argano Process Optimization with Al Assessment

Unlock rapid, high-impact process improvements by combining business insight with AI and automation technologies

The Process Optimization with AI Assessment is a two-week consulting engagement that helps organizations reimagine a key business process through AI and automation. Through structured analysis, stakeholder interviews, use case ideation, and future-state process design, this engagement delivers an implementation roadmap and executive-ready deliverables to support internal alignment and decision-making. As part of Argano's AI transformation portfolio, it serves as an ideal engagement for organizations beginning their AI journey.

Challenges Assessment Addresses



88% of Al pilots fail to reach production, often due to unclear objectives, insufficient data readiness, and lack of in-house expertise-highlighting the need for upfront alignment and readiness planning.¹

¹ Source: CIO, 88% of AI pilots fail to reach production – but that's not all on IT, Evan Schuman, 2025

Many organizations struggle to modernize their operations due to uncertainty around where to start, how to align stakeholders, and how to apply AI effectively. This assessment is designed to overcome those barriers by providing clarity, structure, and momentum to challenges like:

- Lack of clarity on where to apply AI or automation within business processes
- Uncertainty around data readiness, tool capabilities, and internal skills
- Misalignment between business goals and IT implementation strategies
- Underutilization of existing Microsoft tools and licenses
- Risk of stalled or misdirected digital transformation efforts
- Difficulty in building consensus and momentum for change

Assessment Agenda & Deliverables

The assessment is delivered over a two-week period through structured sessions and offline analysis. Each phase of the agenda is designed to build toward a set of tangible, executive-ready deliverables that support decision-making and implementation planning.

Key Benefits:

- Clear roadmap for AI adoption
- Prioritized high-impact use cases
- Maximized ROI on Microsoft investments

AI Transformation

- Alignment across business and IT
- Accelerated AI adoption with low risk

Day	Agenda Activity	Key Deliverables Produced
Day 1	Kickoff & Scope Confirmation Confirm target process, stakeholders, and success criteria. Align on goals and logistics.	Engagement plan and stakeholder alignment
Days 2-3	As-Is Process Mapping Conduct workshops with business and IT stakeholders to document current process steps, roles, systems, and pain points.	Visual flowchart of the current process
Day 4	Pain Point Analysis & Voting Identify and prioritize key inefficiencies using collaborative tools to highlight high-impact areas.	Narrative of inefficiencies and capability gaps
Day 5	Technology Education & Demos Demonstrate relevant Microsoft tools (e.g., Power Automate, Copilot, Azure AI) and explore how they can address identified pain points.	Awareness of Microsoft Al capabilities and alignment on solution potential
Days 6-7	Use Case Ideation & Prioritization Brainstorm automation and AI opportunities and rank them using an impact vs. feasibility matrix.	Ranked opportunities with impact and feasibility scores
Day 8	Future-State Design Define optimized process flows and identify where automation and AI will be applied.	Visual and narrative of the optimized process
Day 9	Roadmap & Solution Blueprint Develop a high-level implementation plan and outline technical architecture and resource needs.	Timeline, milestones, and action plan
Day 10	Executive Presentation Deliver findings, recommendations, and next steps. Facilitate discussion and alignment on go-forward actions.	Slide deck summarizing findings and recommendations

Next Steps: Where are you in your Al journey?

Following the assessment, clients are equipped with a clear, prioritized roadmap and the internal alignment needed to move forward confidently. They can immediately begin piloting top-priority use cases, leverage Microsoft technologies to drive measurable outcomes, and engage Argano for implementation support or managed services to scale their AI journey.



