

ATEA CLOUD DESIGN

Architecture and skill development in perfect harmony



Why Atea Cloud Design?

Atea Cloud Design is a packaged implementation of Azure in your organization. We include all the components that most organizations need, such as training, foundational architecture, and migration of the initial solution.

Content in brief:

- Skill development in Azure for it-related staff to enhance confidence in future operations
- Establishment of Azure architecture; security, data sovereignty, cost control, and much more.
- Migration and the initial service for immediate impact of your investment

Atea Cloud Design is a methodology and packaging to leverage Atea's experiences and expertise in your cloud adoption. All of this comes at a highly advantageous fixed price of 180,000 SEK.



How Atea Cloud Design

0

Cloud strategy in place

A transition to the cloud is not self-evident. It can feel challenging and uncertain. Atea ensures that you have the right conditions for a secure transition, regardless of your current situation.

Before we commence, we confirm that you feel secure with the platform. Depending on your current position, we can assist with requirements inventory, information classification, and risk analysis. This allows you to gain control of your current state and understand the laws and regulations you need to comply with. We achieve this through the offerings Secure Path to the Cloud and Management Workshop.

Safe Path to the Cloud: 150 000 SEK
Management workshop: 25 000 SEK

1

Planning

In the strategy phase, we establish the prerequisites for the project. Together with your colleagues, we define the target vision and the impact goals we aim to achieve during the project. It is also important for us to clarify your expectations and preferences for the project.

The strategy phase aims to provide you with a clear picture of the project's goals. In this phase, we also address potential risks, set dates for workshops and training, and choose the applications and services that will be the first in your Azure environment.

10 000 SEK

2

Training

In the planning phase, the focus is on training and knowledge transfer. We conduct:

- Basic training in Azure,
- Architecture workshop,
- Training in cost tracking,
- Training in monitoring,
- Training in data protection.

The goal is to provide you with the conditions to maintain a modern and optimized cloud environment. We enhance the skills of your IT-related staff to the right level.

70 000 SEK

3

Implement

In the implementation phase, practical knowledge transfer takes place. We ensure that your IT-related staff learn how the architecture looks during the implementation. Together, we deploy the first applications in Azure.

Implement Architecture: 30 000 SEK
Migrate the first service: 70 000 SEK

4

Management

In the management phase, handover and follow-up of any questions remain. We ensure that your technicians are ready to take over the operation and that the strategy is fulfilled before we conclude the project.

35 000 SEK

Feel safe with Atea

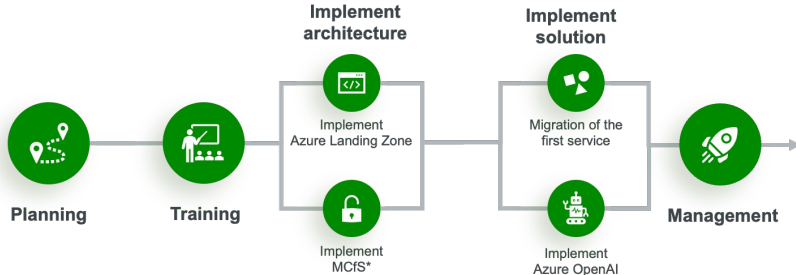
The offer has been developed by Atea's leading solution architects with significant expertise in cloud architecture and security. The offer is aimed at all customers and is customized based on needs.

Together with our IT lawyers, we minimize risks and ensure that you feel secure throughout the entire process.

Price

Excluding Safe Path to the Cloud and Management Workshop.

Unit price	215 000 SEK
Discount	16 %
Total	180 000 SEK



* MCFS: Microsoft Cloud for Sovereignty