

## Customer Success Story



Boubyan Bank decided to adapt the cloud by moving the Datacenter hosted in one of the Internet Service Providers, the Journey started with Azure Everywhere activity to show the customer the strengths of Azure and prove that non-Microsoft Applications works well like Microsoft applications.

We ended up saving 30% of the cost yearly, the customer was able to move workloads easily and without going through Datacenter Approval process.

The Project went live in Jan 2019 by moving 35% of the infrastructure and the customer decided to do the rest.

## Win Results

Microsoft is the easiest vendor to work with, flexible and supportive, when I need them they come and they give me the feeling I'm the only the customer they have.

***IT – Khalaf Al Khalaf***

We Managed to reduce the yearly cost of the datacenter hosting and management with less than a month, it has been a smooth journey with Microsoft

***IT - Mohammed Sanad***