Digital Workplace
Intelligent Collaboration
Microsoft 365 Copilot
Customer Presentation
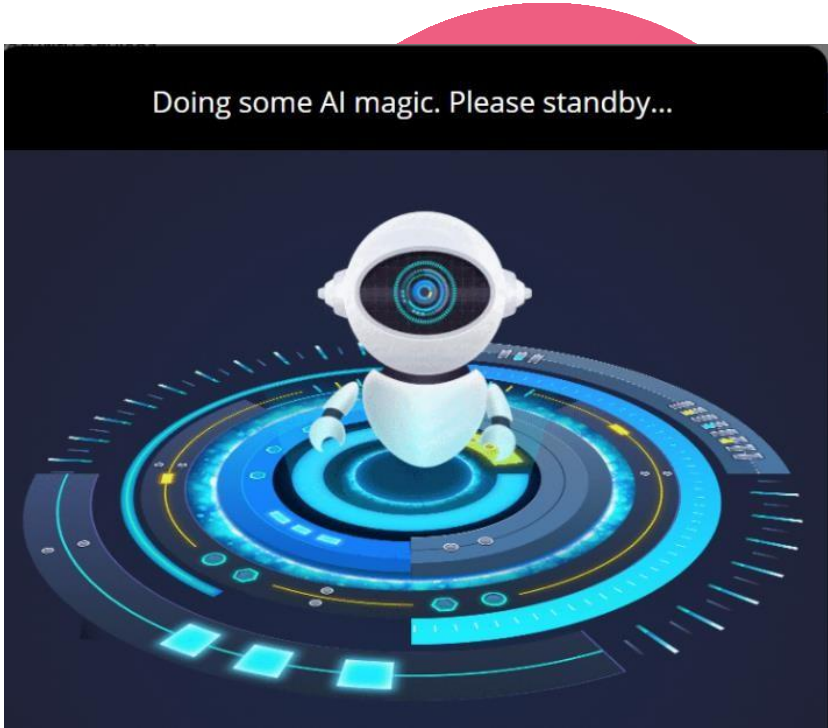
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Agenda

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01

The Challenge

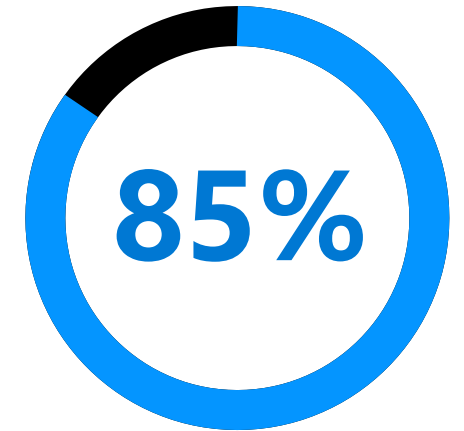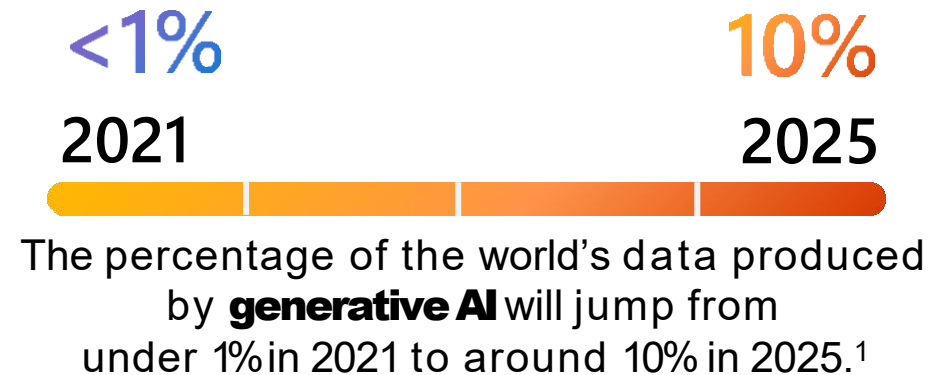Atos

Key customer challenges
Employees demand for a new digital employee experience with AI

- Lack of understanding of **impact of AI** for users and processes
- Concerned about **being left behind** with higher costs– FOMO
- Concerned about **accuracy of information** provided
- Concerned about impact on **sensitive data**

Doing some AI magic. Please standby...

<1%
2021

10%
2025

The percentage of the world's data produced by **generative AI** will jump from under 1% in 2021 to around 10% in 2025.[1]

85%

Want digital tools that help them be more agile, to **automate daily tasks**, and **make information more accessible**.

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The pace of work is outpacing our ability to keep up
AI-powered tools represent an enormous opportunity

64%

of people have struggled with finding time and energy to get their work done.

3x

Amount by which time spent in Microsoft Teams meetings and calls has increased per week since February 2020.

70%

Share of people who would delegate as much as possible to AI to lessen their workloads.

2x

Likelihood of a leader to say AI will provide value by boosting productivity vs. cutting headcount.

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Our customers want a new way of working

We must overcome the drudgery of work

- 68% of people say they don't have enough uninterrupted focus time.
- 62% of people are spending too much time searching for information.
- 57% of an employee's time is spent on communicating (in meetings, email, and chat).

To rediscover the soul of work

What customers want:
- Simple-to-use solutions designed to work together.
- Best-of-breed protection and productivity.
- AI to fuel productivity and innovation.

70% of people say they would delegate as much work as possible to AI to lessen their workloads.

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Key Challenges for Copilot

New way of Working
Copilot has enormous potential for producivity/quality/creativity benefits but
User adoption can be a major issue given inbuilt inertia to learning prompts and what is possible

Permissions
Copilot displays all the organisational data for which individual users have access permissions,
which may be too broad if a "Just Enough" principle is not applied
Over Sharing can be a major issue

Sensitive Data Labeling
Content generated by Copilot does inherit security labels from the source files,
But many customers have not set these correctly so opening up risks of sensitive data loss
and AI generated materials not meeting their compliance regulations

Human review
There is no guarantee that Copilot's responses are factual or reliable,
so human supervision is required to check the content generated by the AI.

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02

Microsoft 365 Copilot

AtoS

Microsoft 365 Copilot

Unlock productivity, upskill ability, and unleash creativity all with natural language

Large Language Models

\+

Microsoft Graph - Your Data -

\+

Microsoft 365 Apps

\+

The Internet

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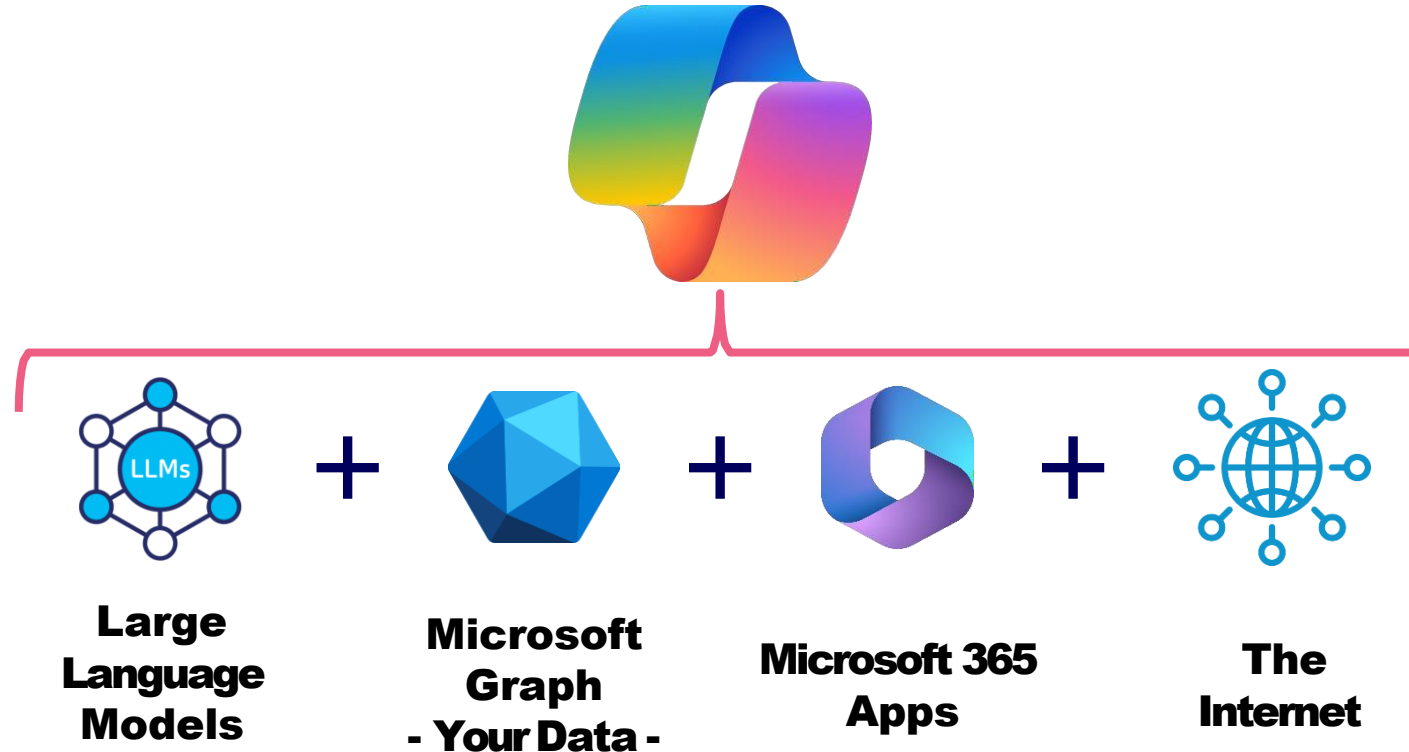
Microsoft 365 Copilot

Transform your work in three ways

Unlock productivity

- Copilot summarises actions for you, so you can optimise your time

- Outlook, Teams meetings, Chat, Loop, OneNote, Whiteboard

Upskill ability

- Be better at what you're good at and master what you've yet to learn

- Microsoft 365 Chat (Formerly Business Chat) – Meeting/Strategy/Status

Unleash creativity

- Harness Copilot's power so you never start from scratch

- Word, PowerPoint, Excel

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Microsoft 365 Copilot
Designed for the needs of the enterprise

**Grounded in
your business data**

Microsoft 365 Copilot has real-time access to both your *content and context* in the Microsoft Graph.

**Comprehensive
security, compliance, & privacy**

Copilot inherits your security, compliance, and privacy policies set up in Microsoft 365.

**Architected to protect
data**

Your data doesn't leave the compliance boundary and isn't used to train the foundation model.

**Integrated into the
apps you use every day**

Word, Excel, PowerPoint, Outlook, Teams, and more.

**Individual user & admin
always in control**

Users decide what to use, modify, or discard.

**Designed to
integrate new skills**

As Copilot learns about processes, it can perform more sophisticated tasks and queries.

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Microsoft 365 Copilot
Included at $30 per user, per month from November 1st

Microsoft 365 Copilot

Word   **Excel**   **PowerPoint**   **Outlook**   **OneNote**   **Teams**   **Whiteboard**   **Loop**
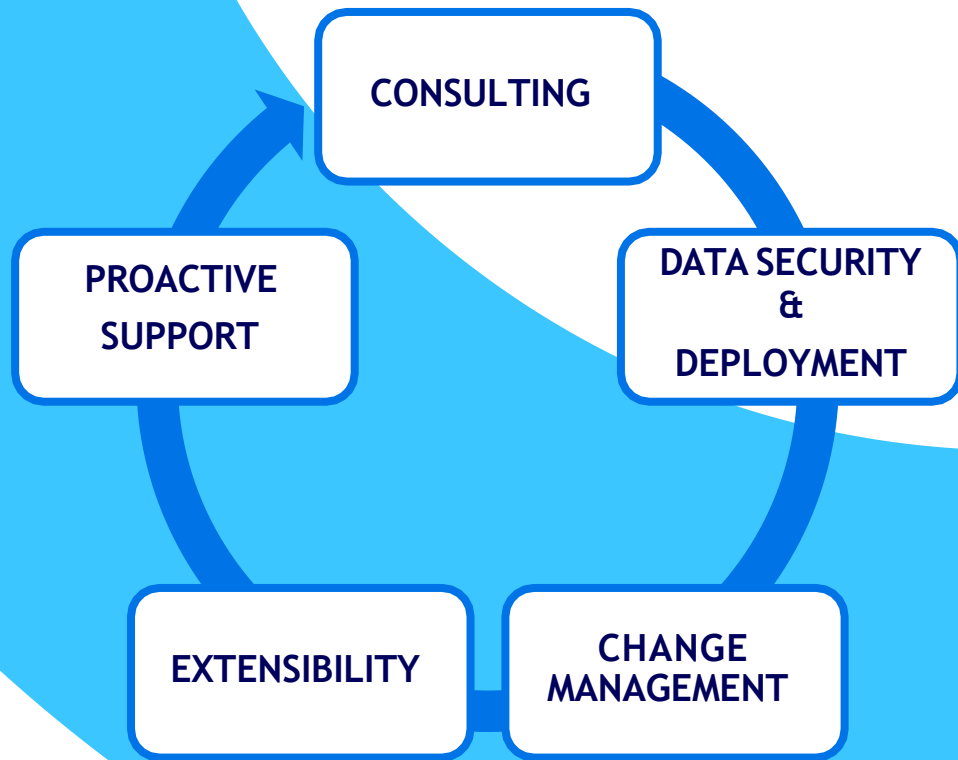
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03

The Service

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Microsoft 365 Copilot with Atos

As an Early Adopter of Microsoft 365 Copilot, we're dedicated to helping you harness the power of AI to enhance your employee experiences and tackle your challenges head-on with the following services:

CONSULTING

DATA SECURITY & DEPLOYMENT

CHANGE MANAGEMENT

EXTENSIBILITY

PROACTIVE SUPPORT

AI & M365 Copilot Advisory & Workshop

Help you build AI transformation strategies.
Identify top personas and processes that would deliver value if reimagined with AI.
Recommend next steps to prepare your organization for Microsoft 365 Copilot, including migration approaches for non-cloud data.

Copilot Readiness & Deployment

Assess your licensing, technical readiness and address gaps.
Assess Just enough access(JEA), oversharing, data protection & governance posture and address gaps.
Showcase value of M365 Copilot and identify high-value scenarios.

Adoption & Organisational Change management

Deliver end-user readiness to enable proficient use of Copilot.
Drive organisational change management programs to transition processes and adapt behaviors.
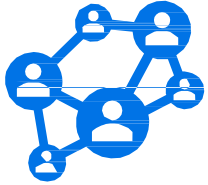
Copilot extensibility

Leverage Copilot plugins and connectors.
Connect data to Microsoft Graph and Dataverse.
Application integration, customization, and configuration services.

Proactive Support

User and Policy management.
Governance for ongoing dataset changes- content management.

How we can help you on your AI journey

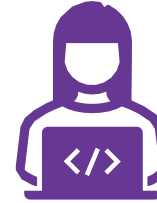| Engage	Assess	Envision	Build	Grow	Evolve
AI & Copilot Advisory Workshop	**Get ready for Copilot**	**Post-Readiness & Pre-Deployment**	**Deployment & Enablement of Copilot**	**Adoption, OCM & Extensibility**	**Proactive Support**
Strategy and transformation.	Just enough access.	Review post-assessment observations & issues. Evaluate Business and technical readiness & Prepare strategy	Address tech readiness	End-user training & readiness.	Ongoing copilot user support.
Personas, use cases, processes and scenarios.	Oversharing Governance, Compliance & Security.		Deploy Copilot license to users.	Establish Copilot COE change management. incl. Champions Program	Trending and copilot usage reporting.
			Enable users with office & teams app, Permissions		Effectiveness nurturing

4-6 weeks* depending on Data Security

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Microsoft 365 Copilot
For Deployment - Data Security is key…

so need Atos M365 Data Governance service as part of Build
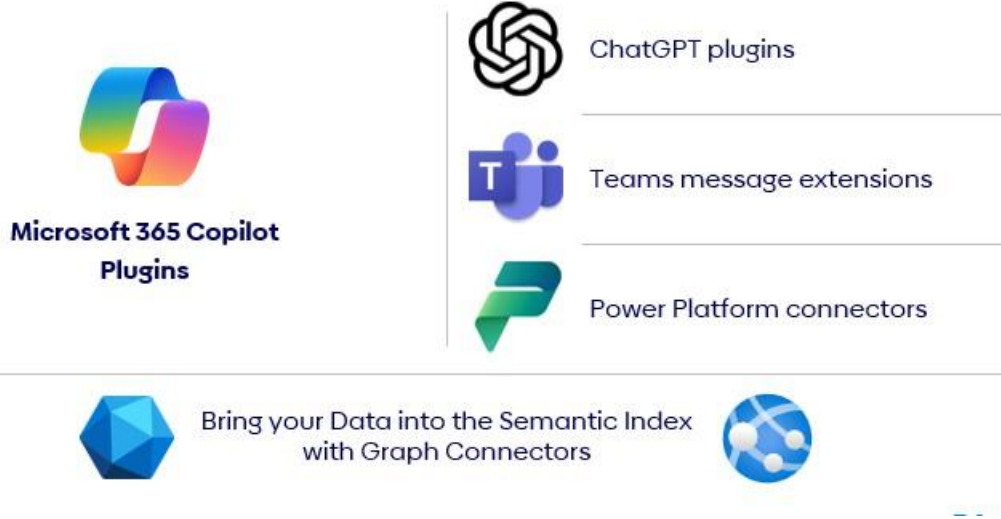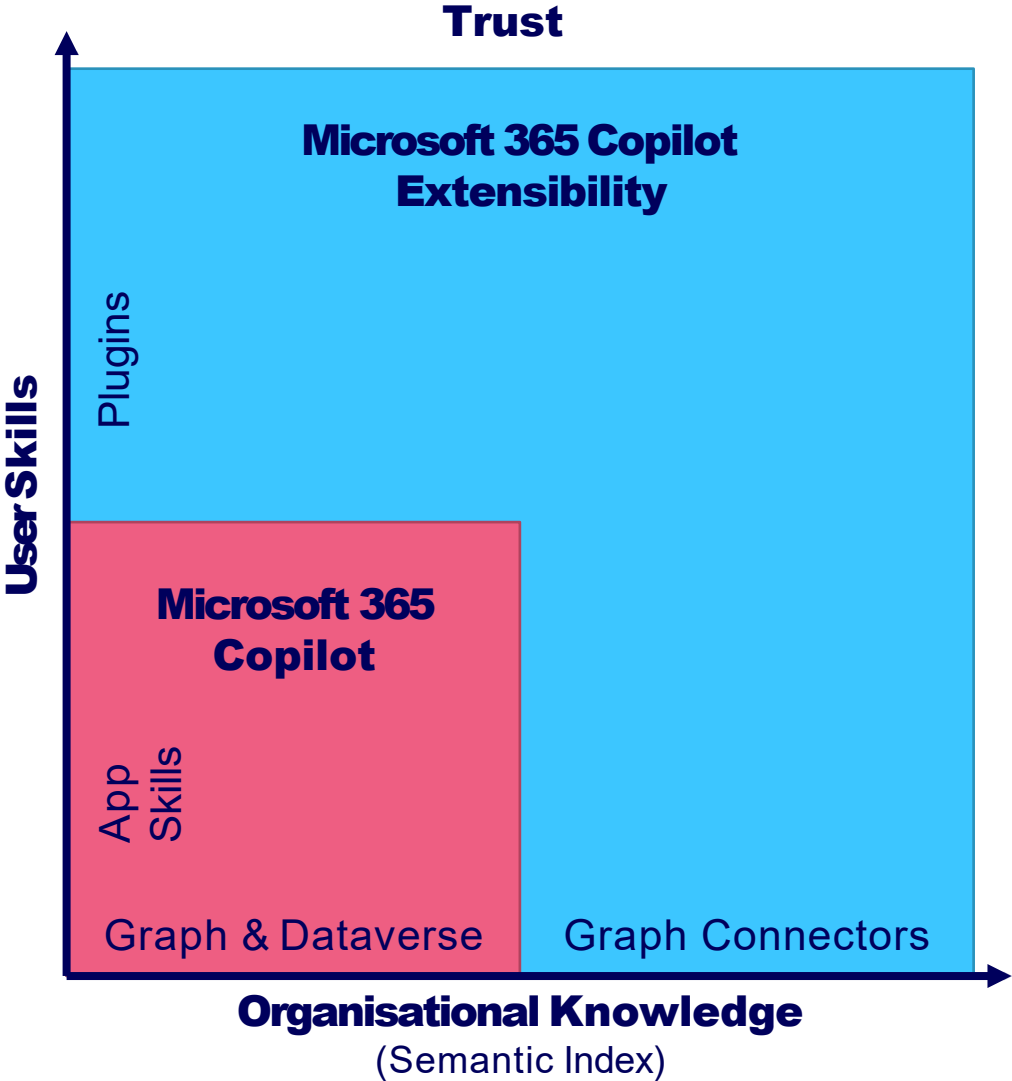
Microsoft 365 Copilot

Assign licenses for Microsoft 365 Copilot to users AFTER their account and devices are protected

Technical adoption of information protection

- Discover and identify sensitive business data
- Develop a classification and protection schema
- Test and pilot the schema with data in Microsoft 365
- Deploy the classification and protection schema to data across Microsoft 365
- Extend the schema to data in other SaaS apps
- Continue to discover and protect data in other repositories based on your priorities

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Microsoft 365 Copilot

Extensibility value

Trust

Microsoft 365 Copilot Extensibility

User Skills

Plugins

Microsoft 365 Copilot

App Skills

Graph & Dataverse

Graph Connectors

Organisational Knowledge
(Semantic Index)

Microsoft 365 Copilot Plugins

ChatGPT plugins

Teams message extensions

Power Platform connectors

Bring your Data into the Semantic Index with Graph Connectors

Extend capability and efficiency

Customise and connect your applications to Copilot with **Plugins** to increase productivity across daily tasks and workflows.

Expand organisational context

Ground Copilot in your organisation's content and data with **Graph and Dataverse** to create deep insights and connections.

Preserve trust

Full control over how Copilot operates within your security and compliance boundaries.

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04

# Your Benefits

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M365 CoPilot Service Benefits
Help customers become Microsoft Copilot ready, and to leverage Copilot to it's fullest potential

- Objective to help guide customers with readiness and adoption of Microsoft 365 Copilot

- Our approach is to be a customers trusted advisor and innovation partner with customers

  - Advise and Preparation of a customer tenant and set up activities
    - Assisting customers with identifying use cases and user personas for Copilot
    - Guide through Microsoft 365 Copilot licensing, identifying best options for customers
    - Undertake permissions review and remediation activities, leveraging Information protection classifications & labeling.
  - Guiding and nurturing users on readiness and using Copilot
    - Awareness, communications, readiness, and Copilot adoption activities leveraging the CoE starter kit.
    - Embracing just enough permissions model including permissions reviews
    - Optimising Copilot with plugins and extensions into customer environment
  - **Ongoing Proactive Support** for users, reporting and effectives nurturing

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Key customer challenges met
Employees demand for a new digital employee experience with AI

Doing some AI magic. Please standby...

- Full understand of **impact of AI** for users and processes
- Fully ready for Microsoft 365 Copilot GA- and **can optimize cost benefits**
- Assured about **accuracy of information** provided
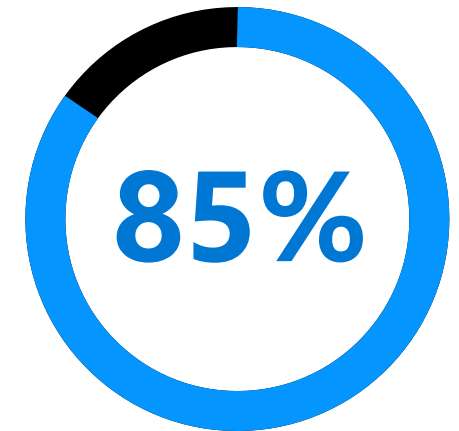- Compliance ready for AI impact on **sensitive data**
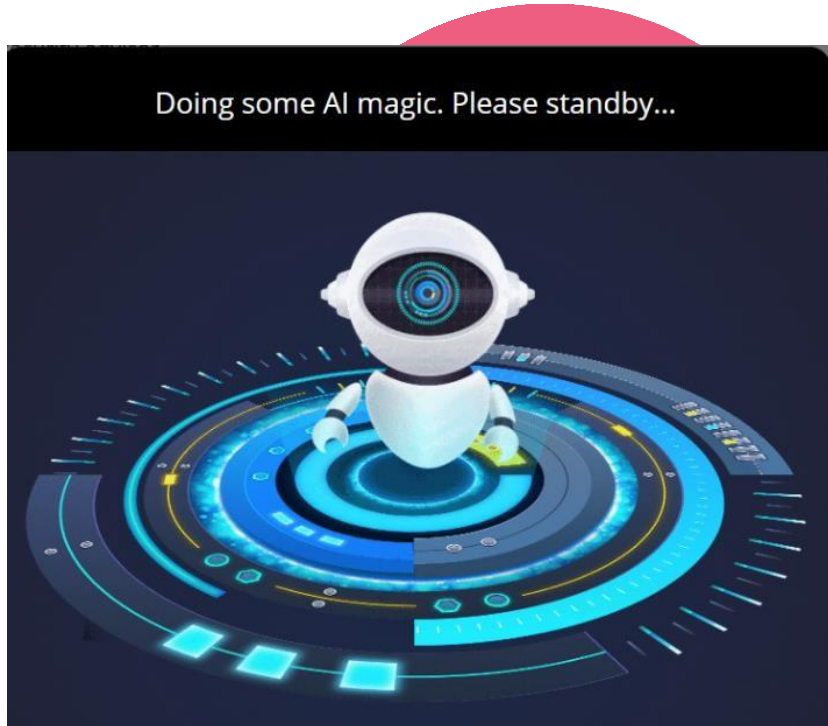
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05

Our Experience

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Atos & Microsoft

Atos and Microsoft have been partners for over 20 years, helping our mutual customers achieve even greater benefits from world-class software based on the Microsoft 365 Suite.
Atos supports 1.7M O365 users, 2M mailboxes, 1M Teams/Skype users, 3000 Teams Rooms

Atos has 3,700 Microsoft certifications and the following advanced specializations.

Microsoft 365

Microsoft Copilots

M365 Copilot

| Bing | Edge | Word | Outlook | Excel | PowerPoint | Teams | | Windows Copilot |

Copilots for Web — Copilots for Productivity — Copilot for Everyday

Dynamics Copilot | Fabric Copilot | Security Copilot | GitHub Copilot | Power Platform Copilot

Copilots for Business | Copilots for Analytics | Copilot for Security | Copilot for Development | Copilot for Low/No Code Development

Microsoft Solutions Partner

Modern Work

Specialist
Adoption and Change
    Management
Calling for Microsoft Teams
Meetings and Meeting Rooms
    for Microsoft Teams
Modernize Endpoints

Microsoft Solutions Partner

Security

Specialist
Cloud Security
Identity and Access
    Management
Information Protection and
    Governance
Threat Protection

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Why Atos for Microsoft 365 Copilot?

Already using Copilot within Atos

Microsoft's JumpStart Program Partner for Copilot – An Exclusive membership

Working closely with Microsoft Engineering & partner teams on rapidly co-developing Copilot Plugins.

Extensive experience on Microsoft 365 Tenant Readiness and Governance
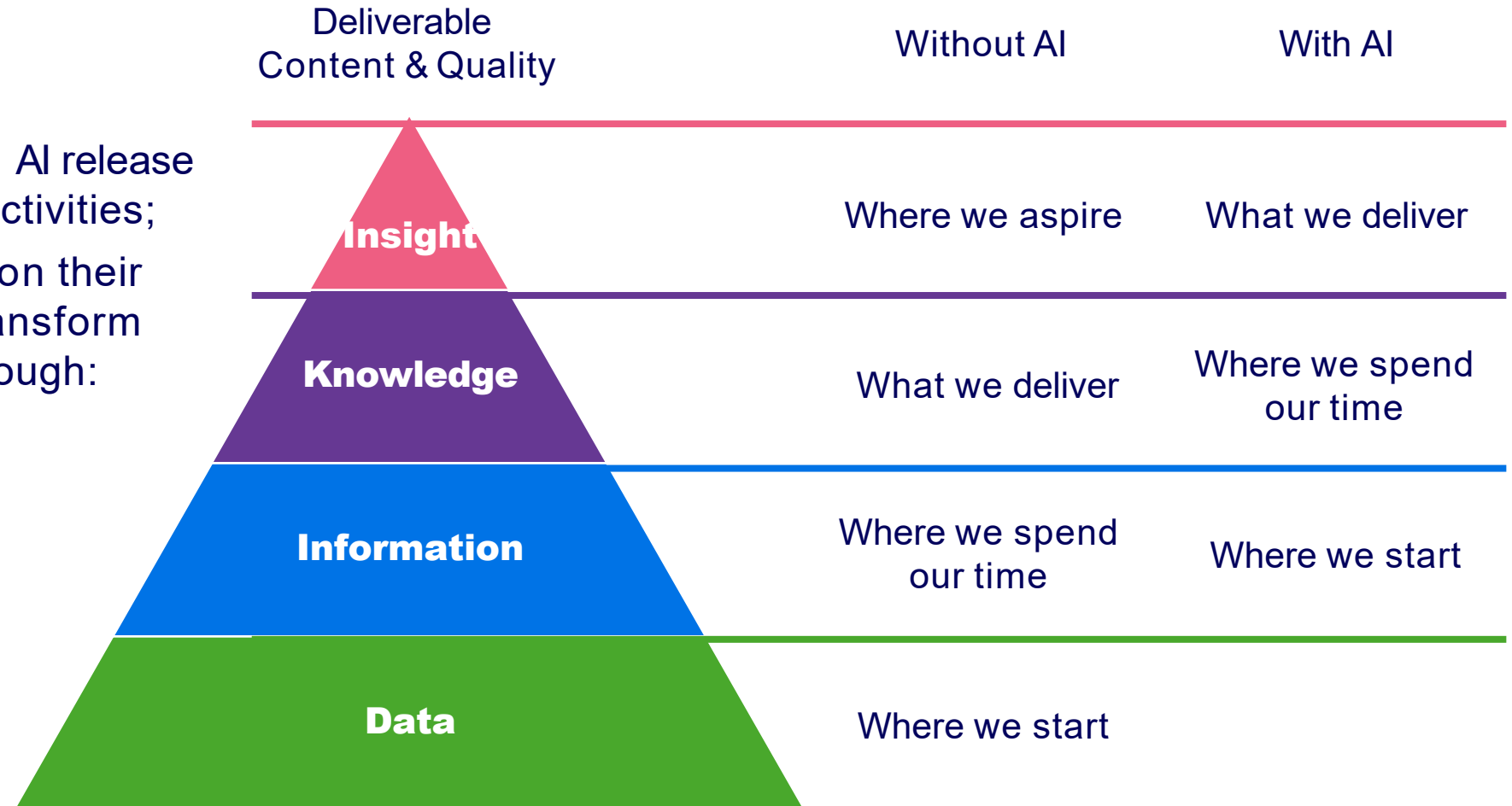
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06

Conclusion

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Releasing time for unique human skills

Atos can help start your journey with Copilot, generative AI, and continue with you beyond

M365 Copilot & Generative AI release time from work tasks and activities;

enabling humans to focus on their unique capabilities and transform the quality of their work through:

- unlocked productivity;

- upskilled ability;

- unleashed creativity.

Deliverable Content & Quality

	Without AI	With AI
Insight	Where we aspire	What we deliver
Knowledge	What we deliver	Where we spend our time
Information	Where we spend our time	Where we start
Data	Where we start	

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Microsoft 365 Copilot Transformation
helps you prepare for the revolution that AI brings to work.

Microsoft 365 Copilot will transform work and augment human capabilities in three ways: It will unleash creativity. It will unlock productivity. And it will uplevel skills.

Atos Microsoft 365 Copilot Readiness helps you prepare your Microsoft 365 data and teams for fast adoption of the AI benefits of Microsoft 365 copilot.

Preparation of a customer tenant and set up activities:

- Assisting customers with identifying use cases and user personas for Copilot

- Guide through Microsoft 365 Copilot licensing, identifying best options for customers

- Undertake permissions review and remediation activities, leveraging Information protection classifications & labeling

Guiding and nurturing users on readiness and using Copilot

- Awareness, communications, readiness, and Copilot adoption activities leveraging the CoE starter kit.

Complete Deployment and provide Proactive support to nurture effectiveness

Contact Us

✉ **Microsoft-Alliance@atos.net>**

🖥 **www.atos.net**

Atos and Microsoft - Atos

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