Unlocking the art of potential

Atos Managed Hybrid Cloud Services, powered by Azure Arc

Today's enterprise requires an adaptable cloud strategy to navigate a complex and ever-changing digital landscape. A well-crafted hybrid cloud approach serves as a catalyst for sustainable growth.

At the core of our partnership is the delivery of advanced hybrid cloud services, powered by Microsoft's Azure Stack HCI and Azure Arc. Atos and Microsoft work together to ensure a consistent and secure management experience, whether on-premise, in a public cloud, or even in a multi-cloud environment.

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Bridging the gap with Atos Managed Hybrid Cloud

Atos and Microsoft help bridge the gap between traditional and cloud environments with an offering that emphasizes consistency through streamlining processes and ecosystem links, and future proofing with GenAI. We aim to help you navigate the complexities of cloud adoption while optimizing your investments.

Our hybrid cloud solutions offer the ideal bridge between traditional and cloud environments. It allows you to take a path which leverages the most from your existing on-prem assets (including legacy and VMWare environments), while simultaneously harnessing the power of Azure and Azure Stack, driving modernization and growth, streamlining operations, and preparing for the future of data, automation and AI in a way that is both flexible and aligned with your core business goals.

Leveraging the Atos and Microsoft partnership also allows you to align your IT operations with sustainability goals, contributing to environmental responsibility while optimizing your technology investments.

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Adopting Hybrid Cloud helps you solve these business challenges

Legacy and aging infrastructure

Hybrid cloud helps modernize legacy systems without a full-scale overhaul.

Budget and resource constraints

Hybrid cloud optimizes costs and resource allocation.

Enabling new ways of working

Hybrid cloud supports and enables modern remote work practices.

Modernizing operations

Hybrid cloud introduces the latest cloud technologies, to meet your needs wherever you are in your cloud journey. Key tools like Azure Arc and Defender help to extend advanced cloud benefits to your on-site infrastructure.

Bridge the gap between lines of business and infrastructure

Unlocking the ability to allow lines of business to embrace the latest and greatest while keeping a managed infrastructure.

Climate change

Hybrid cloud solutions support sustainability efforts by facilitating efficient resource allocation, reducing physical infrastructure, and optimizing energy consumption. This is achieved through a blend of on-premises and cloud-based solutions. It minimizes environmental footprint while maximizing resource utilization.

Incorporate GenAI into infrastructure foundations

A hybrid cloud approach allows organizations to harness the full potential of data and GenAI, driving business growth and competitive advantage.

Cybersecurity

Hybrid cloud allows you to take advantage of cloud-born security solutions in your traditional infrastructure, complete with extended support available through Azure Security Center.
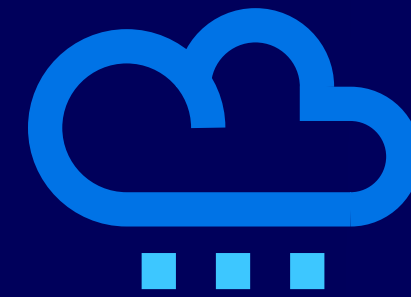
Enhance market agility

Hybrid cloud speeds up product delivery and innovation for a faster time to market, through rapid scaling of web applications and infrastructure that is quick, and cost-effective.
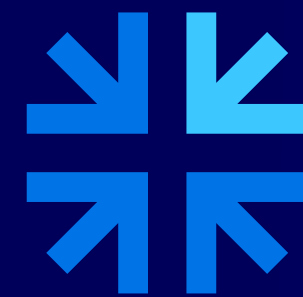
Consume resources on demand

Hybrid cloud's flexible licensing translates into an OPEX cost model that can smooth cash flow.
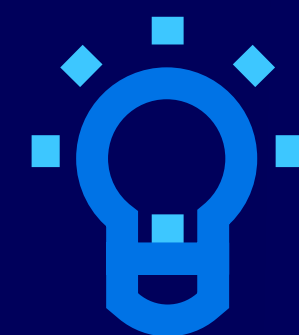
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Enterprise benefits

Achieve efficiency, through the ability to leverage cloud without the need for wide scale transformation.
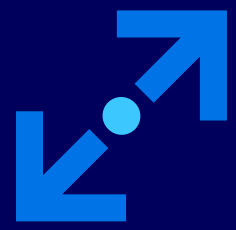
Maximize value, by focusing on maximizing the value of operations while simplifying processes to ready data for seamless integration with AI. This includes minimizing complexities to make data AI-ready and enhance its potential value.
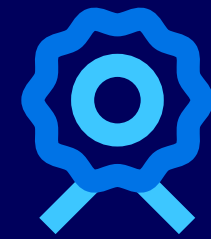
Emerge stronger through advisory services, transformation, and management designed to prepare data ready automation and AI.

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Problem

There are multiple challenges to on-premise infrastructure that can get in the way of the effective management and use of data - not least of which being siloed and fragmented data. With the right cloud approach your business is better positioned to embrace new technologies such as GenAI.

Solution

Atos and Microsoft's unified hybrid cloud model allows you to keep control over your infrastructure while meeting the individual needs of different lines of business. We help connect and manage your data, irrespective of whether it's on-premise or in the cloud.

We can also help you solve the issue of departments 'going rogue' with Shadow IT choices, while allowing you to tailor solutions for each department within your organization.

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Why Hybrid Cloud with Atos and Microsoft

1. We have a heritage of **providing infrastructure managed services,** and we have evolved this by incorporating Azure Arc to allow customers to transform and innovate.

2. Atos is a strategic partner with Microsoft, working closely with Microsoft engineering for **excellence in hybrid cloud solutions.**

3. Atos and Microsoft are among the **pioneers focusing on hybrid cloud.**

4. We boast a global footprint of data centers, **providing unparalleled infrastructure support.**

5. We offer **leading expertise in hybrid and multi-cloud** solutions – a key differentiator in this rapidly evolving market.

6. Our solutions align with the data-driven strategies of modern enterprises, **unlocking the potential of data assets.**

7. Our approach to hybrid cloud allows organizations to **embrace Generative AI** while still supporting and managing legacy infrastructure as you continue to transform and unlock the power of your data.

8. We deliver **decarbonization through our sustainable IT services**, including our contractual commitment to reducing our clients' CO_2 emissions by improving our ICT services – or we compensate them for the residual emissions.

Next steps

Every hybrid cloud engagement begins with a thorough cloud advisory and consulting engagement, designed to establish your IT setup and business objectives, before continuing with a tailored hybrid cloud strategy. We then work with you to create the ideal solution architecture for your business and develop a migration plan for a seamless transition.

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Find out more

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Resources

ISG

2023 Information Services Group (ISG) Provider Lens™ – "Leader" in mainframe services and solutions in Europe for the second year in a row.
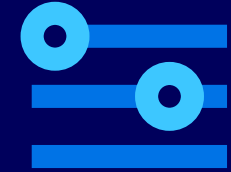
Gartner

Positioned as a Visionary in the Magic Quadrant for Public Cloud IT Transformation Services, 2022, Worldwide.

Leader in the 2022 Magic Quadrant for Data Center Outsourcing (DCO) and Hybrid Infrastructure Managed Services (HIMS), Worldwide.
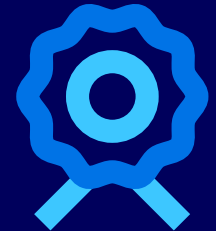
+65%

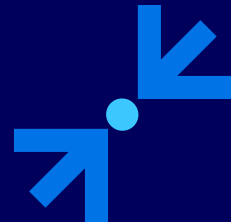overall performance improvement with Atos Bridge Platform.

Atos & Microsoft

Atos is a **Microsoft GSI & Azure Expert MSP**

17+ Gold
Microsoft Certifications

15+ Competency
Specializations

880+ customers
transformed with Joint Go-to Market offerings

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About Atos

Atos is a global leader in digital transformation with 107,000 employees and annual revenue of c. € 11 billion. European number one in cybersecurity, cloud and high-performance computing, the Group provides tailored end-to-end solutions for all industries in 69 countries. A pioneer in decarbonization services and products, Atos is committed to a secure and decarbonized digital for its clients. Atos is a SE (Societas Europaea) and listed on Euronext Paris.

The purpose of Atos is to help design the future of the information space. Its expertise and services support the development of knowledge, education and research in a multicultural approach and contribute to the development of scientific and technological excellence. Across the world, the Group enables its customers and employees, and members of societies at large to live, work and develop sustainably, in a safe and secure information space.

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