

Digital Workplace
Intelligent Collaboration
Microsoft 365 Copilot
Customer Presentation



Atos

Agenda



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02 Microsoft 365 Copilot

03 The Service

04 Your Benefits

05 Our Experience

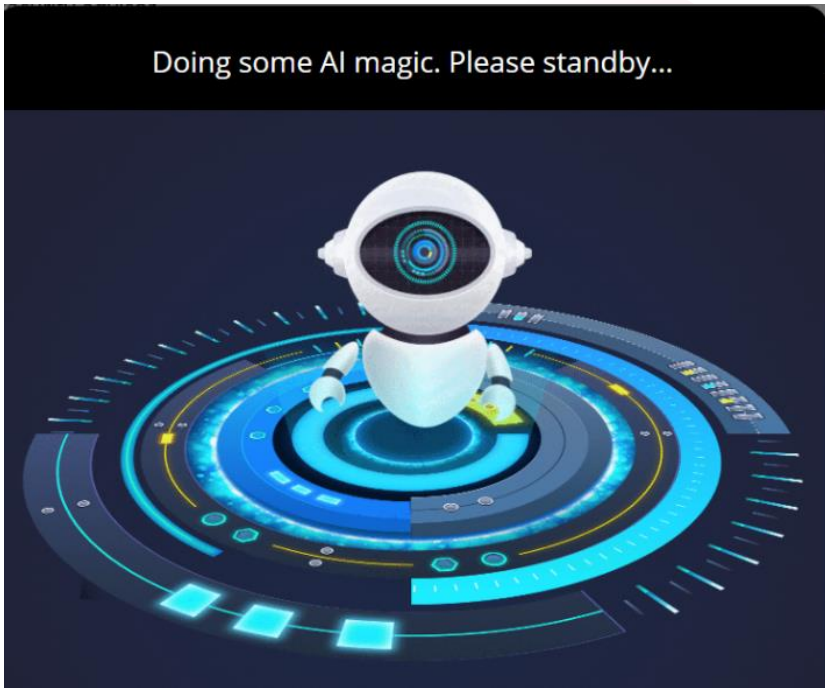
06 Conclusion

01

The Challenge

Key customer challenges

Employees demand for a new digital employee experience with AI



- Lack of understanding of **impact of AI** for users and processes
- Concerned about **being left behind** with higher costs– FOMO
- Concerned about **accuracy of information** provided
- Concerned about impact on **sensitive data**

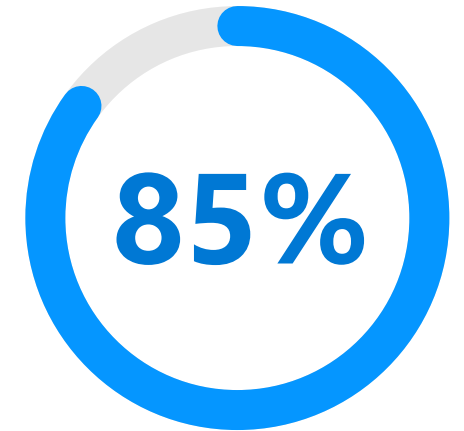
<1%

2021

10%

2025

The percentage of the world's data produced by **generative AI** will jump from under 1% in 2021 to around 10% in 2025.¹



Want digital tools that help them be more agile, to **automate daily tasks**, and **make information more accessible**.

The pace of work is outpacing our ability to keep up

AI-powered tools represent an enormous opportunity

64%

of people have struggled with finding time and energy to get their work done.

3x

Amount by which time spent in Microsoft Teams meetings and calls has increased per week since February 2020.

70%

Share of people who would delegate as much as possible to AI to lessen their workloads.

2x

Likelihood of a leader to say AI will provide value by boosting productivity vs. cutting headcount.

Our customers want a new way of working

We must overcome the drudgery of work

- 68% of people say they don't have enough uninterrupted focus time.
- 62% of people are spending too much time searching for information.
- 57% of an employee's time is spent on communicating (in meetings, email, and chat).

To rediscover the soul of work

What customers want:

- Simple-to-use solutions designed to work together.
- Best-of-breed protection and productivity.
- AI to fuel productivity and innovation.

70% of people say they would delegate as much work as possible to AI to lessen their workloads.

Key Challenges for Copilot

New way of Working

Copilot has enormous potential for productivity/quality/creativity benefits but

User adoption can be a major issue given inbuilt inertia to learning prompts and what is possible

Permissions

Copilot displays all the organisational data for which individual users have access permissions, which may be too broad if a "Just Enough" principle is not applied

Over Sharing can be a major issue

Sensitive Data Labeling

Content generated by Copilot does inherit security labels from the source files,

But many customers have not set these correctly so opening up risks of sensitive data loss and AI generated materials not meeting their compliance regulations

Human review

There is no guarantee that Copilot's responses are factual or reliable, so human supervision is required to check the content generated by the AI.

02

Microsoft 365 Copilot

Microsoft 365 Copilot

Unlock productivity, upskill ability, and unleash creativity all with natural language



Microsoft 365 Copilot

Transform your work in three ways



Unlock productivity

- Copilot summarises actions for you, so you can optimise your time
- Outlook, Teams meetings, Chat, Loop, OneNote, Whiteboard



Upskill ability

- Be better at what you're good at and master what you've yet to learn
- Microsoft 365 Chat (Formerly Business Chat) – Meeting/Strategy/Status



Unleash creativity

- Harness Copilot's power so you never start from scratch
- Word, PowerPoint, Excel

Microsoft 365 Copilot

Designed for the needs of the enterprise



Grounded in
your business data

Microsoft 365 Copilot has real-time access to both your *content and context* in the Microsoft Graph.



Comprehensive
security, compliance, & privacy

Copilot inherits your security, compliance, and privacy policies set up in Microsoft 365.



Architected to protect
data

Your data doesn't leave the compliance boundary and isn't used to train the foundation model.



Integrated into the
apps you use every day

Word, Excel, PowerPoint, Outlook, Teams, and more.



Individual user & admin
always in control

Users decide what to use, modify, or discard.



Designed to
integrate new skills

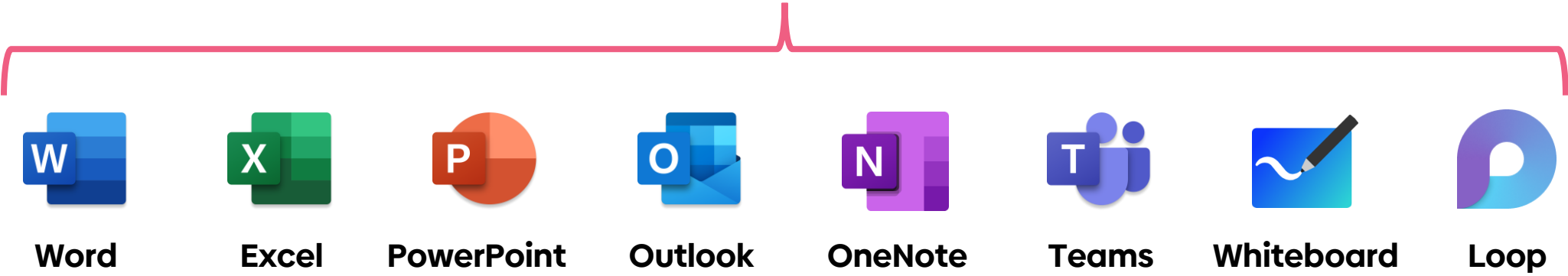
As Copilot learns about processes, it can perform more sophisticated tasks and queries.

Microsoft 365 Copilot

Included at \$30 per user, per month from November 1st



Microsoft 365 Copilot

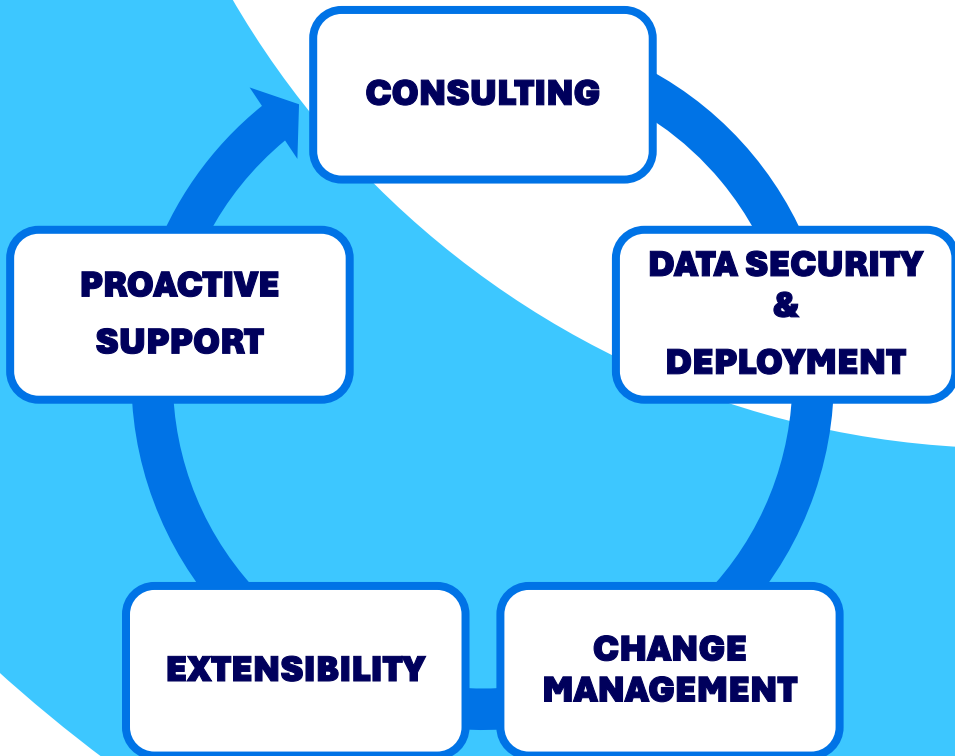


03

The Service



Microsoft 365 Copilot with Atos



As an Early Adopter of Microsoft 365 Copilot, we're dedicated to helping you harness the power of AI to enhance your employee experiences and tackle your challenges head-on with the following services:

AI & M365 Copilot Advisory & Workshop

Help you build AI transformation strategies.
Identify top personas and processes that would deliver value if reimaged with AI.
Recommend next steps to prepare your organization for Microsoft 365 Copilot, including migration approaches for non-cloud data.

Copilot Readiness & Deployment

Assess your licensing, technical readiness and address gaps.
Assess Just enough access(JEA), oversharing, data protection & governance posture and address gaps.
Showcase value of M365 Copilot and identify high-value scenarios.

Adoption & Organisational Change management

Deliver end-user readiness to enable proficient use of Copilot.
Drive organisational change management programs to transition processes and adapt behaviors.

Copilot extensibility

Leverage Copilot plugins and connectors.
Connect data to Microsoft Graph and Dataverse.
Application integration, customization, and configuration services.

Proactive Support

User and Policy management.
Governance for ongoing dataset changes- content management.

How we can help you on your AI journey

Engage



AI & Copilot Advisory Workshop

Strategy and transformation.

Personas, use cases, processes and scenarios.

Assess



Get ready for Copilot

Just enough access.

Oversharing Governance, Compliance & Security.

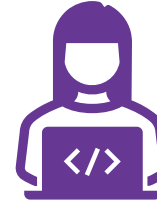
Envision



Post-Readiness & Pre-Deployment

Review post-assessment observations & issues. Evaluate Business and technical readiness & Prepare strategy

Build



Deployment & Enablement of Copilot

Address tech readiness

Deploy Copilot license to users.

Enable users with office & teams app, Permissions

Grow



Adoption, OCM & Extensibility

End-user training & readiness.

Establish Copilot COE change management, incl. Champions Program

Evolve



Proactive Support

Ongoing copilot user support.

Trending and copilot usage reporting.

Effectiveness nurturing

Microsoft 365 Copilot

For Deployment -Data Security is key...

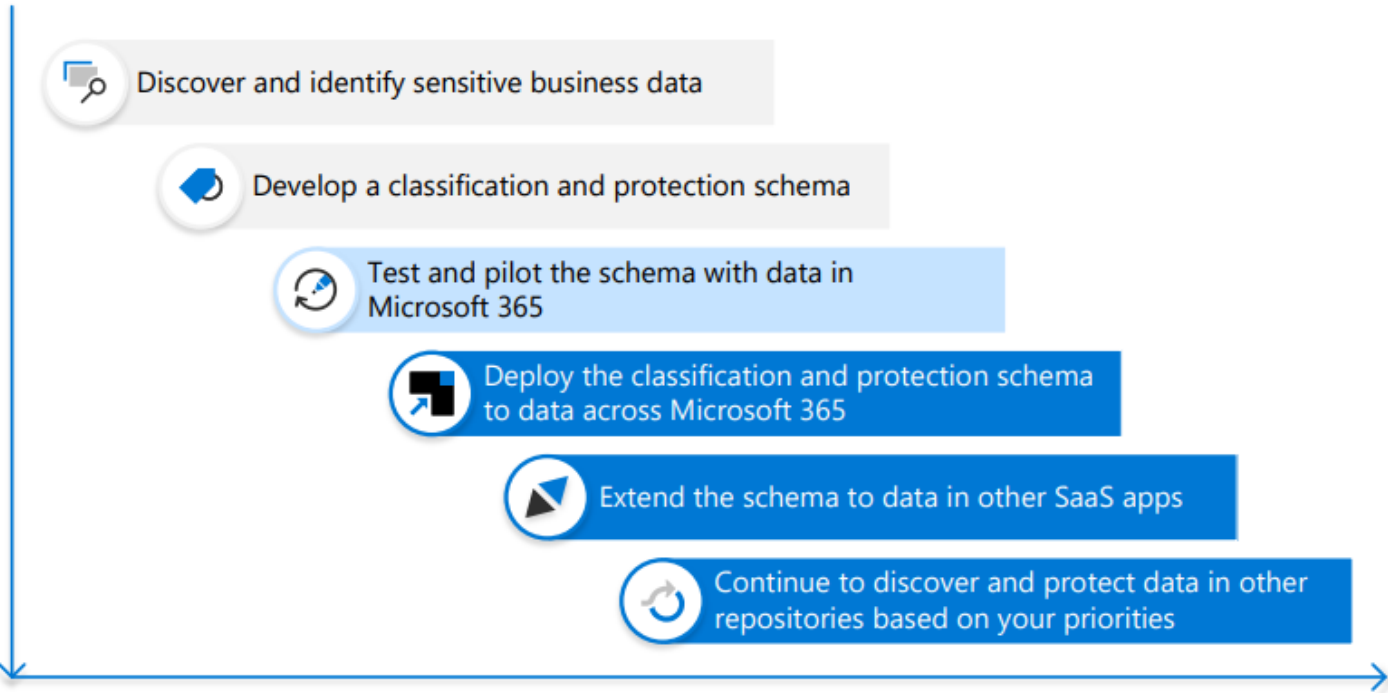
so need Atos M365 Data Governance service as part of Build



Microsoft 365 Copilot

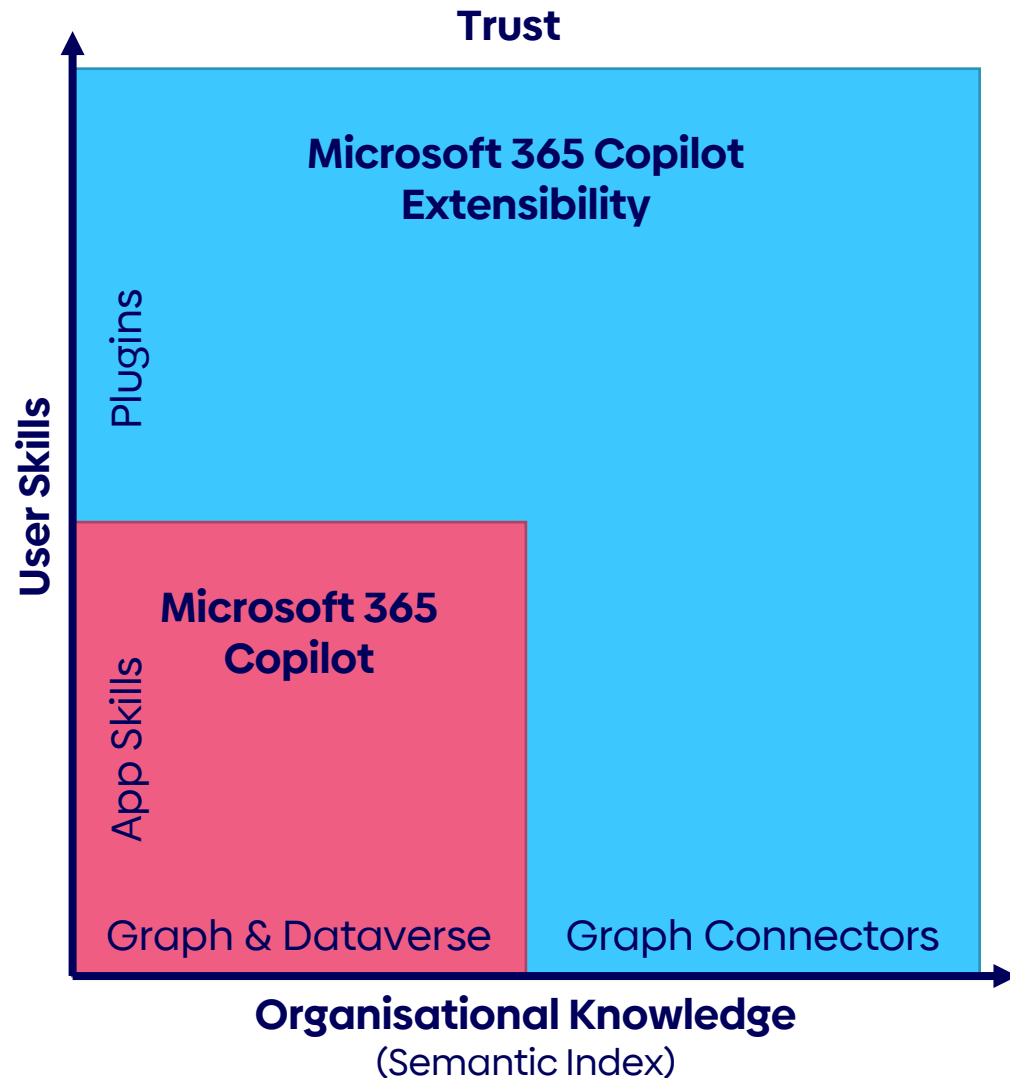
Assign licenses for Microsoft 365 Copilot to users AFTER their account and devices are protected

Technical adoption of information protection



Microsoft 365 Copilot

Extensibility value



Microsoft 365 Copilot Plugins



ChatGPT plugins



Teams message extensions



Power Platform connectors



Bring your Data into the Semantic Index with Graph Connectors



Extend capability and efficiency

Customise and connect your applications to Copilot with **Plugins** to increase productivity across daily tasks and workflows.

Expand organisational context

Ground Copilot in your organisation's content and data with **Graph and Dataverse** to create deep insights and connections.

Preserve trust

Full control over how Copilot operates within your security and compliance boundaries.

04

Your Benefits



M365 CoPilot Service Benefits

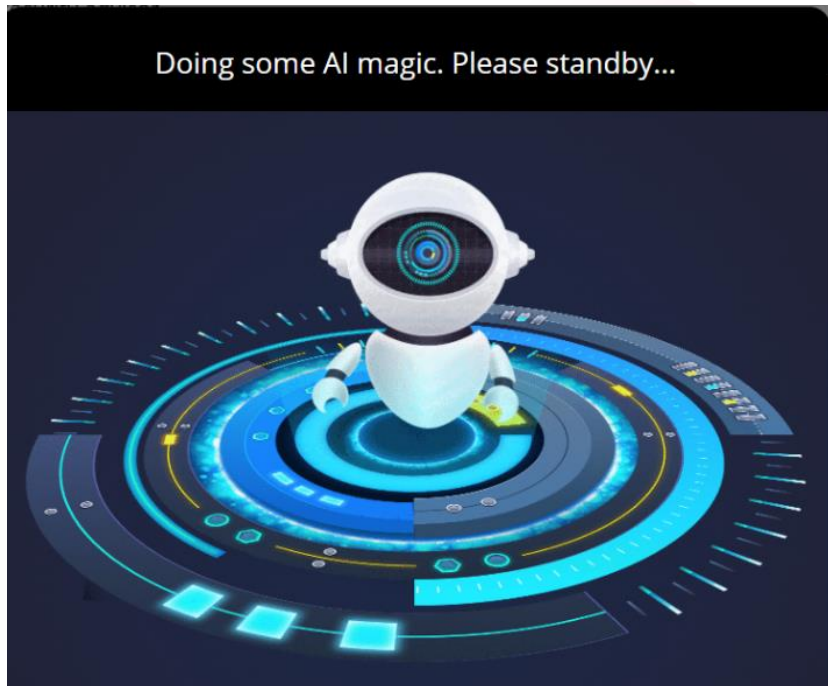
Help customers become Microsoft Copilot ready, and to leverage Copilot to it's fullest potential

- Objective to help guide customers with readiness and adoption of Microsoft 365 Copilot
- Our approach is to be a customers trusted advisor and innovation partner with customers
 - **Advise and Preparation of a customer tenant and set up activities**
 - Assisting customers with identifying use cases and user personas for Copilot
 - Guide through Microsoft 365 Copilot licensing, identifying best options for customers
 - Undertake permissions review and remediation activities, leveraging Information protection classifications & labeling.
 - **Guiding and nurturing users on readiness and using Copilot**
 - Awareness, communications, readiness, and Copilot adoption activities leveraging the CoE starter kit.
 - Embracing just enough permissions model including permissions reviews
 - Optimising Copilot with plugins and extensions into customer environment
 - **Ongoing Proactive Support** for users, reporting and effective nurturing

Key customer challenges met

Employees demand for a new digital employee experience with AI

- Full understand of **impact of AI** for users and processes
- Fully ready for Microsoft 365 Copilot GA- and **can optimize cost benefits**
- Assured about **accuracy of information** provided
- Compliance ready for AI impact on **sensitive data**



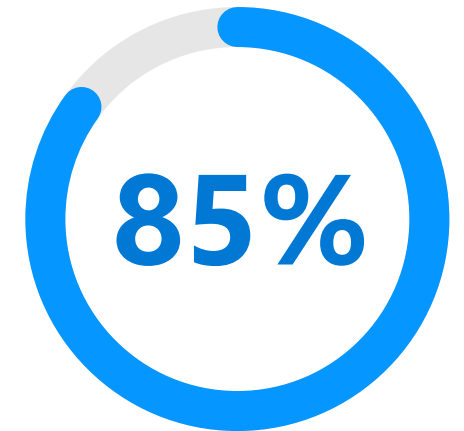
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05

Our Experience



Atos & Microsoft

Atos and Microsoft have been partners for over 20 years, helping our mutual customers achieve even greater benefits from world-class software based on the Microsoft 365 Suite.

Atos supports 1.7M O365 users, 2M mailboxes, 1M Teams/Skype users, 3000 Teams Rooms

Atos has 3,700 Microsoft certifications and the following advanced specializations.



Microsoft Copilots

M365 Copilot

Bing Better Q&A and task completion	Edge Better interaction with web content	Word Better reading and writing assistance	Outlook Better e-mail management	Excel Better data analysis	PowerPoint Better presentations	Teams Better Meetings	Business Chat Better knowledge management	Windows Copilot Better interaction with OS, apps, and files
Copilots for Web		Copilots for Productivity					Copilot for Everyday	

Dynamics Copilot Better sales and customer support	Fabric Copilot Better data analytics and business intelligence	Security Copilot Better threat detection, identification, and mitigation	GitHub Copilot Better code development	Power Platform Copilot Better creation of apps, workflows, and agents
Copilots for Business	Copilots for Analytics	Copilot for Security	Copilot for Development	Copilot for Low/No Code Development



Modern Work

Specialist
Adoption and Change Management
Calling for Microsoft Teams Meetings and Meeting Rooms for Microsoft Teams
Modernize Endpoints



Security

Specialist
Cloud Security
Identity and Access Management
Information Protection and Governance
Threat Protection



Why Atos for Microsoft 365 Copilot?

Already using Copilot within Atos

Microsoft's JumpStart Program Partner for Copilot – An Exclusive membership

Working closely with Microsoft Engineering & partner teams on rapidly co-developing Copilot Plugins.

Extensive experience on Microsoft 365 Tenant Readiness and Governance

06

Conclusion

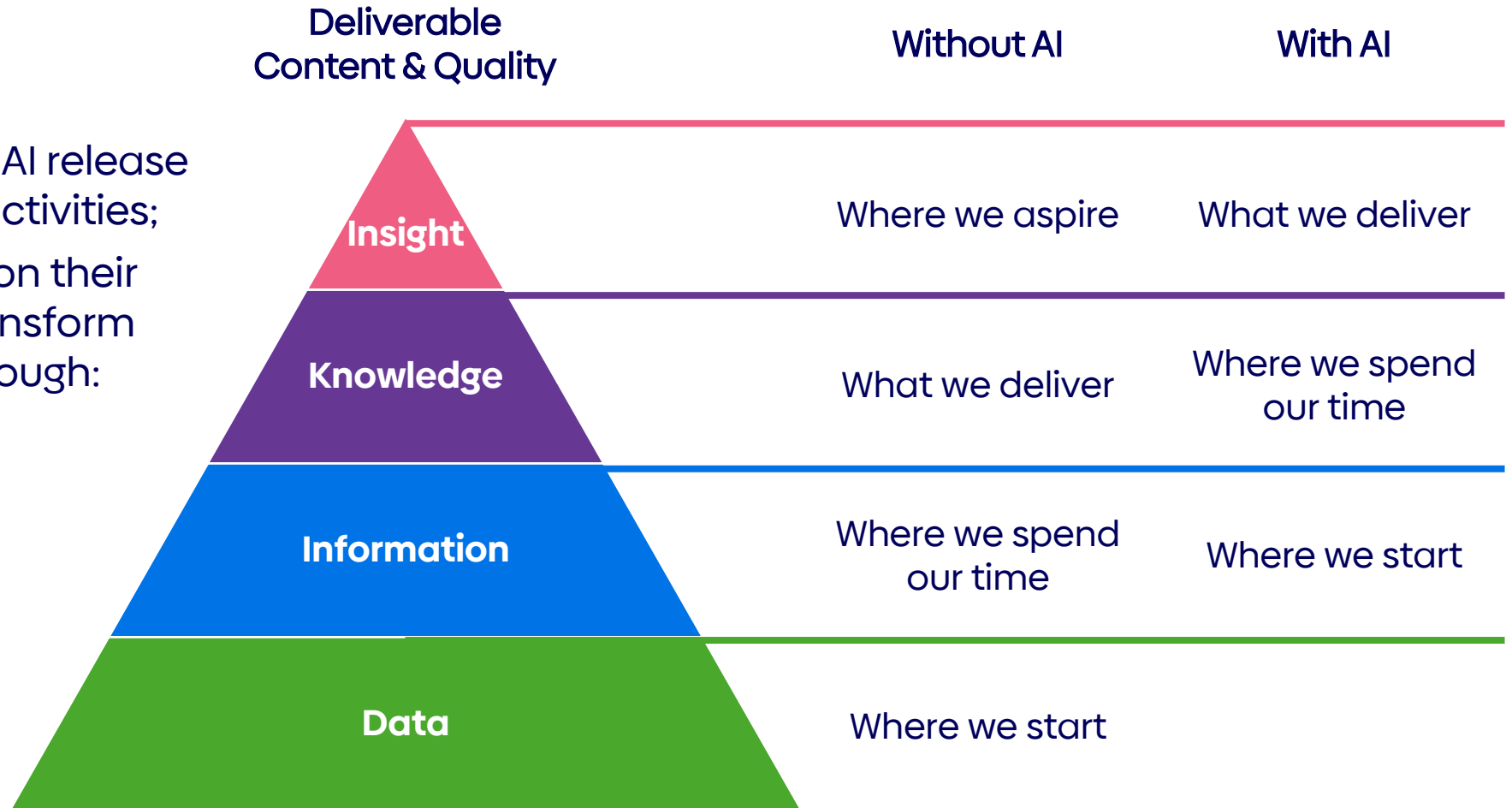


Releasing time for unique human skills

Atos can help start your journey with Copilot, generative AI, and continue with you beyond

M365 Copilot & Generative AI release time from work tasks and activities; enabling humans to focus on their unique capabilities and transform the quality of their work through:

- unlocked productivity;
- upskilled ability;
- unleashed creativity.



Microsoft 365 Copilot Transformation helps you prepare for the revolution that AI brings to work.



Atos

Microsoft 365 Copilot will transform work and augment human capabilities in three ways: It will unleash creativity. It will unlock productivity. And it will uplevel skills.

Atos Microsoft 365 Copilot Readiness helps you prepare your Microsoft 365 data and teams for fast adoption of the AI benefits of Microsoft 365 copilot.

Preparation of a customer tenant and set up activities:

- Assisting customers with identifying use cases and user personas for Copilot
- Guide through Microsoft 365 Copilot licensing, identifying best options for customers
- Undertake permissions review and remediation activities, leveraging Information protection classifications & labeling

Guiding and nurturing users on readiness and using Copilot

- Awareness, communications, readiness, and Copilot adoption activities leveraging the CoE starter kit.

Complete Deployment and provide Proactive support to nurture effectiveness



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The Atos logo is displayed in white, bold, sans-serif font. The letter 'o' is stylized with a white circle inside it. The background of the slide features large, light blue curved shapes in the corners.