

# ATO Kickstarter Workshop

Enable cloud adoption by accelerating security and regulatory compliance timelines



# Common ATO Challenges



## Customer challenges:

- ✓ Unsure how to get started
- ✓ Do not understand end-to-end process
- ✓ Cannot predict timeframes
- ✓ Little to no internal experience with ATO process
- ✓ Overwhelmed translating requirements



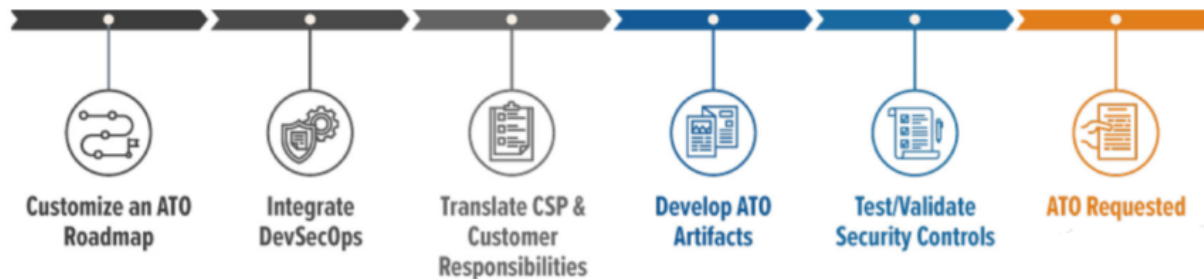
## Why partner with AIS?

- ✓ Delivered the first DoD IL5 Azure ATO with connection to the DISA CAP in the DoD 4th Estate
- ✓ Documented an end-to-end process
- ✓ Able to predict timeframes for project completion
- ✓ Repeated process with resources & templates
- ✓ Experience and visibility into similar DoD/Federal ATO Projects

# AIS' ATO Kickstarter

Creating a cloud environment for federal organizations involves numerous steps to meet security and accreditation requirements. Many agencies complete the assessment and the technical requirements for a cloud migration only to wait months for the ATO process to catch up. Through standardized ATO and blueprints developed by AIS for Microsoft, we mitigate these challenges.

Our process delivers efficiency gains without sacrificing security and compliance. This unlocks cloud benefits, such as cost savings, scalability, security, and speed of deployment, faster than many agencies thought possible. This translates to outcomes such as improved mission effectiveness, agility and flexibility, operational efficiencies, and faster time to value.



# Workshop Details

## When to Do It

Can be done any time to assess moving first workloads to the cloud or while planning for additional workloads.

## Who Needs This?

Any department looking to move workloads or datacenters to the cloud or consolidate to Azure or Office 365.

## Funding Options

AIS executed, either Microsoft or client-funded. Both options provide a view of your cloud economics.



# Engagement Approach

**AIS' Kickstarter helps technical and information assurance leaders better understand the Cloud RMF process and the steps and resources needed to achieve an ATO in Azure.**



PHASE ONE

## ATO Planning

Understand how to establish an Azure ATO Roadmap, including activities, timeline, and support needed.



PHASE TWO

## RMF Process

We'll cover how to move through all 6 steps of Risk Management Framework (RMF) in Azure.



PHASE THREE

## Obtaining ATO

We'll cover how to package, address controls, and navigate assessments to obtain the Authority to Operate.

# Long-term Approach



Current Offer

## Kickstarter Workshop

Targeted Workshops  
focused on obtaining an  
ATO in Azure



Next Step: Option One

## Consulting Services

ATO Advisory, Security  
Gap Analysis and  
recommendations for  
Audit Readiness



Next Step: Option Two

## ATO as a Service: Consult and Implement

Fully managed end-to-  
end ATO Implementation  
including ATO package  
creation and submission

# Get Started

Ready to get started with ATO?

- Contact AIS today at [sales@appliedis.com](mailto:sales@appliedis.com)
- We'll follow up with **documentation** to help you determine the next steps in **moving forward with workshops and support**
- This will help define the project scope to move forward

