

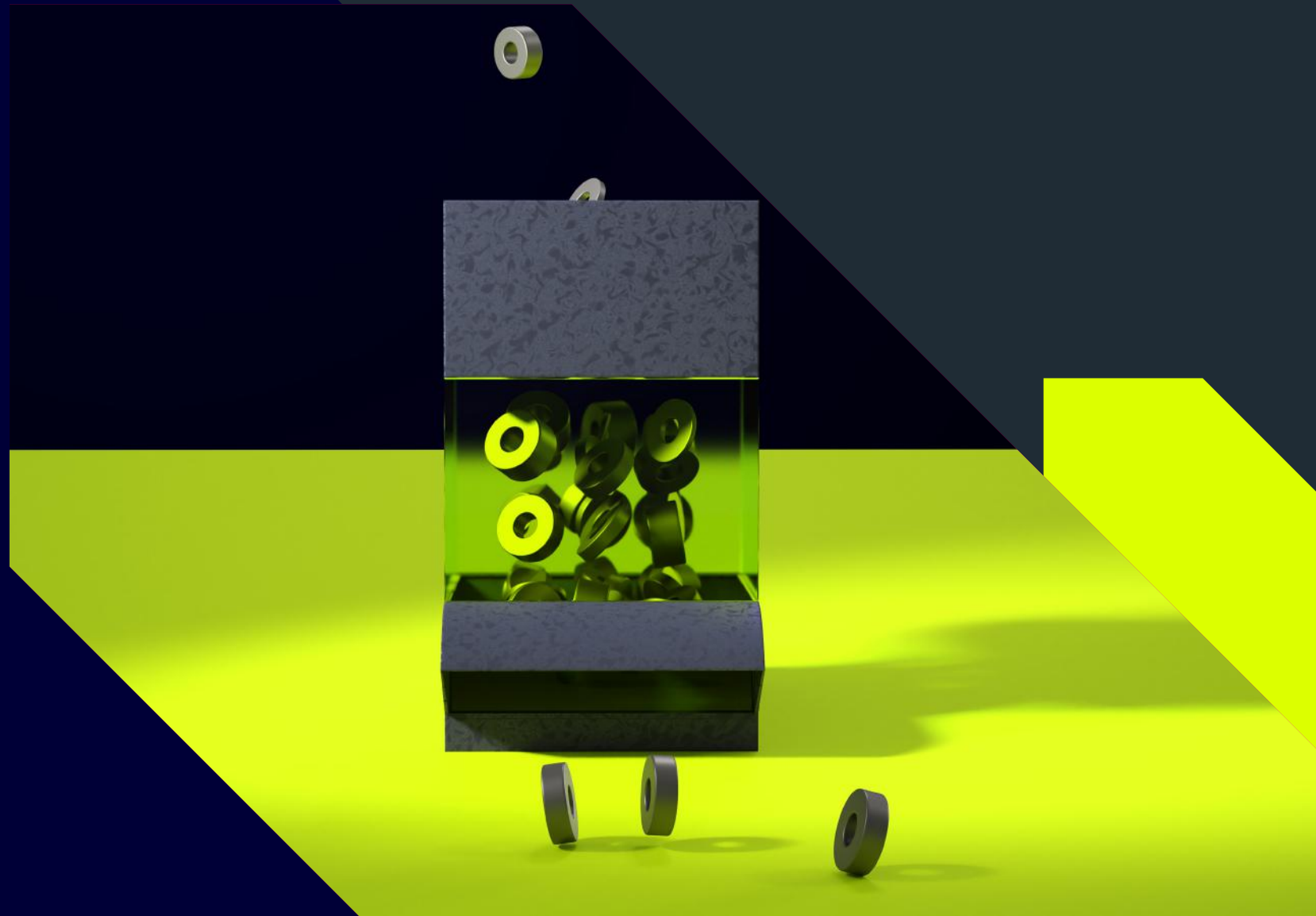
Atech

Achieve ROI from your cloud spend

Microsoft
Partner



Gold Cloud Platform
Gold Cloud Productivity
Gold Datacenter
Gold Windows and Devices
Gold Small and Midmarket Cloud Solutions



Accelerate growth with a resilient cloud

In the new world of work, enabling a secure and productive digital workforce is the difference between organisations that thrive and organisations that survive.

According to Gartner, 69% of boards of directors have accelerated digital initiatives in the wake of the pandemic. With acceleration comes the need to ensure cost control and a hardened security posture.

Atech has a proven methodology for helping organisations in highly regulated sectors such as financial services drive significant cost savings and performance optimisation from Microsoft Azure.

Challenges

Ensuring data control in a completely digital workforce is challenging in a sector with complex regulatory compliance requirements. A remote-first, cloud-first strategy is in danger of adding complexity and cost unless the organisation is ready for Azure and able to leverage the features within Azure.

The Solution

We offer optimisation at every stage of your cloud journey. Our pre-migration assessment identifies the lowest risk path with a phased approach. Our Azure assessment delivers an extensive report on optimised configuration and recommended best practice, with risks, vulnerabilities as well as cost savings sign-posted. Post-migration, we outline optimised configuration and recommended best practice, as well as identifying vulnerabilities and risks.

The Outcomes

The outcome is a scalable and collaborative business with a digital workforce whilst keeping data secure in an ever-changing regulatory and cyberthreat landscape. We deliver this with clear visibility of where and how optimisation is created, as well as cost-saving projections based on a well-architected framework.

Drive your strategic objectives with **Atech and Azure**

There is a great need for aligning your technology strategy with your business objectives, and your cloud platform is the perfect place to start. Be it for cost optimisation or risk management, visibility across the environment can be achieved with Azure. Our assessment is tailored to reveal how your organisation can achieve its strategic objectives and achieve optimised ROI from cloud spend at any stage of your digital transformation journey.

Collaboration, Innovation, Scale

A scalable, digital workforce able to work securely anywhere.

Built-in Security and Resilience

Robust security, simplified governance and meeting compliance requirements.

Visibility and Reporting

Visibility of operations to understand productivity and resource utilisation, from assessment insights to ongoing management.

Optimised ROI from Cloud Spend

Control of your data, leveraging native technology features for budget optimisation.



Atech 30-day Assessment Microsoft Azure

Working with Microsoft as a cloud-managed service provider, Atech makes the benefits of Azure accessible for every business. As a Microsoft multi-Gold Partner, we have established ourselves as one of the leading Microsoft Azure migration, optimisation and support partners in the UK.

Our tailored assessment reveals your digital transformation readiness, maturity and the opportunities for optimisation, whether you are scaling up or are an established business with complex regulatory requirements. This assessment can be tailored for organisations looking to migrate to Azure, or for those who would like to explore opportunities for optimising their Azure environment.

Control of data and costs in a remote-first, cloud-first world

Atech's insights and methodology for Azure optimisation discovered opportunities and enabled Octopus Investments to drive significant savings through a digital transformation project which included a 30-day Azure assessment.

Pre-migration assessment for low-risk path to cloud

The Lawn Tennis Association migrated workloads and increased their uptime to 99.99% and CapEx savings of £300k alongside month-on-month savings exceeding 30%.

Azure optimisation assessment for cost control

Portfolio management scale-up investor achieved 1638% ROI on their Azure assessment and discovered monthly savings of 32% while improving performance.

“Atech are a strategic partner for Octopus, we are able to leverage the expertise and relationship that Atech has with Microsoft, whilst also being able to take advantage of Atech's deep understanding of FinTech business requirements. “

-Tcha Willson, CIO.

Leading UK-based Global Asset Management Organisation embraces Modern Workplace



The new CEO faced the challenge of transforming the organisation into a truly digital workforce, keeping business-critical data centralised and secure while mobilising the workforce. All this of course against the backdrop of regulatory compliance requirements. As a risk-averse organisation operating in a highly regulated industry, our client needed a technology partner to support them in strengthening their security posture, ensuring compliance and future-proofing the business.

ROI from cloud spend

By blending the security of the convergence of the Microsoft ecosystem in MS365, Azure, and Windows Virtual Desktop, the client was able to overcome challenges with governance requirements and heavy workloads, all the while ensuring productivity. Our assessment scrutinises risks and opportunities for optimisation and outlines best practice recommendations, along with projected savings.

Simplified regulatory compliance

Atech's insights help deliver the full benefits of a technology stack that is proven to be game-changing. This is particularly relevant in regulated sectors. Our assessment explores the current environment and outlines key recommendations. MAM, AIP, in addition to conditional access built out in Intune, EMS and Cloud App Security form a powerful toolset in simplifying regulatory compliance and delivering efficiencies.

Security and resilience in an all-remote world

"Our biggest challenge was transforming the culture and becoming a scalable, digital workforce. Atech has been able to deliver this in a way that is secure, and now anyone can work from anywhere without compromising data."

- Head of Technology

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- Gold Datacenter

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- Silver Messaging
- Silver Data Analytics
- Silver Collaboration and Content
- Silver Enterprise Mobility Management
- Silver Security

Azure optimisation success with Atech

“I’d always suspected that we weren’t operating as efficiently as we could be, but without the technical knowledge I was always unsure of how to gain this insight. I’m very grateful that Atech was able to perform such a thorough assessment of our business requirements and explain the technical findings in such simple terms. Now we know how to optimise our operations and modernise the business.”

**- David Kilburn,
COO, evestor**

Portfolio management company evestor engaged Atech to assess its Azure environment and provide recommendations on how to optimise its existing infrastructure, while dramatically reducing costs amidst its growth plans. The insights from the 30-day business and infrastructure assessments evidenced savings of 32% on its Azure environment.

Compelling ROI at 1,638%

Scraping the data and API’s over a 30-day sample period, Atech was able to determine potential savings by scaling-in, scaling down and resizing elements of the clients existing infrastructure. When considered alongside Microsoft best practices and governance of the environment, the client can expect to see an ROI of 1,638% over 3 years.

Fit for future

“We never imagined it was possible to achieve this sort of return. And with the level of insight provided by Atech, our business is now fit for the future.”

**- David Kilburn,
COO, evestor**

Practical reporting

Our Azure readiness and optimisation assessment delivers practical reporting including conclusions, evidenced recommendations and indicative cost savings, so you know how to drive value and performance from your investment in Azure.





Modernise your world. Transform your technology. **Optimise with Atech**

Our credentials as a Direct Microsoft CSP and Multi-Gold Partner, in addition to our proven track record, validates our ability to deliver tailored cloud cost optimisation, and empower forward-thinking businesses to harness the full potential of the cloud.

Discover secure, scalable tech and optimisation opportunities to revolutionise your workplace today.

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