ARTIFICIA

The Self Driving Lab Company



AI BRINGS US CLOSER THAN EVER TO AGENCY OVER OUR BIOLOGY





PRESENT \rightarrow



FUTURE \rightarrow



"In essence, we are aiming for a pure automation solution where lab technicians no longer need to touch the sample from start to end — a system that reduces errors, improves efficiency and delivers predictable wait times." ²

Johnson&Johnson

"'Our algorithms can help us better mine our information to find better treatments faster,' Ceulemans says. [...] **Ceulemans and his team found this Al method to be up to 250 times more efficient than the traditional method of drug discovery.**" ³



"It is very time consuming which is why we are training AI systems to assist pathologists in analysing samples accurately and more effortlessly. **This has the potential to cut analysis time by over 30%.**"⁴



of pharma leaders believe **they will lose competitive advantage** if they fail to connect and automate their labs¹







"Artificial Intelligence and Machine Learning will be the top technology investment for life sciences companies over the next two years.

Low quality and poorly curated datasets are the biggest barrier to implementing AI."¹

Al demands investments in their digital lab stack to remain competitive and innovate faster

Biopharma lack the foundational digital infrastructure for an Al-enabled future

Labs are building the **same tools**, **over and over again**, spending millions on reinventing the wheel because there is no **digital platform provider** for the lab.

Companies like Moderna, Tessera, and Synthego are running massive amounts of experiments powered by **spreadsheets.**



THE LAB TODAY: DATA SILOS



Instruments

Device **Schedulers**

Robots

AUTOMATION

Device Connectivity



MACRO TRENDS IN AI FOR SCIENCE

Governments pursuing open models and open data for AI and Science

Hyperscalers pursuing foundational scientific models

Pharmas pursuing accelerated pipelines via AI and digitization









Google **©** NVIDIA.



amazon



Johnson&Johnson





Genentech

Tech-forward biotechs pursuing automated data factories

moderna







Artificial is the only vertically integrated platform that unlocks the AI driven lab.

Any lab. Any workflow. All your data, robots, instruments, people and Al. Orchestrated.



The Artificial Platform



For Builders



Artificial LabOps

Run & orchestrate your lab

A command center for your entire lab—a single interface to request, schedule, and monitor your manual and automated workflows.

Artificial Digital Lab Toolbox

Digitize your lab, SOPs and workflows

No-code, low-code tools for automation engineers and scientists to customize the Artificial platform for their specific lab context.

WE ARE SUPERCHARGING THE LAB OF THE FUTURE





>\$40B MASS MARKET



MODERNA & ARTIFICIAL

Artificial accelerates drug discovery for Moderna by gathering more real world data to tune their AI-driven LNP formulations

"How do we go from 10s to 100s to 1000s or even 10,000s of samples per week?"

- Andrew Coats, Scientific Director, Device Engineering

"What we're building towards [with Artificial] is a complete virtual twin"

- Ted Liska, Senior Scientist / Lead AI driver for LNP lab



Digital Lab Buildout: Vendor Highlight

ARTIFICIAL

LIFE SCIENCE, AUTOMATED

Workflow Design







moderna

MODERNA'S LAB TODAY

Moderna's current lab is run completely manually. Most critically, data lives in disaggregated spreadsheets and there is no visibility into what experiments have been run in the past. This significantly slows down their R&D and their ability to get to production.

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DESIGN

Scientists determine next experiment to run.

"How do you decide what to run?" \rightarrow "We have a monthly meeting and talk about it for 2 hours."



Lab techs manually run instruments and SOPs.

Data ends up disaggregated in spreadsheets, file systems and thumb drives in non-standard formats.

Scientists manually query data.

"How do you query your data?" \rightarrow "I walk down the hall and ask three people"

MODERNA'S LAB WITH ARTIFICIAL

enabling faster time from R&D to Production.

Moderna's AI algorithm & scientist input determine next experiment to run. DESIGN Scientist views data in Artificial LEARN and analyzes output. TEST

Artificial orchestrates instruments, people and data to complete experiment.

Artificial acts as a central command center for Moderna's Lab,



Artificial automatically calculates which manual and automated steps need to be run and guides humans through the SOPs.

OUR TEAM

We know what it takes to connect intelligence to the physical world, while keeping humans-in-the-loop.



DAVID FULLER, CO-FOUNDER & CEO

CTO of the KUKA Group Managing Director KUKA Roboter ~\$1.6B rev. VP of SW R&D at National Instruments



CHARLES CRAIN, CTO

VP of Build OS at ICON 3D SDE III and Software Technical Lead at Amazon



BETTY LIU, VP OF CUSTOMER SUCCESS

Head of Commercial Operations, Chief of Staff at Artificial Chief of Staff at Cobalt Robotics MS, BS in Biomedical Engineering



PAUL MANDEL, HEAD OF PRODUCT

UI/UX Manager, Canvas Staff UX Engineer, Google Nest Senior Design Technologist, Amazon Lab126

HighRes BioNex $\widehat{\mathbf{W}}$ FOUNDATION **MEDICINE®**



21 team members with breadth and depth in automation, UX, warehouses, factories, and labs.



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