



CLOUD ECONOMIC ASSESSMENT (CEA)

Understand cloud costs before migrating your first workload. With our CEA offering, you get a detailed analysis of the Total Cost of Ownership (TCO) and cost comparisons between on-prem servers and cloud-hosted workloads in just 3-6 weeks, fully funded by Microsoft.

Know Before You Go

Organizations often take their first steps into the cloud without a cost analysis. This can lead to spikes in usage costs and a bad first impression of the cloud. Our CEA outlines costs for you before you invest in any migrations leveraging data collection and analysis tooling that expedites the process. AIS will help you determine the best approach for migration, whether your goal is to move large workloads from data centers to Azure or create a modern workplace leveraging Office 365.

Offering Details

1. **Evaluation** – Do you have a need to migrate to the cloud? What are your business drivers? Based on your needs, we determine the right CEA program tooling to use in your infrastructure.
2. **Scoping Session** – Together, AIS and Microsoft determine which type of assessment is correct for you and how many servers/workloads are included.
3. **Data Collection** – AIS works with you to deploy the selected tool to collect the necessary consumption metrics using the tooling that makes sense for your situation.
4. **Assessment** – AIS works with you to understand your analyzed workloads, then builds a presentation that explains findings, recommendations, and a roadmap to move forward with migrations.

Assessment Outcomes

AIS will provide a **complete analysis of the costs associated with a cloud migration** presented to key stakeholders. This is yours to keep along with the assessment results from the tooling. AIS will help you decode the findings to create a migration roadmap, which aligns to our cloud adoption framework.

Find out the total cost of ownership and cost comparison between on-prem and cloud hosting with a CEA fully funded by Microsoft.

Why AIS?

We're no strangers to the cloud. We start with the CEA because it creates a roadmap for success, cost savings, and effective scaling. **There are no surprises along the way.**

But predictability and responsible migration planning isn't what differentiates us. Our expertise really shines once you've made your first steps into the cloud through **sound infrastructure development, security and governance, complex custom app development, and cloud-based legacy modernization.**

We have proprietary, time-boxed offerings that are **economically feasible**, and **cost controlled**. We often see patterns in business problems, and exercise repeatable solutions to solve the root cause. With AIS, you have a partner from start to finish and beyond, with innovation to carry your business into the future.

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