Atos Managed Azure Local
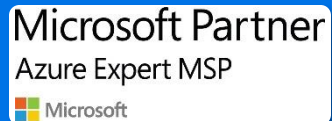
Maximize infrastructure value by adopting transformational technologies like GenAI

Microsoft Partner
Azure Expert MSP
Microsoft

Microsoft
Solutions Partner
Microsoft Cloud

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Atos Managed Azure Local

Enterprises struggle with managing hybrid cloud environments, which increases costs and slows cloud adoption. Atos offers a unified platform to enhance visibility and interoperability, driving value from advanced technologies and maximizing the value of existing assets.

Customer Priorities

- **Maximize the full value from Hybrid Cloud Infrastructure to support transformation**
- **Get the most out of existing investments, while modernizing where appropriate**
- **Transform a next-gen environment, ready for a GenAI future**
- **Create your roadmap to a GenAI-ready data estate**

Atos Offering

- **Fully managed Azure Local clusters with optional hosting in Atos Data Centers globally, supporting hybrid and disconnected scenarios.**
- **Optional migration services for minimal disruption when moving to Azure Local.**
- **End-to-end management with customizable solutions, including FinOps, ITSM integration, patching, monitoring, backup, cyber resilience, and disaster recovery.**

Outcome

- **Optimized hybrid cloud environment, extending existing technologies and assets for consistent service and security, supporting transformation and innovation.**
- **Clear strategy and roadmap to make data and infrastructure GenAI-ready with defined business goals.**
- **Reduced TCO through efficiencies, utilization, cloud adoption, and continuous evolution of hybrid cloud with next-gen technologies.**

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Benefits of Atos Managed Azure Local

Optimize your hybrid cloud environment and reduce Total Cost of Ownership (TCO) while ensuring continuous evolution with next-gen technologies and GenAI.

Benefits

- An advanced, optimized hybrid cloud environment based on the power of Azure, working in tandem with existing technologies and assets that delivers consistent levels of service and security and better supports transformation and innovation.

- Reduced Total Cost of Ownership (TCO) through greater efficiencies, utilization, and cloud adoption.

- Adoption of proven next-gen transformational technologies and use case-specific GenAI, with a strategic, continuous evolution of your hybrid cloud over time—based on maturity and business need—to deliver a fully GenAI-ready infrastructure.

- A clear, achievable strategy and roadmap to getting your data and data infrastructure GenAI-ready before setting you on that path with clear business goals in mind.

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Why Atos and Microsoft for GenAI-ready infrastructure?

1

GenAI leadership in solutions that deliver value and support specific business outcomes:
- Microsoft Copilot is a leading at-scale GenAI solution
- Expertise in tailored Azure OpenAI solutions based on leading GenAI LLMs such as ChatGPT 4, integrating best in class security and privacy

2

Microsoft offers proven, in market, hybrid and multi-cloud solutions
- Microsoft Azure Local is an evolution of the mature and market leading Azure Stack HCI, delivering a cloud like experience to your data center
- Best in class hybrid integration between your Azure and on-prem environments.
- Forrester Total Economic Impact™ study of Azure Arc:
  - 3-year 206% ROI 30% increase in IT operations productivity
  - 80% reduced risk of a data breach
  - 15% reduced spending on third-party tools

3

Atos's expertise and record speak for themselves:
- 20+ points above industry average Net Promoter Score (Atos average)
- 90+% renewal win rate (Atos average)
- 1000+ HCI customers
- +20-year partnership with Microsoft: Fastest growing Microsoft Global Systems Integrator and Microsoft Azure Expert MSP since 2019
- 4,500+ Microsoft certifications
- 12 Microsoft specializations

4

Cybersecurity, taken seriously:
- Microsoft invests more than USD 1 billion annually in cybersecurity research and development.
- Atos' Global Security Operations Centers (SOCs) and decades of expertise as a cybersecurity leader, combined with Microsoft's cloud-native solutions such as Defender and Sentinel, along with our rich partner ecosystem, ensure the safety and security of your environment.
- Atos Digital Workplace Services ensures that cybersecurity encompasses hybrid and remote working models without impacting productivity.

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Contact Us

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Thank you!

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