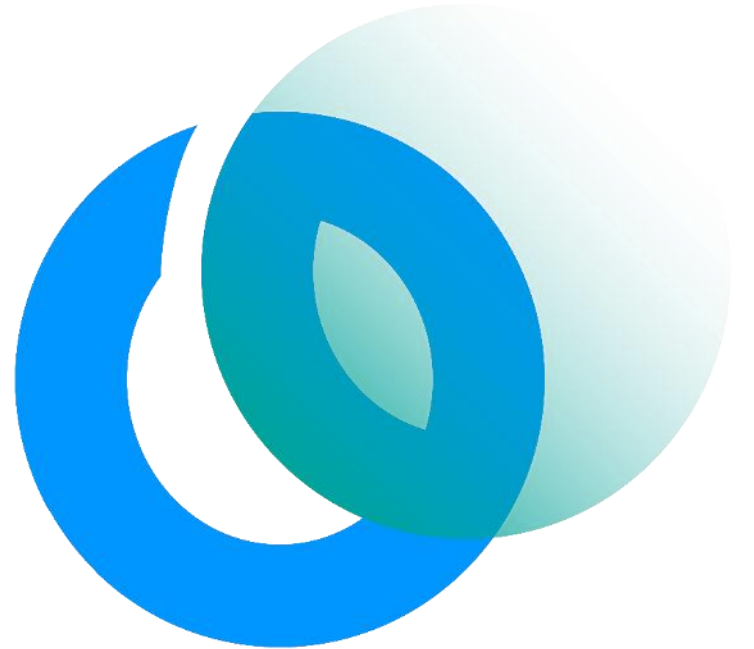


M365 Collaboration

VIVA

Customer Presentation



Agenda

The challenge

VIVA

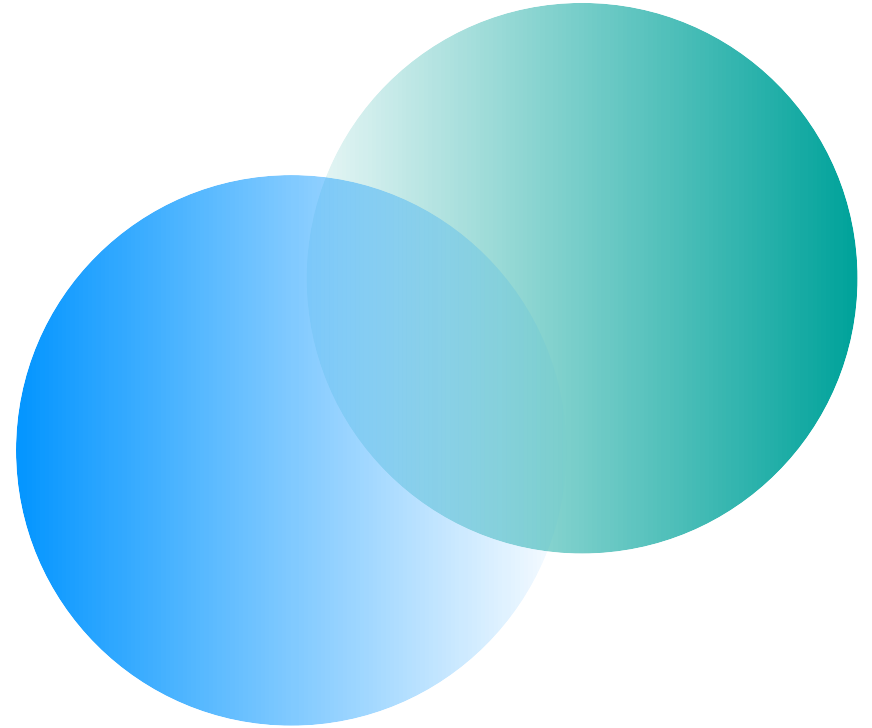
The Service

Your Benefits

Our Experience

Conclusion

01. The Challenge



The driving force for any business is **its people.**



Employee Engagement

86% of top-performing companies reported that digital training programs boosted employee engagement and performance.¹



Employee Satisfaction

94% of employees say they would stay at a company longer if it invested in their learning and development.²



Employee Retention

Highly engaged employees are **12x** less likely to leave their company than those who are not engaged.³



Profitability

Organizations with highly engaged employees have **21%** greater profitability.⁴

Challenges

People feel disconnected

Nearly **60%** of people say they feel less connected to their team after shifting to remote work.¹

Burnout is a global problem

85% say wellbeing has declined and **56%** say job demands have increased.²

People spend about an hour per day searching for or recreating information

Using multiple tools drives context switching, drains productivity and creates frustration.³

CEOs are concerned about talent and skills

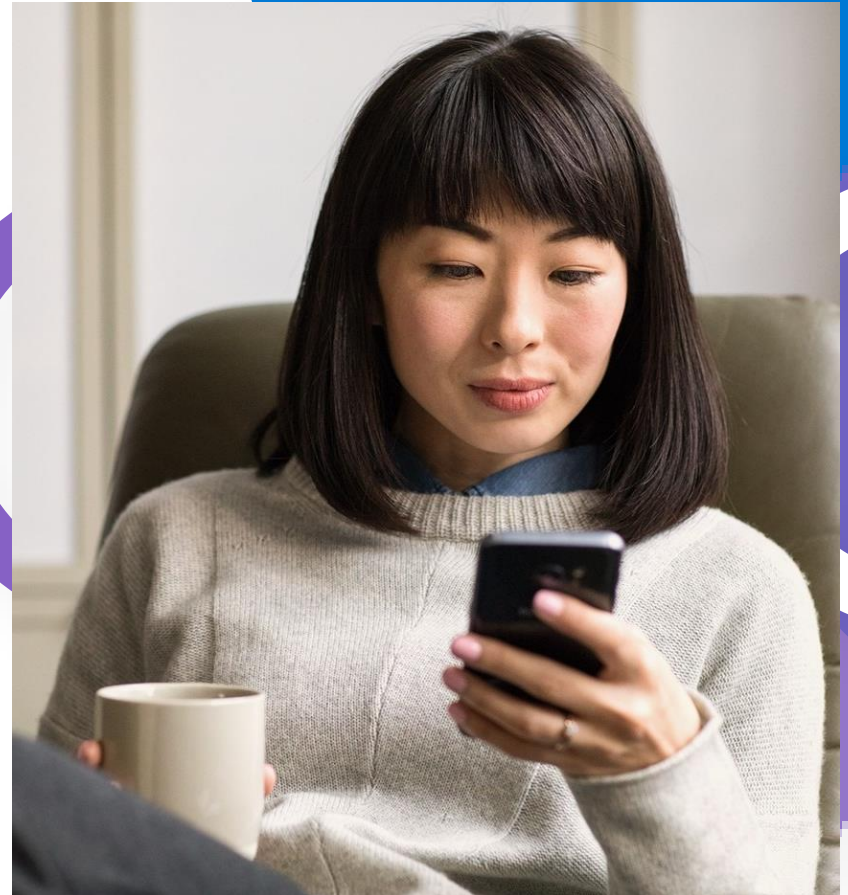
79% of CEOs worldwide are concerned that a lack of essential skills in their workforce is a barrier to future growth.⁴

¹Microsoft Work Trend Index: 2020 Annual Report

²Jennifer Moss, Beyond Burned Out, Harvard Business Review, February 10, 2021

³Spiceworks/Ziff Davis survey commissioned by Microsoft, 2021

⁴PwC CEO Survey, 2019



What's the client challenge?

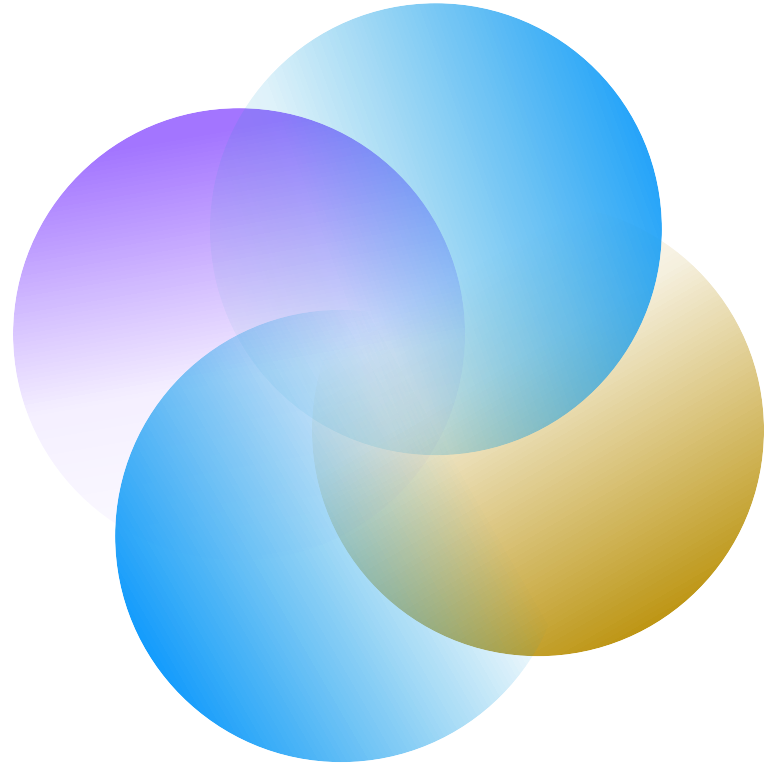
M365 VIVA provides HR, IT, and business managers a rich solution to enhance employee experience by focusing on culture, knowledge, skilling, user performance, and well-being

but customers
find that
they need..



- ☹️ Guidance to gather business drivers for best practice user and group behavior
- ☹️ Support to consider network, device, CO2, and diversity user impact
- ☹️ Enablement to set objectives and build automatic knowledge gathering
- ☹️ Support to build communications, onboarding expertise and training content
- ☹️ Appropriate configuration and management of employee experience reports
- ☹️ User adoption assistance for changing user behavior and management guidance
- ☹️ Monitor user experience level agreements (XLAs) to identify improvements
- ☹️ Ongoing datapoint business analysis to capture changes
- ☹️ Ongoing data management to ensure data security and privacy

VIVA: Microsoft
Employee Experience
platform



VIVA- A digital platform that helps organizations create a thriving culture with engaged employees and inspiring leaders



Microsoft Viva reimagines the hybrid employee experience



Viva Connections

Culture and communications:

Keep everyone informed, connected, and inspired to bring their best to work every day.



Viva Insights

Productivity and well-being:

Work smarter and thrive with data-driven, privacy-protected insights.



Viva Topics

Knowledge and expertise:

Free up time by making it easy for people to find information and put knowledge to work.



Viva Learning

Skilling and growth:

Empower people to gain targeted skills in the apps they already use, so everyone can learn and grow.



Viva Goals

Objectives and key results:

Provide visibility into the entire work process, connecting everyday tasks to the company's most important objectives.

Microsoft Viva: employee experience platform for the hybrid era

Microsoft Viva suite

Includes all premium subscription capabilities¹



Viva Connections²



Viva Insights



Viva Topics



Viva Learning



Viva Goals³

Delivered through



(and other Microsoft 365 apps)

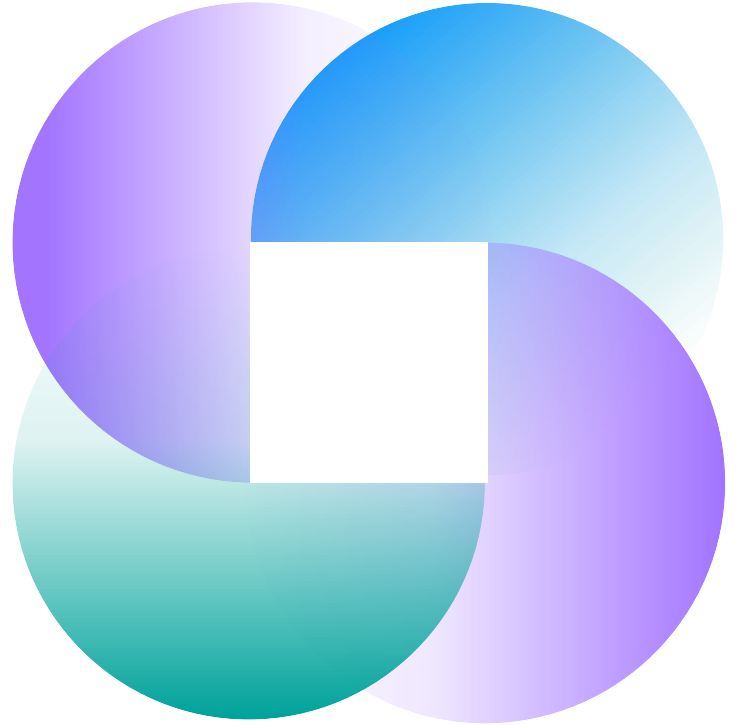
Extensible with

Partners • APIs

Managed in

Microsoft 365
admin center

03 The Service



Atos Digital Workplace portfolio

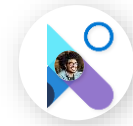
Available at scale
New Development
Other PF contribution

Investing in an end-to-end portfolio to address Employee Experience



M365 Collaboration

Delivering value and supporting business outcomes



Viva

Collaboration core services

On-premise and in cloud



Extend scope

Voice, no-code development, meeting rooms, intranet, document management, on site services, ...



Add-ons

Support and manage add-ons from the app store, including licenses, operational, integration, security management
citizen developer support

1 – Business Consumption & Performance

Driving usage transformation & lowering costs
>80% user adoption with experience KPIs

2 – Proactive Delivery

Leveraging data to proactively enhance employee experience

3 – Evergreen Management

Absorbing changes and delivering business value
perpetual adoption of new features- patent

4 – Data Governance

Proactively protecting and monitoring security of IP and data

5 – User Support and Normal Incident Management

Supporting and leveraging automation

6 – Monitoring & Major Incident Management

Knowing if users are impacted and ensuring the right things happen

7 – Administration and features management

Managing platform & configuration

8 – Project Activities

Supporting ongoing projects and managing new projects
-add line of business process automation

Proactive & Data Driven Mindset

Putting data at the heart of employee experiences

Gathering Data

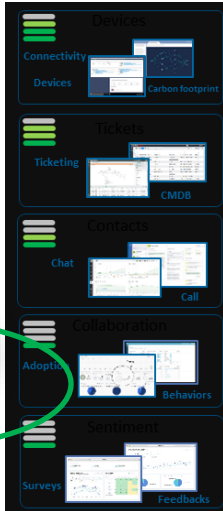
1M devices in Nextthink

100s of extracts to train AI

40M contacts pa.

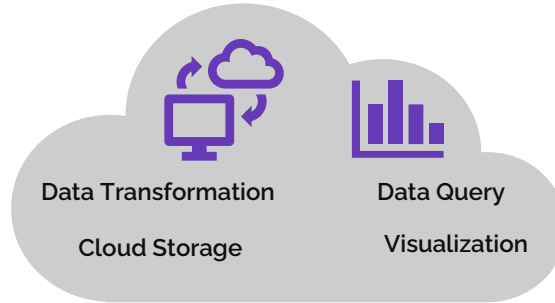
3M SaaS users
Viva

3M users surveyed pa.



API Integration

Understanding Journeys and Getting Insight



Outcome Based Measurement

- Experience Level Agreements (XLAs)
- Proactive Experience Center
- Dynamic Personas
- Intelligent Automation

Data Sources

Data Injection

Journey Analysis & Visualization

Outcomes

Extending data sources, enhancing analytics, breaking siloes, and transforming delivery are key to success.

Atos Transforms data into intelligence around VIVA



Microsoft 365 data

Start with aggregated behavioral data from everyday work in collaboration tools



Add data on network impact and device impact



Add data on XLAs & digital adoption



Add feedback data on decarbonization (DLA)

Add nudges for improvements (e.g. email attachments)

Add feedback data on Diversity/Accessibility effectiveness









Add nudges for Diversity and Accessibility effectiveness



Viva


Types of changes with Viva Insights

A sample of scenarios and metrics for which Viva Insights can help drive and measure behavior change

	Focus areas	Key metrics
Transform meeting culture 	<ul style="list-style-type: none">• Optimize meeting hours• Examine recurring meetings• Promote healthy meeting habits	<ul style="list-style-type: none">• Meeting hours• Multitasking meeting hours
Develop effective managers 	<ul style="list-style-type: none">• Optimize meeting hours• Prevent burnout• Strengthen management pipeline• Promote coaching and development	<ul style="list-style-type: none">• Meeting hours• After hours collaboration• Influence score• Time in one-on-one meetings with manager
Boost employee engagement 	<ul style="list-style-type: none">• Promote coaching and development• Prevent employee burnout• Drive employee empowerment	<ul style="list-style-type: none">• Time in one-on-one meetings with manager• After hours collaboration• Time in meetings with manager present
Increase customer focus 	<ul style="list-style-type: none">• Optimize time with customers• Promote coaching and development	<ul style="list-style-type: none">• External collaboration hours• Time in one-on-one meetings with manager
Foster innovation 	<ul style="list-style-type: none">• Enable deep work• Utilize influencers	<ul style="list-style-type: none">• Focus hours• Influence score
Enhance operational effectiveness 	<ul style="list-style-type: none">• Free up capacity• Improve meeting quality• Keep employees engaged• Protect time to get work done	<ul style="list-style-type: none">• Collaboration hours• Meeting hours• Multitasking meeting hours• Focus time
Enhance organizational resiliency 	<ul style="list-style-type: none">• Protect employee wellbeing• Practice empathy• Free up capacity• Accelerate decision making	<ul style="list-style-type: none">• After hours collaboration• Time in one-on-one meetings with manager• Collaboration Hours• Conflicting meeting hours
Improve agility 	<ul style="list-style-type: none">• Organize better meetings• Accelerate decision making• Improve management practices	<ul style="list-style-type: none">• Meeting hours• Influence score• Conflicting meeting hours

Proactive Employee Experience Delivery


collecting data points from device/network...impacting M365 services



ANALYZE

EXPERIENCE ANALYTICS


Discover and score workplace needs & issues in real time



ENGAGE

EMPLOYEE ENGAGEMENT


Get timely feedback & engage end users in personalized interactions



ACT

WORKPLACE AUTOMATION

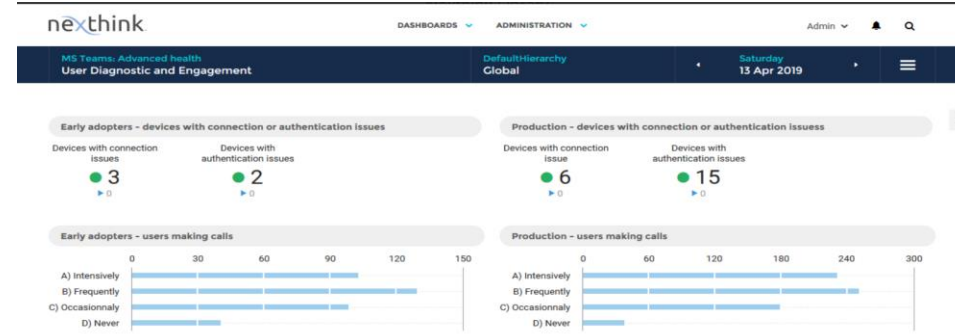
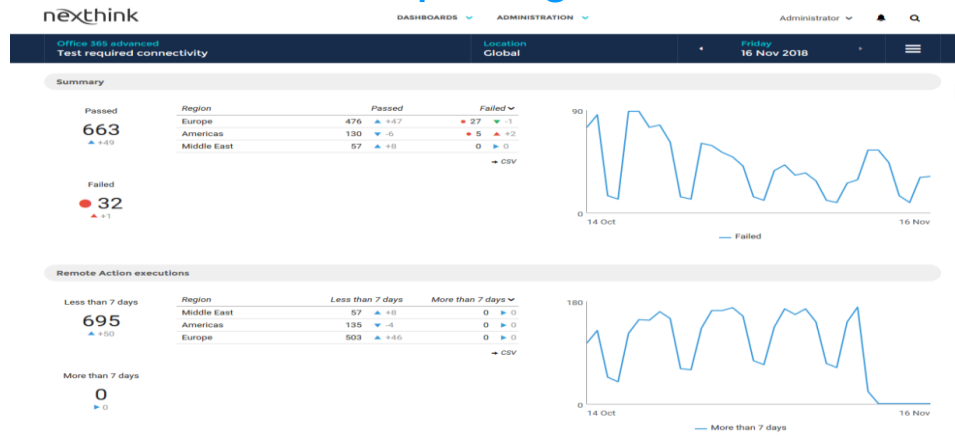
Become proactive with self help and self healing



INTEGRATE

OPERATIONAL INTELLIGENCE

Enrich all IT systems with IT Workplace real-time data



Decarbonization Employee Experience Delivery

Collecting data points for sustainability improvements



Estimate emissions saved by using Microsoft 365

[!UA] The Emissions Impact Dashboard helps you assess emissions [avoided] by using the Microsoft cloud rather than [an on-premises alternative].



Nudge users to share files with OneDrive

Collaborating on files with OneDrive links rather than hard attachments results in less file duplication and decreased emissions over time.



Update your SharePoint version history settings

Reducing data storage using optimized SharePoint version history settings can decrease emissions over time.

Get greener with Office online

Collaborate by using online Office files

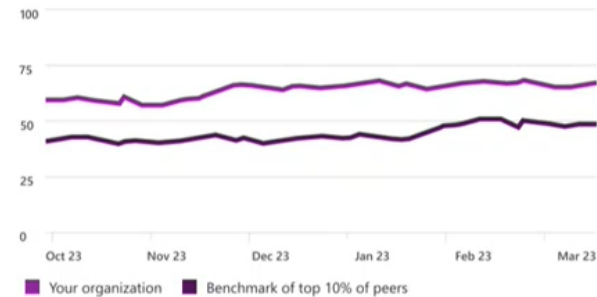
When users share files with OneDrive links, fewer duplicate copies are created compared with sharing hard attachments. This can lead to reduced emissions over time by allowing Microsoft to maximize existing data storage capacity.

How does this reduce emissions?

[!UA] Cloud links will drive, on average, a 5x improvement over attachments. Research goes here! [Link here](#)

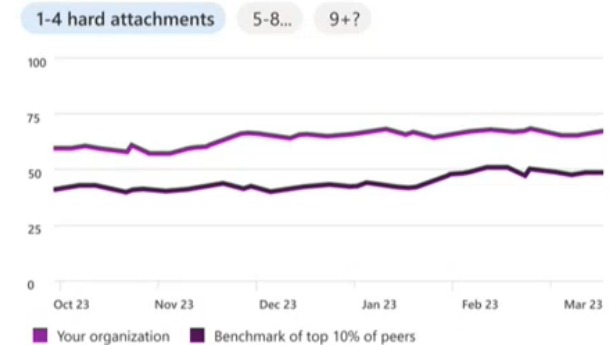
Percent of people using Office online files

In the last 4 weeks



Percent of people who use X or more hard attachments

In the last 4 weeks

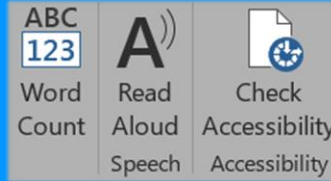


Digital Inclusion Employee Experience Delivery

collecting data points for diversity/accessibility improvements



Natural Language Processing enabling real time automatic translation & captions – empowering for Deaf & HoH as well as for non native speakers.



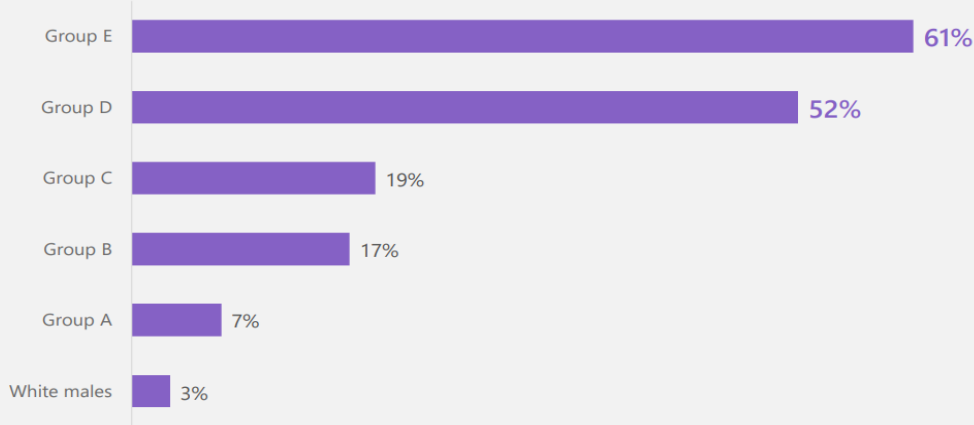
Rapid increase in features of inbuilt accessibility tools.



Biometrics – face, gait, fingerprint & emotion recognition – helpful for security & also for people who are blind or autistic.

Percentage of meetings in which the employee is “the only” in a meeting

For meetings of 6-18 attendees in size



What it tells us

- Some under-represented groups in the organization are “the only” in 50 percent or more of their meetings, creating undue stress and pressure from micro-aggressions, such as having their judgement questioned, being required to provide more evidence of competence, or being mistaken for someone at a lower level.

Why it matters

- “The only” is less likely to feel comfortable and supported in contributing to a meeting, and therefore less likely to be recognized.
- Employees from under-represented backgrounds are often less empowered to share ideas. By giving everyone a voice, you can ensure the best ideas are heard.

Atos services: M365 Collaboration VIVA

Viva : Set-up Services

Define and configure VIVA in M365 & Teams

Data,
Behaviors

Licensing

Analytics,
Reports,
dashboard

Teams & VIVA
Configuration

Governance &
processes

Viva : Operations Services

Proactive Operations & Business Analysis

Configuration
mgmt

Viva Platform
Support

Viva Proactive
Evergreen
Lifecycle

Monitoring and
Reporting

Business Analysis

Behavioral \ Define \ Explore \ Diagnose \ Change \ Measure \ Nurture

How ?

Consulting – undertake workshops with customer

Agree scope, processes and procedures, exceptions, data privacy

Assign Licenses and roles

Configure M365 services to use VIVA, Glint & PowerBI integration

Set-up VIVA (technical)

Set-Up VIVA (processes)

Define and implement communications plan

How ? ongoing

Verify Service health and manage operational escalations

Check, analyze and remediate alerts/notifications

Upload Organization's data into workplace analytics (WA)

Learning, Glint, PowerBI, third party integration and support

Manage VIVA Analytics, Topics KA configurations

Reporting & dashboards \ home page

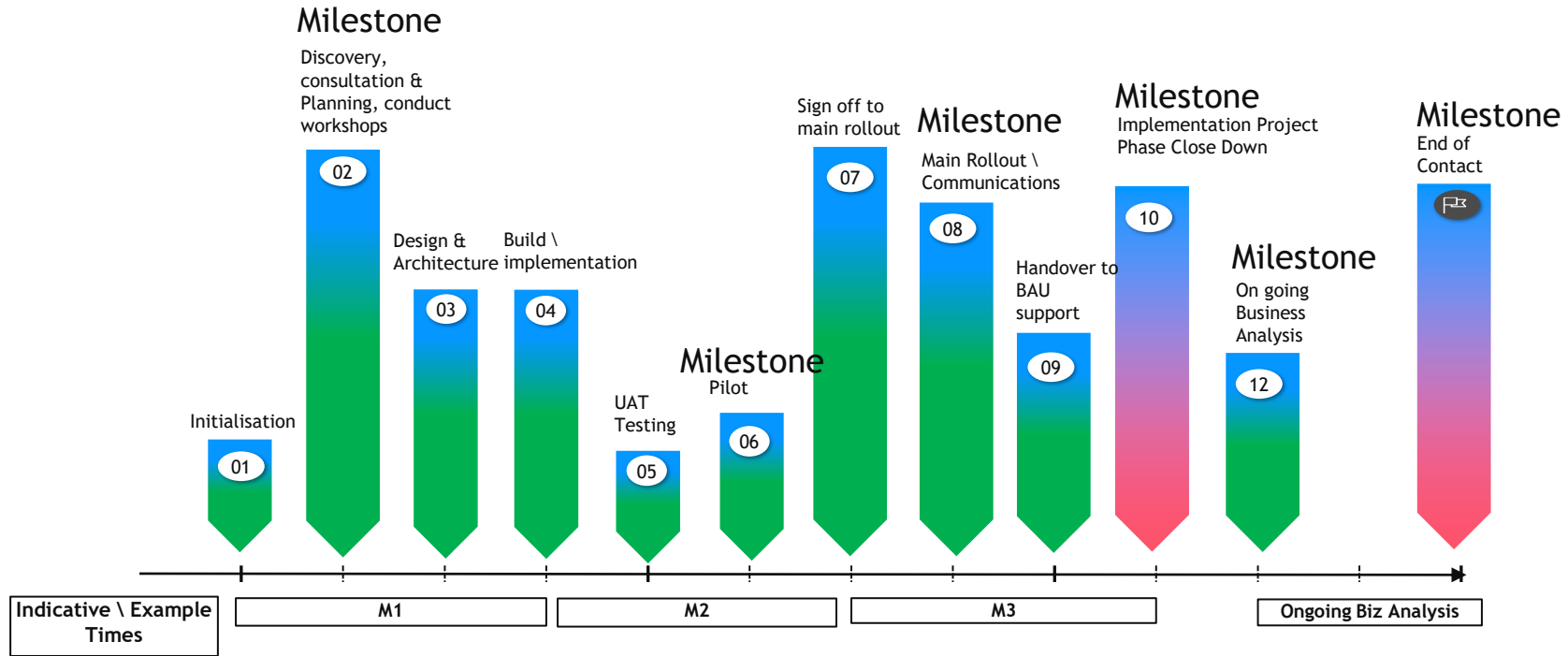
Monitor and report on data privacy

Proactive monitoring of Viva product changes enhancements (lifecycle)

Dedicated Business Analyst

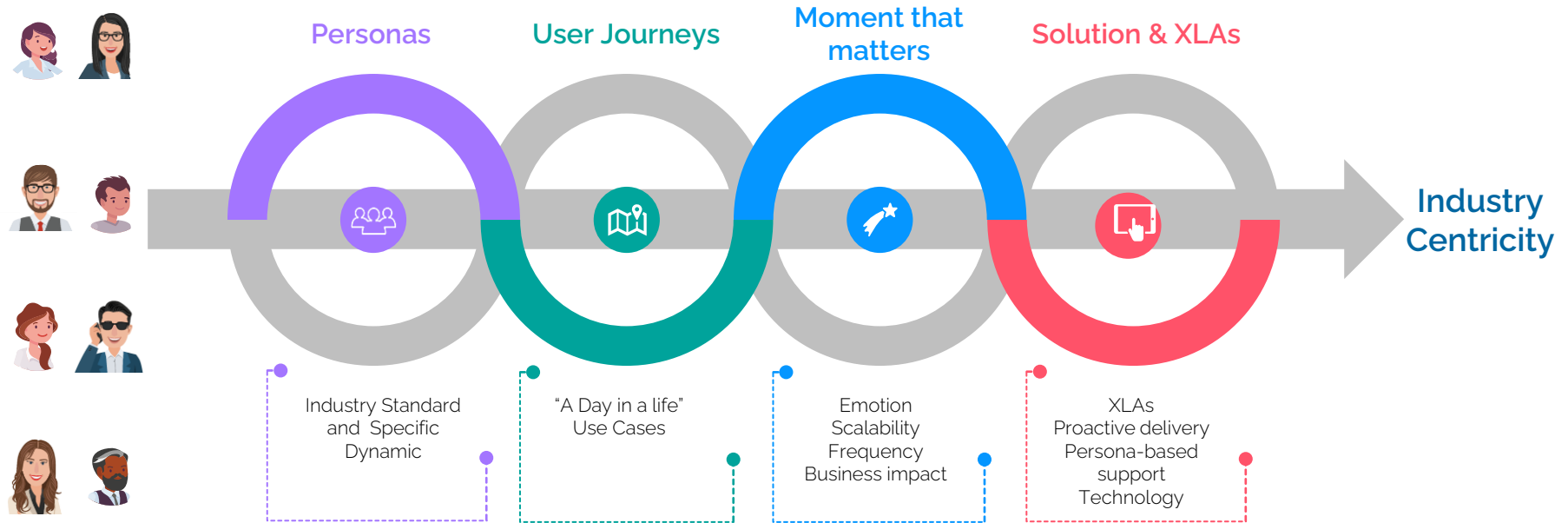
Project Plan

Example Technical Implementation Milestones



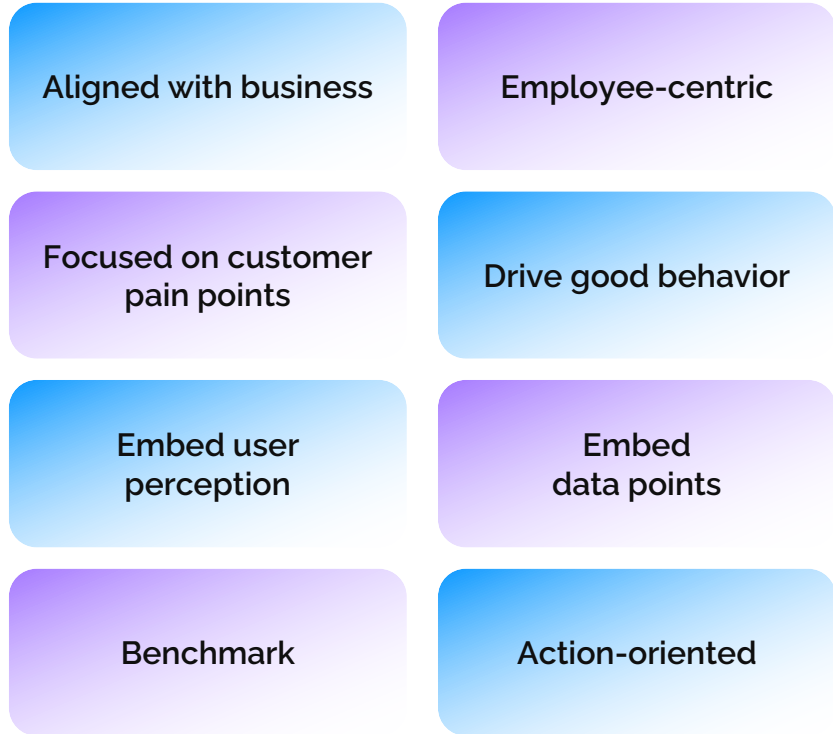
Delivering Outstanding EX with Persona-Based Services

From personas & journeys, defining the right outcomes and supporting solutions



Measuring the IT Digital Experience

Atos is shifting from SLA to XLA (Experience Level Agreements)

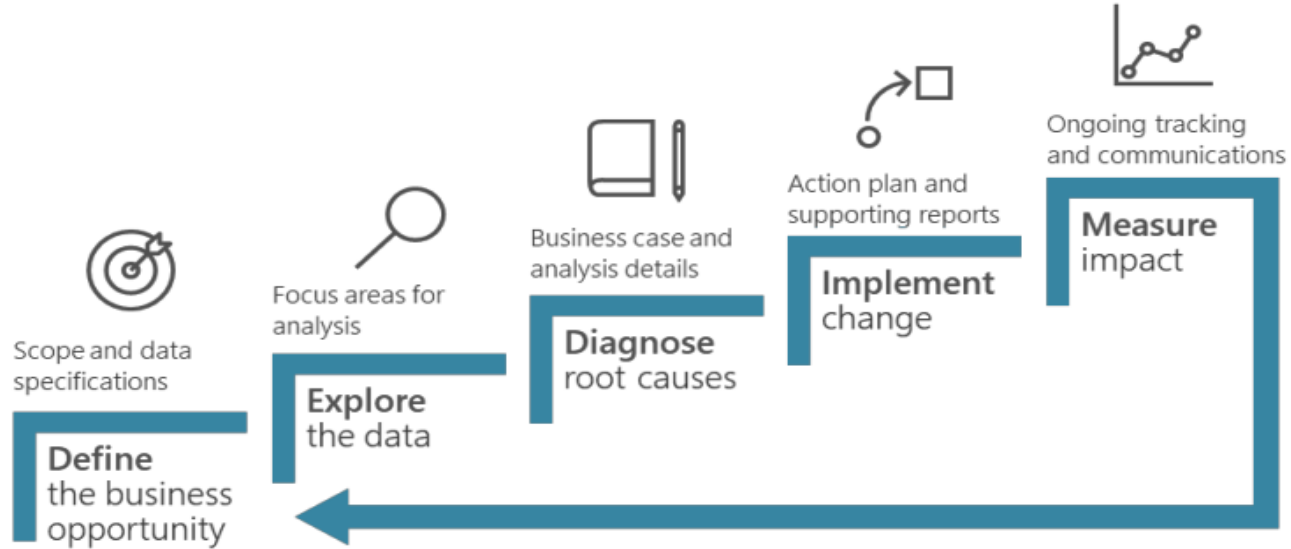


Standard set of 8 core XLAs with dashboards

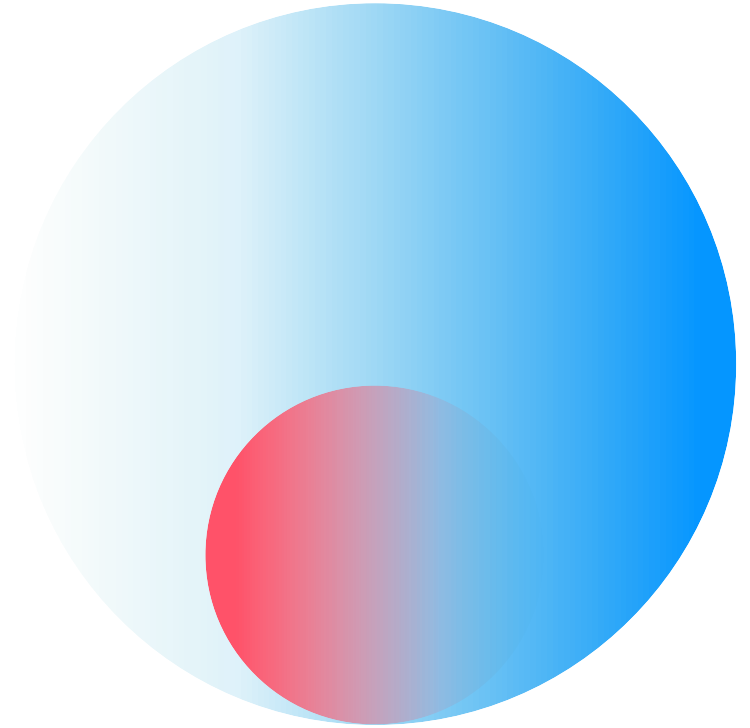


Process Plan

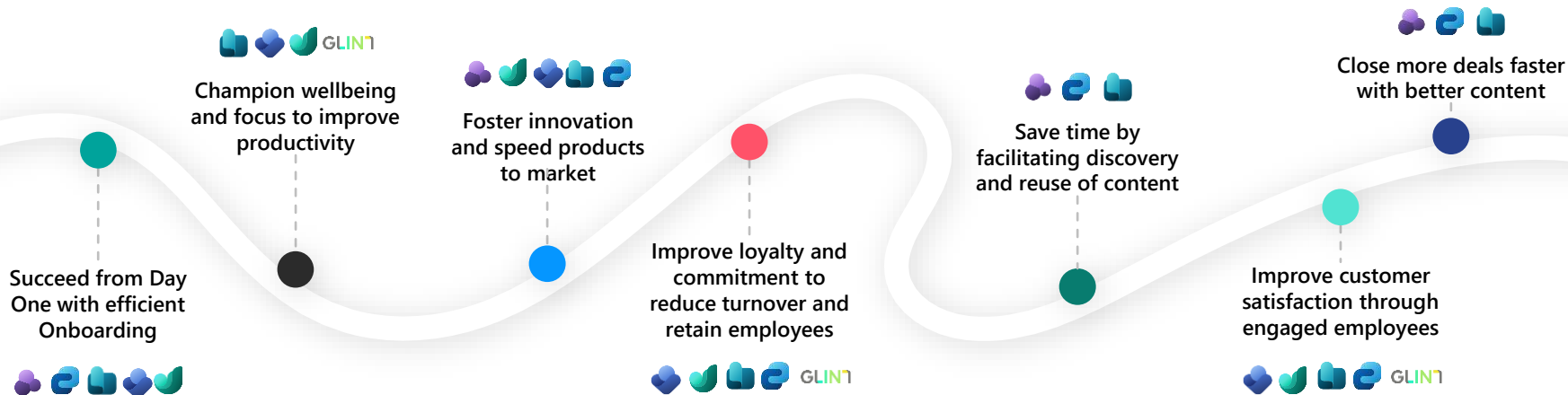
Business Analysis



04 Your Benefits



Business value of employee experience



An organization with 1,000 licenses of Viva Connections, Insights, Learning, Topics, Goals, and Glint may recognize benefits of **\$3.4 million** over three years, adding up to a **net present value of \$2.7 million**, or **\$2,720 per user**.

292%
return on investment

8 months
payback period



Save on automation and process improvement



Improved Employee Experience

Source: Results from the Microsoft Value Calculator for the Viva Connections, Insights, Learning, Topics, Goals, and Glint licensing combination. Results based on multiple studies by Forrester Consulting, commissioned by Microsoft and with Microsoft research. Cost savings in this presentation are illustrative and only intended for your internal use. Prices may vary by reseller and channel. The results may not be accurate or appropriate for your needs and should not be relied upon as your sole reference. MICROSOFT MAKES NO WARRANTIES OF ANY KIND, EXPRESS OR IMPLIED, ABOUT THE RESULTS WITHIN THIS PRESENTATION

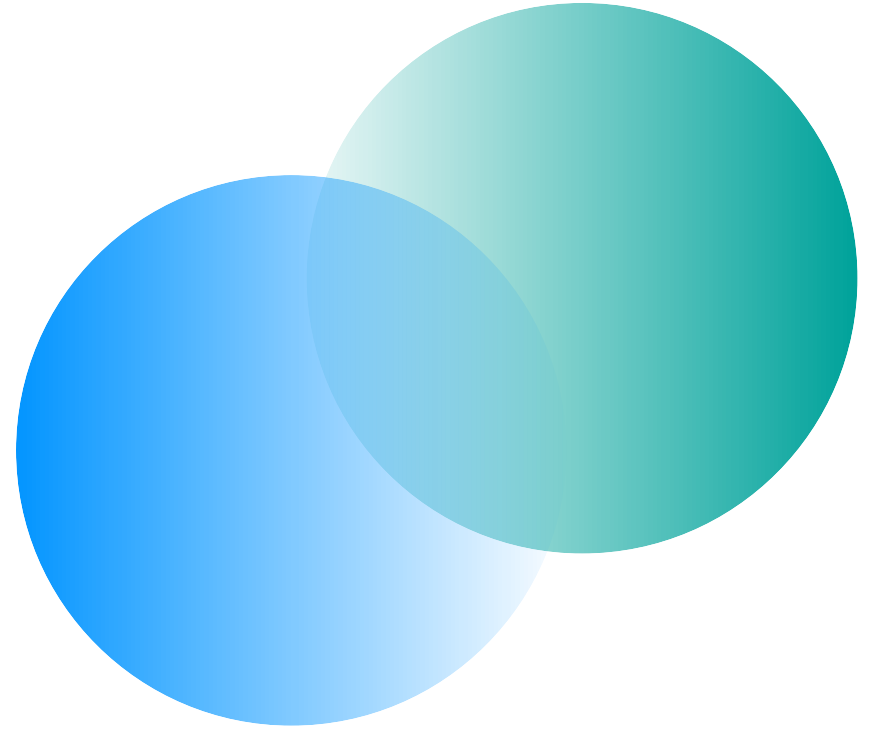
What are the main benefits of M365 Collaboration VIVA

How VIVA transforms user support paradigm

1. Increase end user performance and end user perception by proactively avoiding issues and acting with automated remediation.
2. Increased communications and engagement with end users, including real time communications and capture of direct end user feedback.
3. Introduction of a data driven mindset with capability to drive predictive and preventative services improvement.
4. A platform to introduce new KPI's and XLA's (Experience Level Agreements) that relate directly to experiences and perception.
5. Increased control and awareness of the end user pc estate supporting a wide range of activities, e.g., utilization of software.
6. Strengthened security and compliance insight and action capability.
7. A continuously enhancing service designed to evolve with technology.

Data driving end to end service quality improvement

05. Atos experience

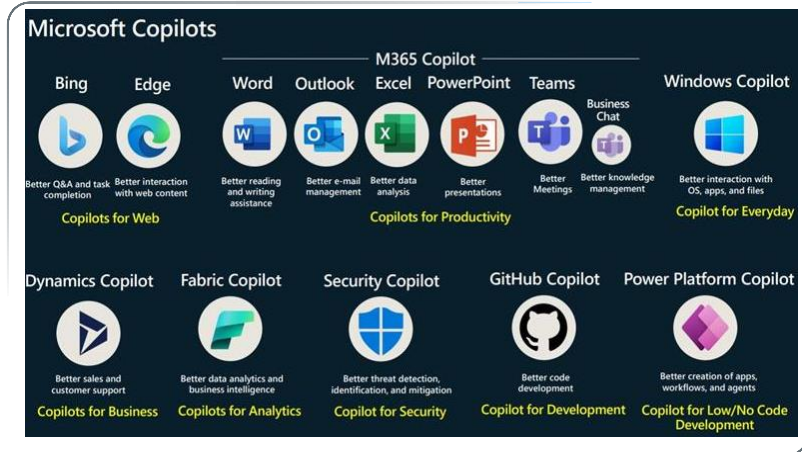


Atos & Microsoft

Atos and Microsoft have been partners for over 20 years, helping our mutual customers achieve even greater benefits from world-class software based on the Microsoft 365 Suite.

Atos supports 1.7M O365 users, 2M mailboxes, 1M Teams/Skype users, 3000 Teams Rooms

Atos has 3,700 Microsoft certifications and the following advanced specializations.



Modern Work

Specialist

- Adoption and Change Management
- Calling for Microsoft Teams Meetings and Meeting Rooms for Microsoft Teams
- Modernize Endpoints



Security

Specialist

- Cloud Security
- Identity and Access Management
- Information Protection and Governance
- Threat Protection



North American Healthcare company Transforming the Healthcare Digital Workplace



Background

Large USA Healthcare service with over 500 clinics, 50 hospitals and about 50,000 staff. IT department has low code development team

Challenge

Customer has large M365 Teams solution and wanted to improve M365 user best practice and wellbeing. Marketing wanted easier sharing of organization communications. HR wanted to share new starters/skills training. IT wanted support for their creation of low code automations.





Our business impact

Marketing eased sharing communication/culture,

HR enabled easier knowledge/skilling,

Users benefited from meeting/user hints for apps and better wellbeing

IT has created around 30 low code automations:

“Digital tools allow patients to quickly and easily access care and take an active role in their health, which can improve their overall well-being” says CEO

What we realized for a North American healthcare company

Atos delivered **Digital Workplace M365 Collaboration services** for M365/Teams and added demos, deployment, training and support of VIVA:

- VIVA Insights
- VIVA Connections
- VIVA Learn
- VIVA Topics
- pilot of VIVA Goals

Atos also delivered support for **Citizen Developer** Power Platform apps and website - patients can access healthcare and insurance information scheduling appointments, viewing test results and reviewing and paying bills.

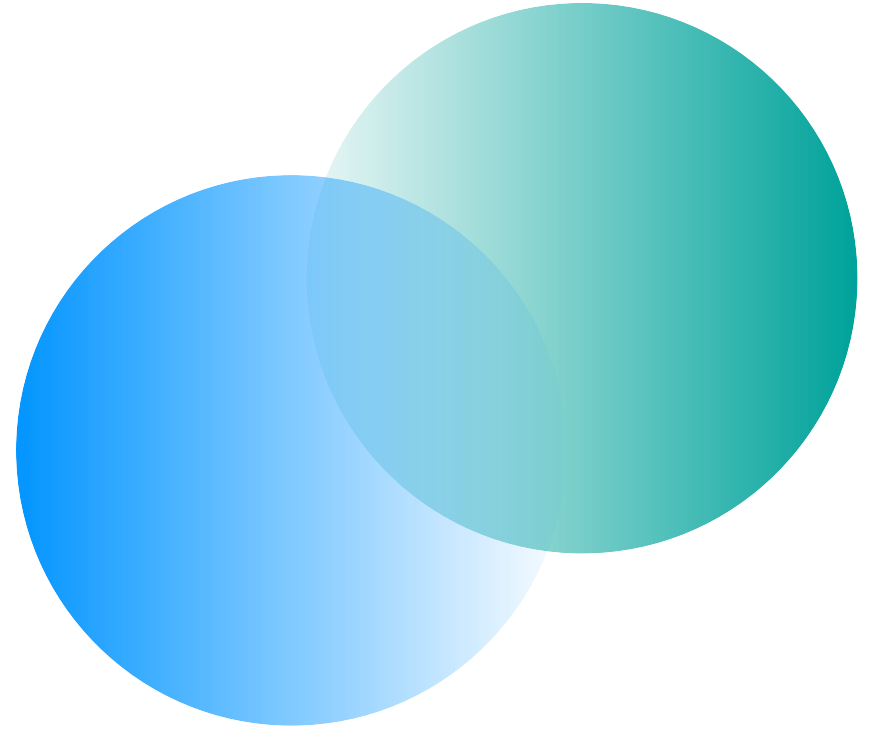
The service has been successfully running for all 50,000 users with ongoing support for IT business automations as needs arise.

Why Atos

Atos Employee Experience Customers

- Atos has deployed **26 large corporate customers** proactive employee experience solutions with total **1.1Million user endpoints**. The Cloud based customers use O365 productivity **Employee Experience Level Agreements (XLAs)**. VIVA is being discussed for adding into many of these customers.
- Atos Employee Experience customer solutions **include user experience data point collection, business analysis** and **user improvements with adoption include O365 user experience**.
The same process approach is being applied for the addition of VIVA

o6. Conclusion



Atos solves client challenges in employee experience

M365 VIVA offers a rich solution to enhance employee experience by focusing on culture, knowledge, skilling, user performance, and well-being

Atos provides:



- 😊 Guidance to gather business drivers for best practice user and group behavior
- 😊 Support to consider network, device, CO2, and diversity user impact
- 😊 Enablement to set objectives and build automatic knowledge gathering
- 😊 Support to build communications, onboarding expertise and training content
- 😊 Appropriate configuration and management of employee experience reports
- 😊 User adoption assistance for changing user behavior and management guidance
- 😊 Monitor user experience level agreements (XLAs) to identify improvements
- 😊 Ongoing datapoint business analysis to capture changes
- 😊 Ongoing data management to ensure data security and privacy

Thanks



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