

# Microsoft Dynamics 365 Sales

NCS Australia empowers your sales team with AI-driven insights, automation, and customer engagement tools through Microsoft Dynamics 365 Sales. We deliver end-to-end CRM implementations tailored to your business needs, helping you build stronger relationships and close deals more effectively.

## NCS offers the following services to our customers:

- Dynamics 365 Sales Implementation & Configuration
- CRM Strategy Consulting & Roadmap Development
- Data Migration & System Integration
- AI-Driven Sales Insights & Copilot Enablement
- Ongoing Application Support

## Get in touch for a quote

 e-mail: [Microsoftsales@au.ncs.co](mailto:Microsoftsales@au.ncs.co)

## Key Benefits



Empower your sales team with AI-driven insights and Copilot



Build stronger customer relationships with a 360° view



Accelerate deal closure with automated workflows



Drive revenue growth with data-driven decisions

## Why NCS?

*With 25 years of experience, you know that our team can help.*



Industry expertise backed by demonstrated technical excellence



Laser focus on solving real world business problems, fast



Collaborative approach for longer term success

## Implementation Services

We will work with you to achieve the following:

- ✓ Assess your current sales processes and CRM maturity
- ✓ Design a tailored Dynamics 365 Sales solution architecture
- ✓ Configure sales pipelines, lead scoring, and opportunity management
- ✓ Enable Microsoft Copilot for Sales AI assistance
- ✓ Integrate with your existing Microsoft 365 and ERP systems
- ✓ Train your team and provide go-live hypercare support

## Assessment & Application Support

Ongoing support to maximise your investment:

- ✓ CRM health check and optimisation assessment
- ✓ 24/7 Application support with dedicated service desk
- ✓ Continuous improvement and feature adoption roadmap
- ✓ Data analytics and reporting dashboard setup
- ✓ User adoption programs and change management
- ✓ Security and compliance monitoring

## Get Started Today



### Sales Pipeline Management

Track leads, opportunities, and deals through customisable sales stages



### AI-Powered Insights

Copilot delivers predictive analytics and next-best-action recommendations



### Seamless Integration

Connect with Microsoft 365, Teams, Outlook, and your existing systems



### Ongoing Support

Dedicated NCS Application Support team for continuous optimisation