

# Cloud Advisory and Adoption on Azure

Accelerate your ability to successfully execute on your digital transformation goals with leadership and frameworks to realize the value of technology and its ability to create new business opportunities and solve current challenges. With a wide range of experts under one roof, you can rely on Atos for comprehensive services to simplify your transformation and accelerate time to value on Azure.

## Execution Strategies and Solutions



### Business-Driven Cloud Strategy

Helping clients leverage cloud technologies to build new digital capabilities. By aligning cloud to business strategy, we build an actionable roadmap and prepare for a successful execution.



### Cloud Migration and Modernization Strategy

Identifying the most effective method for modernizing legacy technologies by leveraging hybrid cloud, migration to public cloud, and datacenter exit.



### Data and AI Cloud Strategy

Defining the supporting architecture and implementation plans to efficiently aggregate, store, and analyze data that delivers insights and maximizes efficiency.



### Cloud Management Strategy

Defining the optimal operational, financial, and security model for each client's cloud platform.

## How It Works

Through a custom Atos OneCloud Plan, our consultants will develop a deep understanding of your business and help you understand the potential impact and business case for leveraging technology to transform your business through digital strategy and innovation, all on Azure.

This includes a workshop to identify business problems and opportunities to leverage modern technology. Within 90 days, we'll build a customized cloud business case, an industry-specific cloud reference architecture, and a roadmap for applications, data, and infrastructure modernization.

## Customer Outcomes

Create a clear vision for how to leverage Azure to enable digital capabilities and drive your targeted business outcomes

Build a defined backlog of executable initiatives and roadmap driven by business value

Stand-up an agile execution model and change strategy that will accelerate and sustain delivery



# Think-Starter Workshop

Two-hour highly collaborative workshop approach that starts with realities of today, generates targeted changes toward the future state, and produces an executable roadmap guided by business outcomes.

**Objective:** Understand your current landscape & challenges and then create a vision of the future



Current State



Vision & Drivers



Ideation



Market Trends



Pain Points & Opportunities



Benchmark

**Outcome:** Recommendations for a Cloud Advisory and Adoption assessment that will produce quick value for our client's business and transformation roadmap.

## Customer Success Stories

### Multi-Cloud Strategy

**Company:** World's largest equity derivatives clearing organization.

**Solution:** Performed a platform assessment, designed a cloud reference architecture, and recommended hybrid cloud strategy.

**Outcome:** Developed a cloud strategy that promises greater flexibility, improved performance, and enhanced services.

### Product Strategy

**Company:** Multinational financial services corporation.

**Solution:** Defined digital product strategy to support transformation to modern application and customer expansion.

**Outcome:** This multi-year strategy was used to guide the company and their customers into more efficient and effective working relationships.

### DevOps

**Company:** American biopharmaceutical company.

**Solution:** Led a program to design and implement new software delivery process leveraging agile and DevOps.

**Outcome:** The platform and tools improved software delivery across the organization and created a center of excellence manage the change in the future.

With a rich heritage in legacy infrastructure paired with the transformative and hybrid capabilities of the Azure cloud, Atos is your one-stop shop for all your application, infrastructure, and cloud needs.

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Azure Expert MSP  


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Solutions Partner  
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