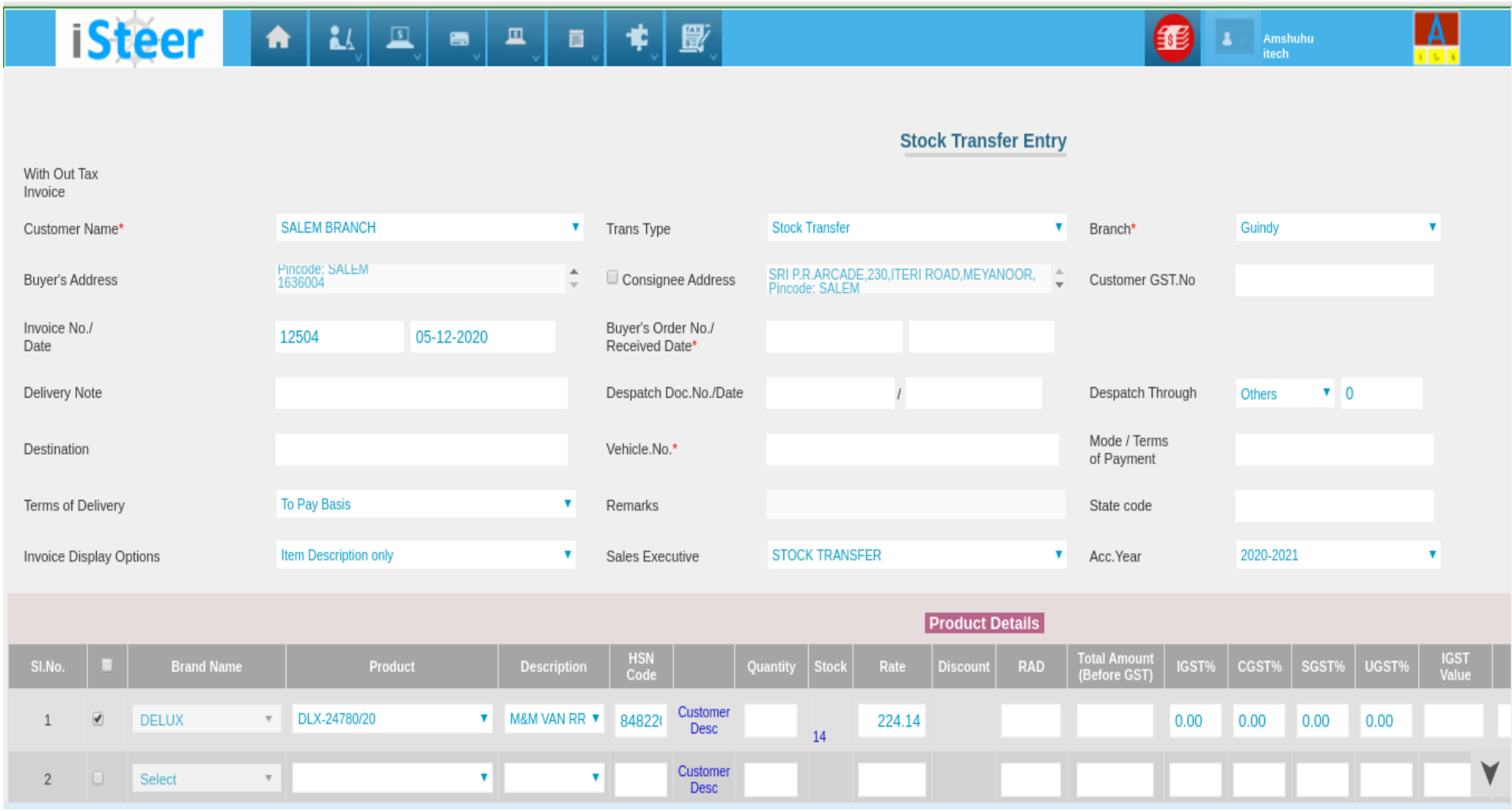
Zero Stock Report

Home > BI > Zero Stock Report

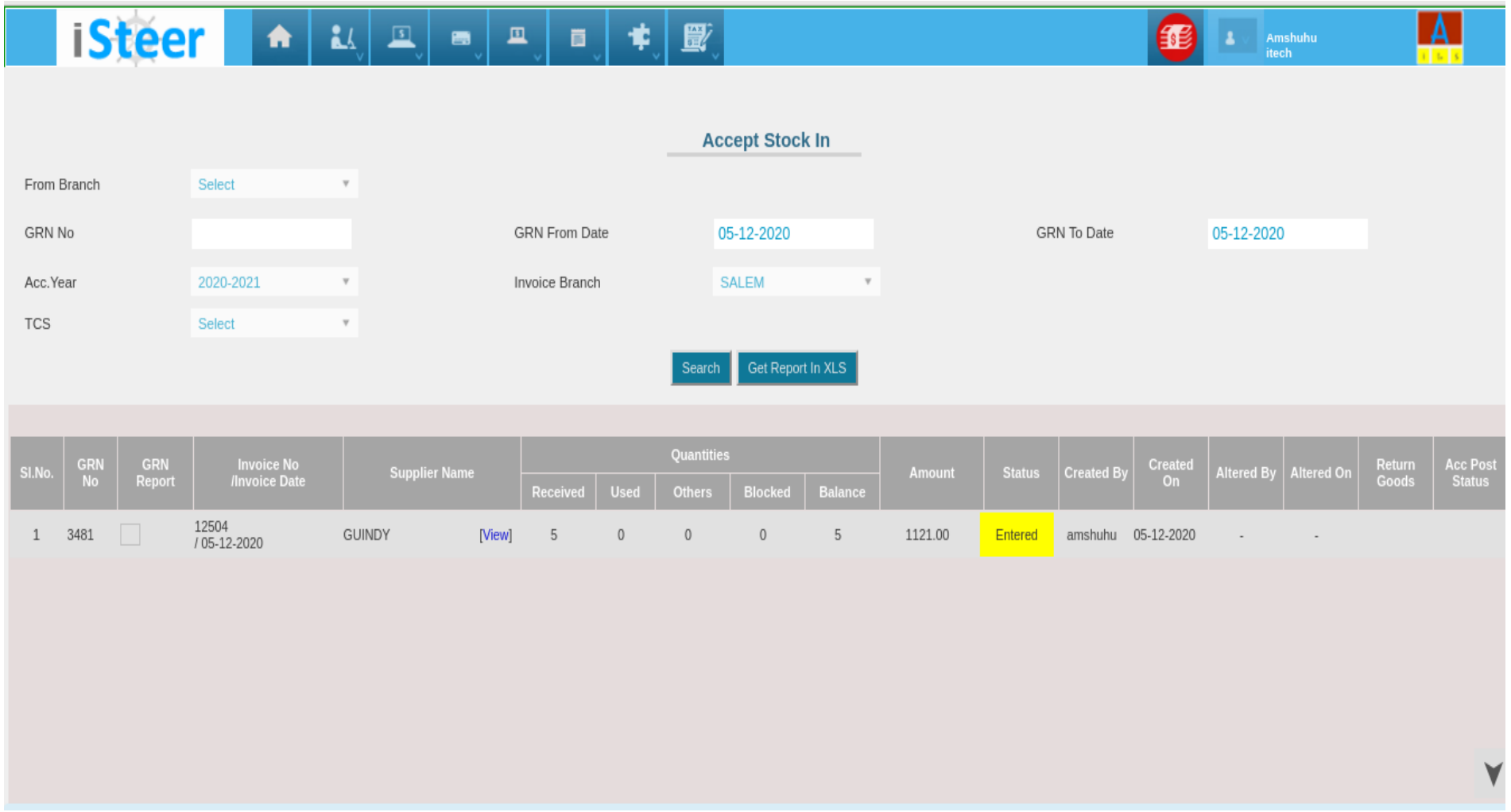
Enter No Of Days 20 Search

	Guindy				Vellore Unit				Kumbakonam Unit				Tirunelveli Unit				SALEM				
S.No	Item Description	Pending SO	Pending PO	Sale in 90Days	Stock-in Transit	Stock	List Price	Qty	Total	Stock	List Price	Qty	Total	Stock	List Price	Qty	Total	Stock	List Price	Qty	Total
1	DLX-11590/520--JEEP/VAN K P BRG	0	0	11	0	0	141.44			0	141.44			11	141.44			0	141.44		
2	15A1215--CANTER N/M BELT	0	0	1	0	1	208.50			0	208.50			1	208.50			0	208.50		
3	1603003--TATA AP GAUGE	0	0	1	0	1	286.30			0	286.30			0	286.30			0	286.30		
4	DLX-1988/22--B275/TRAV/SWA FT OUT BRG	0	70	70	0	8	174.72			7	174.72			25	174.72			3	174.72		
5	5/16BSFX11/4--122 102 104 2-100	25	0	175	0	100	3.03			0	3.03			0	3.03			0	3.03		
6	5801003--AMB SP CABLE-1422MM	0	3	7	0	0	98.00			2	98.00			0	98.00			0	98.00		
7	6PK1385--BAJAJ TEMPO A/C / BEAT BELT	1	5	11	0	1	280.00			0	280.00			0	280.00			0	280.00		
8	DLX-BA10--BOLERO CL REL BRG	0	0	1	0	0	512.20			0	512.20			0	512.20			0	512.20		

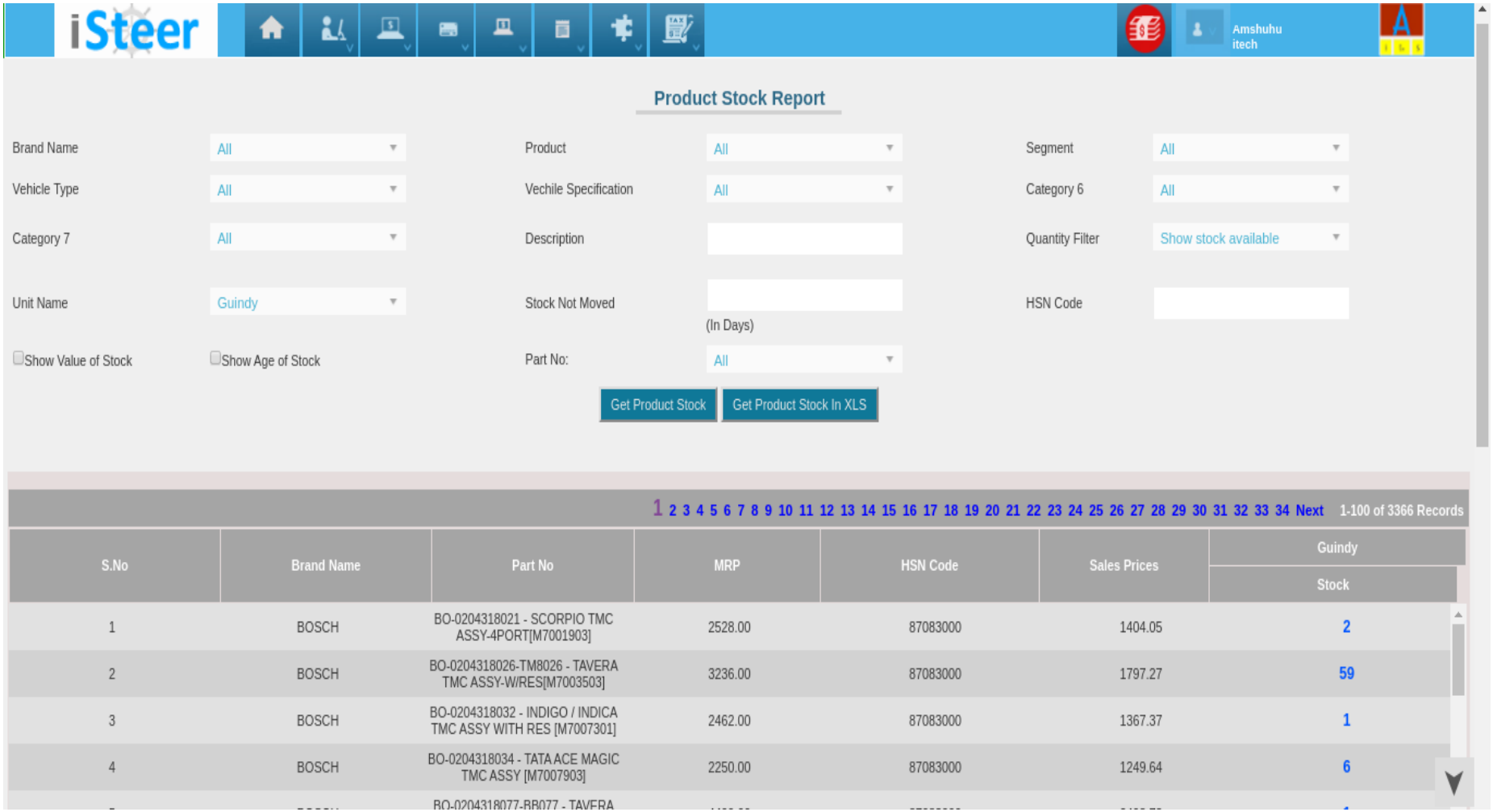
STOCK TRANSFER ENTRY



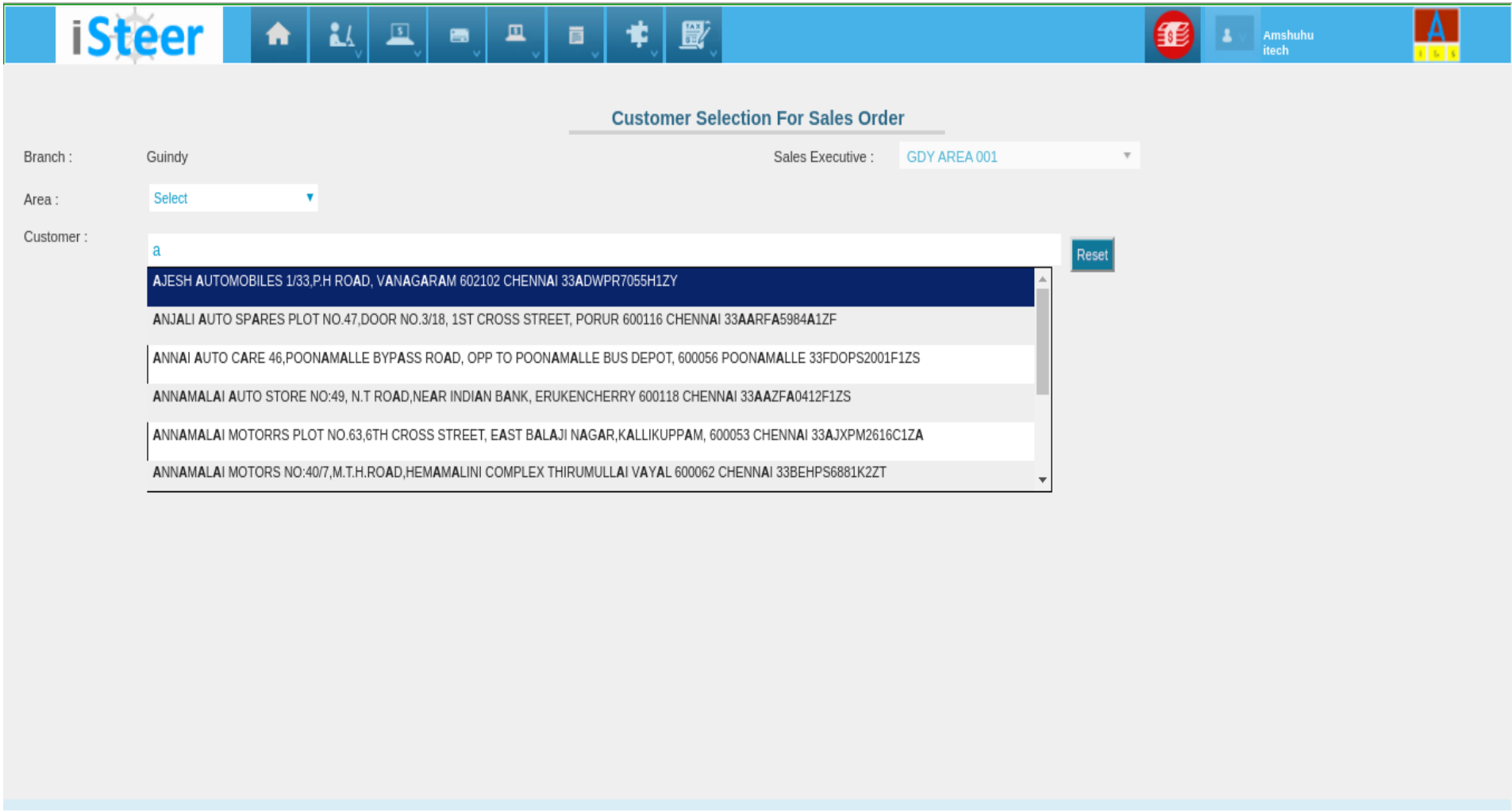
ACCEPT STOCK TRANSFER



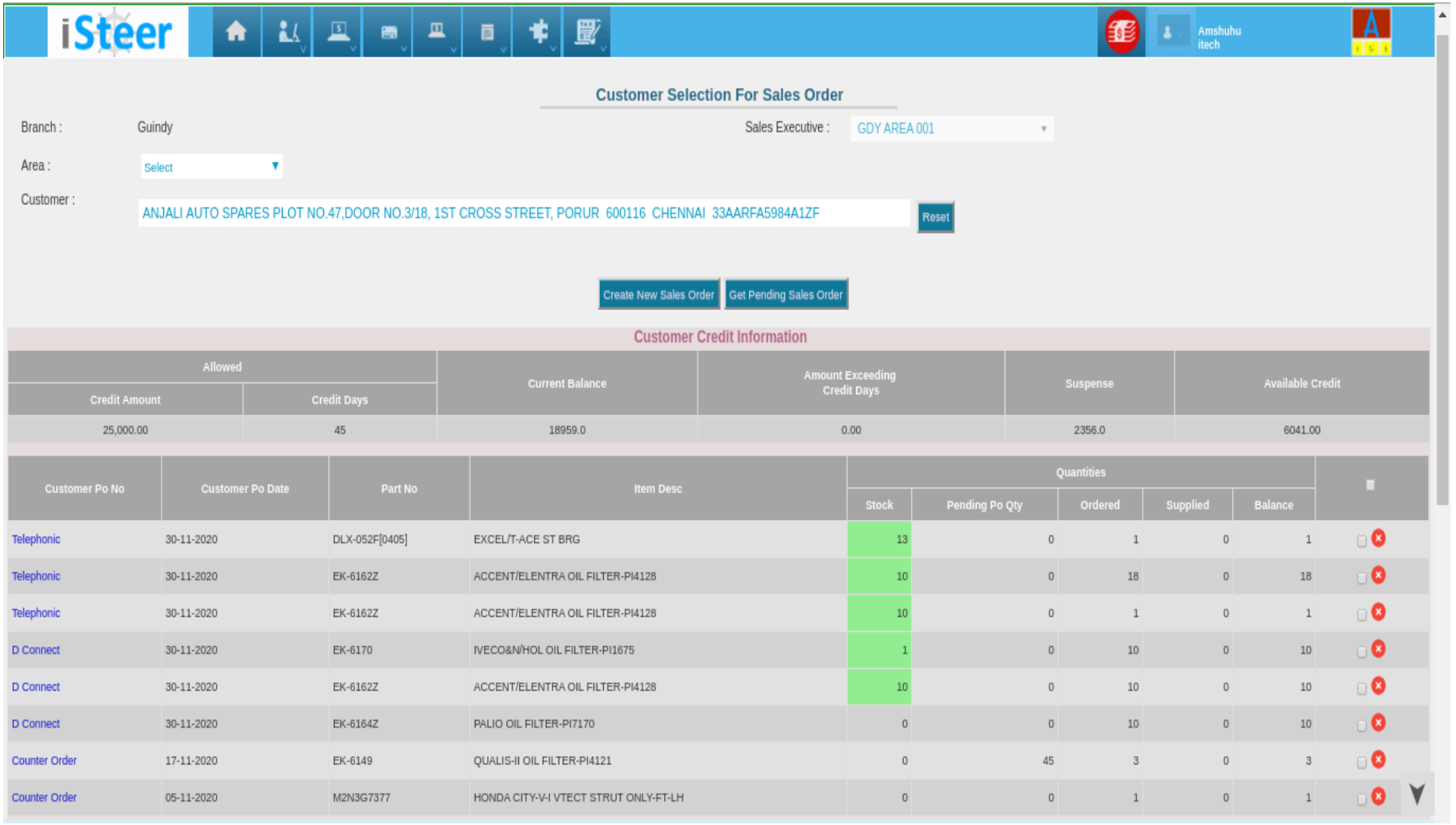
INVENTORY MANAGEMENT



CUSTOMER SELECTION FOR SALE ORDER



CREATE NEW ORDER



Allowed		Current Balance	Amount Exceeding Credit Days	Suspense	Available Credit
Credit Amount	Credit Days				
25,000.00	45	18959.0	0.00	2356.0	6041.00

Customer Po No	Customer Po Date	Part No	Item Desc	Quantities				
				Stock	Pending Po Qty	Ordered	Supplied	Balance
Telephonic	30-11-2020	DLX-052F[0405]	EXCEL/T-ACE ST BRG	13	0	1	0	1
Telephonic	30-11-2020	EK-6162Z	ACCENT/ELENTRA OIL FILTER-PI4128	10	0	18	0	18
Telephonic	30-11-2020	EK-6162Z	ACCENT/ELENTRA OIL FILTER-PI4128	10	0	1	0	1
D Connect	30-11-2020	EK-6170	IVECO&N/HOL OIL FILTER-PI1675	1	0	10	0	10
D Connect	30-11-2020	EK-6162Z	ACCENT/ELENTRA OIL FILTER-PI4128	10	0	10	0	10
D Connect	30-11-2020	EK-6164Z	PALIO OIL FILTER-PI7170	0	0	10	0	10
Counter Order	17-11-2020	EK-6149	QUALIS-II OIL FILTER-PI4121	0	45	3	0	3
Counter Order	05-11-2020	M2N3G7377	HONDA CITY-V-I VTECT STRUT ONLY-FT-LH	0	0	1	0	1

SALE ORDER ENTRY PAGE

iSteer

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Sales Order Entry Page

Sales Order No *	/15055/2020-2021	Date	05-12-2020	PO Type	Telephonic
Company Name *	ANJALI AUTO SPARES	Cus GST No	33AARFA5984A1ZF	Buyer Address*	PLOT NO.47,DOOR NO.3/18,
Consignee Address	PLOT NO.47,DOOR NO.3/18,1ST CROSS	Customer Phone	9884444866	Email Id	sajish.m.c@gmail.com
Contact Person	Mr.JAISON	Sales Executive	GDY AREA 001	Acc Year	2020-2021
Remarks		Unit	Guindy		

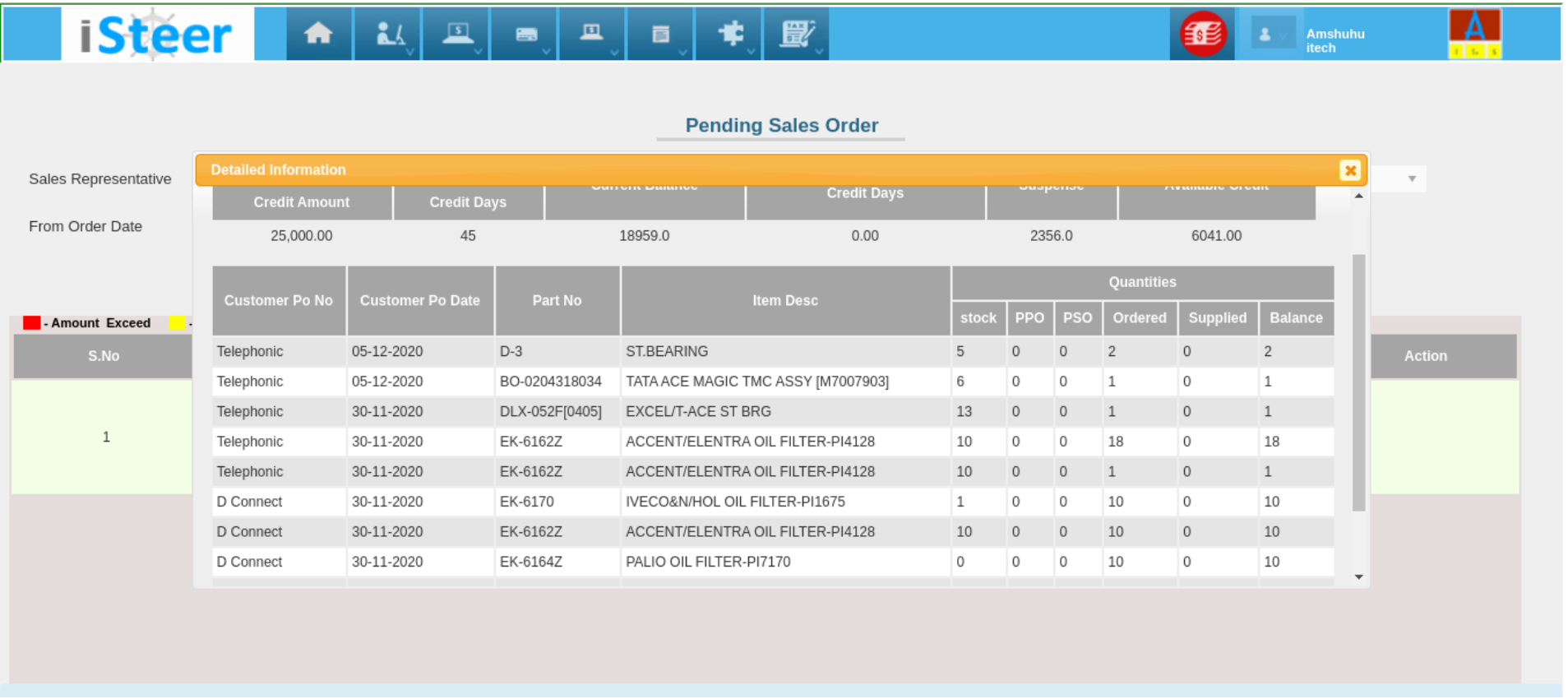
Discount Applicable (•) Yes ( ) No ( ) Add 2% ( ) Add 5%

Brand Name	Qty / Total
DELUX	: 2 / 190.8
BOSCH	:1 / 1249.64

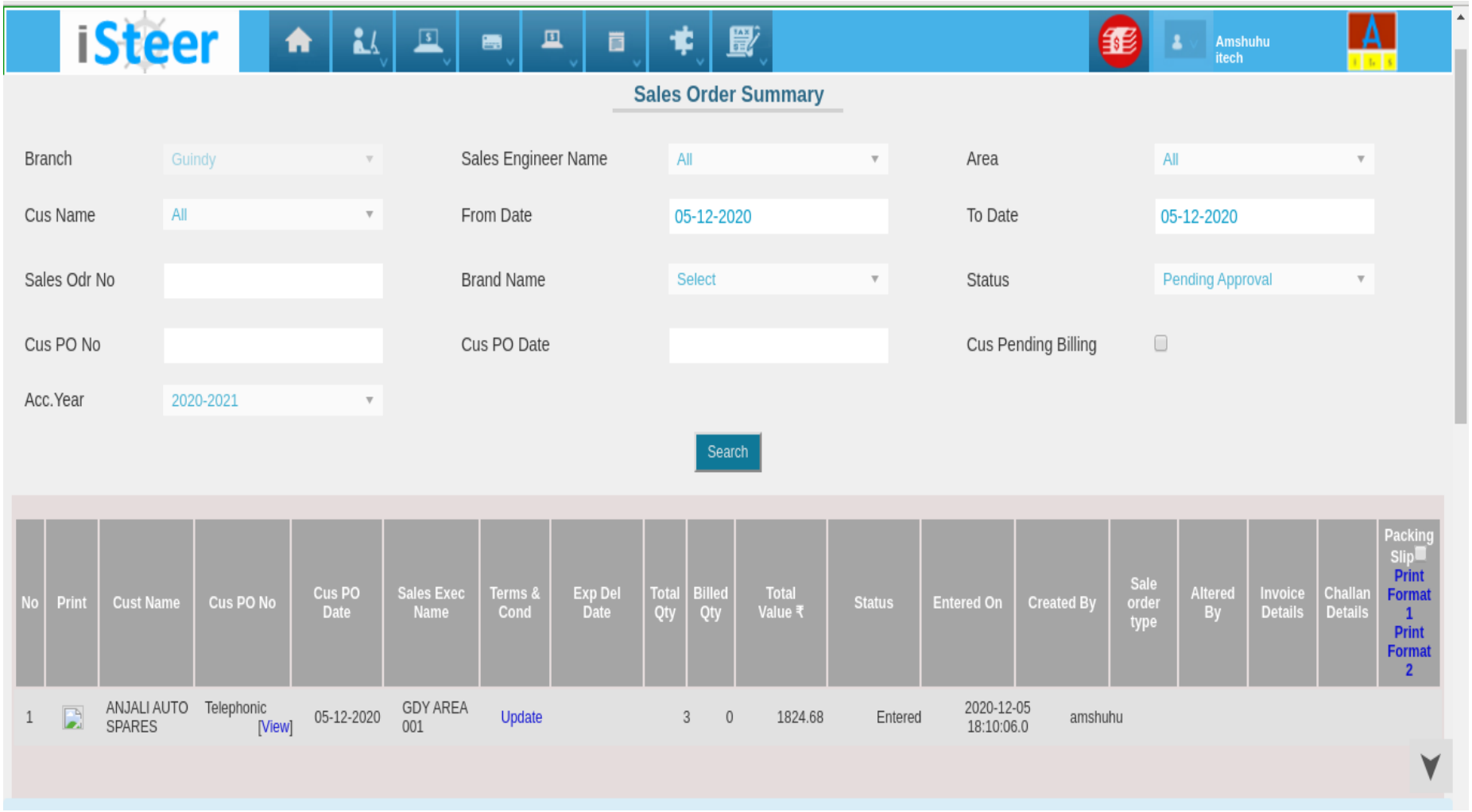
Product Details

Sl. No		Brand Name	Part No *	IGST %	SGST %	CGST %	UGST %	List Price	Quantity							Rate *	Discount %	RAD	Total Amt	Approximate Delivery Date
									PPO Qty	PSO Qty	Stock	Supplied	Std Packing Qty	Order *	Pending Pur Qty					
1	☑	DELUX	D-3 - ST.BEARING	0.00	9.00	9.00	0.00	95.40	0	0	5	0	10	2	0	95.40		95.4	190.8	
2	☑	BOSCH	BO-0204318034 - TATA ACE MAGI...	0.00	14.00	14.00	0.00	1249.64	0	0	6	0	1	1	0	1249.64		1249.64	1249.64	

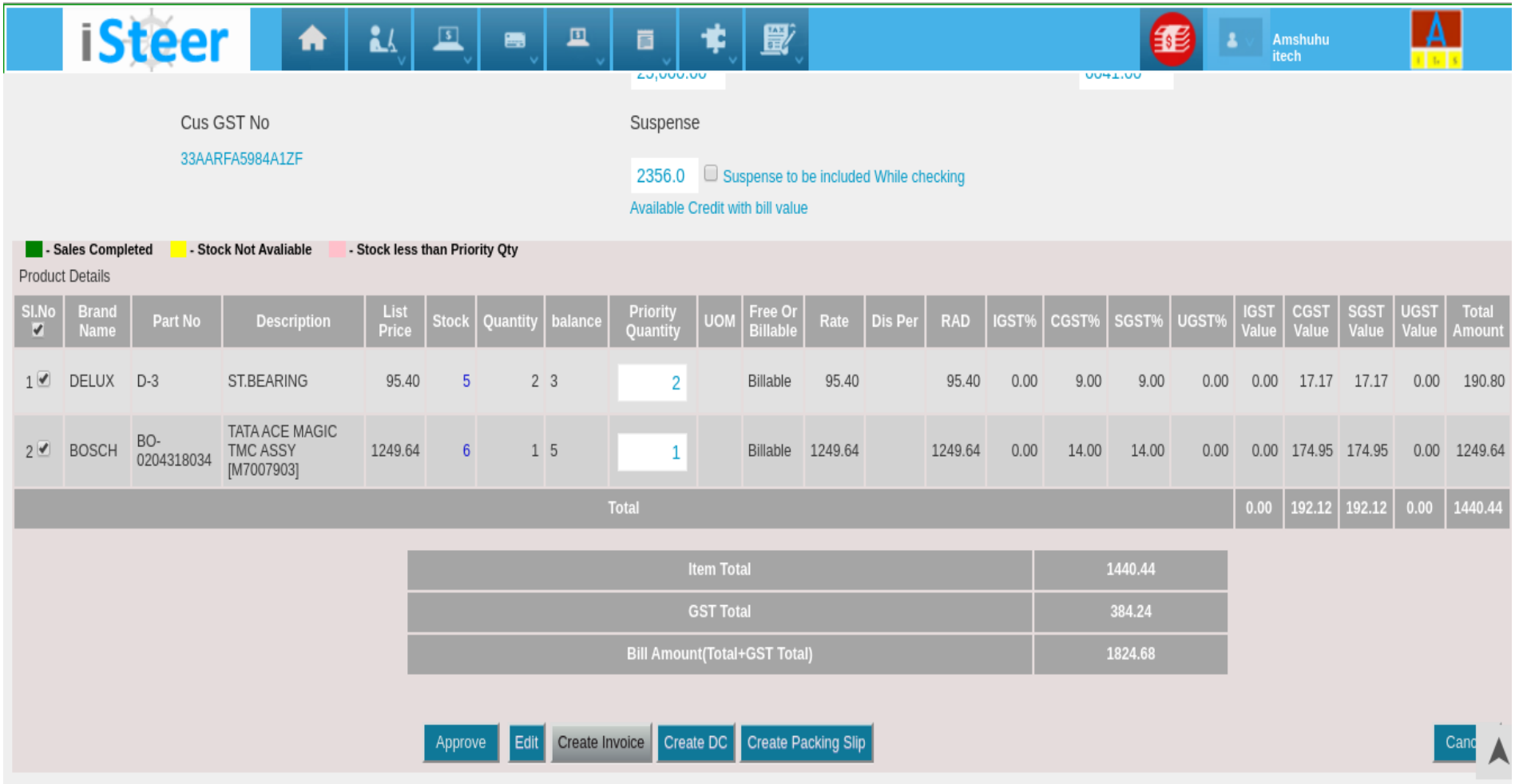
PENDING SALES ORDER



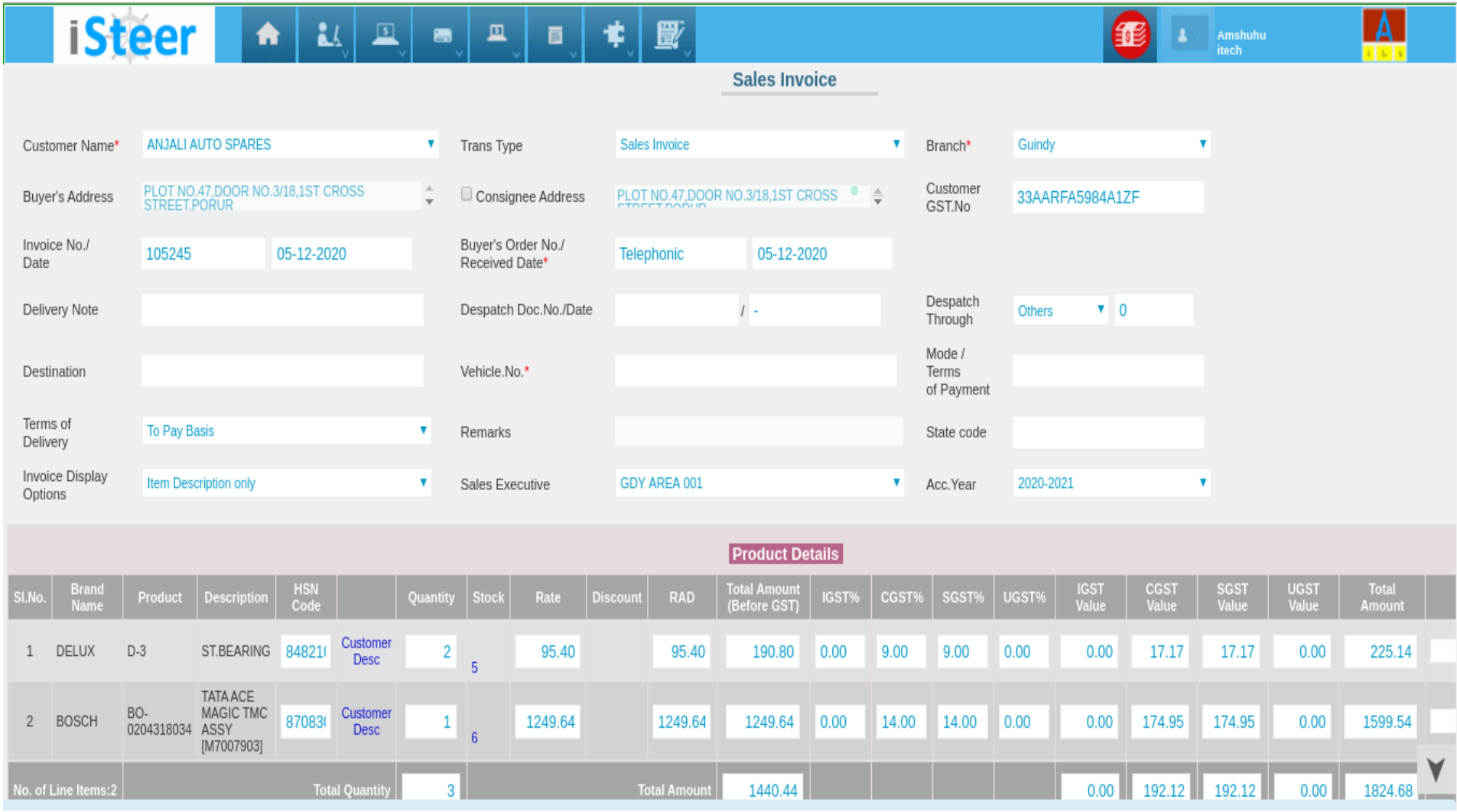
SALE ORDER SUMMARY



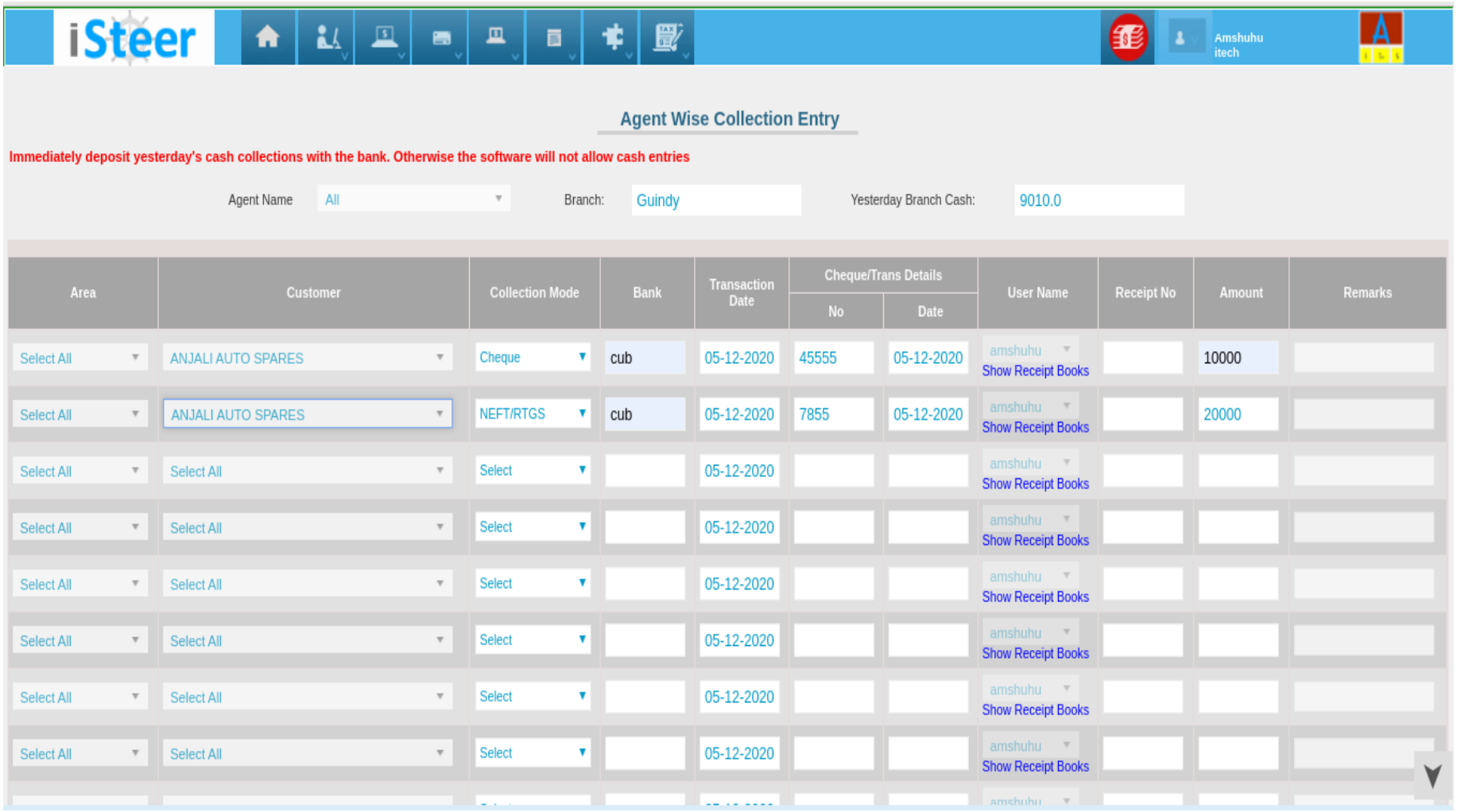
CREATE INVOICE



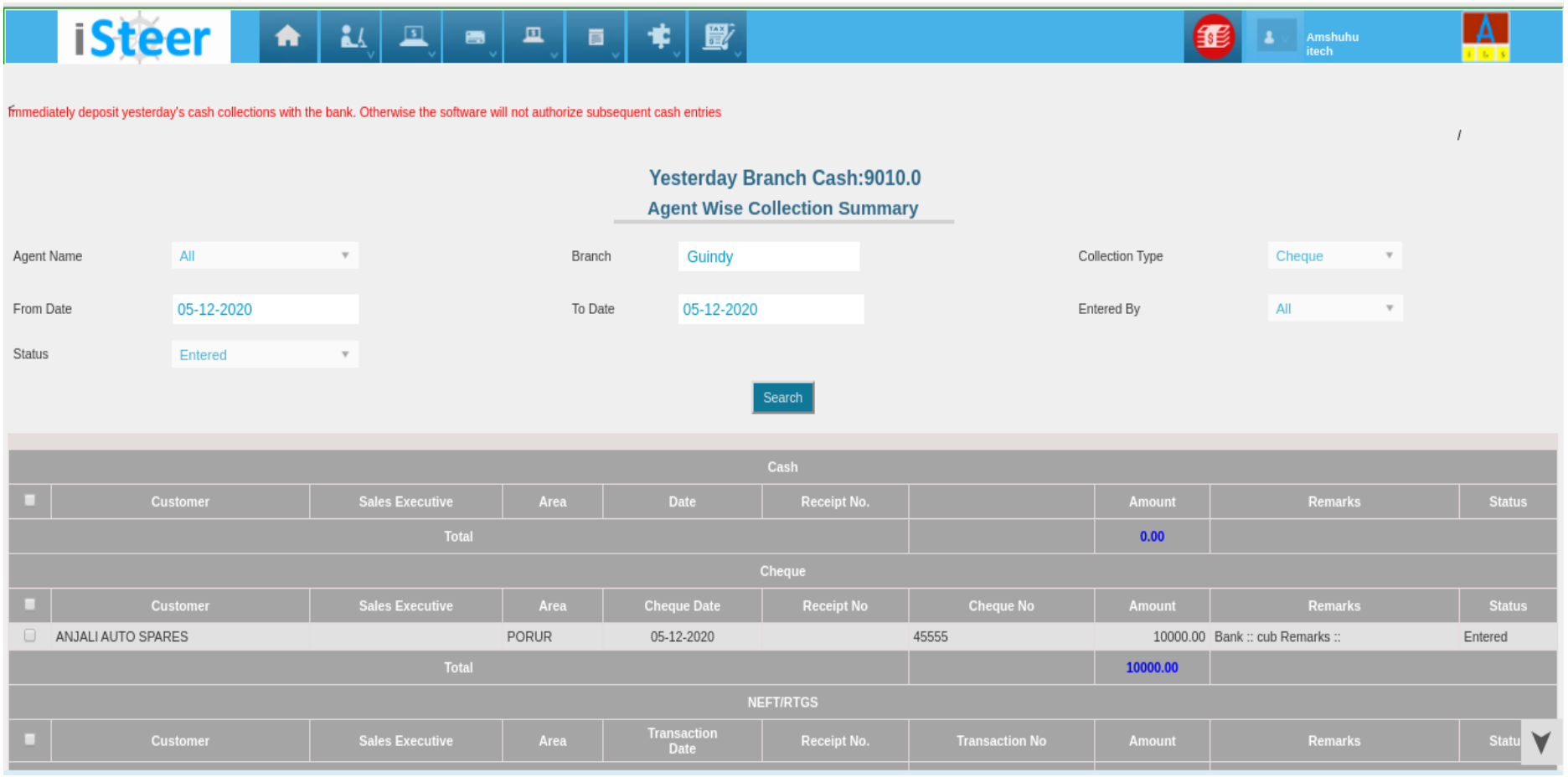
SALES INVOICE ENTRY



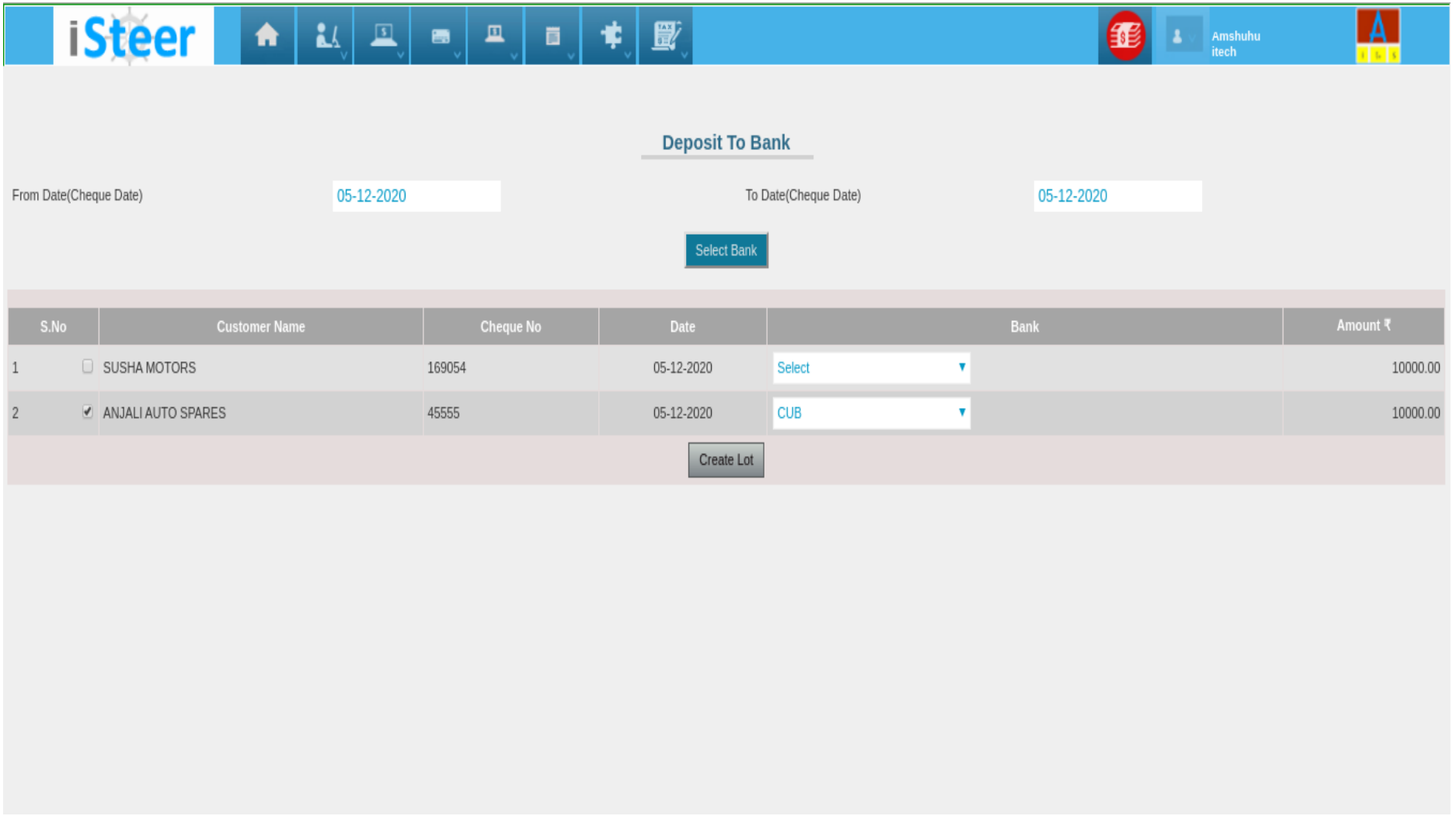
COLLECTION ENTRY



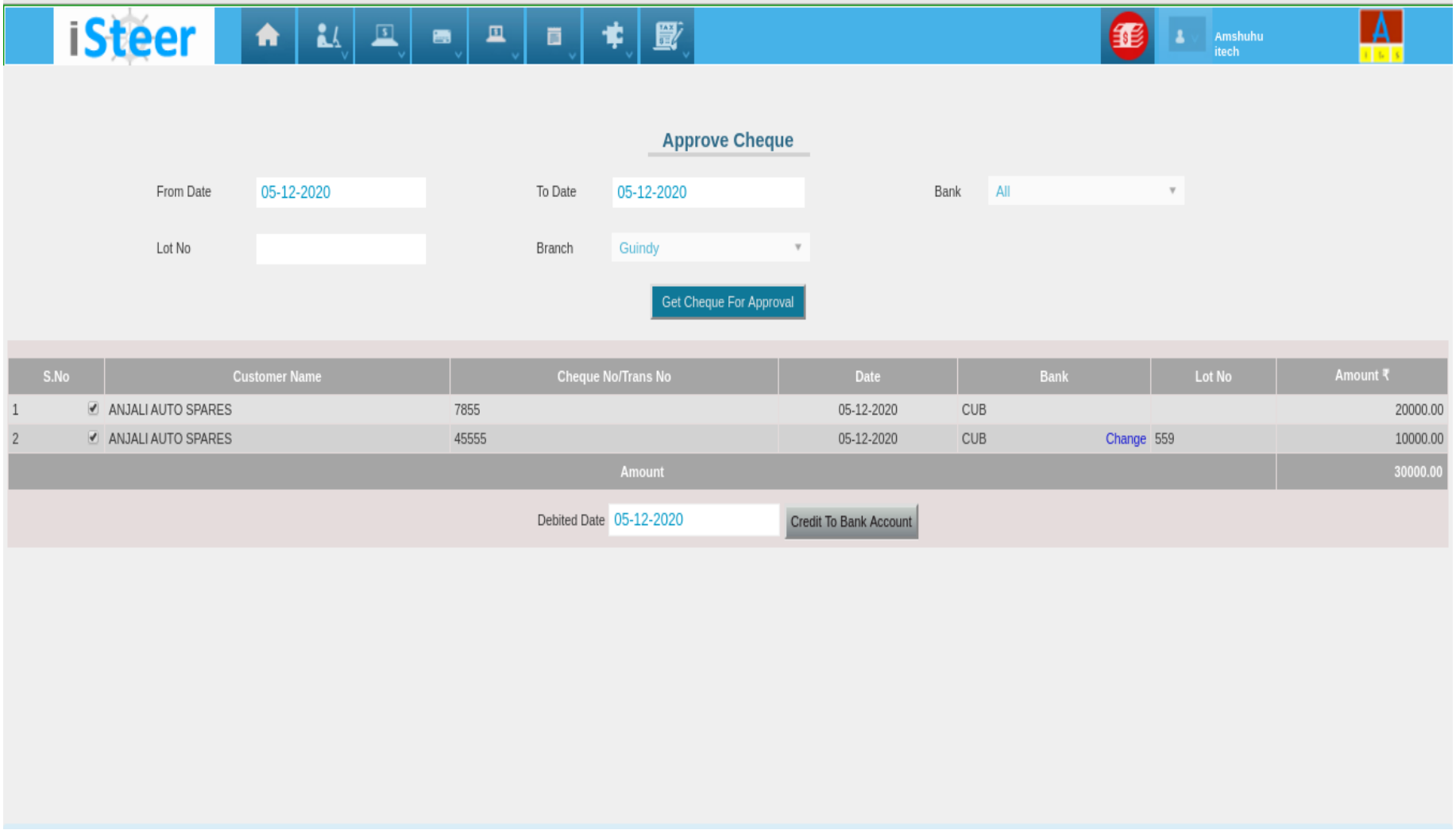
COLLECTION SUMMARY



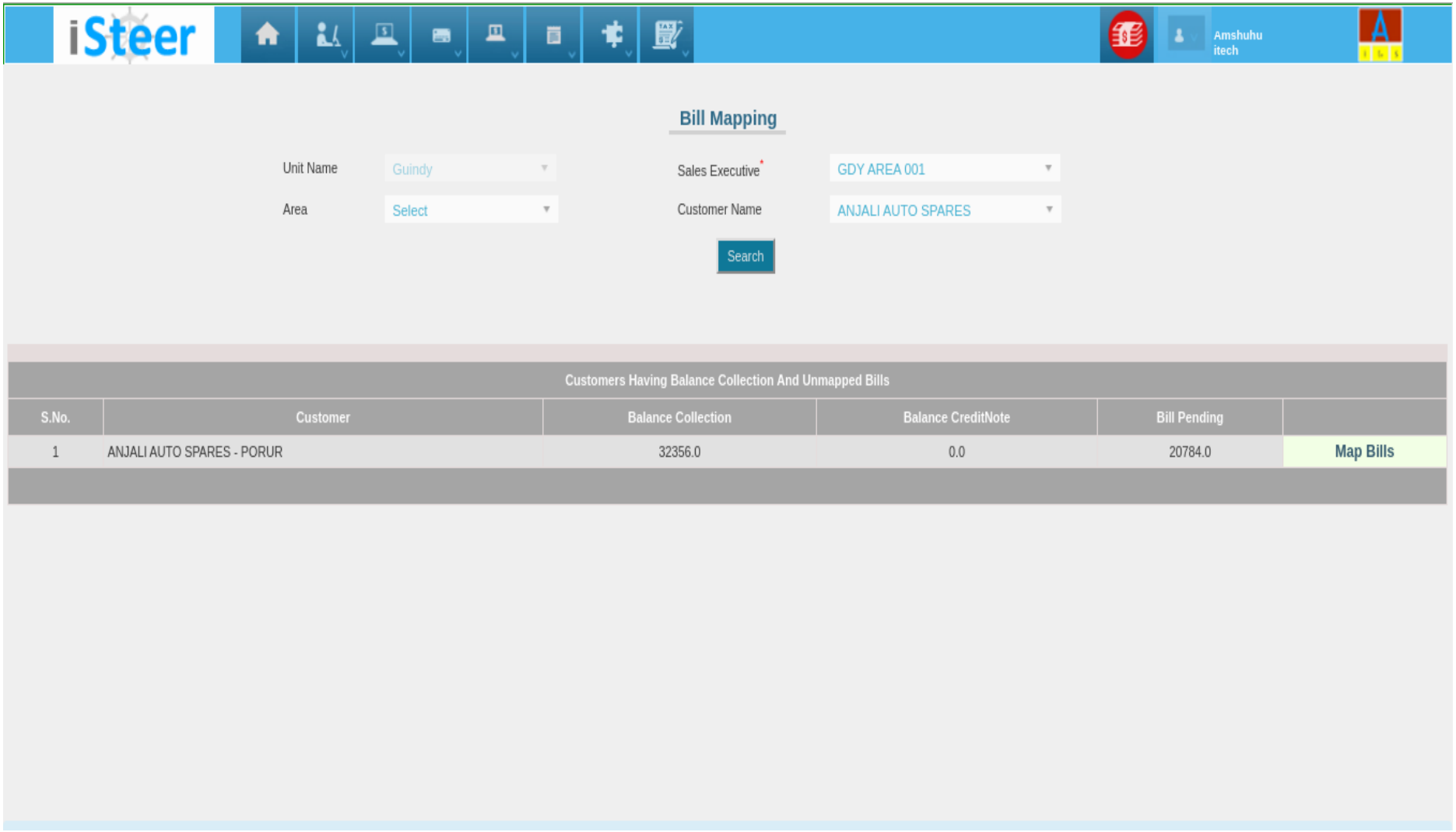
COLLECTION DEPOSIT TO BANK



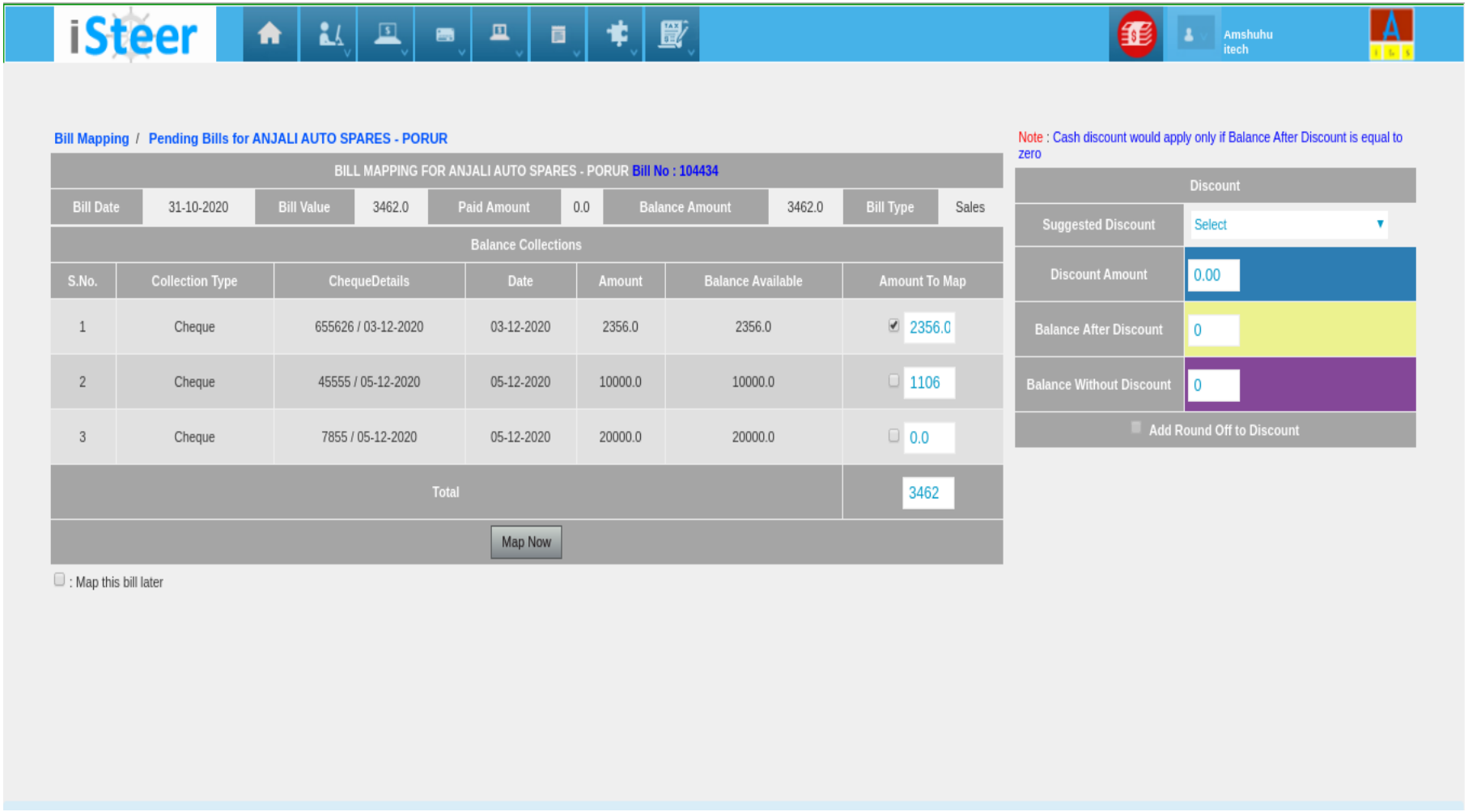
APPROVE COLLECTION



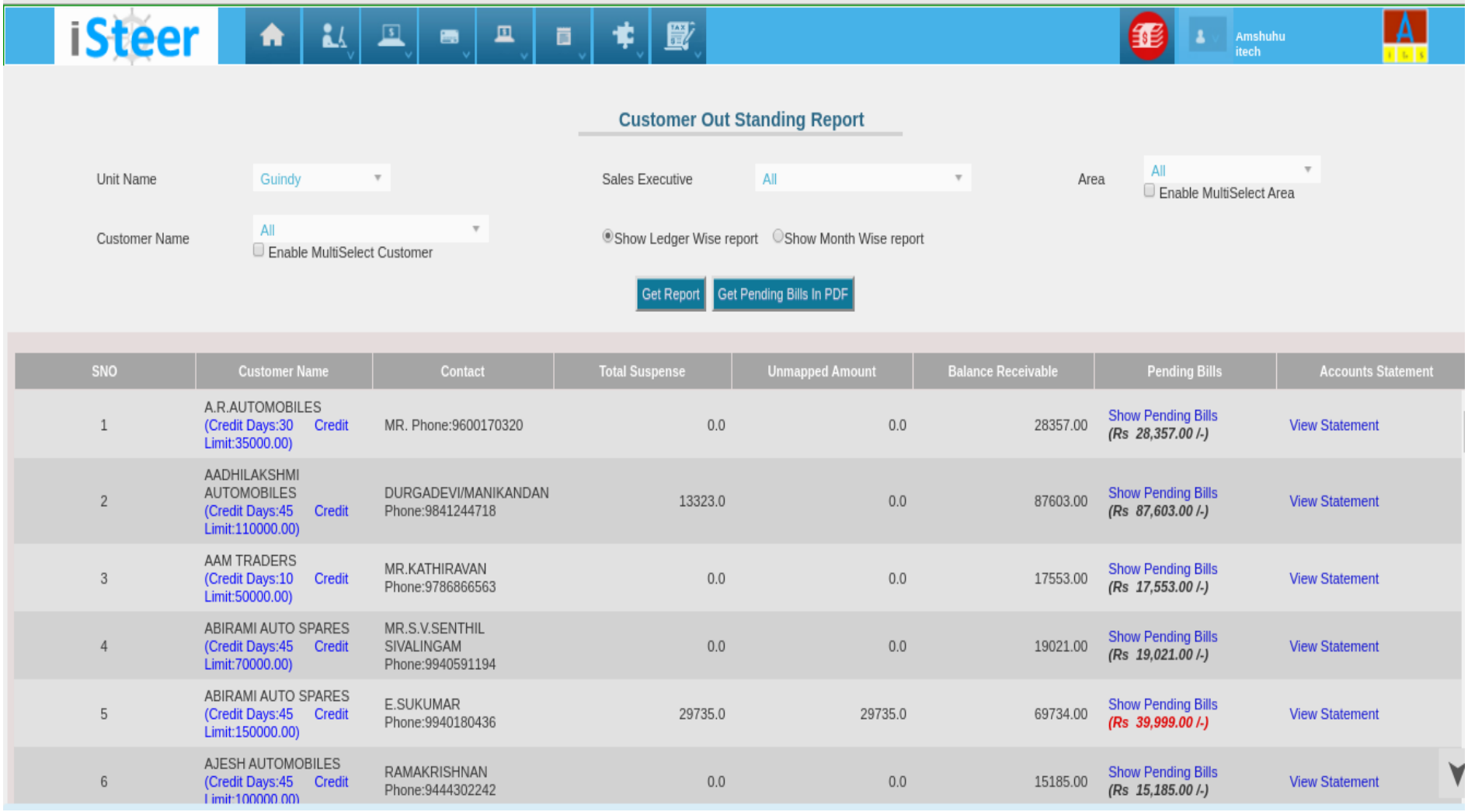
BILL MAPPING



BILL MAPPING

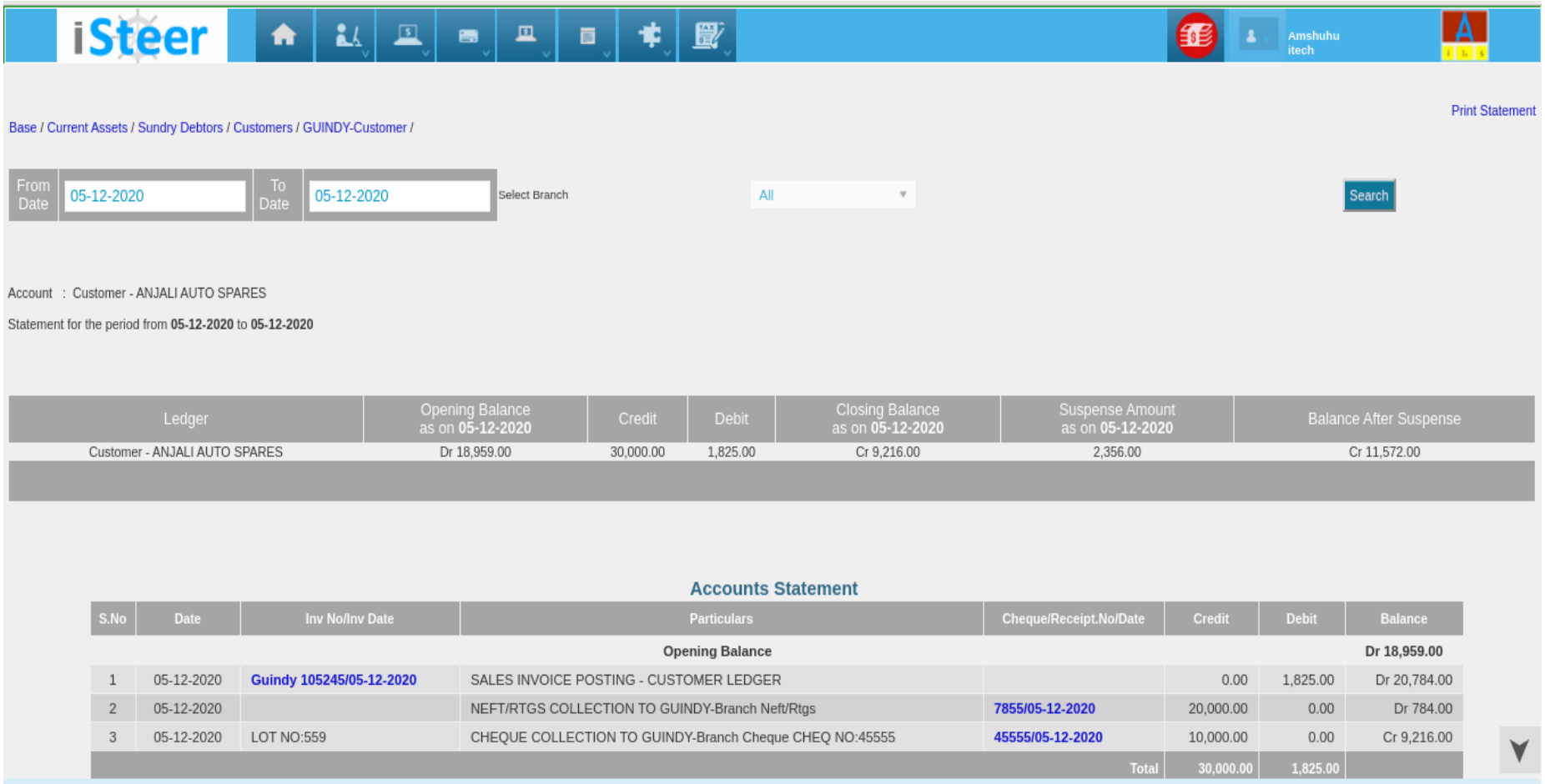


CUSTOMER OUT STANDING

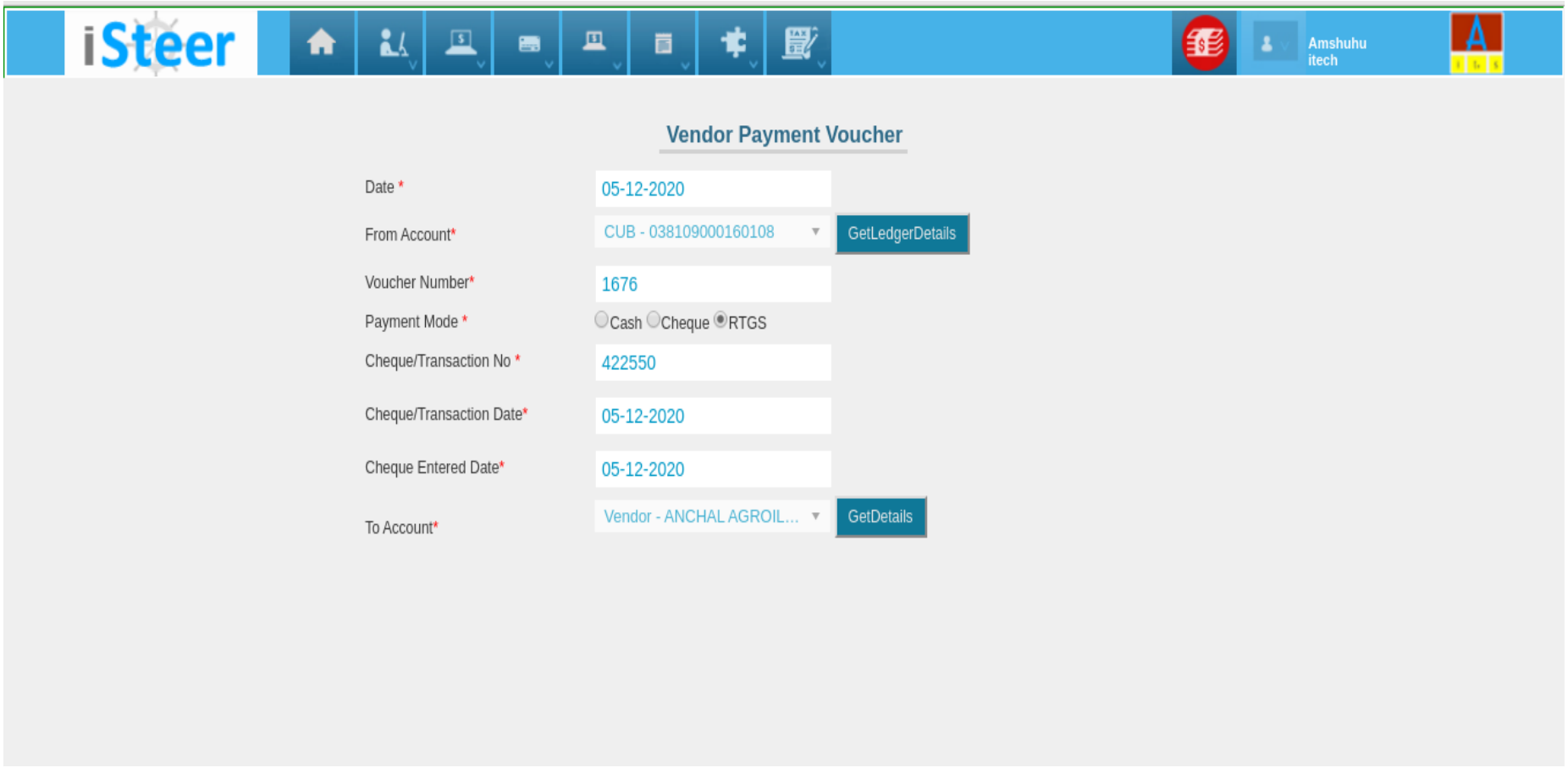


SNO	Customer Name	Contact	Total Suspense	Unmapped Amount	Balance Receivable	Pending Bills	Accounts Statement
1	A.R.AUTOMOBILES (Credit Days:30 Credit Limit:35000.00)	MR. Phone:9600170320	0.0	0.0	28357.00	Show Pending Bills (Rs 28,357.00 /-)	View Statement
2	AADHILAKSHMI AUTOMOBILES (Credit Days:45 Credit Limit:110000.00)	DURGADEVI/MANIKANDAN Phone:9841244718	13323.0	0.0	87603.00	Show Pending Bills (Rs 87,603.00 /-)	View Statement
3	AAM TRADERS (Credit Days:10 Credit Limit:50000.00)	MR.KATHIRAVAN Phone:9786866563	0.0	0.0	17553.00	Show Pending Bills (Rs 17,553.00 /-)	View Statement
4	ABIRAMI AUTO SPARES (Credit Days:45 Credit Limit:70000.00)	MR.S.V.SENTHIL SIVALINGAM Phone:9940591194	0.0	0.0	19021.00	Show Pending Bills (Rs 19,021.00 /-)	View Statement
5	ABIRAMI AUTO SPARES (Credit Days:45 Credit Limit:150000.00)	E.SUKUMAR Phone:9940180436	29735.0	29735.0	69734.00	Show Pending Bills (Rs 39,999.00 /-)	View Statement
6	AJESH AUTOMOBILES (Credit Days:45 Credit Limit:100000.00)	RAMAKRISHNAN Phone:9444302242	0.0	0.0	15185.00	Show Pending Bills (Rs 15,185.00 /-)	View Statement

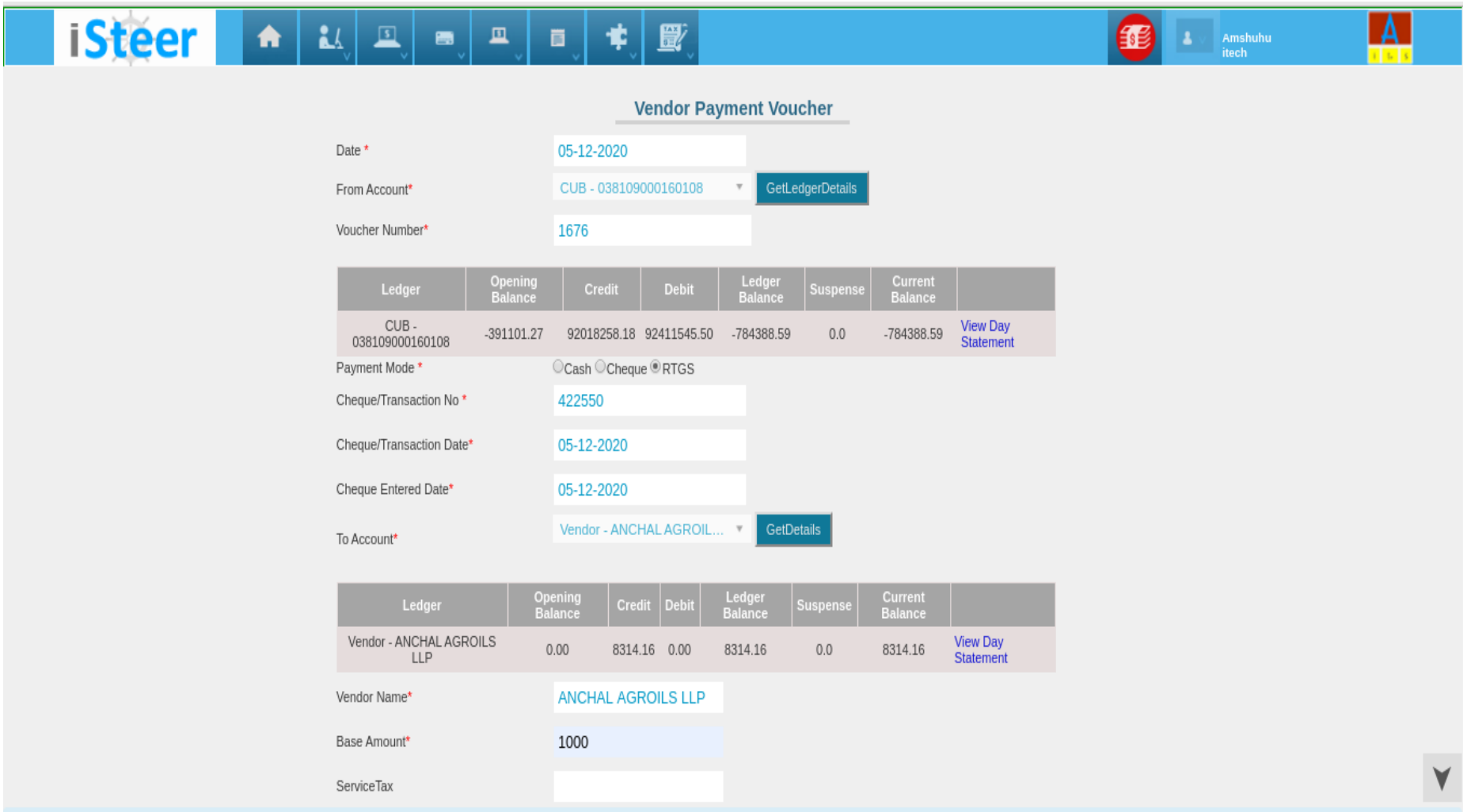
ACCOUNTS STATEMENTS



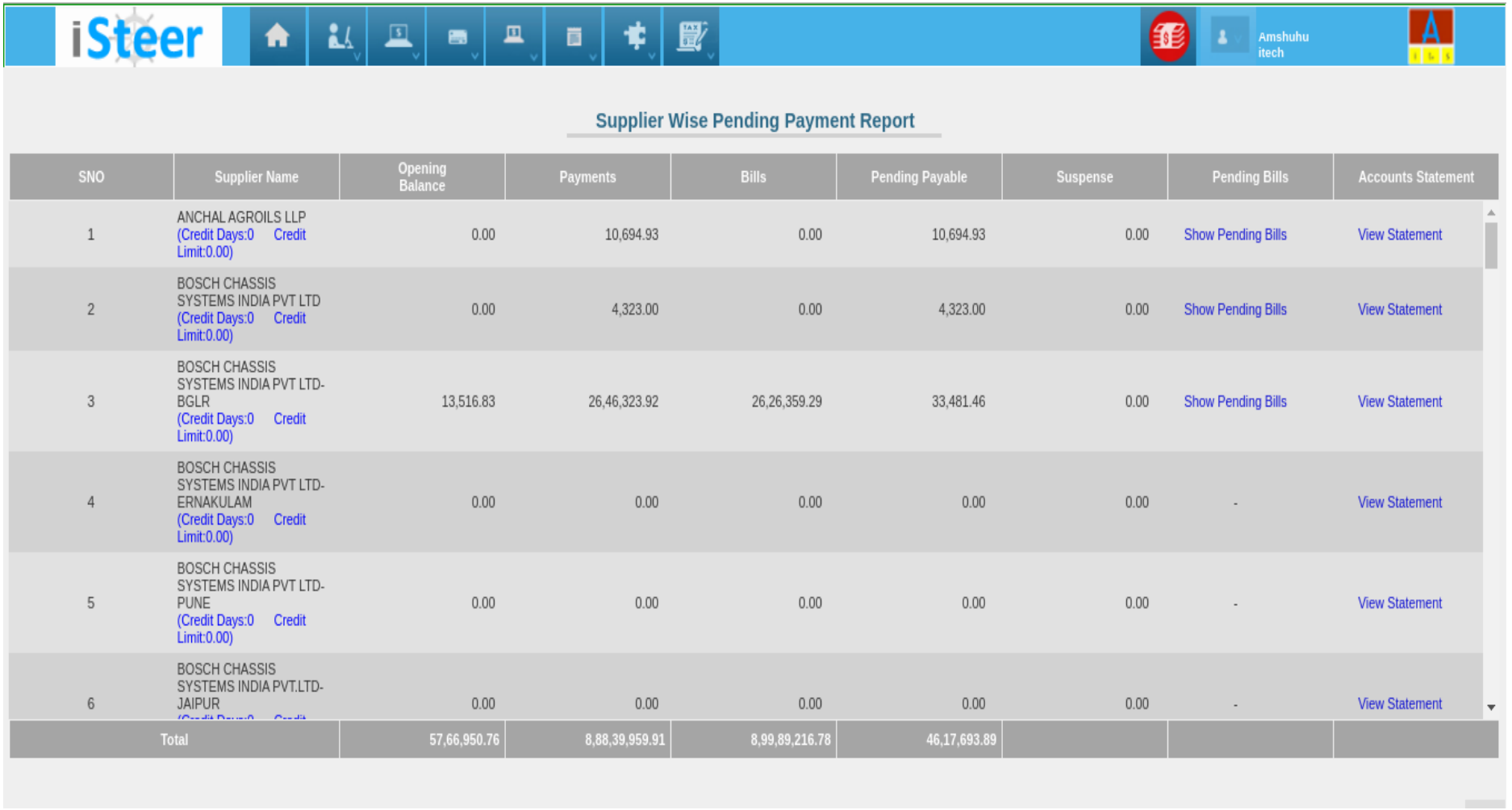
PAYMENT ENTRY



PAYMENT ENTRY



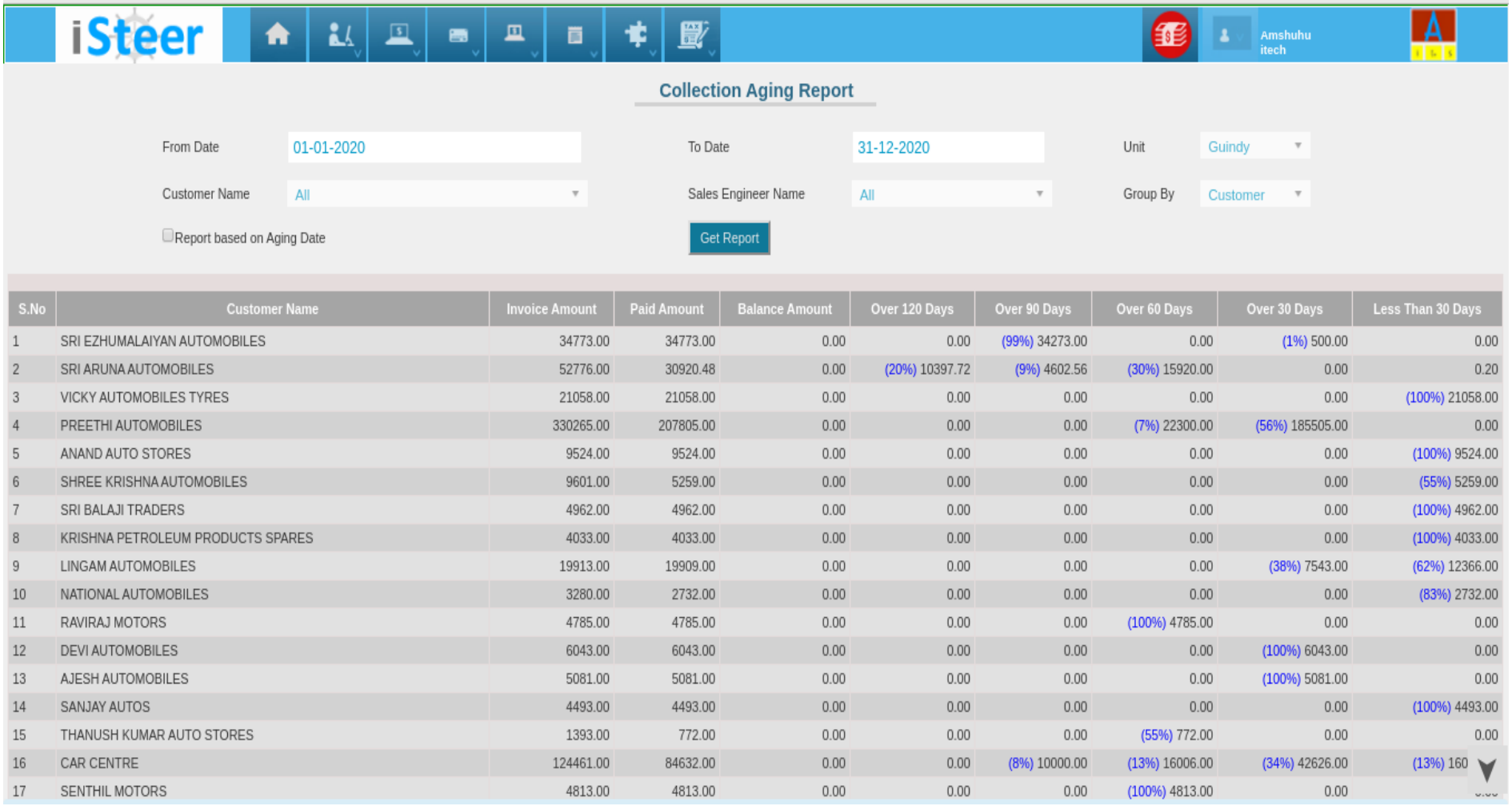
SUPPLIER WISE PENDING PAYMENT



Supplier Wise Pending Payment Report

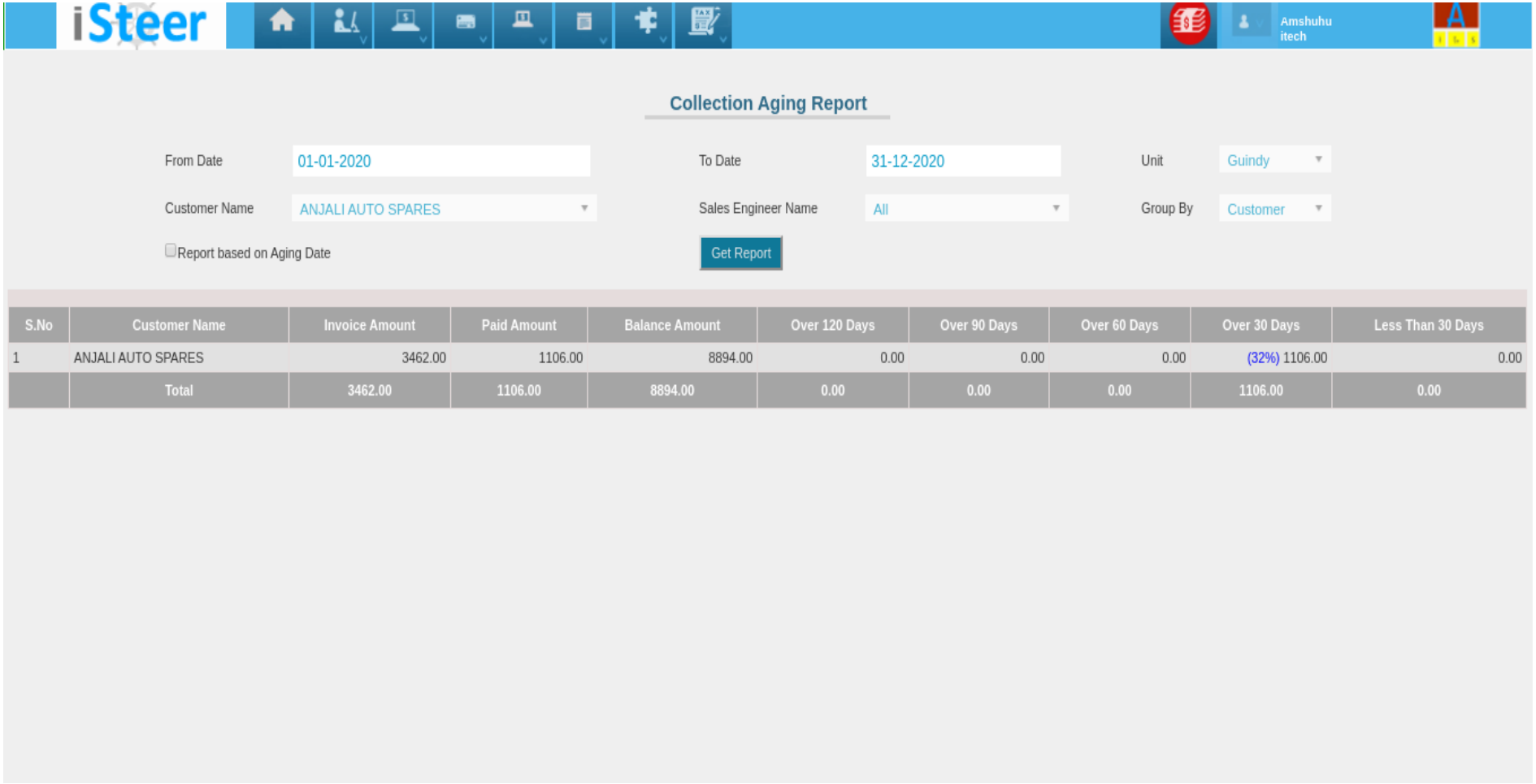
SNO	Supplier Name	Opening Balance	Payments	Bills	Pending Payable	Suspense	Pending Bills	Accounts Statement
1	ANCHAL AGROILS LLP (Credit Days:0 Credit Limit:0.00)	0.00	10,694.93	0.00	10,694.93	0.00	Show Pending Bills	View Statement
2	BOSCH CHASSIS SYSTEMS INDIA PVT LTD (Credit Days:0 Credit Limit:0.00)	0.00	4,323.00	0.00	4,323.00	0.00	Show Pending Bills	View Statement
3	BOSCH CHASSIS SYSTEMS INDIA PVT LTD-BGLR (Credit Days:0 Credit Limit:0.00)	13,516.83	26,46,323.92	26,26,359.29	33,481.46	0.00	Show Pending Bills	View Statement
4	BOSCH CHASSIS SYSTEMS INDIA PVT LTD-ERNAKULAM (Credit Days:0 Credit Limit:0.00)	0.00	0.00	0.00	0.00	0.00	-	View Statement
5	BOSCH CHASSIS SYSTEMS INDIA PVT LTD-PUNE (Credit Days:0 Credit Limit:0.00)	0.00	0.00	0.00	0.00	0.00	-	View Statement
6	BOSCH CHASSIS SYSTEMS INDIA PVT.LTD-JAIPUR	0.00	0.00	0.00	0.00	0.00	-	View Statement
Total		57,66,950.76	8,88,39,959.91	8,99,89,216.78	46,17,693.89			

BRANCH WISE COLLECTION AGING REPORT



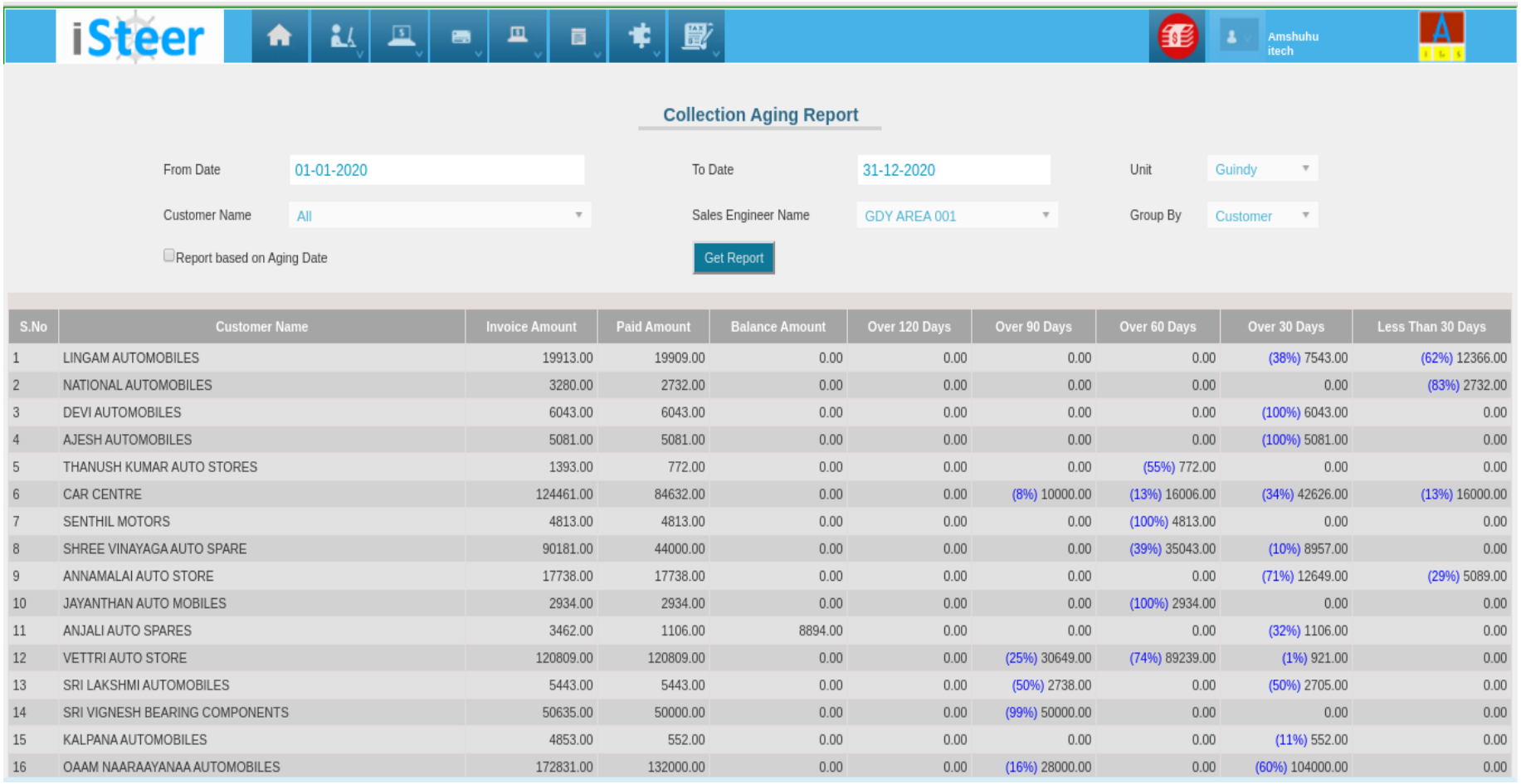
S.No	Customer Name	Invoice Amount	Paid Amount	Balance Amount	Over 120 Days	Over 90 Days	Over 60 Days	Over 30 Days	Less Than 30 Days
1	SRI EZHUMALAIYAN AUTOMOBILES	34773.00	34773.00	0.00	0.00	(99%) 34273.00	0.00	(1%) 500.00	0.00
2	SRI ARUNA AUTOMOBILES	52776.00	30920.48	0.00	(20%) 10397.72	(9%) 4602.56	(30%) 15920.00	0.00	0.20
3	VICKY AUTOMOBILES TYRES	21058.00	21058.00	0.00	0.00	0.00	0.00	0.00	(100%) 21058.00
4	PREETHI AUTOMOBILES	330265.00	207805.00	0.00	0.00	0.00	(7%) 22300.00	(56%) 185505.00	0.00
5	ANAND AUTO STORES	9524.00	9524.00	0.00	0.00	0.00	0.00	0.00	(100%) 9524.00
6	SHREE KRISHNA AUTOMOBILES	9601.00	5259.00	0.00	0.00	0.00	0.00	0.00	(55%) 5259.00
7	SRI BALAJI TRADERS	4962.00	4962.00	0.00	0.00	0.00	0.00	0.00	(100%) 4962.00
8	KRISHNA PETROLEUM PRODUCTS SPARES	4033.00	4033.00	0.00	0.00	0.00	0.00	0.00	(100%) 4033.00
9	LINGAM AUTOMOBILES	19913.00	19909.00	0.00	0.00	0.00	0.00	(38%) 7543.00	(62%) 12366.00
10	NATIONAL AUTOMOBILES	3280.00	2732.00	0.00	0.00	0.00	0.00	0.00	(83%) 2732.00
11	RAVIRAJ MOTORS	4785.00	4785.00	0.00	0.00	0.00	(100%) 4785.00	0.00	0.00
12	DEVI AUTOMOBILES	6043.00	6043.00	0.00	0.00	0.00	0.00	(100%) 6043.00	0.00
13	AJESH AUTOMOBILES	5081.00	5081.00	0.00	0.00	0.00	0.00	(100%) 5081.00	0.00
14	SANJAY AUTOS	4493.00	4493.00	0.00	0.00	0.00	0.00	0.00	(100%) 4493.00
15	THANUSH KUMAR AUTO STORES	1393.00	772.00	0.00	0.00	0.00	(55%) 772.00	0.00	0.00
16	CAR CENTRE	124461.00	84632.00	0.00	0.00	(8%) 10000.00	(13%) 16006.00	(34%) 42626.00	(13%) 160
17	SENTHIL MOTORS	4813.00	4813.00	0.00	0.00	0.00	(100%) 4813.00	0.00	

CUSTOMER WISE COLLECTION AGING REPORT



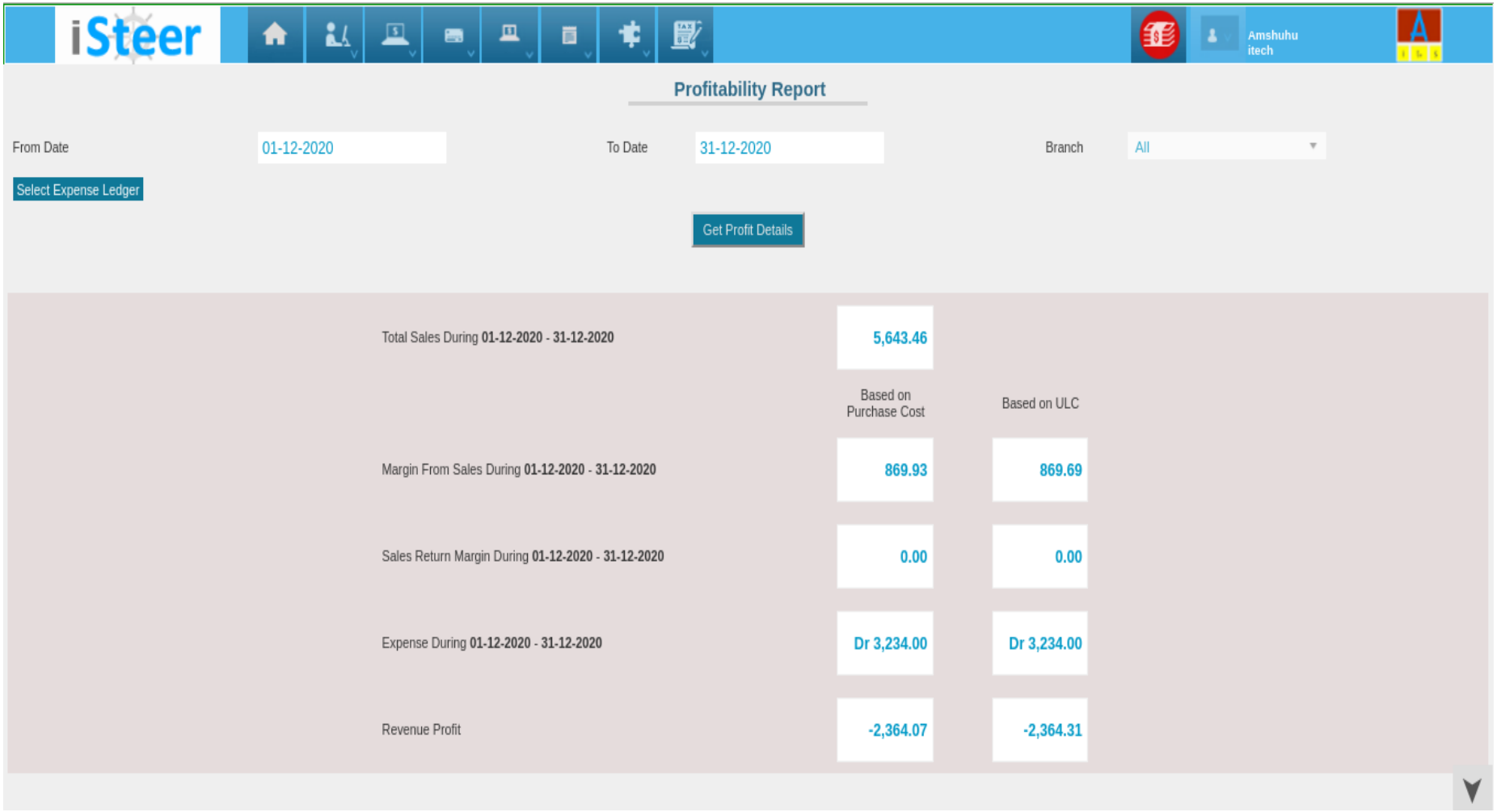
S.No	Customer Name	Invoice Amount	Paid Amount	Balance Amount	Over 120 Days	Over 90 Days	Over 60 Days	Over 30 Days	Less Than 30 Days
1	ANJALI AUTO SPARES	3462.00	1106.00	8894.00	0.00	0.00	0.00	(32%) 1106.00	0.00
	Total	3462.00	1106.00	8894.00	0.00	0.00	0.00	1106.00	0.00

SALES REP WISE COLLECTION AGING REPORT

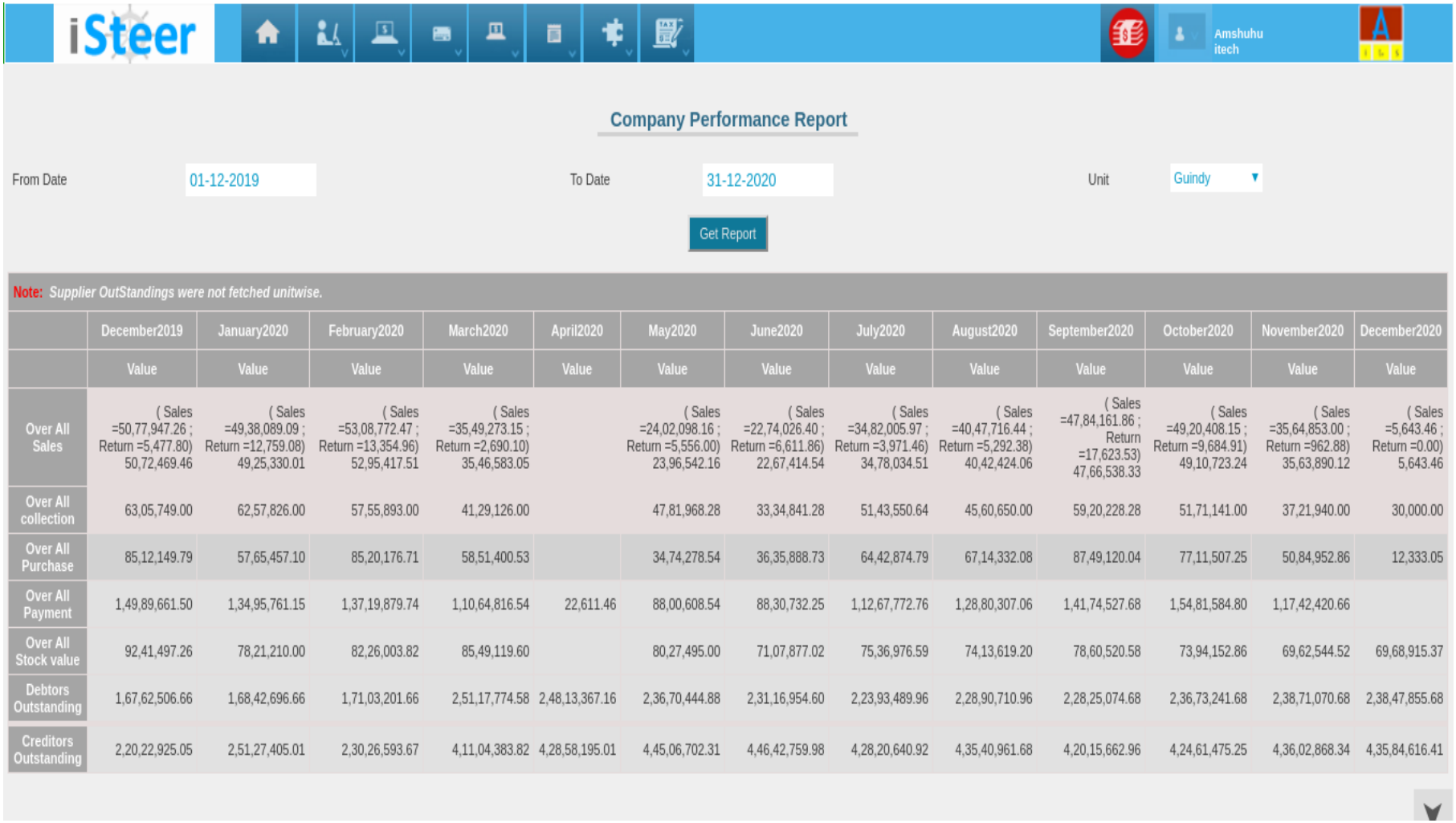


S.No	Customer Name	Invoice Amount	Paid Amount	Balance Amount	Over 120 Days	Over 90 Days	Over 60 Days	Over 30 Days	Less Than 30 Days
1	LINGAM AUTOMOBILES	19913.00	19909.00	0.00	0.00	0.00	0.00	(38%) 7543.00	(62%) 12366.00
2	NATIONAL AUTOMOBILES	3280.00	2732.00	0.00	0.00	0.00	0.00	0.00	(83%) 2732.00
3	DEVI AUTOMOBILES	6043.00	6043.00	0.00	0.00	0.00	0.00	(100%) 6043.00	0.00
4	AJESH AUTOMOBILES	5081.00	5081.00	0.00	0.00	0.00	0.00	(100%) 5081.00	0.00
5	THANUSH KUMAR AUTO STORES	1393.00	772.00	0.00	0.00	0.00	(55%) 772.00	0.00	0.00
6	CAR CENTRE	124461.00	84632.00	0.00	0.00	(8%) 10000.00	(13%) 16006.00	(34%) 42626.00	(13%) 16000.00
7	SENTHIL MOTORS	4813.00	4813.00	0.00	0.00	0.00	(100%) 4813.00	0.00	0.00
8	SHREE VINAYAGA AUTO SPARE	90181.00	44000.00	0.00	0.00	0.00	(39%) 35043.00	(10%) 8957.00	0.00
9	ANNAMALAI AUTO STORE	17738.00	17738.00	0.00	0.00	0.00	0.00	(71%) 12649.00	(29%) 5089.00
10	JAYANTHAN AUTO MOBILES	2934.00	2934.00	0.00	0.00	0.00	(100%) 2934.00	0.00	0.00
11	ANJALI AUTO SPARES	3462.00	1106.00	8894.00	0.00	0.00	0.00	(32%) 1106.00	0.00
12	VETTRI AUTO STORE	120809.00	120809.00	0.00	0.00	(25%) 30649.00	(74%) 89239.00	(1%) 921.00	0.00
13	SRI LAKSHMI AUTOMOBILES	5443.00	5443.00	0.00	0.00	(50%) 2738.00	0.00	(50%) 2705.00	0.00
14	SRI VIGNESH BEARING COMPONENTS	50635.00	50000.00	0.00	0.00	(99%) 50000.00	0.00	0.00	0.00
15	KALPANA AUTOMOBILES	4853.00	552.00	0.00	0.00	0.00	0.00	(11%) 552.00	0.00
16	OAAM NAARAAYANAA AUTOMOBILES	172831.00	132000.00	0.00	0.00	(16%) 28000.00	0.00	(60%) 104000.00	0.00

PROFITABILITY REPORT



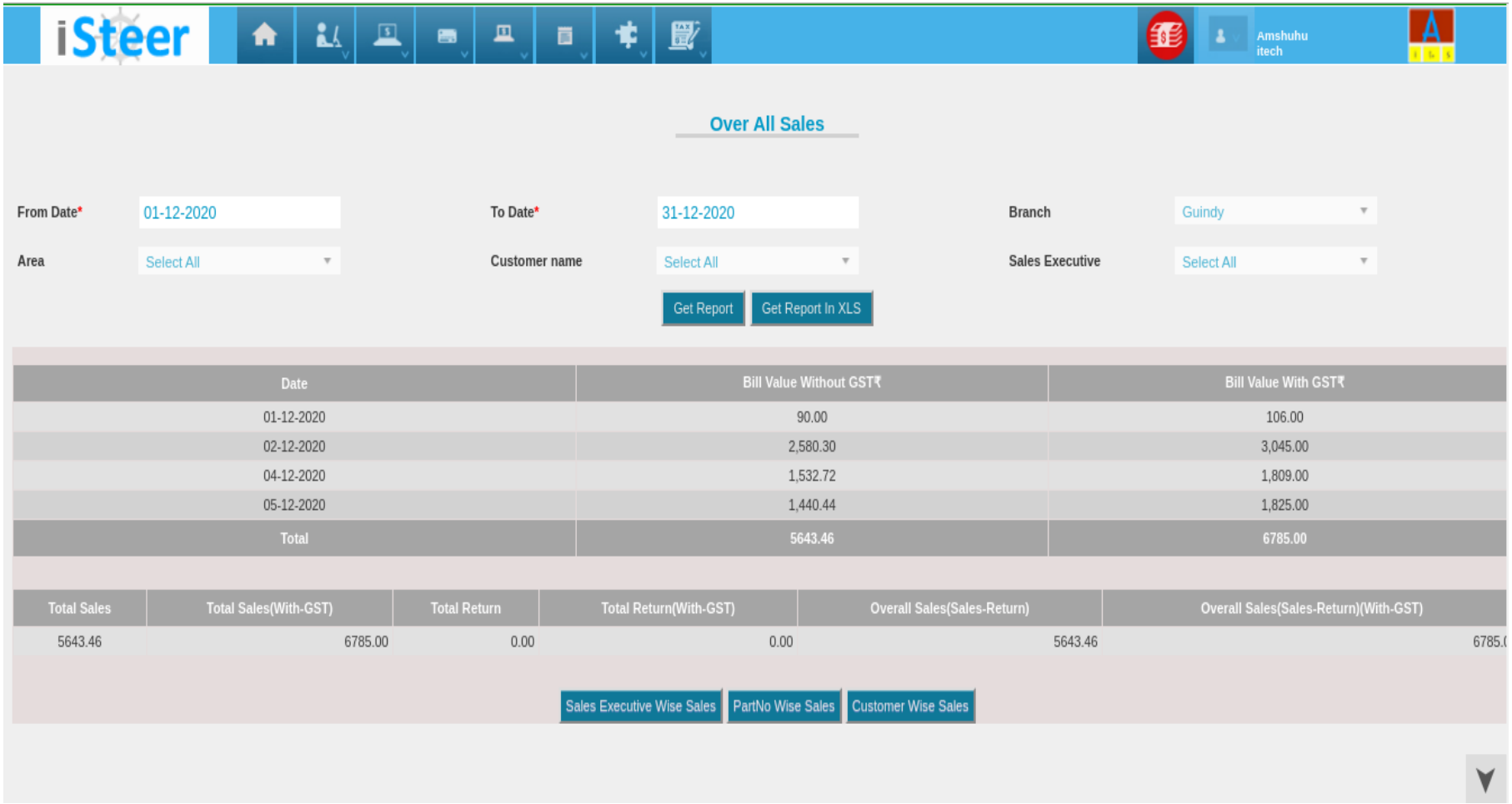
COMPANY PERFORMANCE REPORT



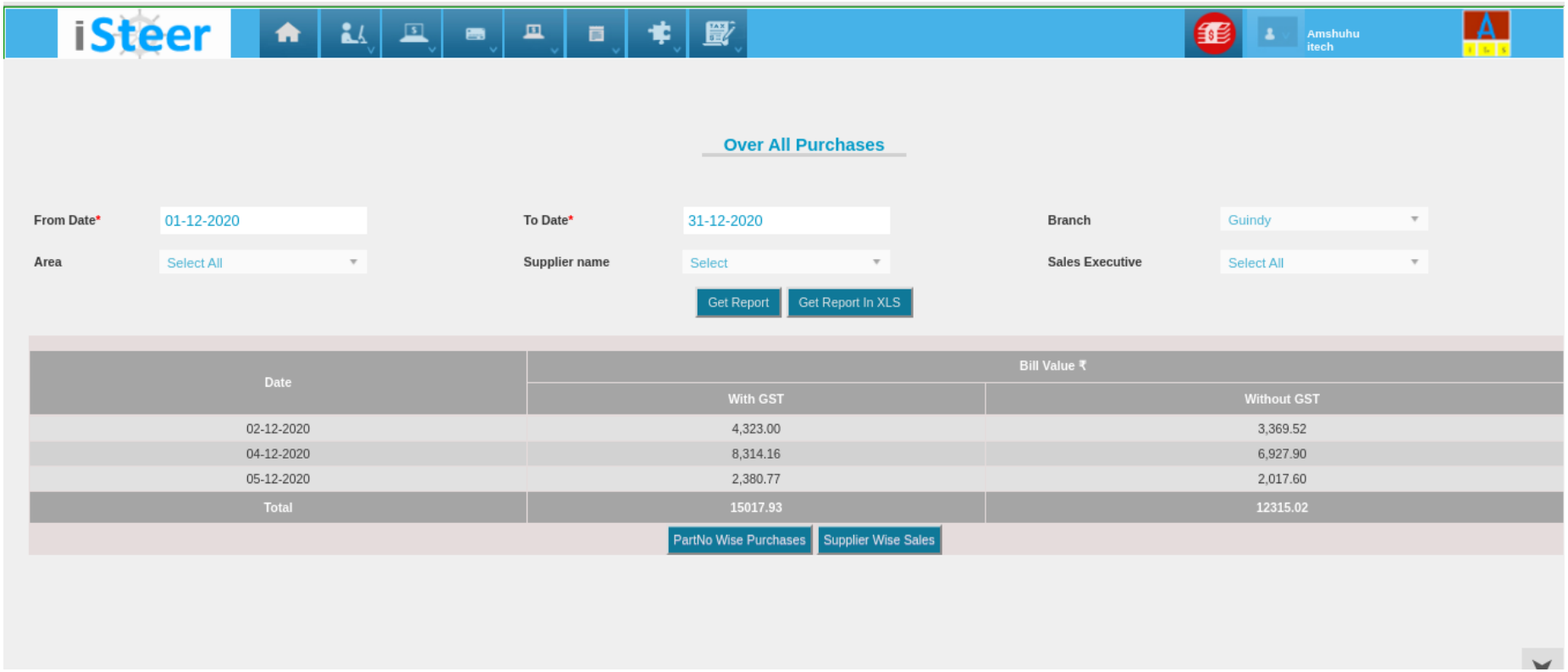
Note: *Supplier OutStandings were not fetched unitwise.*

	December2019	January2020	February2020	March2020	April2020	May2020	June2020	July2020	August2020	September2020	October2020	November2020	December2020
	Value	Value	Value	Value	Value	Value	Value	Value	Value	Value	Value	Value	Value
Over All Sales	(Sales =50,77,947.26 ; Return =5,477.80) 50,72,469.46	(Sales =49,38,089.09 ; Return =12,759.08) 49,25,330.01	(Sales =53,08,772.47 ; Return =13,354.96) 52,95,417.51	(Sales =35,49,273.15 ; Return =2,690.10) 35,46,583.05		(Sales =24,02,098.16 ; Return =5,556.00) 23,96,542.16	(Sales =22,74,026.40 ; Return =6,611.86) 22,67,414.54	(Sales =34,82,005.97 ; Return =3,971.46) 34,78,034.51	(Sales =40,47,716.44 ; Return =5,292.38) 40,42,424.06	(Sales =47,84,161.86 ; Return =17,623.53) 47,66,538.33	(Sales =49,20,408.15 ; Return =9,684.91) 49,10,723.24	(Sales =35,64,853.00 ; Return =962.88) 35,63,890.12	(Sales =5,643.46 ; Return =0.00) 5,643.46
Over All collection	63,05,749.00	62,57,826.00	57,55,893.00	41,29,126.00		47,81,968.28	33,34,841.28	51,43,550.64	45,60,650.00	59,20,228.28	51,71,141.00	37,21,940.00	30,000.00
Over All Purchase	85,12,149.79	57,65,457.10	85,20,176.71	58,51,400.53		34,74,278.54	36,35,888.73	64,42,874.79	67,14,332.08	87,49,120.04	77,11,507.25	50,84,952.86	12,333.05
Over All Payment	1,49,89,661.50	1,34,95,761.15	1,37,19,879.74	1,10,64,816.54	22,611.46	88,00,608.54	88,30,732.25	1,12,67,772.76	1,28,80,307.06	1,41,74,527.68	1,54,81,584.80	1,17,42,420.66	
Over All Stock value	92,41,497.26	78,21,210.00	82,26,003.82	85,49,119.60		80,27,495.00	71,07,877.02	75,36,976.59	74,13,619.20	78,60,520.58	73,94,152.86	69,62,544.52	69,68,915.37
Debtors Outstanding	1,67,62,506.66	1,68,42,696.66	1,71,03,201.66	2,51,17,774.58	2,48,13,367.16	2,36,70,444.88	2,31,16,954.60	2,23,93,489.96	2,28,90,710.96	2,28,25,074.68	2,36,73,241.68	2,38,71,070.68	2,38,47,855.68
Creditors Outstanding	2,20,22,925.05	2,51,27,405.01	2,30,26,593.67	4,11,04,383.82	4,28,58,195.01	4,45,06,702.31	4,46,42,759.98	4,28,20,640.92	4,35,40,961.68	4,20,15,662.96	4,24,61,475.25	4,36,02,868.34	4,35,84,616.41

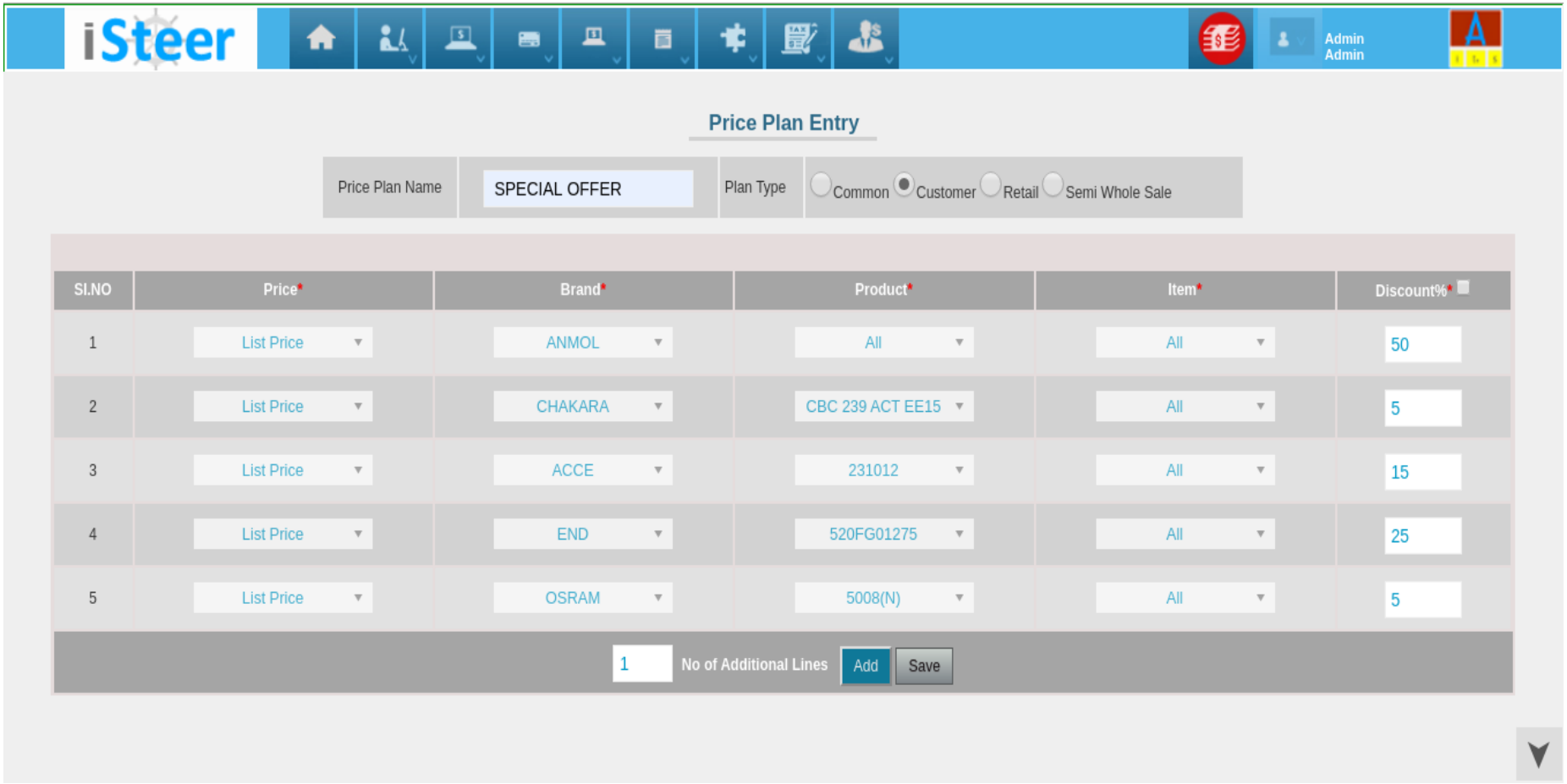
OVER ALL SALES REPORT



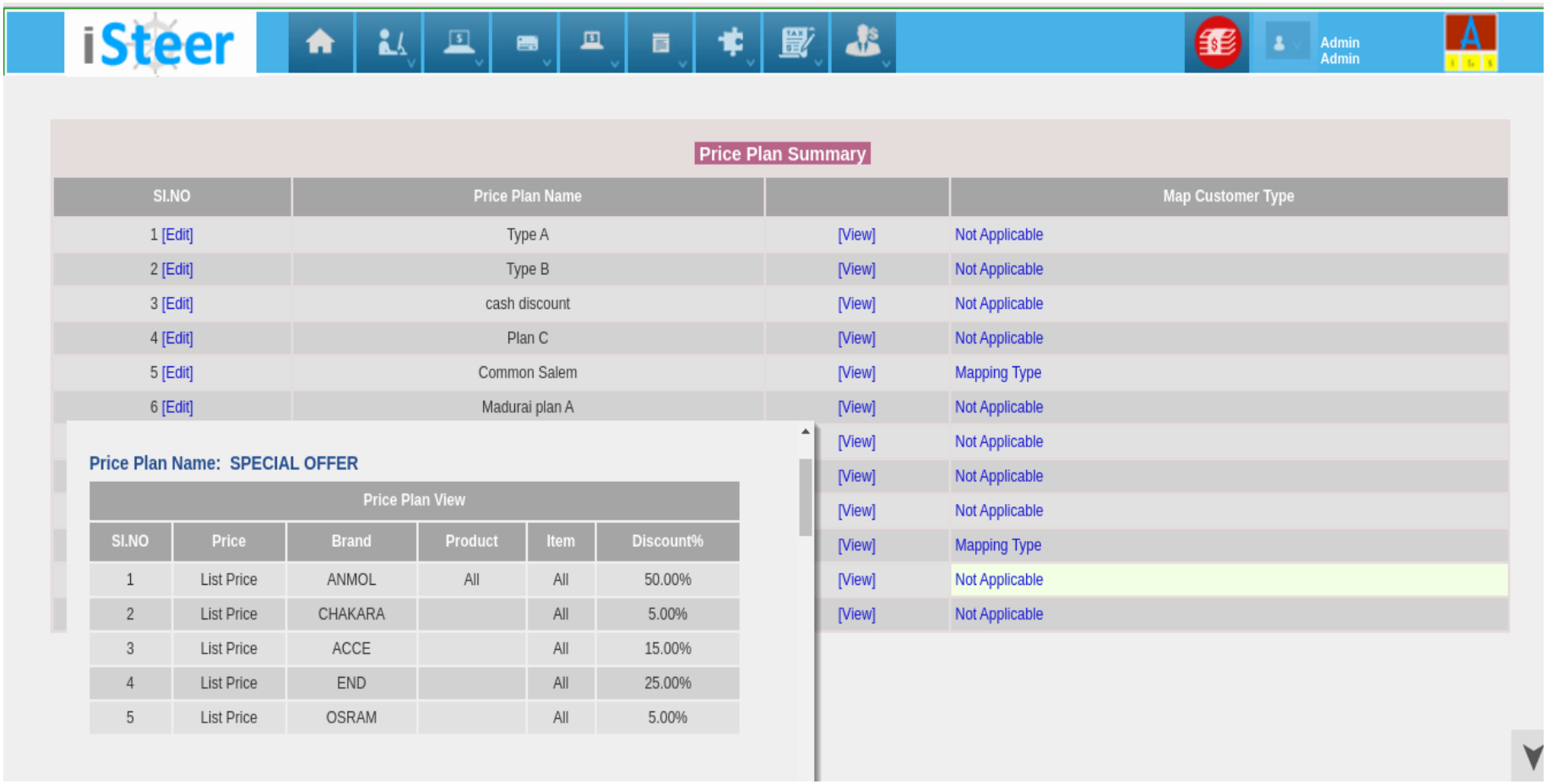
OVER ALL PURCHASE REPORT



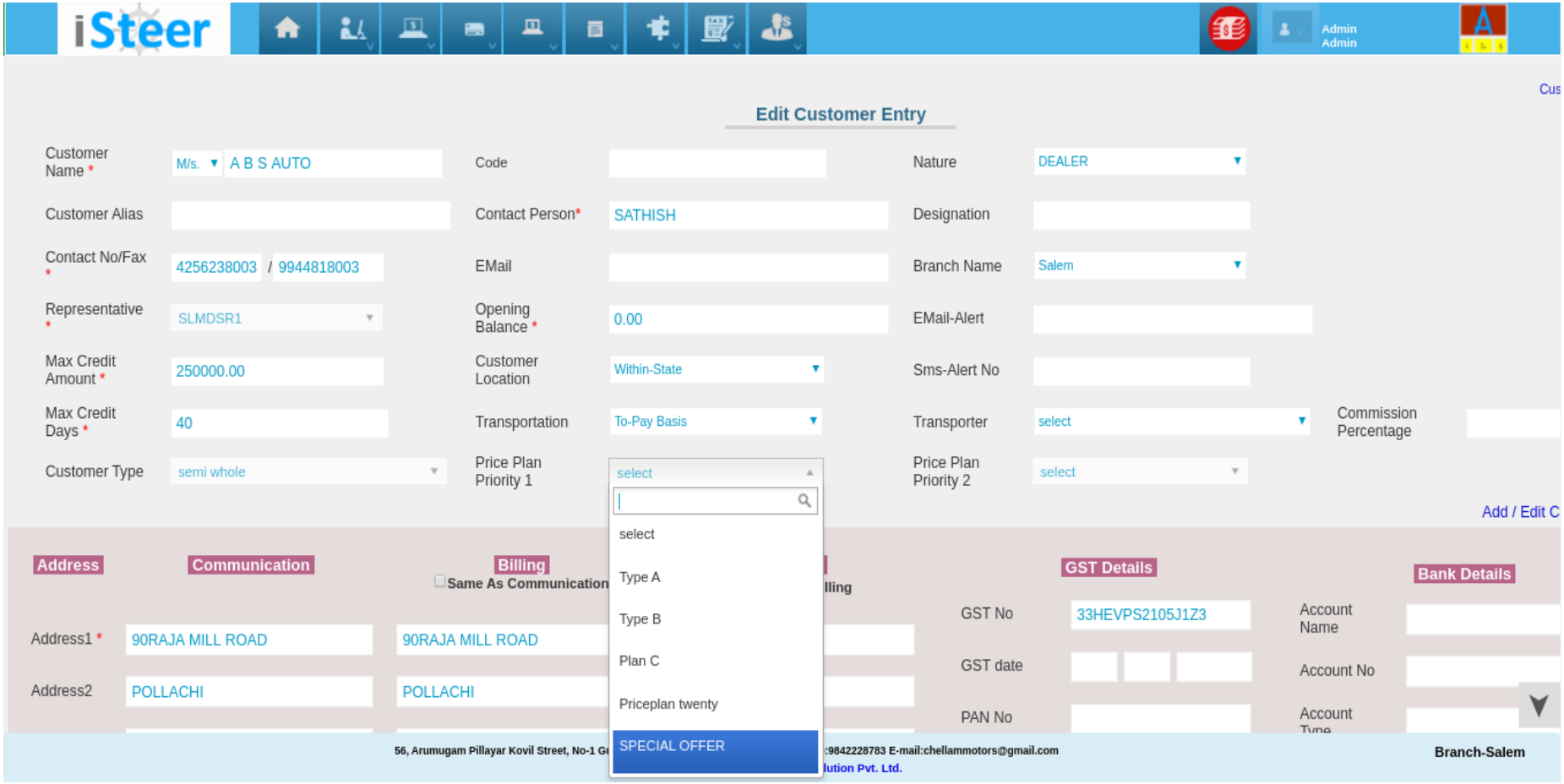
PRICE PLAN ENTRY



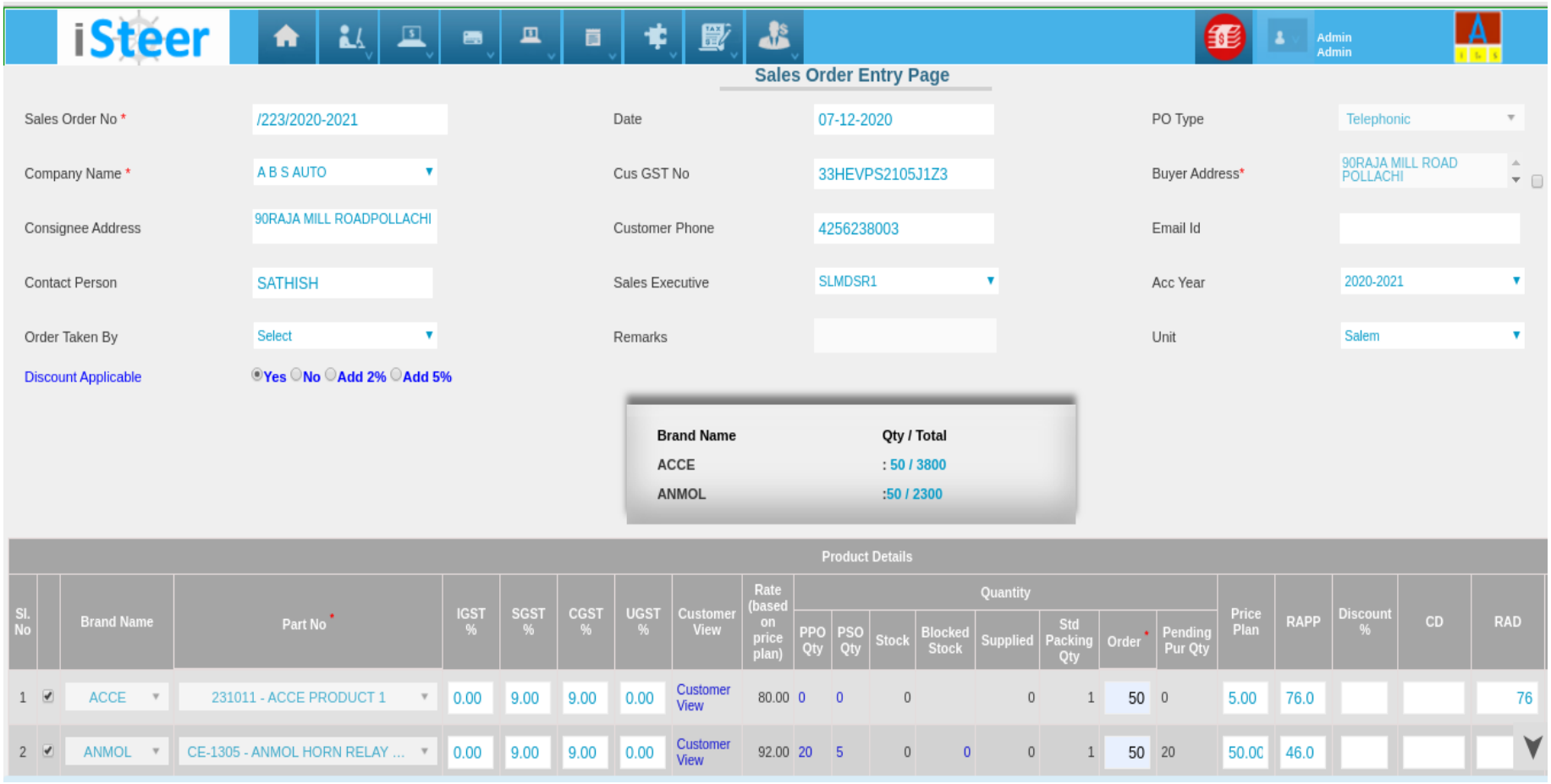
PRICE PLAN SUMMARY



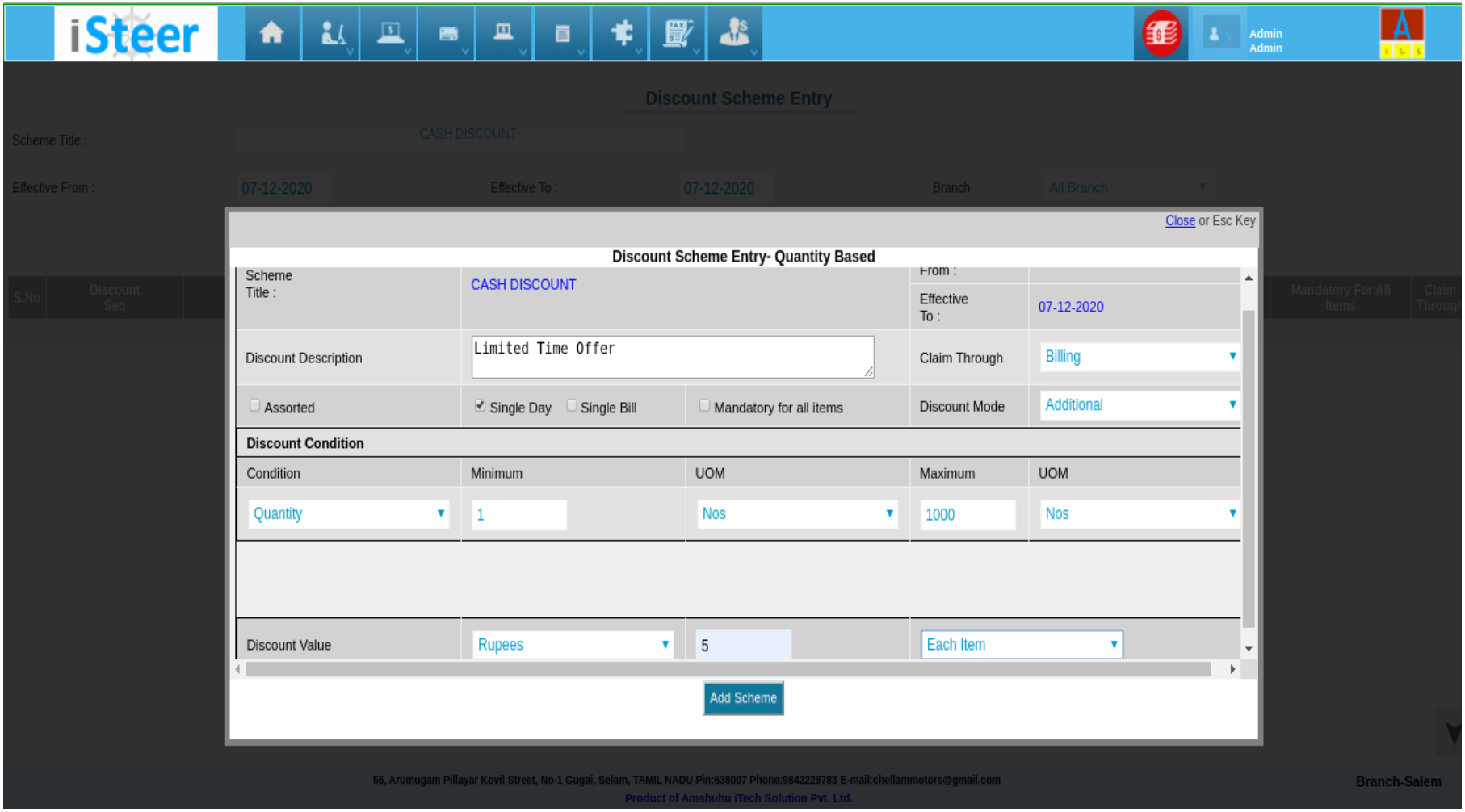
PRICE PLAN SELECTION FOR CUSTOMER



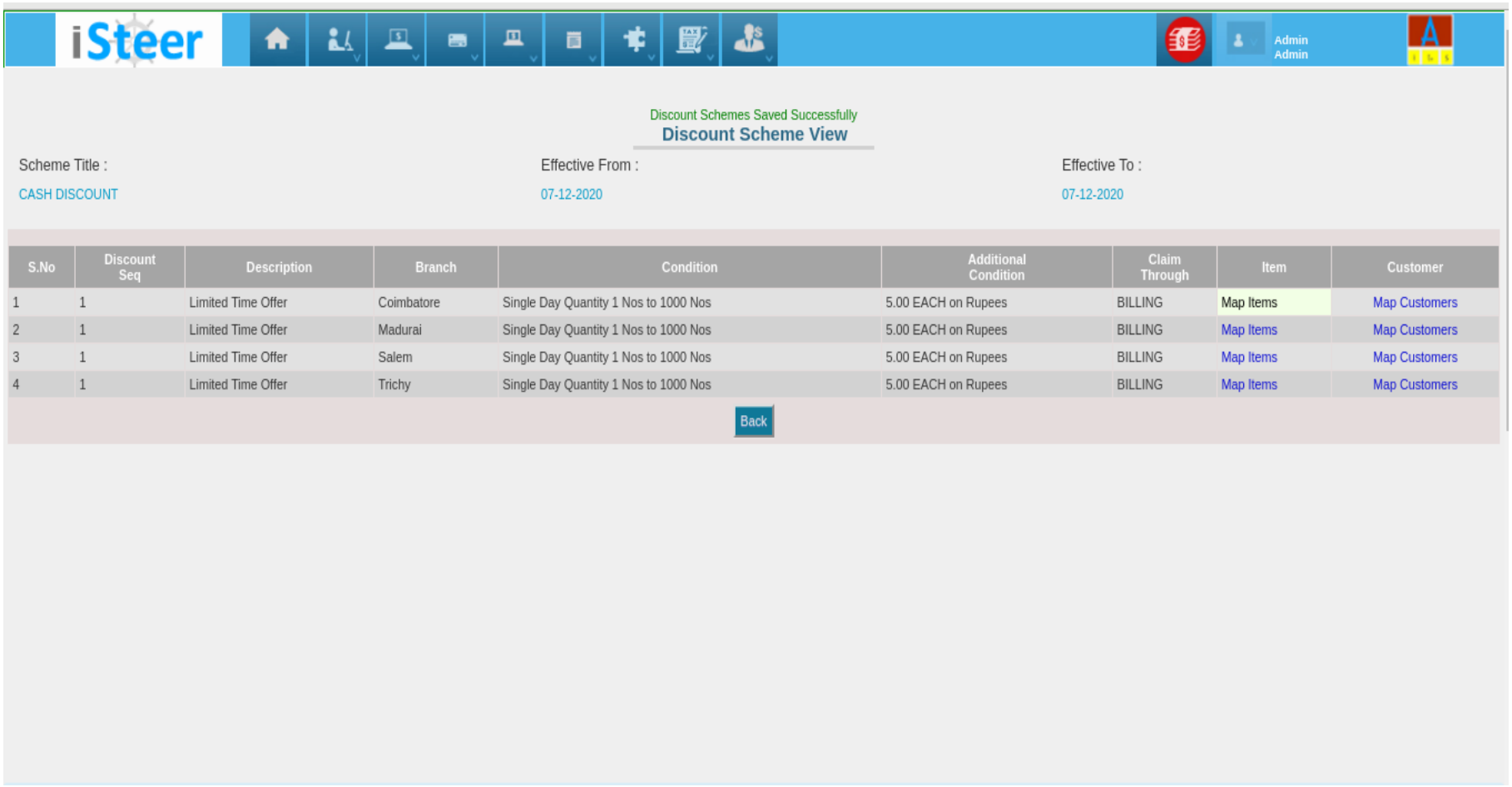
PRICE PLAN APPLIED IN SALES ORDER



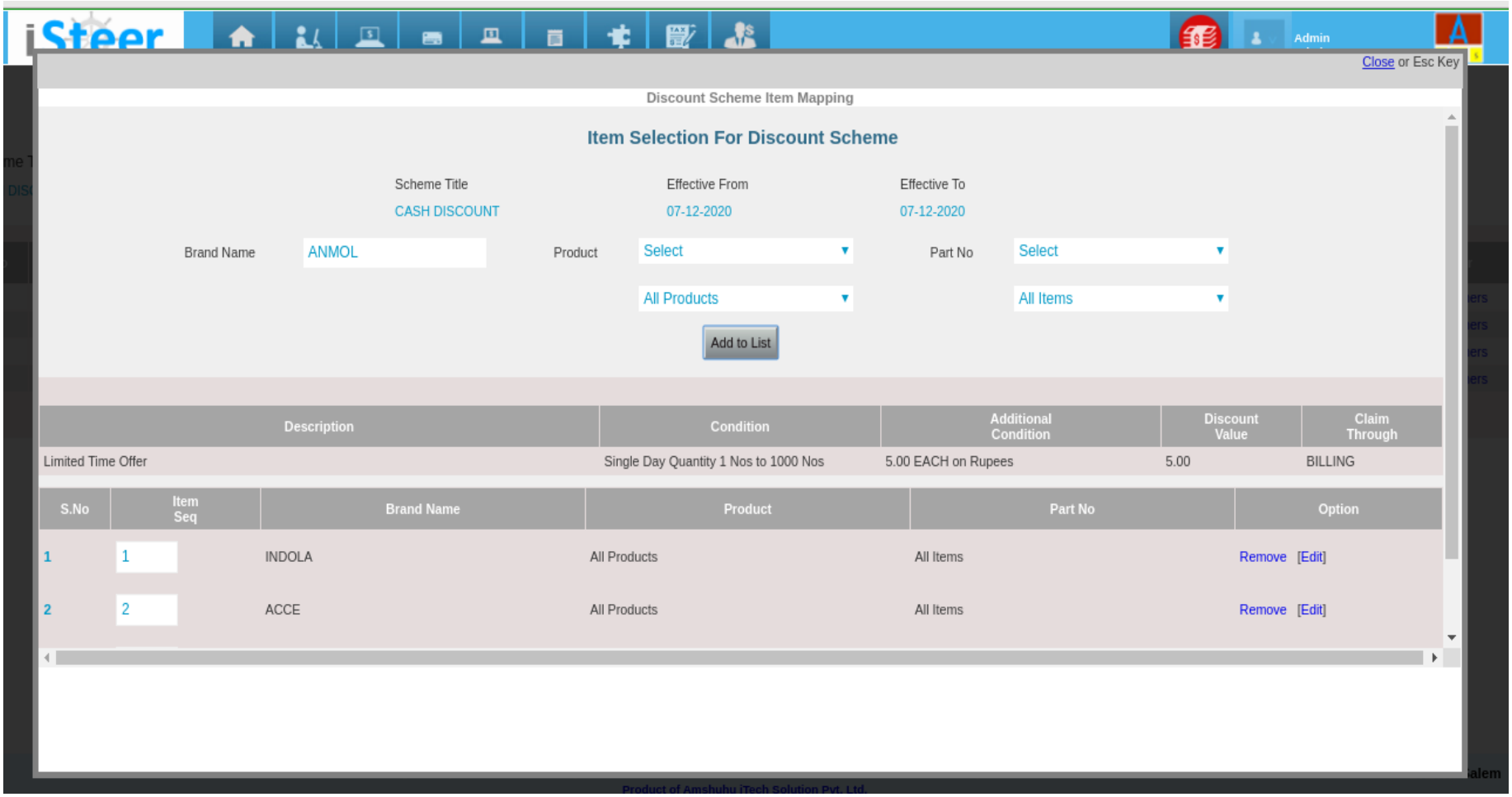
DISCOUNT SCHEME ENTRY



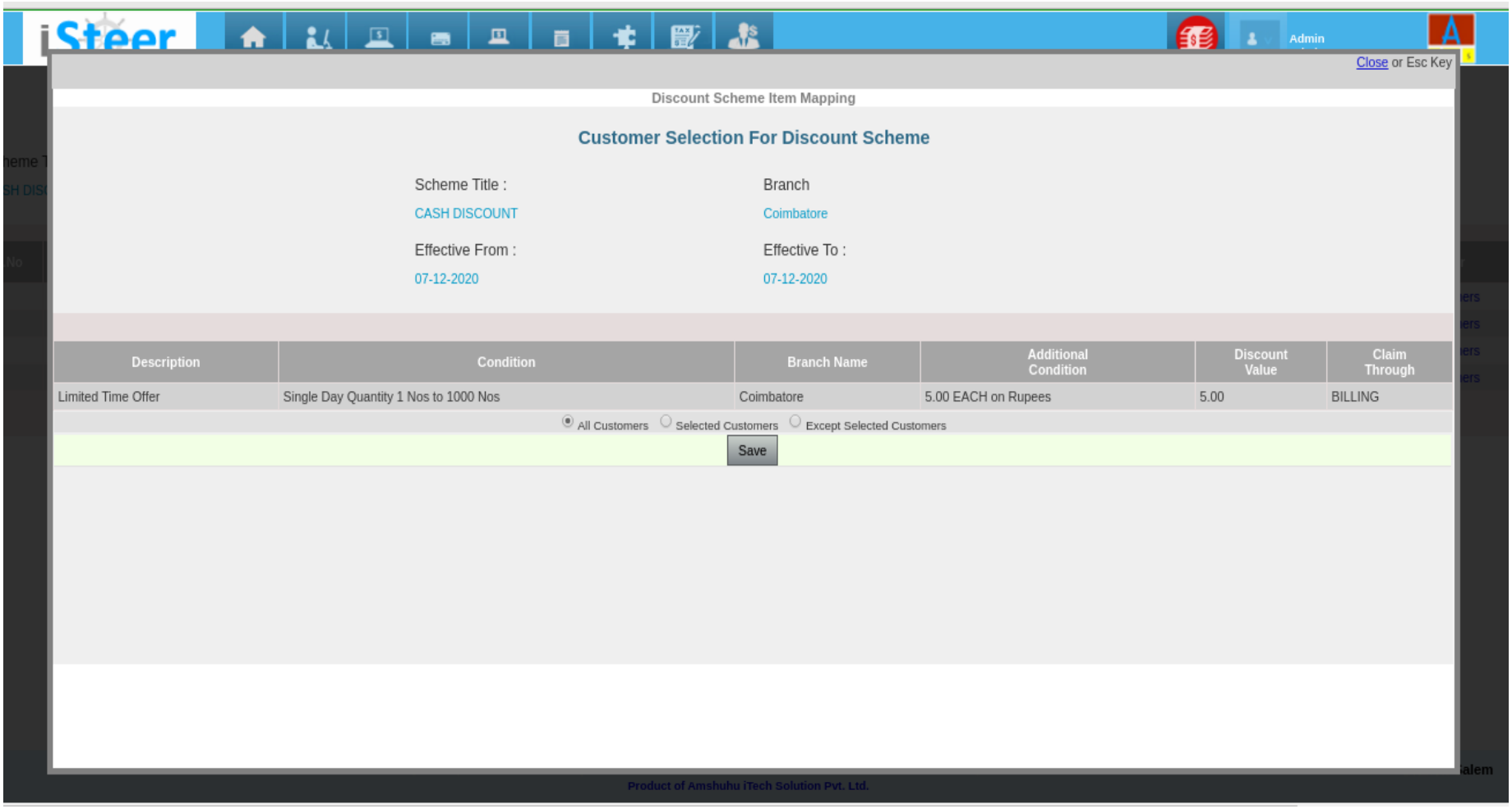
DISCOUNT SCHEME SUMMARY



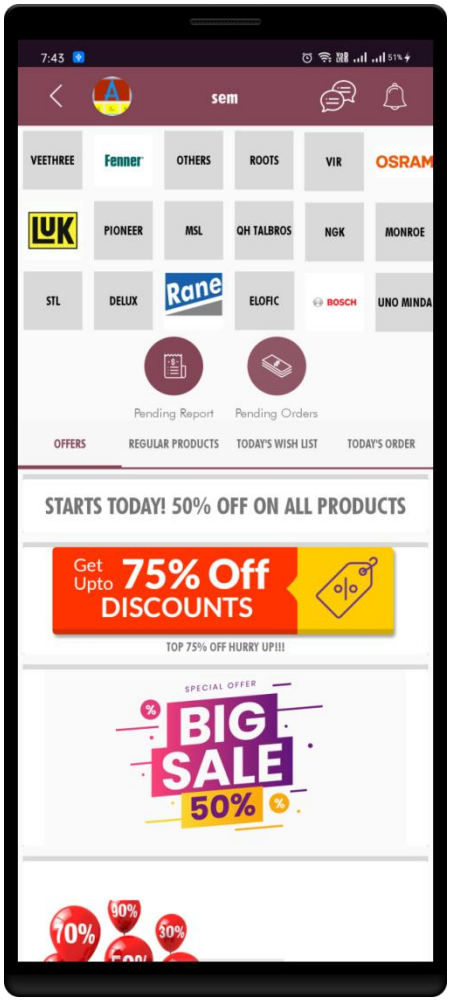
ITEM SELECTION FOR DISCOUNT SCHEME

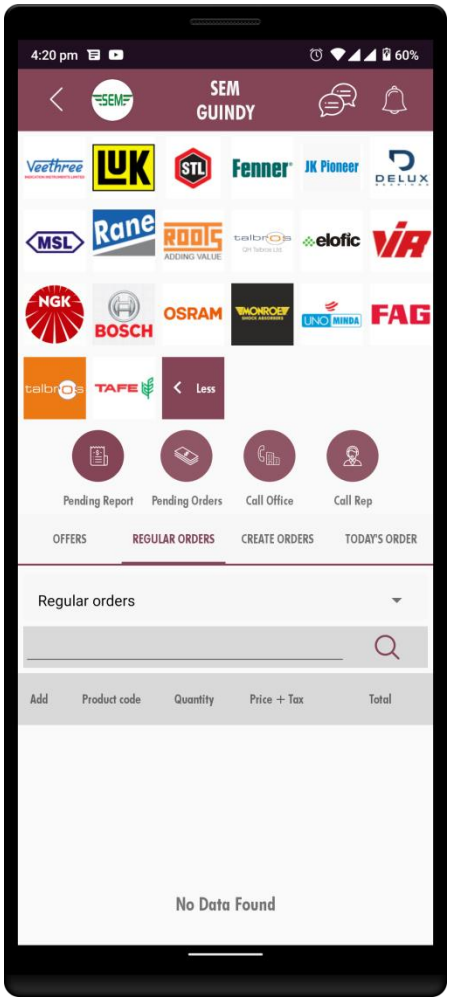


CUSTOMER SELECTION FOR DISCOUNT SCHEME



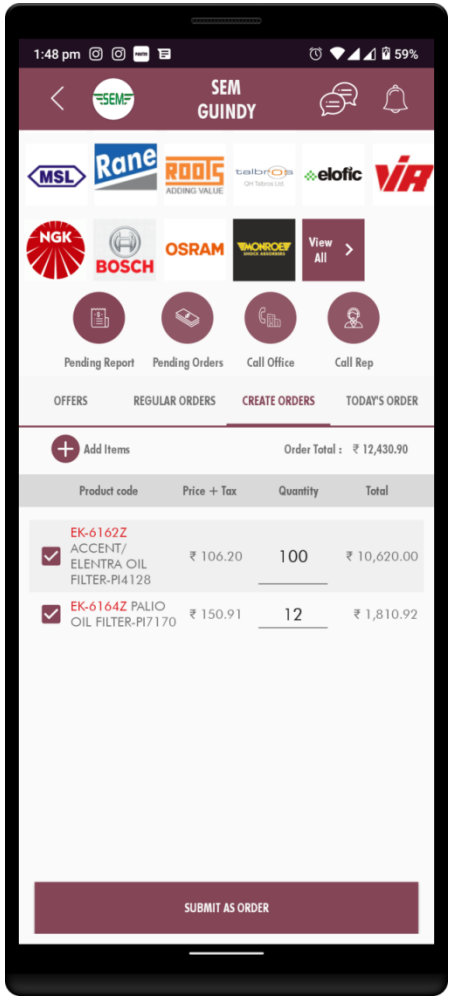
CUSTOMER MOBILE APP – PROMOTION DISPLAY

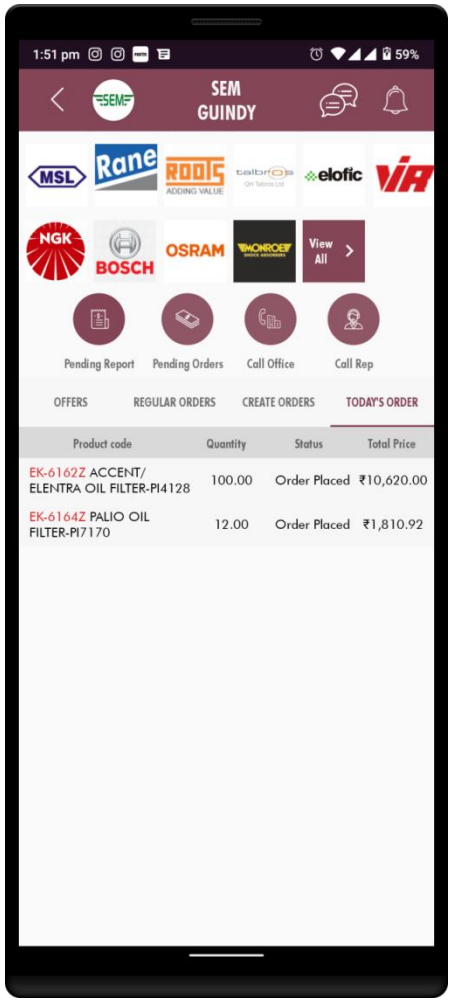




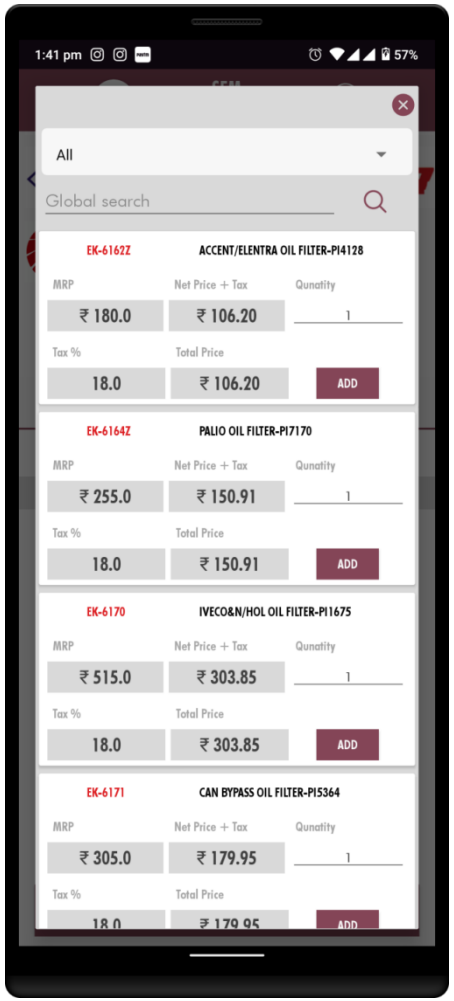
CUSTOMER MOBILE APP – ORDER PACEMENT

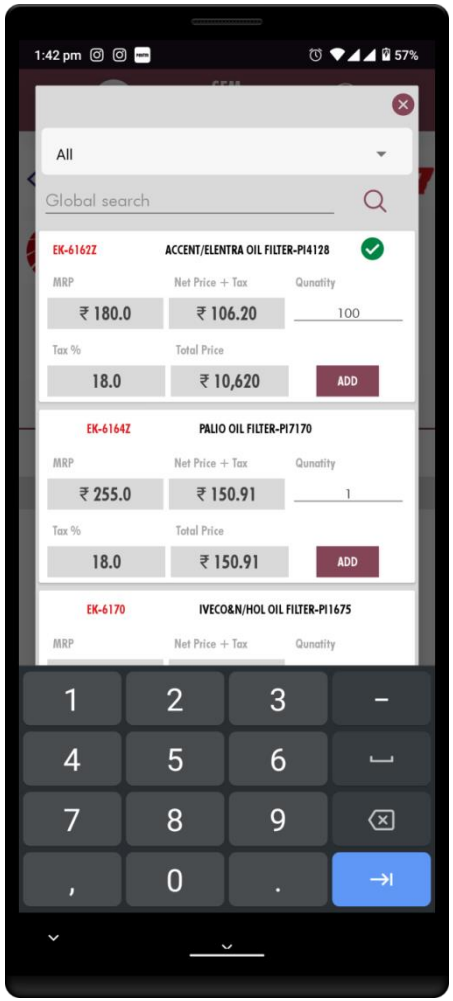
Customers can place orders through Catalogue, Brand, recently ordered list and through Discount Schemes

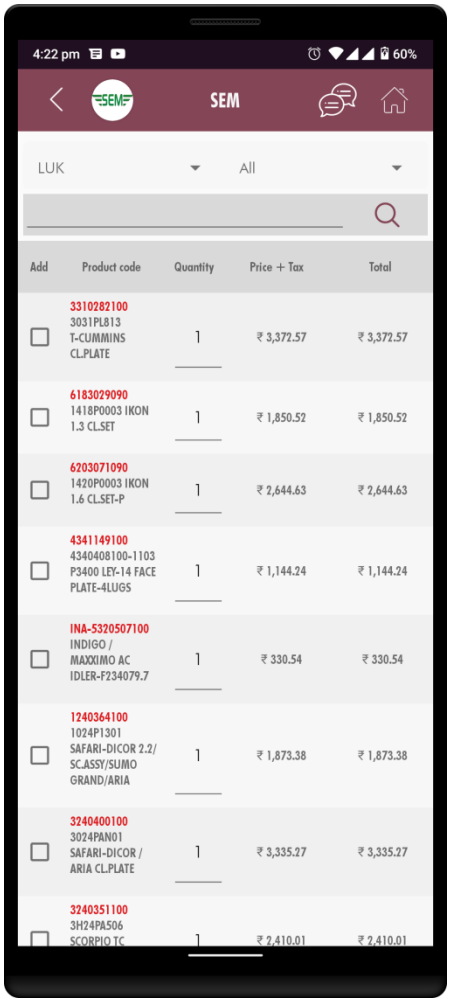




CUSTOMER MOBILE APP - ORDER ENTRY AND VIEW

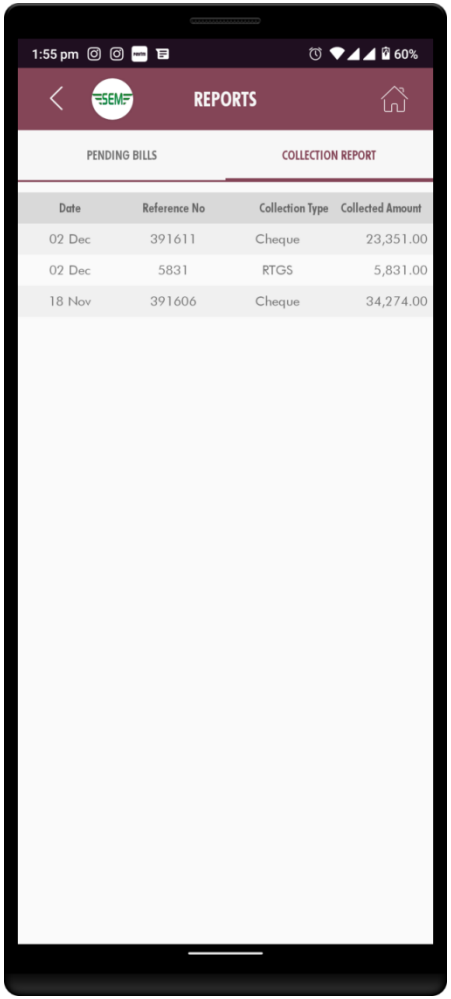




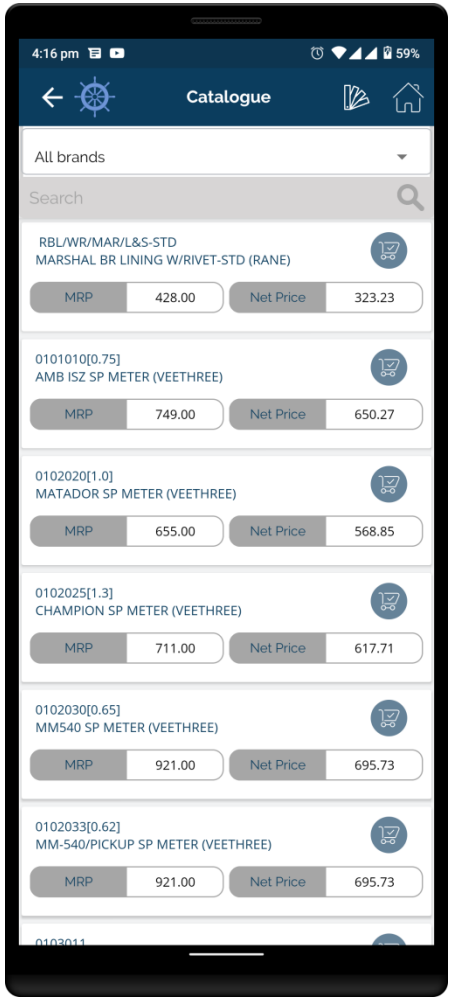


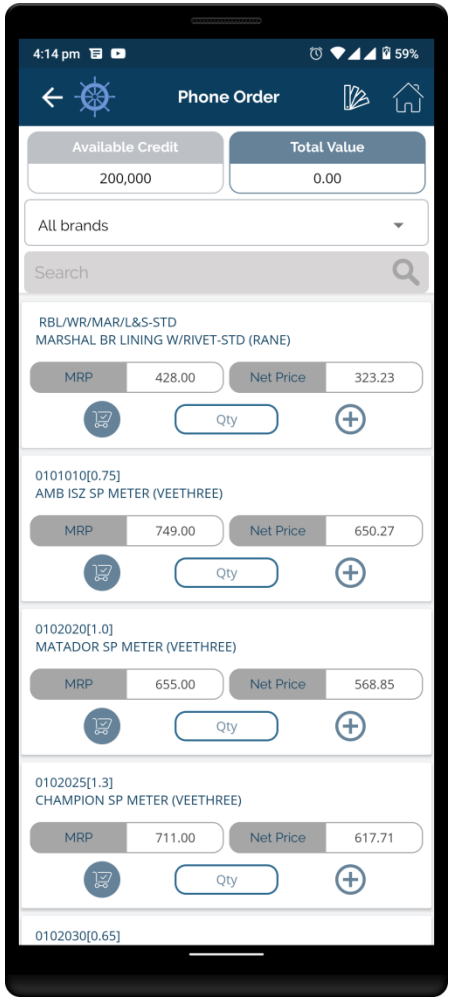
CUSTOMER MOBILE APP - REPORTS

PENDING INVOICE AND PAYMENTS

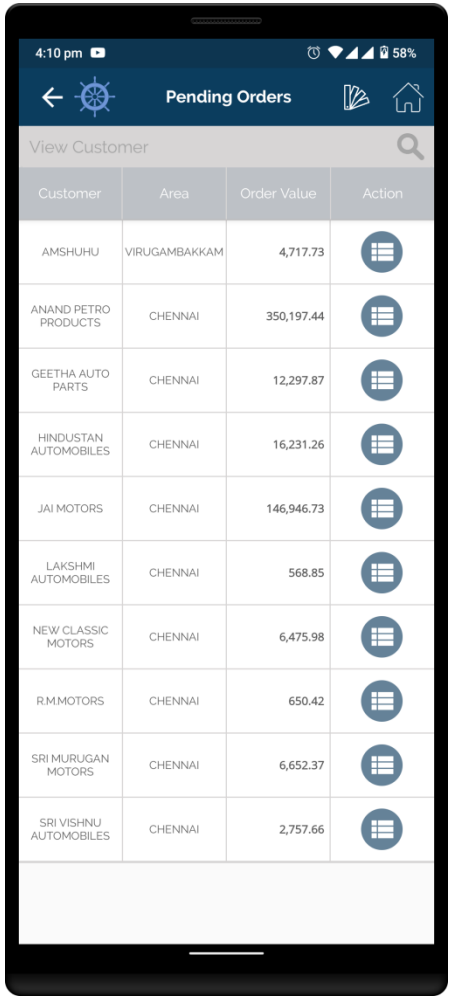


DSR MOBILE APP – ORDER PLACEMENT

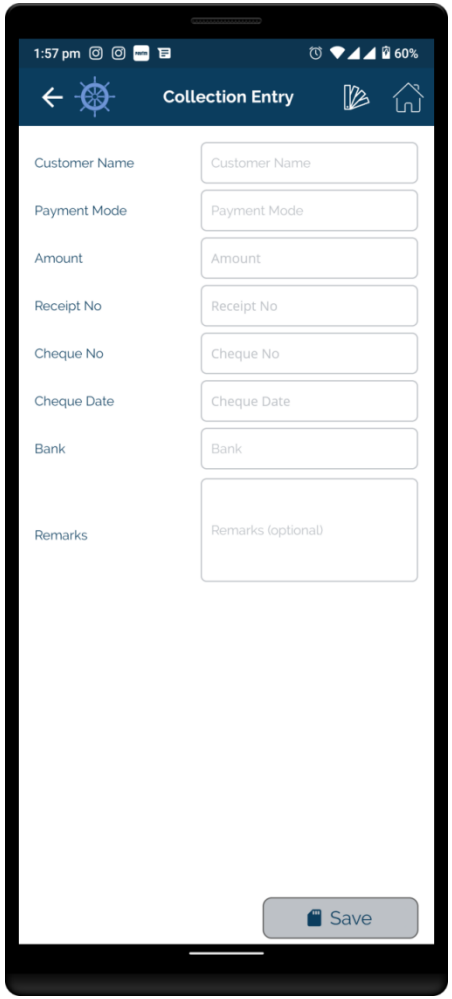




DSR MOBILE APP - PENDING ORDERS VIEW



DSR MOBILE APP - COLLECTION ENTRY AND VIEW



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Intelligently Steer your business

Thank you

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