What is My Cloud Portal?

ArrowSphere
My Cloud Portal

My Cloud Portal further extends the capabilities of ArrowSphere to end user customers with a self-service portal.

It features a range of functionality designed to support our partners to grow their cloud business while reducing the time it takes to process the transactions and allows customers to:
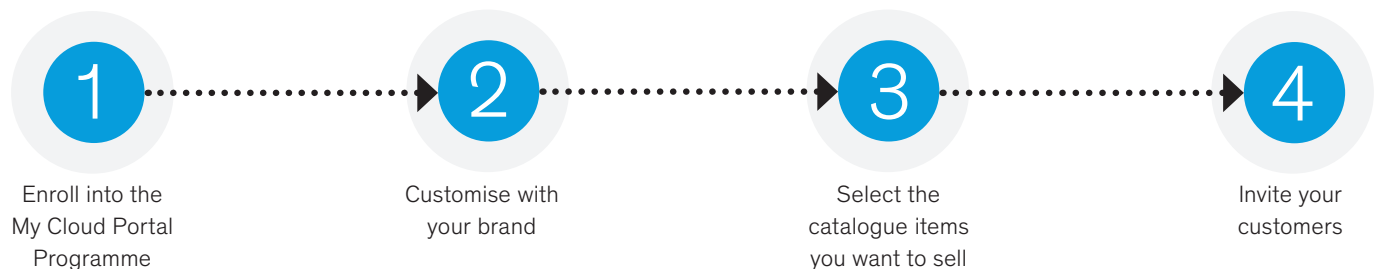
| Purchase Cloud Services | Manage Cloud Subscriptions | Analyse Use | Set Budgets | Regularly change subscription levels | Add multiple vendor solutions |

Partners can also add their own custom services (e.g. migrations, support) to compliment the catalogue of subscriptions.

Key features for Partners:

Customise your My Cloud Portal
Muliti-lingual platform which can be configured to align with your brand.

Manage your Customers
Invite your customers to register for an account, assign roles and manage their Cloud services quickly and easily.

Manage your Catalogue
Import your Cloud services or choose from the ArrowSphere portfolio, define your price per SKU and/or per customer.

Increase your Cloud Services Business
My Cloud Portal provides the visibility of your customer landscape and allows you to cross sell by customer.

Ability for customer to generate quotes, billing reports and exports
Automated quoting allows your customer to make changes autonomously, which then allows your teams to focus on value sales.

Real time Analytics
Analytics are available on cloud subscriptions in real time including day by day breakdown, resource tagging and budget setting.

Onboarding

Getting started with My Cloud Portal is simple and can be done in just 4 key steps:

1 Enroll into the My Cloud Portal Programme

2 Customise with your brand

3 Select the catalogue items you want to sell

4 Invite your customers

For more information, please get in touch with arrowsphere.ecs.uk@arrow.com