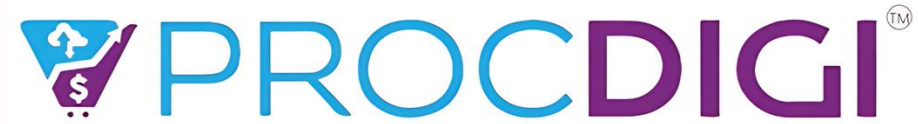




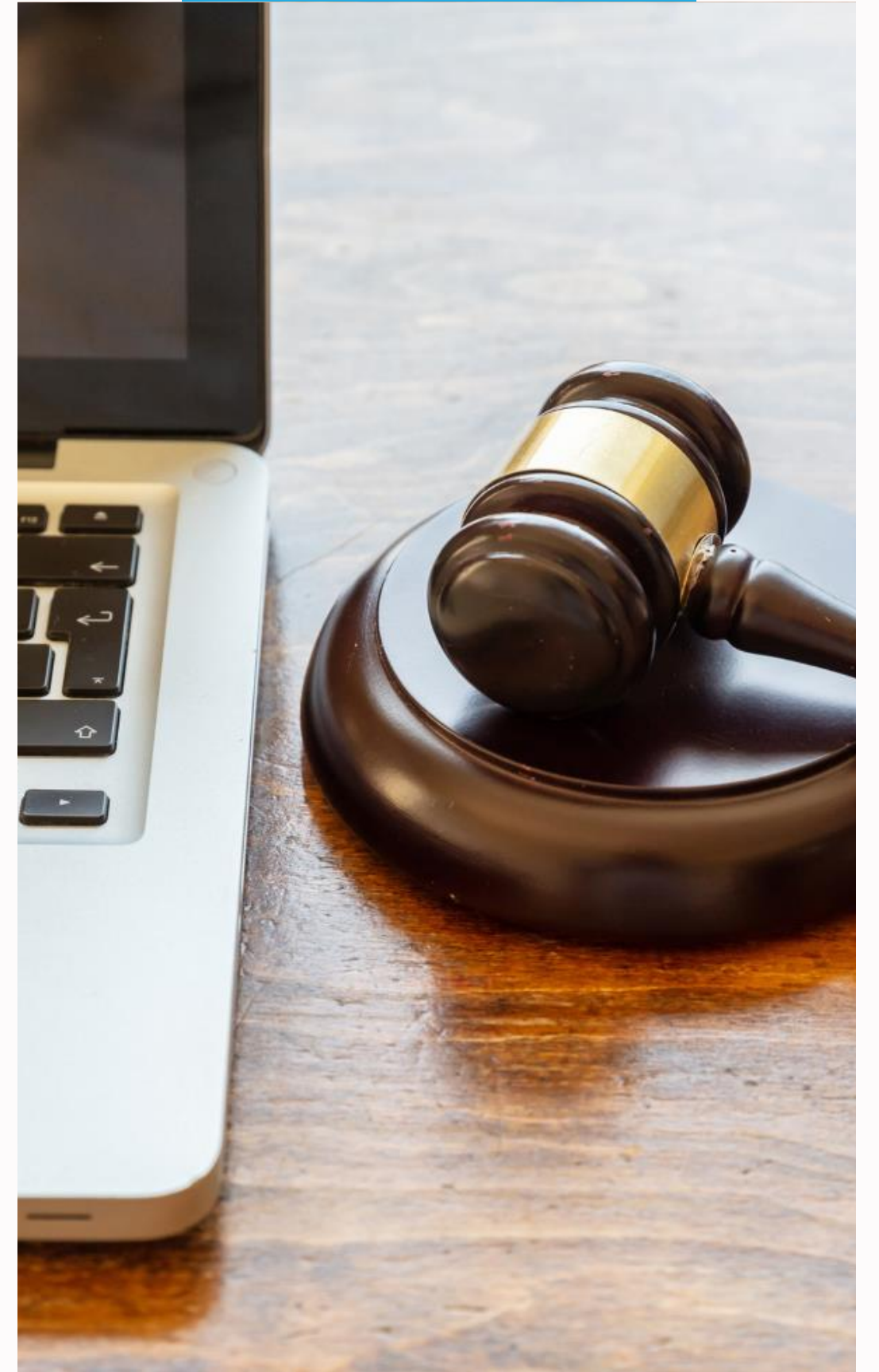
ARG SUPPLY TECH

Presentation



E-AUCTION

<https://argsupplytech.com>





ARG Overview



PASSIONATE
A team of passionate supply chain management professionals

INNOVATIVE SOLUTION
Innovative solution providers for Supply chain technology

EXPERTISE
Proven expertise of designing and establishing supply chain functions

MISSION
To eliminate waste in supply chain through improved processes, better controls and creating competition.

VALUE
We understand the value of the money

DETERMINED
We are determined to apply all our expertise to help you achieve reduction in your tail spend.



Your Non core Activities are our Core Business

Creating competition for Money Spent



Regular Challenges faced during Procurement



INFORMATION

Purchasing need so much information before RFQ?



QUOTES

Why does sourcing team require 3 quotes every time



TIME

Purchasing is a regular bottleneck! What do they need so much time for?



WHY?



SERVICE SUPPORT

Purchase pays attention to low price but not so much to the service support post PO.



SLUGGISH RESPONSE

Sourcing shows savings but we suffer with sluggish response from low price vendors.

VALIDATIONS

Supplier quoted lower rate than that of existing supplier. Why sourcing requires so many validations further?





Digital Solutions we offer



Digital Sourcing



**PR to PO
Platform**

Digital Analysis



**Spend
Analytics**

*Real-time Supplier
communication*



**Vendor
Portal**

Digital Negotiations



eAuction



E-AUCTION

“A platform designed to revolutionize your business processes.”



E-Auction provides





Types of e-Auctions

Gone are the days of lengthy negotiations and opaque pricing in procurement. Experience a revolution in transparency, innovation and cost-effectiveness like never before. Say Goodbye to individual negotiations and hello to a streamlined, competitive marketplace





Buyers Benefits



Hard Savings

- Dynamic bidding on tender price



Objective

- Documented supplier selection



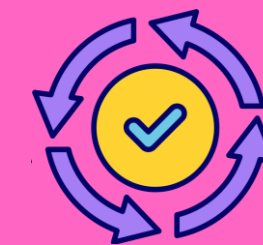
Transparency

- Better view of market



Soft Savings

- Reduced negotiation time
- Material cost



Consistent

- Standard process across company



Suppliers Benefits



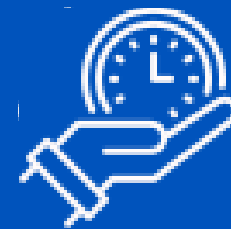
Hard Savings

- Dynamic bidding on tender price



Transparency

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Soft Savings

- Reduced negotiation time
- Material cost



Objective

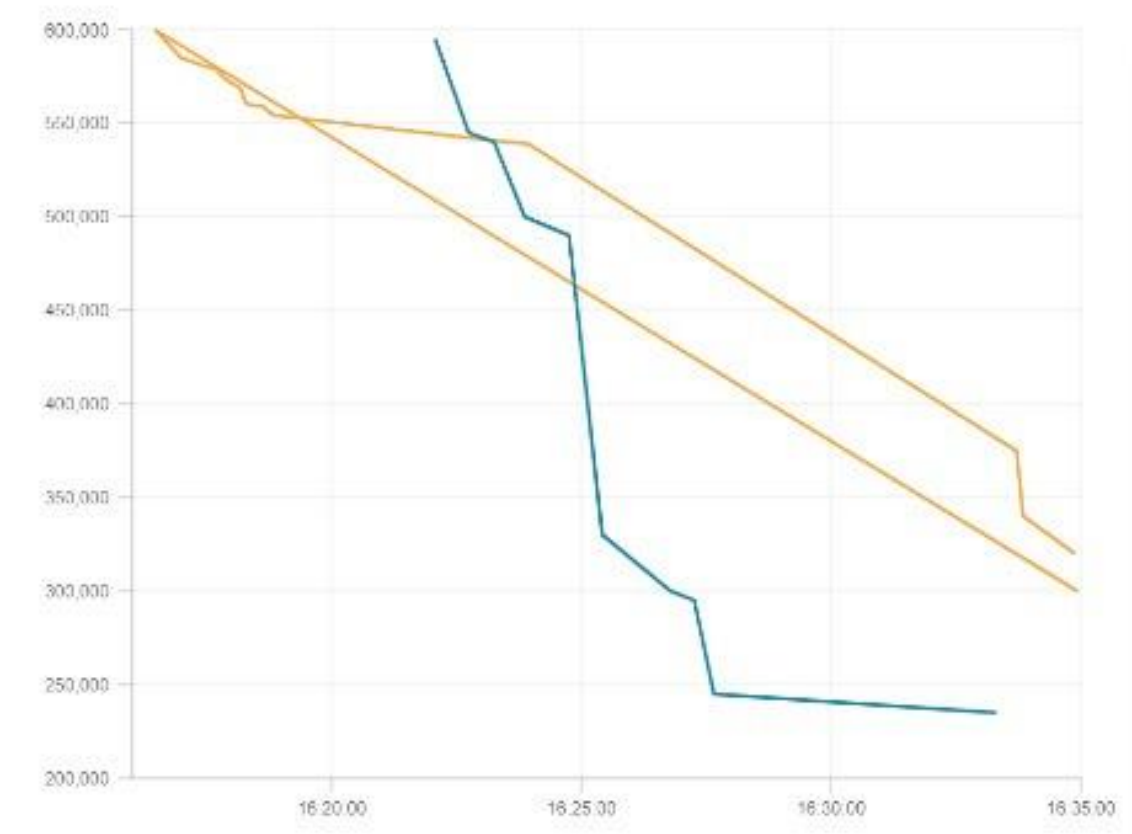
- Documented supplier selection



Demo



00 : 00 : 07 : 38
 Days Hours Minutes Seconds



Bid History		
PARTICIPANT	UNIT COST	SUBMISSION TIME
Reyansh Reyu	₹2,35,000	04:33:18 PM
Reyansh Reyu	₹2,45,000	04:27:39 PM
Reyansh Reyu	₹2,95,000	04:27:15 PM
Reyansh Reyu	₹3,00,000	04:26:47 PM
Samiksha PVT.LTD Mahaj...	₹3,20,000	04:34:53 PM
Reyansh Revu	₹3,30,000	04:25:25 PM

Auction Details	
Name	BURN OIL01
Project Owner	Mr Rahul Sir
Status	In Progress
Type of Listing	SIGNAL
Start Date	27 September 2024
Start Time	04:12 PM
Number of Lots	1
Duration	00:25
Current Lot	1
Bid Decrement Percentage	0.1 %
Maximum bid Increment / Decrement Percentage	35
Business Unit	Social
Department Code	Delhi
Current Lot Price	₹6,04,801

Lot 1: BURN OIL		
NAME	QUANTITY	UOM
BURN OIL	10080	KG



Case Study-Automotive Industry



Auction	Before Auction	After Auction	Saving	Percentage Savings
A1	8,59,000	7,00,000	1,59,000	18.51%
A2	2,29,01,230	1,64,15,000	64,86,230	28.32%
A3	15,50,000	15,50,000	-	0.00%
A4	17,20,000	13,50,000	3,70,000	21.51%
A5	53,28,400	46,30,000	6,98,400	13.11%
A6	8,99,890	7,00,000	1,99,890	22.21%
A7	1,07,67,587	68,54,001	39,13,586	36.35%
A8	19,88,300	19,48,000	40,300	2.03%
A9	10,17,782	10,17,782	-	0.00%
A10	9,40,000	7,80,000	1,60,000	17.02%
A11	24,60,000	22,15,000	2,45,000	9.96%
A12	11,25,000	10,40,750	84,250	7.49%
A13	27,58,000	27,58,000	-	0.00%
A14	10,03,193	9,94,801	8,392	0.84%
A15	44,40,000	44,00,000	40,000	0.90%
A16	20,10,000	17,60,000	2,50,000	12.44%
A17	37,24,775	36,80,000	44,775	1.20%
A18	60,00,000	58,90,000	1,10,000	1.83%
A19	6,60,000	6,48,000	12,000	1.82%
A20	95,67,200	86,54,231	9,12,969	9.54%
A21	48,40,000	44,00,000	4,40,000	9.09%
A22	8,66,000	8,64,268	1,732	0.20%
A23	37,91,000	32,50,000	5,41,000	14.27%
A24	13,95,948	12,56,000	1,39,948	10.03%
A25	11,16,030	11,13,600	2,430	0.22%
	9,37,29,335	7,88,69,433	1,48,59,902	15.85%

Before Auction
₹9.3 Cr

Total Savings
₹1.48 Cr

Percentage Savings
15.85%

**Conducted 25 auctions*



Case Study

Client: Oil and Gas

Business Unit:

Date of Auction: 04-Sep-2024

Auction Type: Rank-Based E-Auction

Auction Powered by: ProcDigi

- **Initial Bid: ₹1.5 Cr**
- **Total Savings: ₹15 Lakhs**
- **Saving Growth: ~ 10%**

Supplier	First Bid	Final Bid	Savings	Percentage Savings
Supplier A	₹ 1,50,00,000	₹ 1,35,00,000	₹ 15,00,000	10.00%
Supplier B	₹ 1,42,15,590	₹ 1,40,00,000	₹ 2,15,590	1.52%
Supplier C	₹ 1,52,01,855	₹ 1,50,49,836	₹ 1,52,019	1.00%
Supplier D	₹ 1,38,38,574	₹ 1,38,38,574	-	-



ARG SUPPLY TECH

THANK YOU

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