



Which Dynamics ERP?

August 2022

**Which Dynamics 365 ERP fits
your business' needs?**

01

The process

Introduction to Which Dynamics ERP

Outputs Delivered

- Customer Requirements Overview
- Fit-Gap Summary
- Interface and Integration Summary
- Data Migration Requirements
- Environment Requirements

Insights

- MoSCoW vs Fit/gap Analysis
- MoSCoW Responses by Discrete Requirement
- MoSCoW Responses by Functional Category

Comparison Outcome

- Project Objectives & Budget
- Goals, Pains and KPIs
- Project Team Requirements
- Legal Entity Structure
- Timelines and Business Critical Events
- Licensing

How do the key features compare?



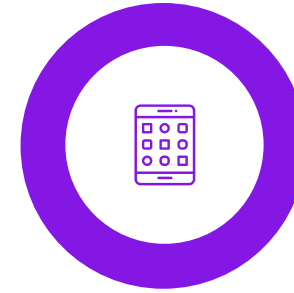
Requirement Capture

Provides a structured process to determine your business application requirements. This can be across single or multiple entities.



Request for Proposal

Enables organisations to capture all the necessary information to produce a detailed RFP to send out to potential D365 implementation partners, or other software vendors.



Project Estimation

Delivers an informed estimate for your Dynamics 365 deployment, covering software subscriptions, external implementation costs and internal resource requirements.



Scope Definition

Defines the project scope, key business objectives, KPIs and functional requirements.



Evaluate Solution Fit

Analyses the fit of standard Microsoft Dynamics 365 vs business requirements; identifies areas where additional investigation should be undertaken and recommends alternative solutions for any gaps.









Build a Business Case

Provides your customers with the key elements they need to help them build a business case with confidence.

What does it offer?

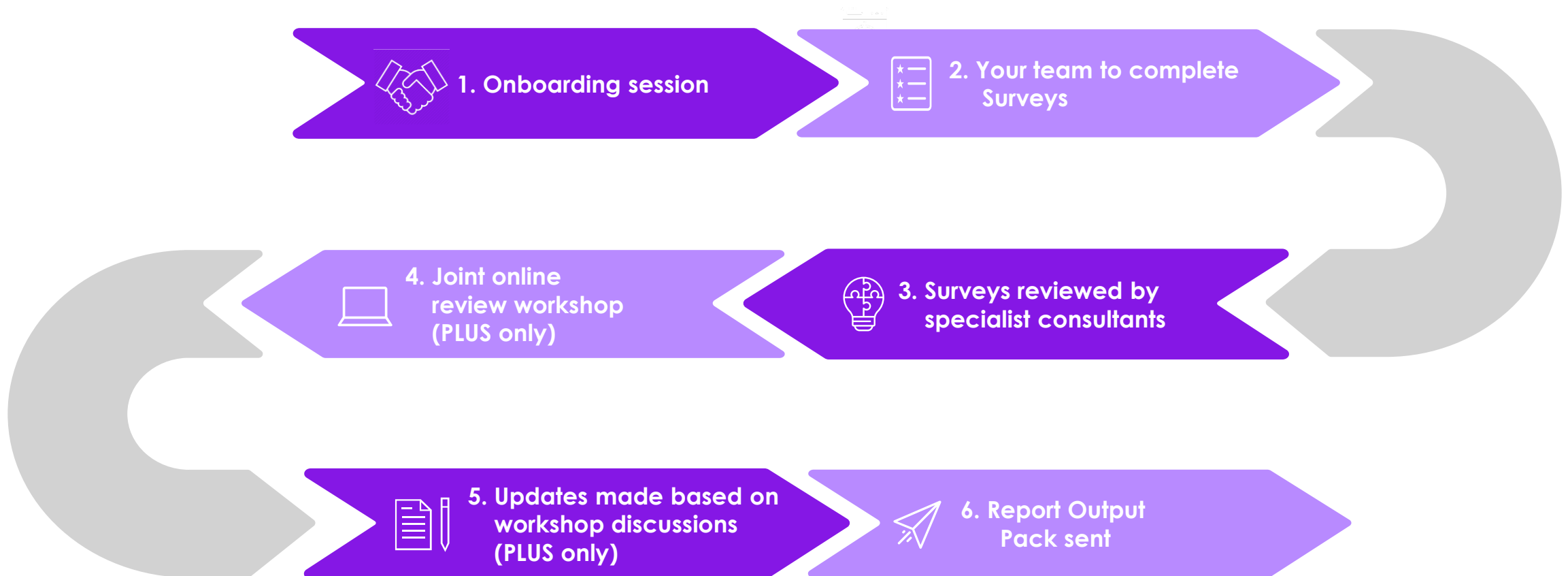
Everything you need to know to meet your System Evaluation needs - FAST

FEATURES	 Requirements Gathering	 Scope Definition	 Request for Proposal	 Dynamics 365 Evaluation	 Project Estimation	 Build a Business Case
Capture core business operational information	✓	✓	✓			✓
Define key business goals - relative to systems modernisation	✓	✓	✓			✓
Define current business application landscape	✓	✓	✓			✓
Define functional requirements	✓	✓	✓			✓
Define technical architecture requirements (Data, interfaces, integration, reporting needs)	✓	✓	✓			✓
Capture project implementation information (Phasing, priorities, customer project team, internal skills)	✓	✓	✓			✓
Fit/Gap assessment of Dynamics 365 vs business requirements				✓	✓	✓
User license requirements and mapping to Dynamics 365 subscriptions				✓	✓	✓
Solution architecture recommendations, incl. ISVs				✓	✓	✓
Implementation time & cost estimates				✓	✓	✓

Which Dynamics ERP Plus

6 simple steps to success

All completed for as little as 16 hours (yes, just 2 days!) of your time



02

Example Outputs

Comprehensive Which Dynamics ERP Plus Output Document

>100 Page Detailed Report



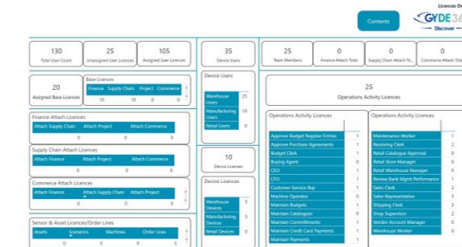
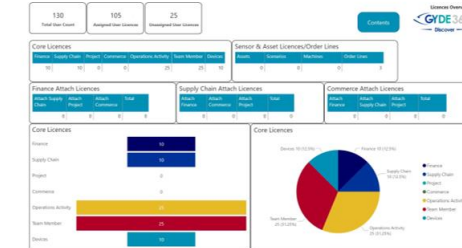
Bills of Material (BoM) and Formulae	Bills of Materials (BOM) required	Should	Fit	Product information management
Bills of Material (BoM) and Formulae	Bills of Materials (BOM) can include 'no product' items e.g. tool, consumables, cleaning product	Will Not	Fit	Product information management
Bills of Material (BoM) and Formulae	Audit trail of Bills of Materials (BOM) changes	Could	Fit	Product information management
Bills of Material (BoM) and Formulae	Bills of Materials (BOM) Engineering Change Management	Could	Fit	Product information management
Bills of Material (BoM) and Formulae	Quantities expressed as percentages	Will Not	Fit	Product information management
Bills of Material (BoM) and Formulae	Consumption of a Bills of Materials (BOM) component can be variable e.g. amount required based on dimensions or quantity	Will Not	Fit	Product information management
Bills of Material (BoM) and Formulae	Yield per operation can be defined	Will Not	Fit	Product information management
Bills of Material (BoM) and Formulae	Scrap can be planned against the Bills of Materials (BoM) or component	Will Not	Fit	Product information management
Bills of Material (BoM) and Formulae	Co-products are required	Will Not	Fit	Product information management
Bills of Material (BoM) and Formulae	Cost roll-up of Bills of Materials (BOM)	Could	Fit	Product information management
Bills of Material (BoM) and Formulae	Quantities expressed as quantities	Could	Fit	Product information management

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5.1.1 ACME Ltd Requirements

The below reports provide a summary of the License requirements.



6.2 Implementation Estimate

The below estimate includes all the must, should and could have requirements and is calculated based on the Dynamics 365 modules required.

	Low range	High range
Initiation	£25,000	£35,000
Analysis	£150,000	£200,000
Design	£150,000	£200,000
Build	£150,000	£200,000
Accept	£150,000	£200,000
Deploy	£150,000	£200,000
Integrations	£150,000	£200,000
Customizations	£150,000	£200,000
Governance	£215,000.0	£322,500.0
Total	£1,290,000	£1,397,500.0

	Low range	High range
Must have	£25,000	£35,000

Which Dynamics ERP Summary

What is it?

- Online application based on decades of industry experience.
- You use our platform to determine if and how Microsoft Dynamics is capable of addressing your business' needs.
- No prior knowledge of Dynamics 365 required.
- Two offerings:
 - **Which Dynamics ERP**
(Requirements Gathering and Fit-Gap Analysis - FREE)
 - **Which Dynamics ERP Plus** (As above, plus project structure and costs, licencing, timelines, ISVs)

How does it work?

- You complete a comprehensive series of (Level 1) questions relating to their functional business needs:
- In your own time
- Less than 16 hours total effort from your side
- Completion within 2 weeks elapsed time.

Why use it?

- You can make informed decisions, with comprehensive reports providing Gap-Fit and initial budgets.
- Rapidly assess your suitability for a Dynamics solution with minimal effort from your teams.

Thank you!

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