

## Tech Data DR Launchpad | Free Disaster Recovery with Azure

Turn on Disaster Recovery in Days - First Month on Us.

### Offering Overview

Tech Data DR Launchpad is a professional services offering that enables customers to quickly activate active-passive disaster recovery for critical workloads using Azure Site Recovery on Microsoft Azure.

This offering is designed for customers who want a simple, low-risk way to implement disaster recovery for applications running on on-premises infrastructure, existing Azure environments, or third-party cloud platforms.

As part of this offering, Tech Data provides **free disaster recovery** implementation for up to two applications along with a complimentary first-month DR trial, allowing customers to validate their DR readiness before committing to ongoing costs.

### Supported Customer Scenarios

This offering is applicable for customers who:

- Run applications on on-premises infrastructure and need cloud-based DR
- Have workloads in Azure without disaster recovery enabled
- Operate workloads on other cloud platforms and want Azure as a DR site
- Want to test and validate disaster recovery without upfront investment
- Customer looking for short-term DR due to compliance requirements

### Scope of Services

#### 1. DR Readiness & Planning

- Identification of applications for disaster recovery
- Dependency and recovery requirement review
- Active-passive DR architecture design on Azure

## 2. Disaster Recovery Implementation

Implementation using **Azure Site Recovery**, including:

- Setup of Recovery Services Vault
- Replication policy configuration
- Network and failover planning
- Monitoring and alert configuration (basic)

## 3. DR Validation & Testing

- Initial replication verification
- Test failover execution
- Validation of recovery workflow
- Disaster recovery documentation and handover

## Application Coverage

- **Free implementation for up to two applications**
- Applications may be hosted on:
  - On-premises environments
  - Azure virtual machines
  - Third-party cloud platforms

## Out Of Scope

- Application code changes, refactoring, or modernization
- Complex network redesign (custom routing, ExpressRoute, third-party firewalls)
- Database-level DR using native database replication technologies
- Ongoing DR operations, monitoring, or managed services

- Regular or scheduled DR drills beyond the initial test failover
- Performance tuning or optimization of applications post-failover

### **First-Month DR Trial**

To simplify customer onboarding, this offer includes a complimentary disaster recovery trial for the first month.

### **Deliverables**

- Configured Azure Site Recovery environment
- Replication enabled for selected applications
- Test failover validation report
- DR architecture overview
- Knowledge transfer session

### **Tech Data Exclusive Value**

- Free disaster recovery setup for two applications
- First-month DR trial to validate readiness