Atos Managed Azure Local

This solution showcases our hybrid cloud expertise, positioning Atos as a leader in the field. We offer fully managed installations, seamless migration, and customized management, all backed by our status as an Azure Expert Managed Service Provider (MSP).

What We Offer

- Atos Managed Azure Local offers a **fully managed Azure Local installation**, whether one node or hundreds of clusters **across multiple locations, both in hybrid and disconnected scenarios**.

- Our migration services can **migrate from existing platforms onto Azure Local** with minimal disruption.

- Building on top of our Managed Azure Service, we offer **complete end-to-end management**, with a portfolio of solutions that can be mixed and matched to your needs including ITSM integration, patching, monitoring, backup and cyber resilience, and disaster recovery

- Our differentiation lies in bringing together our **decades of expertise in hybrid cloud**, our skills as an **Azure Expert MSP** and **Azure Private Cloud Solution Partner**, and a broad partner ecosystem to build the best solution for you.

AtoS

Atos Managed Azure Local

How it works

- Atos Managed Azure Local is a managed service that combines Microsoft Azure with Atos's rich experience, management and partner ecosystem.
  - Hybrid cloud solution, offering IaaS and Paas solutions including Virtual Desktop,
  - Support for both hybrid and disconnected deployments
  - Multiple hardware partners and hosting options
- Atos experts optimize your infrastructure and cloud presence to create tailored hybrid solutions enabling transformational technologies.
- Simplify the complexities of hybrid cloud management with a single pane of glass, leveraging our experience with Microsoft Azure to ensure consistent services and security.
- Unify your data and infrastructure, preparing your organization for a data-driven future.

What we do

- Atos experts will review your existing environment, pinpointing opportunities to enhance your landscape with Microsoft Azure Local,
- Our consultants will leverage Microsoft Azure Arc, a multi-cloud and on-premises IaaS management platform that extends the power of Azure, to ensure visibility and consistency across all systems to provide a single pane of glass regardless of where they run.
- This streamlines cloud innovation while reducing the complexity and costs of managing various technologies and skill sets.

Atos

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A solution that addresses customer priorities and delivers business value

Customer priorities

Maximize the full value from Hybrid Cloud Infrastructure to support transformation

Build a next-gen transformation and GenAI-ready infrastructure

Create your roadmap to a GenAI-ready data estate

What we deliver

A practical, optimized hybrid cloud environment using existing technologies and assets that delivers consistent levels of service and security and better supports transformation and innovation.

We also offer reduced Total Cost of Ownership (TCO) through greater efficiencies, utilization, and cloud adoption.

Early adoption of proven next-gen transformational technologies and use case-specific GenAI, with a strategic, continuous evolution of your hybrid cloud over time—based on maturity and business need—to deliver a fully GenAI-ready infrastructure.

A clear, achievable strategy and roadmap to getting your data and data infrastructure GenAI-ready before setting you on that path with clear business goals in mind.

AtoS

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Why Atos and Microsoft for GenAI-ready infrastructure?

1

GenAI leadership in solutions that deliver value and support specific business outcomes:
- Microsoft Copilot is a leading at-scale GenAI solution
- Expertise in tailored Azure OpenAI solutions based on leading GenAI LLMs such as ChatGPT 4, integrating best in class security and privacy

2

Microsoft offers proven, in market, hybrid and multi-cloud solutions
- Microsoft Azure Local is already Gen 3 and live
- Best in class hybrid integration between your Azure and on-prem environments.
- Forrester Total Economic Impact™ study of Azure Arc:
  - 3-year 206% ROI 30% increase in IT operations productivity
  - 80% reduced risk of a data breach
  - 15% reduced spending on third-party tools

3

Atos's expertise and record speak for themselves:
- 20+ years average client relationship with HCI customers
- 20+ points above industry average Net Promoter Score (Atos average)
- 90+% renewal win rate (Atos average)
- 1000+ HCI customers
- +20-year partnership with Microsoft: Fastest growing Microsoft Global Systems Integrator and Microsoft Azure Expert MSP since 2019
- 4,500+ Microsoft certifications
- 12 Microsoft specializations

4

Cyber security, taken seriously:
- Microsoft invests more than USD1 billion annually on cybersecurity research and development
- Atos solutions enable cloud-born security solutions to be leveraged across traditional infrastructures and extended support with the Azure Security Center
- Atos Digital Workplace Services ensure cyber security encompasses hybrid and remote working models, without impacting productivity

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