



Alive Evolution



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Localis
365

 Dynamics
Latam
dynamicslatam.com



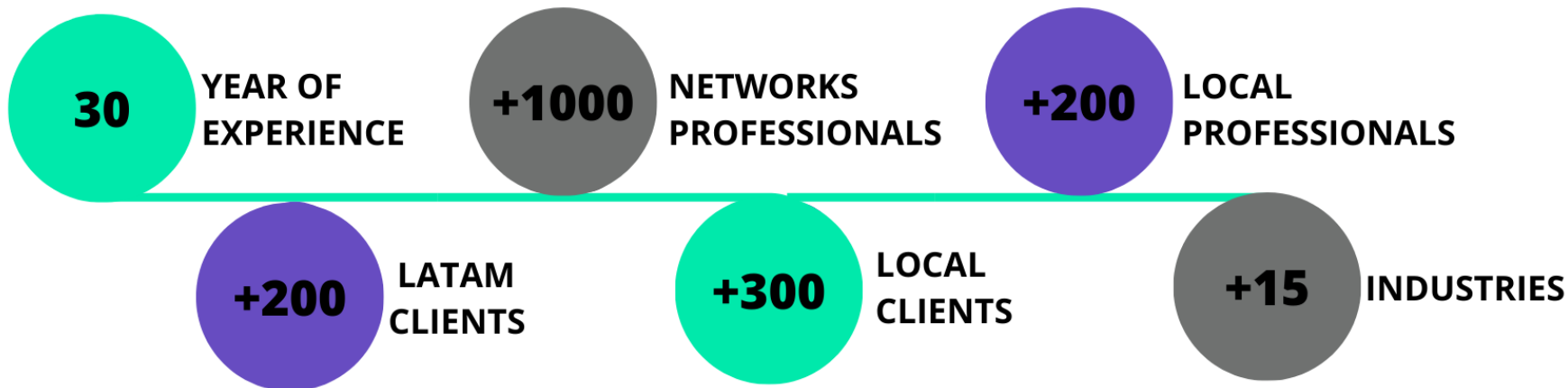
Alive Evolution

ABOUT US AND OUR BELIEFS

We are AW, a technology organization with **30 years in the market** specializing in ERP and CRM.

We have a team made up of **more than 200 people**, with a great diversity of skills and cultures, ready to boost our client's business.

WE ARE TECHNOLOGY
WE ARE INNOVATION
WE ARE YOUR TECHNOLOGY PARTNER
WE ARE EVOLUTION
WE ARE AW



ABOUT US AND OUR BELIEFS

CORE BUSINESS

Implementation, support and development services on the entire ecosystem of **Microsoft Dynamics 365** and **Power Platform**.

INNOVATION

Innovation Area with over 100 **developers specialized** in the entire Microsoft platform, which allows us to cover a wide range of fully **customized solutions and processes**.

INTELLECTUAL PROPERTY

The combination of Innovation and **Accumulated Experience** increase the value we deliver to our clients and has given rise industry-specific **accelerators and verticals**, AW's intellectual property. We have developed **Localization for all of LATAM** through our "Localis 365".

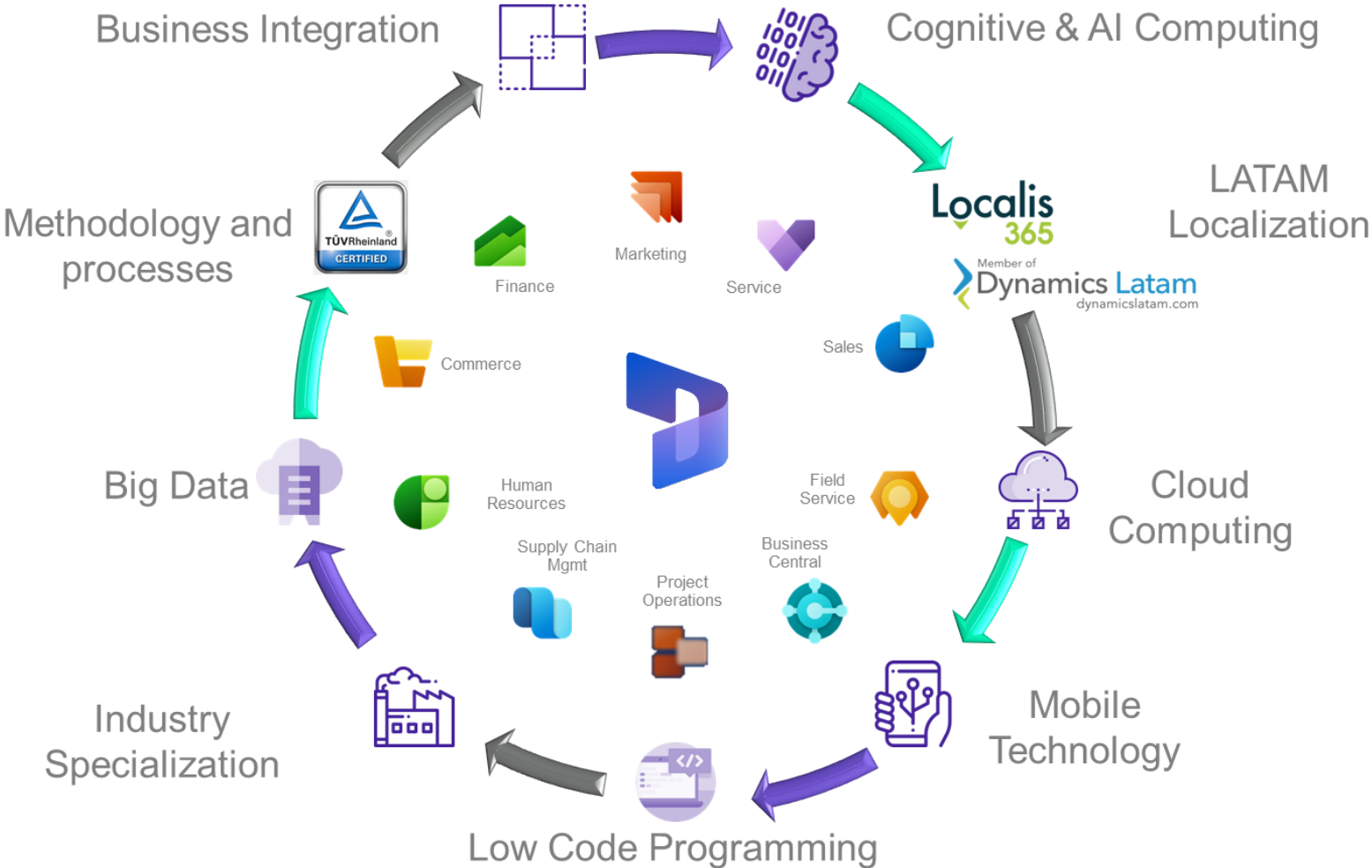
QUALITY AND CONTINUOUS IMPROVEMENT

We understand **quality** as the result of the **comprehensive management** of all our areas and we aim to offer an excellent service.



CORE BUSINESS

OUR TEAM EXPERIENCE

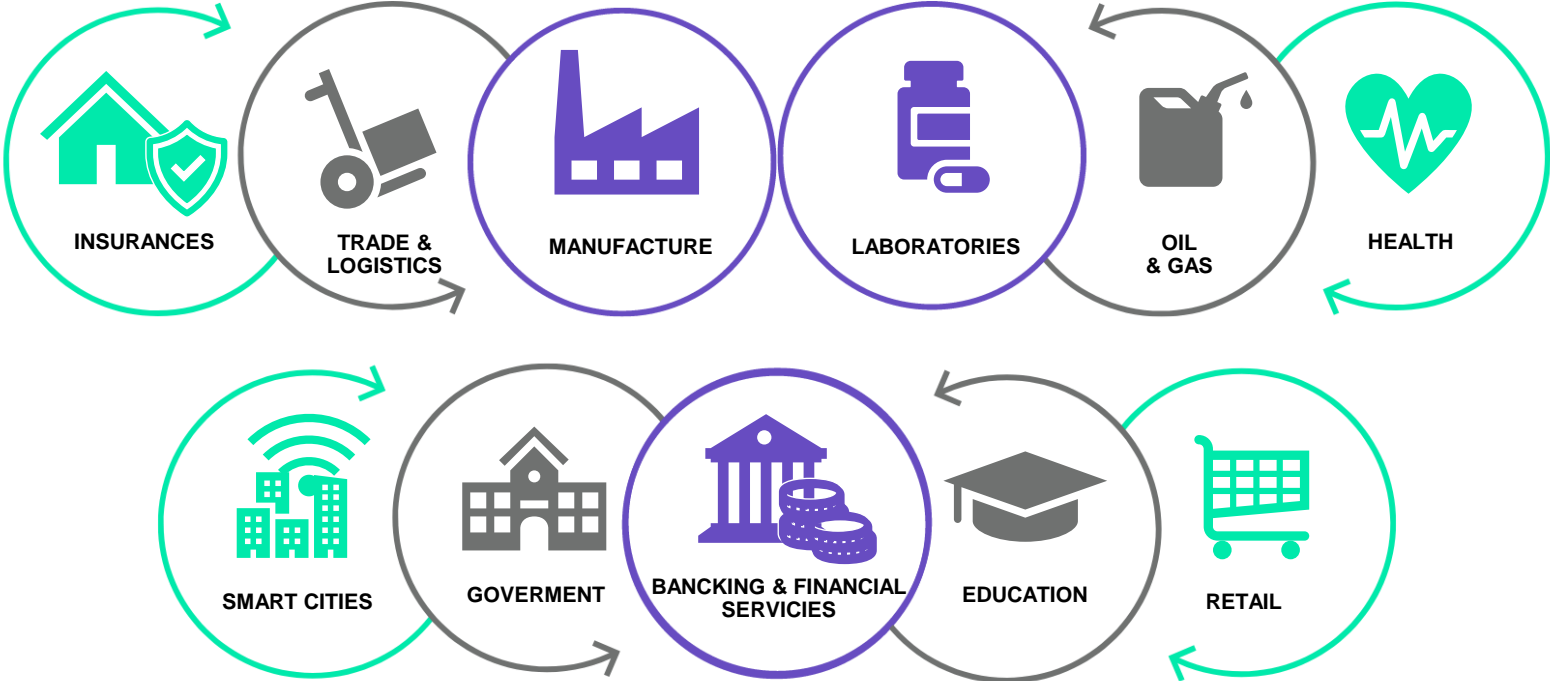


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INNOVATION AND INTELLECTUAL PROPERTY

VERTICALS BY INDUSTRY

Evolution defines us: we learned from our continuous training, from the lessons along the way, from the complementary perspective of our interdisciplinary teams, as well as from the multiplicity of industries in which we collaborate, constituting an incredible asset.



QUALITY AND CONTINUOUS IMPROVEMENT

ISO 9001

ISO 27001

ISO 25001



We are **committed** to being a **STRATEGIC PARTNER** to offer security and work ethics, as well as to measure our objectives and goals through an attitude that promotes the **continuous improvement** of our management system.

Every year, we renew our commitment to quality and evolve as an organization based on a strong commitment with the **ISO 9001** Certification process.

We work with the highest information security standards through the **ISO 27001** Certification process, being the only national organization of technological services to have achieved this certification.

To improve our software development and quality process, we are working under the **ISO 25001** certification standard.

PEOPLE AND QUALITY OF OUR PROCESSES

At AW it's all about the people. We like to differentiate ourselves through our human capital and the value that each one contributes to generate sustainable links over time. We have multiple **professional development politics** and career plans, ensuring that our talents feel accompanied in their growth.

We also believe in the importance of maintaining a motivating **balance** between your **work and personal life.**

To ensure the **quality of the projects** and that they are aligned with the objectives of our clients, we work with a wide variety of **methodologies**, monitored from our Project management office (**PMO**).



MICROSOFT PARTNER OF THE YEAR 2021

We **are Microsoft partners**, with more than 300 clients in Argentina and Latin America. We have more than 100 technical and functional experts in tax matters throughout the region, added to an **Innovation** area.

In 2021, we obtained its recognition that fills us with pride and encourage us to continue transforming our client's businesses.

With it, we reaffirm our **innovative and analytic spirit**, as well as our potential by developing technology innovation work teams around **Dynamics 365** and all its applications.



AN UNIQUE LOCALIZATION



After many years of actively listening to customers and partners, **AW created Localis 365.**

- The first and unique solution that contemplates the tax requirements of the entire Latin America region.
- The same solution covers all countries, minimizing time resources and the learning curve, without modifying the functionality of Dynamics
- **Localis 365 adds value to the global solution**, together with the knowledge offered by our network of Dynamics Latam Partners.

COMPATIBILITY
AVAILABILITY
INTEGRATION
SCALABILITY

SADOSKY 2021 AWARD

Our creation, **Localis 365** was recognized with the Sadosky 2021 Award in the **Digital Impact on Industry & Production category**.

This reflects the hard work of our **intellectual property functional unit** and makes us unique in ERP locations in 14 Latin American countries.



WHAT WE DID IN LATAM?



10 years ago, AW founded Dynamics LATAM. **the largest network of Microsoft partners in all of Latin America.**

- The main pain point of regional projects refers to the **physical presence in each country** and the **knowledge of local uses and regulations**.
- Dynamics LATAM came to solve these problems by facilitating a **single point of contact** for the successful execution of regional projects **for clients or consultants**.
- The combination of **unique localization**, along with a regional presence has made us the **preferred partner** for Dynamics 365 implementations **in Latin America**.



SOME LATAM REGIONAL CLIENTS

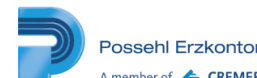


STRATEGIC ALLIANCES IN OUR DNA

The association with partners is in the DNA of our organizational culture. We believe that it is the best way to add value to clients in the face of increasingly complex challenges and ever changing locations, need for geographic reach and industry- specific expertise.



OURS CLIENTS



THANK YOU!

www.awglobal.tech



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